

**American Angus Auxiliary
Statement of Financial Position
As of September 30, 2022**

ASSETS

Current Assets

BB&T Checking (AGB)	\$ 5,299.88
Commerce Operating Account	\$ 23,740.23
Commerce Savings	\$ 35,591.33
Total Current Assets	\$ 64,631.44

Long-Term Assets

5-Year Certificate of Deposit XX4145	\$ 5,668.86
Total Long-Term Assets	\$ 5,668.86

Fixed Assets

Property & Equipment-Trailer	\$ 6,552.00
Accumulated Depreciation	\$ (6,552.00)
Total Fixed Assets	\$ -

TOTAL ASSