



American Angus Auxiliary Council Meeting
Monday, March 25th • 2:00 pm EST
Wooster, Ohio and via Zoom

Call to order

Karla Knapp, President

Welcome and Introductions

- Executive Board
- Committee Chairs
- State Presidents/State Contacts
- Charter Members
- Distinguished Women
- Past Auxiliary Presidents
- Guests

Minutes of October 15, 2023 Council Meeting Emma Powell, Secretary/Treasurer

Treasurers Report Emma Powell, Secretary/Treasurer

Committee Chair and Regional Director Reports

- Finance
- Scholarship
- Full Circle
- Gifts that Sizzle
- Any other committee chairs are welcome to also verbally report

Old Business

- American Auxiliary Logo for Guidelines
- CD renewal

New Business

- 75th Anniversary Committee

Announcements

- 2024 NJAS, June 29-July 6, Madison, Wisconsin
 - Tuesday, July 2: 1 pm - Cook-Off Contest, Exhibition Hall
 - Wednesday, July 3: 2:30 pm – Auxiliary Scholarship Workshop, Exhibition Hall
 - Wednesday, July 3: 3:15 pm – Auxiliary Social, Exhibition Hall
 - Wednesday, July 5: 4:15 pm – Exhibition Hall
- Auxiliary Council Annual Meeting – TBD
- 2024 Angus Convention, November 1-4, Fort Worth, TX
 - Saturday, November 2: Social & Annual Meeting (times TBD)
 - Sunday, November 3: Breakfast, Queen Speeches, & Awards Banquet (times TBD)
- 2024 Full Circle Online Auction, November 7, 2024 – AngusLive

Adjournment

AMERICAN ANGUS AUXILIARY
STATEMENT OF FINANCIAL POSITION
AS OF February 2024

ASSETS

Bank of America - AGB	\$ 30.58
Bank of America - AGB - 2nd account	\$ 4,437.31
Commerce Operating Account	\$ 43,798.88
Commerce Savings Account	\$ 16,129.71
TOTAL CURRENT ASSETS	\$ 64,396.48

12-23 Month CD (Commerce Bank)	\$ 27,500.00
TOTAL LONG-TERM ASSETS	\$ 27,500.00

Property & Equipment - Trailer	\$ 6,552.00
Accumulated Depreciation	\$ 6,552.00
TOTAL FIXED ASSETS	\$ -

TOTAL ASSETS	\$ 91,896.48
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LIABILITIES

Accounts Payable	
TOTAL CURRENT LIABILITIES	\$ -

EQUITY

Unrestricted Net Assets	\$ 91,896.48
Net Income	\$ -
TOTAL EQUITY	\$ 91,896.48

TOTAL LIABILITIES & EQUITY	\$ 91,896.48
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American Angus Auxiliary Scholarship

Balance Sheet

February 29, 2024

Angus Foundation

	<u>Current Year</u>	<u>Prior Year</u>
Investments		
Investments - Restricted	570,687.97	512,702.65
Total Investments	<u>570,687.97</u>	<u>512,702.65</u>
Total Assets	<u>\$ 570,687.97</u>	<u>\$ 512,702.65</u>
Net Assets	<u>570,687.97</u>	<u>512,702.65</u>
Total Liabilities and Net Assets	<u>\$ 570,687.97</u>	<u>\$ 512,702.65</u>

American Angus Auxiliary Scholarship

Income Statement

For the Period Ending February 29, 2024

Angus Foundation

	<u>Restricted Current YTD</u>	<u>Restricted Prior YTD</u>	<u>Restricted Variance</u>	<u>Restricted Percent</u>
Revenues				
Contributions	505.97	339.50	166.47	49.03 %
Total Revenues	<u>505.97</u>	<u>339.50</u>	<u>166.47</u>	<u>49.03 %</u>
Excess of Revenue Over Expense before Non-Operating Charges	505.97	339.50	166.47	49.03 %
Non-Operating Charges				
Interest, Dividends, Gains (Losses)	10,186.54	11,983.72	(1,797.18)	(14.99) %
Investment Market Value Adjustment	51,537.13	34,964.50	16,572.63	47.39 %
Total Non-Operating Charges	<u>61,723.67</u>	<u>46,948.22</u>	<u>14,775.45</u>	<u>31.47 %</u>
Net Income (Loss)	<u>\$ 62,229.64</u>	<u>\$ 47,287.72</u>	<u>\$ 14,941.92</u>	<u>31.59 %</u>

American Angus Auxiliary Education Award Fund

Balance Sheet

February 29, 2024

Angus Foundation

	<u>Current Year</u>	<u>Prior Year</u>
Investments		
Investments - Restricted	<u>93,825.99</u>	<u>85,623.70</u>
Total Investments	<u>93,825.99</u>	<u>85,623.70</u>
Total Assets	<u>\$ 93,825.99</u>	<u>\$ 85,623.70</u>
Net Assets	<u>93,826.19</u>	<u>85,623.90</u>
Total Liabilities and Net Assets	<u>\$ 93,826.19</u>	<u>\$ 85,623.90</u>

American Angus Auxiliary Education Award Fund
Income Statement
For the Period Ending February 29, 2024

	Restricted Current YTD	Restricted Prior YTD	Restricted Variance	Restricted Percent
Expenditures				
Sponsorship Expense	3,539.44	0.00	3,539.44	100.00 %
Total Expenditures	3,539.44	0.00	3,539.44	100.00 %
Excess of Revenue Over Expense before Non-Operating Charges	(3,539.44)	0.00	(3,539.44)	100.00 %
Non-Operating Charges				
Interest, Dividends, Gains (Losses)	1,676.42	2,002.42	(326.00)	(16.28) %
Investment Market Value Adjustment	8,399.72	5,844.63	2,555.09	43.71 %
Total Non-Operating Charges	10,076.14	7,847.05	2,229.09	28.40 %
Net Income (Loss)	\$ 6,536.70	\$ 7,847.05	\$ (1,310.35)	(16.69) %

Pat Grote Endowment Fund

Balance Sheet

February 29, 2024

Angus Foundation

	<u>Current Year</u>	<u>Prior Year</u>
Investments		
Investments - Restricted	39,677.21	35,408.12
Total Investments	<u>39,677.21</u>	<u>35,408.12</u>
Total Assets	<u>\$ 39,677.21</u>	<u>\$ 35,408.12</u>
Current Liabilities		
Accrued Liabilities	1,250.00	1,000.00
Total Current Liabilities	<u>1,250.00</u>	<u>1,000.00</u>
Net Assets	<u>38,427.21</u>	<u>34,408.12</u>
Total Liabilities and Net Assets	<u>\$ 39,677.21</u>	<u>\$ 35,408.12</u>

Pat Grote Endowment Fund
Income Statement
For the Period Ending February 29, 2024

Angus Foundation

	Restricted Current YTD	Restricted Prior YTD	Restricted Variance	Restricted Percent
Expenditures				
Scholarship Expense	0.00	500.00	(500.00)	(100.00) %
Total Expenditures	0.00	500.00	(500.00)	(100.00) %
Excess of Revenue Over Expense before Non-Operating Charges	0.00	(500.00)	500.00	(100.00) %
Non-Operating Charges				
Interest, Dividends, Gains (Losses)	708.73	828.07	(119.34)	(14.41) %
Investment Market Value Adjustment	3,585.32	2,416.94	1,168.38	48.34 %
Total Non-Operating Charges	4,294.05	3,245.01	1,049.04	32.32 %
Net Income (Loss)	\$ 4,294.05	\$ 2,745.01	\$ 1,549.04	56.43 %

**2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting**

Committee Name: Legislative & By-Laws

Committee Chair: Gina Hope

Committee Members: Pam Bailey, Lauren Patteson and
Carol Wojciechowski



1. What is happening with your committee?

It is a down time for our committee.

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee? There aren't any goals at this time, we stand ready to assist with any questions, change suggestions, etc. to the By-Laws or Guidelines.

3. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

No

4. Do you have any suggestions to improve or enhance the Auxiliary?

I don't at this time.

5. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?

\$100 worth of tickets for the next lottery to hit after the auction?

6. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?

I do not, I will unfortunately (NOT!) be in Turks & Caicos at meeting time.

**2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting**



Committee Name: Crystal Awards

Committee Chair: Lori Pillars

Committee Members: None

1. What is happening with your committee?

I have texted Caitlyn and Maddie at the American Angus office the first of February. They have ordered the awards so they will be at the 2024 NJAS in Madison.

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?

Everything is taken care of at this time. I cannot think of anything that needs help with at this time.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

I think if it is possible an update on the logo would be greatly appreciated.

3. Do you have any suggestions to improve or enhance the Auxiliary?

I feel the Auxiliary is doing a fine job at this time. Keep up the good work ladies!

4. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?

Now that I know how it works, I will send out periodic reminders to each state officers asking for donations. I have already sent out one reminder in an email to current presidents.

5. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?

Yes, ma'am I will be in attendance.

**2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting**

Committee Name: **Certificate Of Achievement**

Committee Chair: _____

Committee Members: **Erica Styles & Susan Quam**



1. *What is happening with your committee?*

All Certificates sent in from 2023 should have been completed and sent back to the Juniors. For my states, M-Z, I received 22 total applications from 9 states.

2. *How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?*

Help spread the word to the Juniors so we can maybe get more applicants.

2. *Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?*

Nothing I can think of

3. *Do you have any suggestions to improve or enhance the Auxiliary?*

I really don't at this time

4. *Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?*

I will get in touch with the Chairs if I think of or find something

5. *Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?*

I will not be able to attend this year.

**2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting**

Committee Name: Gifts that Sizzle

Committee Chair: Deanna Hofing

Committee Members: Emily Barnes and Michaela
Clowser



1. What is happening with your committee?

The first CAB/Auxiliary Christmas Box was successful with over 75 boxes sold. Additionally, CAB will once again collaborate with us in 2024. This year we will refine the process, amend multiple order checkout for ease of use and additional advertising. With the Christmas box and additional CAB sales the Auxiliary check from 10/1/23-2/29/24 is \$1827.73

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?

We would like to work with the Executive Board and PR committee to create an advertising slick and/or point of sale we could share with small businesses to gain company Christmas orders. Please discuss this and let us know if this is an option.

3. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?
Not currently.

4. Do you have any suggestions to improve or enhance the Auxiliary?
Not currently

5. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?
CAB/Auxiliary Steak and knife set Christmas box.

6. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?
I will be participating via Zoom.

**2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting**

Committee Name: **Full Circle Online Auction**

Committee Chair: **Cortney Holshouser, NC**

Committee Members: **Christy Perdue - NC,**
Cindy Worthington - CA, Jera Vehige - MO, Gretchen
Clark - VA



1. What is happening with your committee?

We have wrapped up the 2023 FCOA, connecting buyers with consignors or companies to arrange logistics of personalizing and/or shipping their items. The 2023 FCOA grossed \$11,290 surpassing our current goal of raising \$10,000 for the Auxiliary.

Currently, the committee is brainstorming ideas of consignments for this year's sale. We are reaching out to potential industry related companies and Auxiliary supporters to ask for donations.

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?

The Executive Board has personally been a great source of consignments in the past few years. I would love to have the team additionally reach out to industry professionals or Angus breeders in their regions who may be willing to donate a consignment.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what? Not at this time.

3. Do you have any suggestions to improve or enhance the Auxiliary?

The Auxiliary was always its most successful when we created more opportunities to fellowship and have those in leadership roles interact with the membership in a welcoming and relaxed setting. Transparency with the membership is also key.

4. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?

There are already several items on the committee's list as potential FCOA consignments.

5. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?

Yes

American Angus Auxiliary
March 2024

Name of Committee:

Membership

Committee Chair or Co-Chair Name(s):

Jamie Rutledge, Committee Chair and Rhonda McCurry, Co-Chair

Synopsis:

Our committee is responsible for attracting and retaining Auxiliary members. A key responsibility is the maintenance of the membership list; ensuring annual dues are up to date and contact information is correct.

1. *Briefly describe or list your committee's duties and updates:*

- Second Year - partnered with the NJAA, Caitlyn Brandt, to send an email out to all 'aging out' juniors
- All new life members receive a 'welcome email' and enclosed is the 'business card'
- Maintaining the membership list; both active and overdue memberships
- Continue to work with Regional leadership to update the membership list, specifically contact information and past due memberships.
- Review annual memberships every six months (Dec and June) and remove those members that are delinquent at 12 months or greater
- Continue to encourage members, current and new, to pay online via the Angus Gift Barn

2. *How can the Auxiliary membership assist you?*

- Any membership updates, please provide the following information [if already a member, highlight any NEW information that needs updated]

Type of Membership	First Name	Last Name	Email Address	Address	City	State	Zip	Region	Home Phone	Cell	Amt	Date Paid
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- Allow me to deposit membership dues to the banking account via electronic direct deposit
 - Currently I mail in each check received to the bank

**2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting**



Committee Name: Crystal Awards

Committee Chair: Lori Pillars

Committee Members: None

1. What is happening with your committee?

I have texted Caitlyn and Maddie at the American Angus office the first of February. They have ordered the awards so they will be at the 2024 NJAS in Madison.

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?

Everything is taken care of at this time. I cannot think of anything that needs help with at this time.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

I think if it is possible an update on the logo would be greatly appreciated.

3. Do you have any suggestions to improve or enhance the Auxiliary?

I feel the Auxiliary is doing a fine job at this time. Keep up the good work ladies!

4. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?

Now that I know how it works, I will send out periodic reminders to each state officers asking for donations. I have already sent out one reminder in an email to current presidents.

5. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?

Yes, ma'am I will be in attendance.

**2024 American Angus Auxiliary
Committee Input Survey - Spring Meeting**

Committee Name: Veni Soto

Committee Chair: AGB Manager

Committee Members: Karla Knapp, Julie Angelo,
Amy Griffin



1. What is happening with your committee?

ANGUS Zoom Meeting

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?

Update web page with new layout

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

No

3. Do you have any suggestions to improve or enhance the Auxiliary?

Monthly features of Board Members and goals there are trying working on.

4. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?

Vacation Raffle

5. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?

Yes

**2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting**

Committee Name: **Distinguished Women**

Committee Chair: Julie Conover

Committee Members: Jane Ebert, Carol Bloom, and
Kathy Creamer



1. What is happening with your committee?

The committee has communicated via email and is always open to candidate nominations.

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?

If the Executive Board or Auxiliary Council has any candidate recommendations, please let us know.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

None at this time.

3. Do you have any suggestions to improve or enhance the Auxiliary?

Continue efforts to empower and embrace the skillsets of our membership.

4. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?

None at this time.

5. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?

Yes.

2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting



Committee Name: Finance Committee

Committee Chair: Nancy Thelen & Cindy Ahearn

Committee Members: Karla Knapp, IA; Tonya Theis, KS; Emma Collins Powell, MS; Julie Conover, MO; Amy Griffin, TX

1. What is happening with your committee?

- We continue to monitor the annual budget and finances of the Auxiliary.
- The \$25,000 promo CD (12-month 5% APY) we had at the Commerce Bank in St. Joseph, MO matured on 2/23/24. We researched current rates and the finance committee recommended to the executive board that we withdraw the \$917.66 interest in the CD and transfer it to our checking account and start a new 11-month CD at 4.85% APY at Commerce Bank. The executive board approved the recommendation, and this was completed at the beginning of March. In addition, at their November 2023 meeting the executive board voted to earmark \$2,500 of the profit from the sale of the 70th Anniversary portraits and prints over the past two years to a new line item, “the 75th Anniversary Fund”. The finance committee voted to add this amount taken from our checking account to the \$25,000 CD to make a total 11-month CD of \$27,500. This will provide easy tracking and interest will be earned on it.
- At the November executive board meeting the decision was made to not move 25% of our annual profit to one of our endowment funds. This was due to the limited profit in the 2023 fiscal year, primarily due to receipt of receivables at the end of the fiscal year. However we received a Harvey Rattey Statues commission check in October of 2023 for \$371.62 which was transferred to our Auxiliary Scholarship Endowment Fund.
- We continue to report income and expenses against each of our activities/projects whenever possible, to provide a true profit statement on any fundraisers.
- We want to thank Amy Griffin for her continuing service and the great job she is doing as our bookkeeper, and welcome Cindy Ahearn as co-chair of the finance committee.

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?

- Continue to manage finances and look to the future. The executive board and committees have been doing a good job.

3. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

- We will be making a recommendation to the executive board on how much to transfer to our scholarship and educational awards endowment funds from the Full Circle Auction proceeds.

4. Do you have any suggestions to improve or enhance the Auxiliary?

- Provide American Angus Auxiliary information to the states to include in any state newsletters.
- Discuss ways to increase American Angus Auxiliary membership.

5. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?

- Nancy will be donating a purse for the 2024 auction.
- Congratulations to the Full Circle Online Auction committee on a great auction in 2023

6. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?

- Nancy plans to attend via zoom.

**2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting**

Committee Name: **Nominating Committee**

Committee Chair: Julie Conover

Committee Members: Julie Murnin, Valerie Trowbridge,

Mary Greiman and Lynne Hinrichsen



1. What is happening with your committee?

It is currently a quiet time for the nominating committee. There will be an article to seek nominations for Directors in Region 1, 2 and 3 in the Spring Post as well as our Secretary/Treasurer position. Nominations will close on August 1, 2024.

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?

Allow space in the Spring Post to announce the opening of nominations and in the Fall Post to allow for voting and biographies for the Regional Director candidates.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

None at this time.

3. Do you have any suggestions to improve or enhance the Auxiliary?

4. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?

None at this time.

5. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?

Yes.

**2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting**



Committee Name: Program & Hospitality

Committee Chair: Pam Velisek & Gina Hope

Committee Members: Morgan Knapp and Shally
Rogen

1. What is happening with your committee?

Not a log going on at the moment but will start planning for Mid-Year meeting very soon.

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?

May need some ideas on scavenger hunt.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

Please let us know what our budget is for Mid-year meetings.

3. Do you have any suggestions to improve or enhance the Auxiliary?_

Think you guys are doing an awesome job!

4. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?

I think you should consider another raffle type fundraiser at Junior National.

5. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?

Hope to, if my work schedule allows time.

**2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting**

Committee Name: Miss American Angus

Committee Chair: Cortney Hill-Dukehart Cates & Paige

Wallace Arnold

Committee Members: Marlene Dukehart & Tammy

Wallace



1. *What is happening with your committee?*

The personalized scrapbook was recently completed and sent to Lauren. We also need to review the rising cost in travel and its effect on MAA travel allowance budget.

2. *How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?*

Let us know of any possible MAA contest sponsor opportunities

3. *Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?*

Look at increasing the travel allowance due to increase price in airfare and hotels.

4. *Do you have any suggestions to improve or enhance the Auxiliary?*

Highlight other state auxiliary programs and there members on Face book or in the post, not just individual women.

5. *Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?*

6. *Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm(Eastern)?*

**2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting**

Committee Name: **Angus Women Connected**

Committee Chair: **Anne Lampe**

Committee Members: **Cassie Royer, IN; Carla Jurgenson,
IL, Cindy Anderson, IL; Karla Knapp, IA**



1. What is happening with your committee?

The 7th Angus Women Connected Conference is March 25-27, 2024, Wooster, Ohio

- September 2023-Angus Foundation funding was approved for the 2024 WC
- November WC dates were announced during the Auxiliary annual meeting.
- November- WC chairman began planning sessions, meals and activities with CAB staff
- December 8- Angus communications released news release if application info
- Auxiliary Facebook and Email announced and promoted WC and applications.
- **Jan. 10, 2024- Applications were due.**
- **48 applications were received including the 10 from Auxiliary officers/directors.**
- **38 applications were reviewed by 3 members of the WC committee (the Chairman and 1 member were used to break ties etc)**
- **Jan 30 sent out acceptance emails to those selected.**
- **As of this report we are a week away from the 2024 Conference –looking forward to a great WC in Wooster –a sessions and activities have been designed to connect delegates with , ANGUS, CAB and each other.**

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee? **After WC please send Thank You notes to the Angus Foundation and CAB.**

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

3. Do you have any suggestions to improve or enhance the Auxiliary?

4. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?

5. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?

Yes

2024 American Angus Auxiliary
Committee Input Survey – Spring Meeting



Committee Name: Scholarship

Committee Chair: Tonya Theis

Committee Members: Leslie Mindeman, Julie Feeser, Jessica Sawyer

Michelle Rieff, Bestie Michael, Cara Pascalar, Alison Dubs
Emily Mullen

1. What is happening with your committee?

We are collecting data

2. How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

I would like the committee to approve the suggested scholarship amounts

3. Do you have any suggestions to improve or enhance the Auxiliary?

4. Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?

5. Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?

**2024 American Angus Auxiliary
State President Spring Meeting Report**

Name of Person Reporting: Valerie Trowbridge

Office Held: Chairman

State Represented: Atlantic National

Approx. Number of state Auxiliary members: 10

Date of Annual Meeting: Memorial Day weekend



State Chairman Contact Information:

Name: Valerie Trowbridge

Address: 6290 SR 3001 Meshoppen PA 18630

Phone Number: 5709057409

Email Address: geneval@epix.net

What success stories would you like to share with other states that have occurred this year?

We had a successful Live and Silent Auction at the Atlantic National ROV show in May 2023. We will be having another live and silent auction at the show in May of 2024. We invite all exhibitors to bring something for these auctions.

We had a Royalty reception with Miss American Angus in 2023. We will be having another Royalty Reception in 2024 with Miss American Angus.

What are your state Auxiliary goals for 2024?

We are planning another silent auction and live auction in 2024. We also plan on having a reception for the royalty. Our goal is to increase the participation.

Will your state be able to contribute a consignment to our Full Circle Online Auction in November this year?

I don't think we will be able to consign an item, but I will reach out to other potential consignors. Our budget stays within the Atlantic National Show.

Any additional feedback, comments or concerns you would like to share?

**2024 American Angus Auxiliary
State President Spring Meeting Report**

Name of Person Reporting and Office Held: **Valerie Trowbridge-President**

State Represented: **Pennsylvania**

Number of Members: 30

Date of Annual Meeting: June 21,2024

State President Contact Information:

Name: Valerie Trowbridge

Address: 6290 SR 3001 Meshoppen PA 18630

Phone Number: 570-833-4482 Cell: 570-905-7409

Email Address: geneval@epix.net



What success stories would you like to share with other states that have occurred this year?

We had our annual meeting during the 2023 PA Breeders show.

The Auxiliary was able to award scholarships to 2 Juniors in 2023.

We had a women's social prior to our meeting. The ladies enjoyed some special food prepared by our activities committee. Then we went on to our annual meeting.

The 2023 50/50 Duck Derby was another success. We sold 164 ducks. The winners with the first 3 ducks to get picked got to split 50% of the proceeds.

We had another successful Fun Auction. We brought in over \$1300.00.

We are looking forward to the 2024 Fun Auction and Duck Derby.

What are your state Auxiliary goals for 2024?

We had a lot of participation and interest at our functions during our state breeders show. I have gotten new people involved and some new committee members. We had successful fundraisers as well. My goals for 2024 are to continue the same and keep growing.

PA Angus Auxiliary will be a partial sponsor of the 2024 Atlantic National Royalty Reception.

The Queen Committee chairs will be hosting the 2024 Eastern Regional Jr Angus Royalty reception in June.

Will your state be able to contribute a consignment to our Full Circle Online Auction in November this year?

We will vote on this at our June meeting.

Any additional feedback, comments or concerns you would like to share?

The state Presidents need to be connected to the American Angus Auxiliary. They should at least be members of the American Angus Auxiliary.

2024 American Angus Auxiliary State President Mid-Year Report

Name of Person Reporting: *Susan Quam*

Office Held: *President*

State Represented: **Wisconsin**

Approx. Number of state Auxiliary members: **25**

Date of Annual Meeting: **September 30, 2023**



State President Contact Information:

Name: Susan Quam

Address: 2551 Chesapeake Drive, Fitchburg, WI 53719

Phone Number: 608.217.4513

Email Address: sgquam@gmail.com

What success stories would you like to share with other states that have occurred this year?

For many years, we raised the majority of our funds through a dessert auction at our state sale. When our sale went virtual, we needed to look to other ways to bring in support to fund our scholarships and royalty program.

Last fall, we kicked off a program where Wisconsin Angus breeders who hosted their own production and bull sales, could help the Auxiliary by selling desserts at the beginning of their sales. Since November, we have raised \$4,300 at three live and one online sale. We have three sales yet this spring, and these funds will help replenish our coffers and help cover the additional expenses of hosting the Royalty Reception at the NJAS in Madison.

What are your state Auxiliary goals for the remaining of the year?

- Awarding scholarships
- Royalty selection in May, announcement in June at state show
- Preparation for hosting NJAS Royalty Reception
- Sponsorship of classes at state shows

Will your state be able to contribute a consignment to our Full Circle Online Auction in November this year?

Yes, We will work to put together a basket/consignment for the sale

Any additional feedback, comments or concerns you would like to share?

2024 American Angus Auxiliary State President Mid-Year Report

Name of Person Reporting: Pam Velisek

Office Held: President

State Represented: Maryland

Approx. Number of state Auxiliary members: 12-15

Date of Annual Meeting: February



State President Contact Information:

Name: Pam Velisek

Address: 18125 Lappans Road, Fairplay, MD 21733

Phone Number: 301-367-6663

Email Address: pvelisek@verizon.net

What success stories would you like to share with other states that have occurred this year?

Not necessary this year but we are always successful with our Wheelbarrow of Cheer fundraiser for our scholarship fund.

What are your state Auxiliary goals for the remaining of the year?

We need to have more meetings and/or activities.

Will your state be able to contribute a consignment to our Full Circle Online Auction in November this year?

We certainly hope to, I am not sure it will be the crab cakes as they have become very hard to ship. If any one has thoughts on how to deliver we would like to continue as they are popular.

Any additional feedback, comments or concerns you would like to share?

I personally hope that you continue the gifts that sizzle Christmas package, I sent two of them and they were very popular and people loved them.

2024 American Angus Auxiliary

Spring Regional Director Report

Region: Region 2

Director: Megan Ahearn

States in Region: Colorado, New Mexico, Oklahoma, & Texas



Existing State Auxiliaries w/ Presidents' Contact Info in Region:

<i>Colorado</i>			
Randall Rumsey	Junior Advisor	spangus16@gmail.com	
Cheri Kraft	Junior Advisor	cheri.kraft1@gmail.com	970-443-7732
Kathi Creamer	Scholarship Contact	kathi@lazyjb.com	970-596-0045
<i>New Mexico</i>			
N/A	N/A	N/A	N/A
<i>Oklahoma</i>			
Cara Gerken	Junior Advisor	caragerk@gmail.com	405-249-0773
<i>Texas</i>			
Courtney Sewell	Auxiliary President	courtneyjean13@hotmail.com	940-727-3464

Royalty by State in Region with mailing address and Email Contact Info:

<i>Colorado</i>			
Kyli Kraft	CJAA Angus Queen 22-23	kylikraft@gmail.com	N/A
<i>New Mexico</i>			
N/A	N/A	N/A	N/A
<i>Oklahoma</i>			
Jelani King	Oklahoma Angus Queen 23	jelanik2018@gmail.com	580-231-3968
<i>Texas</i>			
Payton Alexander	Miss Texas Angus 23-24	paalexander2006@gmail.com	254-436-8440
Penelope Soto	Texas Angus Princess 23-24	monasoto240@gmail.com	512-738-2251

Notable Activities/Fundraising in your Region:

The Texas Angus Auxiliary has finished selling cookbooks and has begun to sell merchandise such as t-shirts and sweatshirts which have been successful! Texas continues to provide graduating senior baskets at the state show. Oklahoma Junior Angus does several fundraising activities throughout the year for their state and regional shows. Colorado, Oklahoma, and Texas maintain a strong Angus royalty program to highlight young women in the Angus business.

All of the junior organizations have representation at NJAA events such as LEAD and Raising the Bar conferences. The Texas Angus Auxiliary and Junior Angus Association provide reimbursement to junior Angus members who attend and submit a form reflecting on their experience and learnings.

Challenges within your Region:

No active auxiliary organizations in Colorado, New Mexico, or Oklahoma. However, CO/OK are more involved in their junior programs.

Texas is challenged with maintaining membership once an auxiliary member's child has aged out of the junior organization. We generally see an uptick in membership around the time juniors start to look at scholarship opportunities, and then once the kiddo has applied we find the parent's involvement fizzles out. Additionally, the Texas Angus Auxiliary struggles to have personnel step up into leadership roles within the group. Often there is a little bit of coercion and a lot of ad hoc support that has to be given when leaders step down or "retire". I think there is opportunity for some mirroring of the AAAux when it comes to providing ample support and guidance for those who step into leadership roles.

Opportunities within your Region:

Increased fellowship within the Auxiliary or Junior organization parents. I see an opportunity to network and capture potential or current members at AAA and state association sponsored sales.

I believe the Texas Auxiliary could better interface with the Texas Angus Association. There has been ample cooperation in the past, and I feel we've gotten away from that as the Auxiliary has become almost exclusively junior and show ring focused.

Additionally with Texas being a large state it may warrant the implementation of regional directors to assist auxiliary leadership throughout the year, particularly with communication and membership recruitment.

Goals for your role as a 2023-2024 Regional Director:

After having a year under my belt learning the ropes I hope this year I can interface more with the members of my region and help meet the specific needs of their state. I will continue to attend Angus events throughout my region and the country. Here I aim to meet some Angus juniors and their parents and provide resources and AAAux membership information.

I am looking forward to another year of fellowship and getting more involved on committees.

Additional Comments:

I am very receptive to feedback and would appreciate any throughout the year. If I'm dropping the ball anywhere or can contribute more, please let me know. I am a "yes" person, I will sign up for anything I can help with but I am also a month out from finishing my master's program!

2024 American Angus Auxiliary

Spring Regional Director Report



Region: **Region 3**

Director: **Stacy Erdmann**

States in Region: **North Dakota, South Dakota, Minnesota, Iowa, Nebraska, and Kansas**

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

ND - Meghan Ressler, 701-797-7213, lady_ressler@hotmail.com (2021-)

MN - Tammy Borman, 507-820-1292

SD - Erica Styles, 605-290-3327, cestyles@nvc.net

IA - Mary Kate Mardesen 319-471-3793, mardesen4@gmail.com

NE - Laurie Craig Dethlefs, laurie.dethlefs@gmail.com (2023-)

***NEW! KS - Esther McCabe Tarpoff 620-636-0245, esthertarpoff@gmail.com (2024-)**

Royalty by State in Region with mailing address and Email Contact Info:

Andrea Arnold	North Dakota	2024	701-341-1981
Jenna Hetzel	Minnesota	2024	
Cheyenne Houk	Iowa	2024	641-455-8584
	Nebraska	2024	
Kaelyn Schilling	Kansas	2024	
Sawyer Styles	South Dakota	2023	39451 153rd St, Brentford SD 57429

Notable Activities/Fundraising in your Region:

I want to hugely congratulate the Iowa Ladies on their fantastic Pie Auction they hosted at their annual banquet just recently, in honor of Karla, and to help support her and the Auxiliaries' social event they raised over \$10,000 that evening!

Then the ND Angus Ladies had a letter campaign that they ran from November through February to raise funds to help with Junior Scholarships in ND and help support Juniors that wanted to attend LEAD or Raising the Bar. This letter fundraiser raised over \$4200!!

Challenges within your Region:

Finding enough women to help at State Level. Activities seem to fall back on the same ladies.

Opportunities within your Region:

Outreach, there are opportunities, I think we had positive, supportive, creative and somewhat simple activities that ND and Iowa did to show the strength of each women's organization and how the Auxiliary can still be relative in our states even with smaller numbers. Hopefully from these activities each group can find some positive momentum!

Goals for your role as a 2023-2024 Regional Director:

To connect in person at Junior Nationals with the Presidents in my region. Keep up with the Royalty as well within my region. And continue to be supportive, open and active as much as I can to the Presidents in my Region!

Additional Comments:

2024 American Angus Auxiliary



Spring Regional Director Report

Region: **Five**

Director: **Lori Pillars**

States in Region: **Michigan, Wisconsin, Illinois, Indiana, Ohio, Kentucky**

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

MI: Rachael Coleman – 9269 Brooklyn Rd., Brooklyn, MI 49230/734-645-2304` its-merachael@gmail.com

WI: Susan G. Quam – Fitchburg, WI/sgquam@gmail.com

IL: Cindy Anderson – Chrisman, IL/cindyanderson3@hotmail.com

IN: Becky Knott – 0373 CR 60, La Otto, IN 46763/260-740-1764/knottslanding351@gmail.com

OH: Kellie Miller – woodside@ohiolink.net

KY: Hannah Tolbert – 2231 Warwick Rd., Harrodsburg, KY 40330/620-636-0125 hannahvtolbert@gmail.com

Royalty by State in Region with mailing address and Email Contact Info:

MI: Not known at this time

WI: Will not know until they hold the Preview Show

IL: Audrey Curtin – 1924 E. 2400 North Rd., Blue Mound, IL 62513

Mom: Megan Curtin/217-412-9142

IN: Allie Howell - 8326 East State Road 64, Marengo, IN 47140/ 812-896-6781 howellcattlesouth@gmail.com

OH: Kellie Miller, Auxiliary President shared that Ohio does not have a 2024 Queen

KY: Lily Jeffries 2315 Davis Bend Rd., Canmer KY 42722/279-528-1585/ Leslie Jeffries (mom) 270-528-6435

Notable Activities/Fundraising in your Region:

WI: The ladies of the auxiliary are busy with their dessert auction that participating Wisconsin breeders are hosting at their production or bull sales throughout the year. The money raised will benefit the scholarship and Ambassador program, along with the NJAS Royalty Reception. The Royalty Reception will be held on Monday, July 1, 2024, from 8:00-9:30 off grounds with transportation provided.

Challenges within your Region:

Gathering all the correct contact information from each Auxiliary so that our national contact list is accurate. Gathering the queen's names and addresses is also a challenge.

Opportunities within your Region:

Each of the five states is reminding their scholarship applicants to be working on the application form.

Goals for your role as a 2023-2024 Regional Director:

Meeting each state's Auxiliary officers. I would do so much better if I could put a name with a face.

Additional Comments:

I will continue to pass along state officer information as I receive it. Who should I share that information with?

Do you need the State Princess' names and addresses too?

2024 American Angus Auxiliary

Spring Regional Director Report



Region: 4

Director: Christy Perdue

States in Region: Missouri, Arkansas, Louisiana, Tennessee, Mississippi, Alabama, North Carolina, South Carolina, Georgia, and Florida

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Alabama: June Wood - 216 County Road 694 Holly Pond, AL 35083 - 256-708-3209 -
woodangus@bellsouth.net

Louisiana: No State President - Contacts are:

Bridgett Gisclair - 315 Keller Road Longville, LA 70652 - 337-884-1177 -
beigisclair@centurytel.net

Angie LeBeouf - 269 Baker Road DeRidder, LA 706343 - 337-396-3598
angie@bsefcu.com

Missouri: Melissa Eitel - 16608 St. Hwy O Novinger, MO 63559 - 660-341-6105 Smeitel87@gmail.com

Scholarship Chair: Mackenzie Sampson - 24283 St. Hwy 11 Kirksville, MO 63501 -
660-216-2207

North Carolina: Alexandra Brown - 217 Daniel Drive Boone, NC 28607 - 336-782-8930 -
alexandraelizabeth.m336@gmail.com

No Auxiliary in the following states: Florida, Georgia, South Carolina, Tennessee,
Arkansas, and Mississippi

Tennessee Contact: Brandi Armstrong - 615-714-9081 - brandiarmstrong0@gmail.com

Georgia Contact: Carolyn Gazda - 706-540-2222 - gazdacattleco@bellsouth.net

Florida Contact: Bonnie Messick - 352-424-1957 - messickbon@aol.com

Arkansas: Charlene Lewis is the only officer - treasurer. Scholarship Chair/Contact: Michelle

Rieff - 8121 N Union Road Glencoe, OK - 479-936-1685 -

michelleannrieff@gmail.com

Mississippi: Melanie Kiani - 1246 Simms Hill Road Morton, MS 39117 - 601-214-0408 -

Melk8890@gmail.com

Additional contact with interest in revitalizing MS Auxiliary: Cammie Rone -

P.O. Box 25 Courtland, MS 38620 - 662-934-3716 - ceacattle@icloud.com

Royalty by State in Region with mailing address and Email Contact Info:

Alabama: Current Royalty - (Updated on June 5) - no new update

- Miss Alabama Angus: Kynleigh Wood 216 CR 694 Holly Pond, AL 35083

Arkansas: Currently no Miss Arkansas Angus Queen or Princess/Usually crowned in May at Preview Show

Florida: Named at Spring Field Day in April - no new update

- Queen: Morgan Blommel - 16725 Sweetwater Road Dade City, FL 33523

- Princess: Gracie Brock - 1674 White Road Bonifay, FL 32425

- Sweetheart: Lilly Larson - 17450 NW 203rd Avenue Okeechobee, FL 34972

Georgia: Crowned in March at Georgia Angus Annual Meeting; Chair: Carolyn Gazda

- Reports no royalty at this time.

Louisiana: New to be crowned in April/Preview Show - no new update

- Queen:: Elise Meche - 7827 Morganza Hwy Morganza, LA 70759

- Princess: Eleanor Straney - 1202 HWY 1 Thibodaux, LA 70301

Mississippi: Crowned in October - Serve January - December

- Miss Mississippi Angus Queen: Emma Neth - 6836 Pope Water Valley Rd. Pope, MS 38658 - 662-934-1358 - bneth1@hotmail.com (Mom - Bridgett Neth)
- Princess: Mollie Vick - 379 Plum Point Road Pope, MS 38658 - 662-571-1980 - emilyavick@yahoo.com (Mom - Emily Vick)
- Princess: Maggie Farmer - 1242 Morning Glory Circle Tupelo, MS 38801 - 662-322-7637 (Grandpa - Stuart Johnson) - stuartj1242@gmail.com
- Princess: Clara Beth Rodgers
- Princess: Lola Caroline Jones

Missouri: Interviewed and Crowned at Missouri Angus Breeders' Futurity in February

- Queen: Josey Meier - 1523 Co. Rd. 335 Jackson, MO 63755 - 573-579-6291 (Mom - Paula Meier)
- Princess: Gracyn Meier - 1523 Co. Rd. 335 Jackson, MO 63755 - 573-579-6291 (Mom - Paula Meier)

North Carolina: Elected February 2024

- Miss NC Angus Queen: Caroline Scarlett - 3121 Doris Acres Lane Asheboro, NC 27203 - 336-460-0380 - carolinees06@outlook.com
- NC Angus Princess: Maddie Grace Carpenter - 171 Pope Road Wadesboro, NC 28170 - 704- 690-5003 - mrescue267@yahoo.com
- NC Angus Sweetheart: Peyton Taylor

South Carolina: Currently there is no royalty.

Tennessee: Crowned normally in March at Annual Banquet; Contact: Brandi Armstrong

- TN Queen: Emma Armstrong - 356 Coopertown Road Unionville, TN 37180 - marmstrong@united.net (Mom - Brandi Armstrong)
- TN Angus Princess: Abby Newberry - 4932 Buzzard Creek Road Cedar Hill, TN 37032 - 615-642-4224 - anewberry0612@yahoo.com (Parents - Jason and Julie Newberry)
- TN Angus Princess: Lona Sims - 2365 White Oak Road McFaven, TN 37101 - 931-209-3450 - jsims4@utk.edu (Parents - Robbi and Jerri Lynn Sims)

Notable Activities/Fundraising in your Region:

Both North Carolina and Missouri have stayed active with fundraising through their silent auctions. Both states use profits to fund their scholarship programs. Both also stay active with social media pages. North Carolina also continues with a yearly fundraiser item, which this year is a hat with a leather patch.

North Carolina held their Annual Meeting in February and will meet for a second time during their Summer Outing in July. Members and their guests will gather for a fun 1 – 2 day adventure with delicious foods and a fun, educational visit to local businesses.

Arkansas currently does not have an Auxiliary or a Junior Association. They do not have royalty. Sam Haley is President of the Adult Association. They still have an Annual Sale and Field Day.

Challenges within your Region:

The biggest challenge is the continued decline in state auxiliaries. Only 4/10 states in Region 4 have an active Auxiliary. Even those that are active, participation is limited and recruiting new members and those that would like to hold a leadership role is a challenge.

Opportunities within your Region:

See goals below.

Goals for your role as a 2023-2024 Regional Director:

I would like to encourage states within Region 4 to include other states within the region to participate in meetings and outings/activities. I would like to host a leadership retreat/workshop that includes/invites all members of the region.

I would like to continue reaching out to states that do not have an active Auxiliary, and assist with starting or restarting their Auxiliary. For Florida: I have continued to reach out to Bonnie, who has expressed interest in forming a Florida Angus Auxiliary. Reaching out via text and email has not been successful in the last few months. I hope to connect with her at NJAS. For Mississippi: Although they have recently dissolved their Auxiliary, I am in contact with Cammie Rone, who has expressed interest in restarting the Mississippi Angus Auxiliary. I have provided information/guide for starting a new Auxiliary to Cammie. I also hope to reach out further to Cammie at NJAS.

I would like to continue contacting members via mail, phone, and email to assist with updating Region 4 Member contact information. I have updated many members, largely contacting them through Facebook and text. I have provided current updates to Jamie Rutledge.

I will continue to update information for members via email and Facebook. I would like to complete a Member Spotlight each month on Facebook.

Additional Comments:

No additional comments at this time.

American Angus Auxiliary

Reaffirmation of Perpetuity of the Symbol

As Authored by Past President Lois Foster in July 2023
with modifications made in October 2023



This document reiterates clarification and understanding, and rules of authority of the American Angus Auxiliary to accompany the Guidelines and legal documents of this long-standing national organization.

Be it clearly understood and with exclusive, honest adherence, this declaration be considered equal to the by-laws. The current symbol, as shown above, is the official symbol of the American Angus Auxiliary. It is permanent and exclusive.

This Reaffirmation of Perpetuity of the Symbol is indeed necessary in light of current American society fad of alteration and/or changing symbols or logos of business, organizations, advertising, etc. The American Angus Auxiliary Symbol is essential and assists and reminds user of its importance and legacy, plus the clarity of the originality, honor, meaning, pride and respect.

Beyond improving for reproduction purposes, the logo cannot be altered, changed, disposed of, nor colors of black, white, true red, be changed. Use of the symbol, by anyone, in any place, for any reason must be by permission of the American Angus Auxiliary Executive Board.

Auxiliaries of states of the United States are advised to adhere to the symbol declaration and be assisted in knowledge by American Angus Auxiliary Officers.

American Angus Auxiliary Council Meeting Minutes

October 15, 2023 via Zoom

Attendees

Julie Conover	Cindy Ahearn	Mary Greiman
Megan Ahearn	Cortney Holshouser	Amy Griffin
Susan Quam	Gina Hope	Tonya Theis
Deanna Hofing	Katlenia Vejraska	Nancy Thelen
Christy Perdue	Karla Knapp	Valerie Trowbridge
Anne Lampe	Julie Murnin	Pam Velisek
Barbara Ettredge	Anne Patton Schubert	

Notes

- Called to Order
 - Julie Conover, President
 - 5:02p CST via Zoom
- Introduction
 - Officers
 - Directors
 - State Presidents
 - Past AAAux Presidents
 - Distinguished Women
- Approval of Minutes (posted online)
 - Anne Patton Schubert - Motion to accept
 - Susan Quam - Seconded the motion
 - Motion passes majority
- Committee Reports
 - Treasurer
 - Thank you to Amy Griffin from Texas, has been doing a phenomenal job as our bookkeeper and already has our September numbers to us.
 - Total Current Assets: \$46,115.73
 - CD: \$25,000.00
 - Total Assets: \$71,115.73
 - No current liabilities
 - Revenue and Total expenses were emailed out and will be included in the Annual Meeting packet. Waiting for foundation reports.
 - Finance
 - All accounts now at Commerce Bank, the same bank AAA uses.
 - Working on the annual budget, waiting to get some final numbers.
 - Membership has decreased from what we have budgeted and from past years. Typically this does ebb and flow, but if you have ideas on how to

increase membership for the 2023-2024 Fiscal Year, the executive board would gladly hear those.

- Full Circle Online Auction
 - Thursday, Nov. 9th on Angus Live
 - 38 items, lots of rare and custom pieces, anticipate it will do well.
 - Thank you to the social media committee for promoting it on Facebook, please share and interact with the post to drum up interest.
 - Increasing the goal for FCOA revenue in 2024.
- Gifts that Sizzle
 - The team worked really hard this year to rejuvenate this platform.
 - Worked with Certified Angus Beef to develop an Auxiliary gift box
 - Brett and Alex have been awesome to work with, thank you.
 - Promotion \$139 gift box consists of 4 strip steaks, 4 steak knives, and a seasoning packet.
 - Can order now and set a delivery date for later this year (great for Christmas/Thanksgiving).
 - On this project CAB is going to give us 10% of sales, traditionally 5%.
- Historical Resource
 - Previously this year we received a letter expressing concern about the AAAux logo and maintaining its integrity in the future.
 - Don't want changes to be done without due diligence and research.
 - Recommendation from the Historical Resource Committee to include attached document to the guidelines so that it is available to state auxiliaries, members.
 - Anne Patton Schubert - Motion to adopt the Reaffirmation of Perpetuity of the Symbol into the Guidelines.
 - Karla Knapp, President-Elect - Request to table the motion until the document can come before the executive board, and be revisited in November at the Annual Meeting. Anne Patton Schubert agrees to table the motion.
- Beef Education
 - Still celebrating the 2023 Cook Off, it was a great day. 140 juniors, 28 teams, and was a grand success.
 - Grateful to those who were there and able to help.
 - 40th Anniversary Cookbook
 - Still not a firm amount of information just yet, considering this as a fundraiser.
 - Consider doing a 50th one for a fundraiser.
 - When we did the 25th year, we sold ads in the back of the cookbook and financed the cookbook that way.
 - Member ads or states congratulating their past Black Kettle winners etc.
- Women Connected

- Received confirmation of funding from the Angus Foundation to get Women Connected funded again.
 - Email out with Certified Angus Beef to see if they have a date where they can host us in Wooster, OH again.
 - Hoping to announce dates by Angus Convention if not before.
 - Looking at March/April 2024
 - Application based attendance, headcount depends on funding.
 - If the Executive Board chooses to do the Spring Council Meeting in person, Council members will need to submit an application.
- Old Business
 - Angus Gift Barn Transition
 - Veni Soto from Texas has agreed to be our manager.
 - Updating the website and inventory and has purchased new inventory.
 - Working on getting an account open with Bank of America for deposits.
 - The Gift Barn will be in Orlando at Convention, please come by and meet Veni.
- New Business
 - Anne Lampe - Does the annual budget continue to come before the council before the Annual Meeting to ratify and approve the budget? Want to ensure that while it didn't happen this year, we continue to maintain it.
 - The By-Laws call for the membership to vote on the budget.
 - There was an extremely large number of checks written in September, there was a Finance Committee meeting on 10/9.
 - Currently we have a budget, it is not balanced, waiting on three different groups to get back to us on budget request amounts (i.e. Silver Platter reimbursement from AAA).
 - Another Finance Committee meeting planned to finalize the budget and then the budget will be emailed out to the Council so they can ask any questions prior to the Annual Meeting.
 - The budget and endowment reports will be included in the Annual Meeting packet, posted hopefully later this week.
- Motion to Adjourn
 - Anne Lampe - Motion to accept
 - Barbara Ettredge - Seconded the motion
 - Motion passes majority, adjourned at 5:39 pm.

Action items

- Executive Board to review the Reaffirmation of Perpetuity of the Symbol document.
- Finance Committee to finalize the budget and include the Council via email prior to the Annual Meeting.

Respectfully Submitted,

Megan Ahearn

American Angus Auxiliary Region 2 Director

**2024 American Angus Auxiliary
Committee Input Survey - Spring Meeting**

Committee Name: Beef Education

Committee Chair: Anne Patton Schubert and Anne Lampe

Committee Members: _____



~~List in February Journal--More persons will be added before 2024 event in Madison, WI.~~

1. *What is happening with your committee?* We are planning the 2024 All American Certified Angus Beef Cook-Off during the National Jr. Angus Show in Madison, WI. The July 2 event will be the 41st edition of the contest begun in 1983. We continue to work with CAB to determine cuts of meat offered to contestants. The information and details of the contest and entry information will be available after April 1. We are soliciting t-shirt sponsorship for the item given to each contestant annually. We welcome suggestions.
2. *How can the Executive Board or Auxiliary Council assist you with achieving your goals for your committee?* We always invite the Executive Committee and Council to help with the contest. We need help tabulating scores, setting up rooms, distributing programs, distributing the product, helping with grills and serving as door monitors and helping line up teams for presentation. Let us know your availability. If you have a talent we haven't utilized, please offer. Moving tables and clean up complete the list. Help is appreciated Monday and Tuesday. We appreciate your help.
2. *Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?* In previous years our Cook-Off program has been on the Angus Media schedule. We check with Julie Mais to request this valuable service. In addition, team photos are also done. Please share our thanks and appreciation of efforts of the Certified Angus Beef, Angus Media and American Angus Assn. programs for helping with Cook-Off.
3. *Do you have any suggestions to improve or enhance the Auxiliary?* Keep encouraging our junior members to continue their involvement by joining the American Angus Auxiliary. Our Newsletter is our most direct link to our members-- I appreciate the mailed copy. I have taken copies to our state meetings to encourage local members to join the national group.
4. *Do you have any fundraising ideas or consignment ideas for Full Circle Online Auction?* Not at this time. Those heading up this project do a good job. Gordon will keep bidding on the crab cakes!
5. *Do you plan on attending the auxiliary council meeting on Monday, March 25th 2:00pm (Eastern)?*
I hope to join the meeting on Zoom.

**2024 American Angus Auxiliary
Spring Regional Director Report**



Region:

1

Director: Cindy Worthington

States in Region: Washington, Oregon, California, Idaho, Nevada, Montana, Wyoming, Utah, Arizona,
Hawaii and Alaska

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Washington —Kat Vejraska. 509-429-2275. sunnyokangus@gmail.com.

103 Cherokee Rd. Omak, Wa. 98841

Idaho—KC Kinder. ckinder@uidaho.edu. 1150 East 2600s Hagerman, Id. 83332

Montana—Cate Doubet. 406-581-4764. cate@catedoubet.com

3655 Flathead Pass Rd Belgrade, Mt. 59714

Western States—Carla Mason 208-739-2769. malsonangus@aol.com

2901 South West 9th Ave. Parma, Idaho. 83660

Royalty by State in Region with mailing address and Email Contact Info:

California: Cailee Flood 209-493-8751. caileeflood@gmail.com

16699 Victory Ave. Oakdale Ca 95361

Oregon: Cora Habein 541-589-3180

65604 Tweed Rd. Bend Or 97703

Washington

Coloradp

Montana

American Angus Auxiliary
Statement of Financials & Activities
AS OF February 2024

	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	YTD	BUDGET	+/- BUDGET
REVENUE								
Annual, Spring & Mid-Year Meeting Revenue	\$ -	\$ -	\$ -	\$ -	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ -
<i>Other Annual, Spring & Mid-Year Meeting Revenue</i>					\$ 3,000.00	\$ 3,000.00		
Awards Revenue	\$ 3,539.44	\$ -	\$ -	\$ -	\$ -	\$ 3,539.44	\$ 3,540.00	\$ 0.56
<i>Other Awards Revenue</i>	\$ 3,539.44					\$ 3,539.44		
Beef Education Revenue	\$ -	\$ -	\$ -	\$ -	\$ 3,000.00	\$ 3,000.00	\$ 6,000.00	\$ 3,000.00
<i>Beef Education Revenue</i>					\$ 3,000.00	\$ 3,000.00		
<i>Friends of the Cook-Off Revenue</i>						\$ -		
Featured Fundraiser Revenue	\$ -	\$ -	\$ -	\$ 11,290.00	\$ -	\$ 11,290.00	\$ 9,500.00	\$ (1,790.00)
<i>Full Circle Online Auction Revenue</i>				\$ 11,290.00		\$ 11,290.00	\$ 7,000.00	
<i>Featured Raffle or Other Revenue</i>						\$ -	\$ 2,500.00	
Interest Revenue	\$ 13.64	\$ 13.21	\$ 13.67	\$ 13.64	\$ 967.86	\$ 1,022.02	\$ 160.00	\$ (862.02)
<i>Interest Revenue</i>	\$ 13.64	\$ 13.21	\$ 13.67	\$ 13.64	\$ 967.86	\$ 1,022.02		
Miss American Angus Revenue	\$ 500.00	\$ 1,400.00	\$ 1,125.00	\$ -	\$ 10,500.00	\$ 13,525.00	\$ 15,000.00	\$ 1,475.00
<i>MAA Program - Advocacy Platform for CAB Ranch Days</i>					\$ 2,500.00	\$ 2,500.00		
<i>MAA Program - Contributions</i>	\$ 500.00	\$ 1,400.00	\$ 1,125.00		\$ 500.00	\$ 3,525.00		
<i>MAA Program - Travel Contributions</i>					\$ 7,500.00	\$ 7,500.00		
Membership Revenue	\$ 1,140.00	\$ -	\$ -	\$ 180.00	\$ 420.00	\$ 1,740.00	\$ 3,000.00	\$ 1,260.00
<i>Membership Contributions Revenue</i>					\$ 80.00	\$ 80.00		
<i>Membership Annual Revenue</i>	\$ 40.00			\$ 80.00	\$ 240.00	\$ 360.00		
<i>Membership Lifetime Revenue</i>	\$ 1,100.00			\$ 100.00	\$ 100.00	\$ 1,300.00		
Miscellaneous Revenue	\$ -	\$ 100.00	\$ -	\$ -	\$ -	\$ 100.00	\$ 3,750.00	\$ 3,650.00
<i>70th Anniversary CJ Brown Painting Sales</i>		\$ 100.00				\$ 100.00	\$ 3,000.00	
<i>Other 70th Anniversary Revenue</i>						\$ -		
<i>NJAS Royalty Reception Revenue</i>						\$ -		
<i>Other Revenue</i>						\$ -	\$ 750.00	
Special Event - WCC Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000.00	\$ 20,000.00
<i>Women's Connected Conference Revenue</i>						\$ -		
Ways & Means Revenue	\$ 2,821.37	\$ 3,407.49	\$ (99.02)	\$ (40.00)	\$ 2,041.01	\$ 8,130.85	\$ 32,400.00	\$ 24,269.15
<i>Angus Gift Barn</i>	\$ 300.87	\$ 3,407.49	\$ 272.60	\$ (40.00)	\$ 2,041.01	\$ 5,981.97	\$ 30,000.00	
<i>Online Sales</i>	\$ 300.87	\$ 88.28	\$ 272.60	\$ (40.00)	\$ 41.01	\$ 662.76		
<i>Travel Support</i>					\$ 2,000.00	\$ 2,000.00		
<i>NJAS Revenue</i>						\$ -		
<i>Convention Revenue</i>		\$ 3,319.21				\$ 3,319.21		
<i>Other</i>						\$ -		
<i>Gifts that Sizzle</i>	\$ 2,148.88					\$ 2,148.88	\$ 2,400.00	
<i>Rathey (Bridger Foundry)</i>	\$ 371.62		\$ -371.62			\$ -		
TOTAL REVENUE	\$ 8,014.45	\$ 4,920.70	\$ 1,039.65	\$ 11,443.64	\$ 19,928.87	\$ 45,347.31	\$ 96,350.00	\$ 51,002.69
EXPENSES								
Annual, Spring & Mid-Year Meeting Expenses	\$ -	\$ -	\$ 1,584.49	\$ -	\$ (334.75)	\$ 1,249.74	\$ 4,000.00	\$ 2,750.26
<i>Annual, Spring & Mid-Year Meeting Expenses</i>			\$ 1,584.49		\$ (334.75)	\$ 1,249.74		
Awards Expenses	\$ 156.05	\$ -	\$ -	\$ -	\$ -	\$ 156.05	\$ 2,300.00	\$ 2,143.95
<i>Ardyce's Apron Award Expense</i>						\$ -		
<i>Black Kettle Expense</i>						\$ -		
<i>Crystal Award Expense</i>						\$ -		
<i>Grote Speech Award Expense</i>						\$ -		
<i>MAA Silver Tray Expense</i>	\$ 156.05					\$ 156.05		
<i>Showmanship & Silver Pitcher Expense</i>						\$ -		
<i>Spader Award</i>						\$ -		
Beef Education Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000.00	\$ 5,000.00
<i>Beef Education Expenses</i>						\$ -		
<i>Friends of the Cook-Off Expenses</i>						\$ -		
Communications Expenses	\$ 70.00	\$ -	\$ -	\$ -	\$ 17.50	\$ 87.50	\$ 2,150.00	\$ 2,062.50
<i>Email & Website</i>	\$ 70.00				\$ 17.50	\$ 87.50	\$ 1,500.00	
<i>Newsletter - Postage</i>						\$ -	\$ 650.00	
<i>Newsletter - Printing</i>						\$ -		
Featured Fundraiser Expense	\$ -	\$ -	\$ 24.80	\$ -	\$ -	\$ 24.80	\$ 3,500.00	\$ 3,475.20
<i>Full Circle Online Auction Expenses</i>			\$ 24.80			\$ 24.80	\$ 1,000.00	
<i>Raffle or another fundraiser</i>						\$ -	\$ 2,500.00	
Fees & Charges	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Bank Fee</i>						\$ -		
Insurance Expense - Business	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00	\$ 1,000.00
<i>Insurance Expense</i>						\$ -		
Miss American Angus Expenses	\$ 3,877.25	\$ 450.00	\$ 1,405.00	\$ 603.57	\$ -	\$ 6,335.82	\$ 15,345.00	\$ 9,009.18
<i>Advocacy Platform for CAB Ranch Days Expense</i>						\$ -		
<i>Auxiliary Expense</i>	\$ 2,229.50	\$ 450.00				\$ 2,679.50		
<i>Clothing</i>	\$ 80.50			\$ 113.62		\$ 194.12		
<i>Contest</i>				\$ 180.95		\$ 180.95		
<i>Contestant Gifts</i>	\$ 610.26			\$ 196.94		\$ 807.20		
<i>Judges</i>	\$ 168.00					\$ 168.00		
<i>MAA Gifts</i>	\$ 293.81			\$ 112.06		\$ 405.87		
<i>Travel</i>	\$ 495.18		\$ 1,405.00			\$ 1,900.18		
<i>Other</i>						\$ -		
Misc. Expenses - Business	\$ -	\$ -	\$ -	\$ 100.00	\$ -	\$ 100.00	\$ 2,150.00	\$ 2,050.00
<i>General</i>				\$ 100.00		\$ 100.00	\$ 500.00	
<i>70th Anniversary Video</i>						\$ -	\$ -	

70th Anniversary CJ Brown Painting Expenses							\$ -	\$ 1,050.00	
NJAS Tailgate							\$ -	\$ 600.00	
Queen's Program - NJAS Royalty Reception							\$ -	\$ -	
Legal Counsel							\$ -	\$ -	
Office Expense	\$ -	\$ 70.11	\$ 119.88	\$ 170.46	\$ -	\$ 360.45	\$ 1,000.00	\$ 639.55	
Office Expense		\$ 70.11	\$ 119.88	\$ 170.46		\$ 360.45			
Officer & Director Expense	\$ -	\$ 1,000.00	\$ -	\$ 4,600.00	\$ -	\$ 5,600.00	\$ 7,850.00	\$ 2,250.00	
Misc. Officer & Director Expense		\$ 1,000.00		\$ 4,600.00		\$ 5,600.00			
Other Committee Expenses	\$ 163.78	\$ -	\$ -	\$ -	\$ 114.15	\$ 277.93	\$ 1,105.00	\$ 827.07	
Other Committee Expenses	\$ 163.78	\$ -	\$ -	\$ -	\$ 114.15	\$ 277.93			
Professional Fees	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 500.00	\$ 700.00	\$ 1,200.00	\$ 500.00	
Professional Fees	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 500.00	\$ 700.00			
Scholarship Transfers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000.00	\$ 5,000.00	
Scholarship Transfers							\$ -		
Special Event - WCC Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000.00	\$ 20,000.00	
Women's Connected Conference Expenses							\$ -		
Ways & Means Expenses	\$ 520.02	\$ 1,802.15	\$ 5,700.10	\$ 291.25	\$ 166.00	\$ 8,479.52	\$ 24,750.00	\$ 16,270.48	
Angus Gift Barn	\$ 380.07	\$ 1,802.15	\$ 5,687.70	\$ 291.25	\$ 166.00	\$ 8,327.17	\$ 24,000.00		
Bank Fees			\$ 16.00	\$ 118.85	\$ 16.00	\$ 150.85			
Commissions	\$ 115.05	\$ 142.50	\$ 115.40	\$ 122.40	\$ 100.00	\$ 595.35			
Convention Expenses			\$ 1,344.70			\$ 1,344.70			
Merchandise Purchases		\$ 1,538.38	\$ 2,092.40			\$ 3,630.78			
NJAS Expenses						\$ -			
Phone & Internet	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 250.00			
Postage & Shipping	\$ 115.02	\$ 71.27	\$ 54.41			\$ 240.70			
Supplies	\$ 100.00					\$ 100.00			
Trailer & Storage						\$ -			
Travel Support			\$ 2,014.79			\$ 2,014.79			
Other: AGB						\$ -			
Ways & Means Other (Rathey, Gifts that Sizzle)	\$ 139.95	\$ -	\$ 12.40	\$ -		\$ 152.35	\$ 750.00		
Gifts that Sizzle	\$ 139.95		\$ 12.40			\$ 152.35			
TOTAL EXPENSES	\$ 4,837.10	\$ 3,372.26	\$ 8,884.27	\$ 5,815.28	\$ 462.90	\$ 23,371.81		\$ 96,350.00	
NET ORDINARY INCOME/LOSS	\$ 3,177.35	\$ 1,548.44	\$ (7,844.62)	\$ 5,628.36	\$ 19,465.97	\$ 21,975.50		\$ (21,975.50)	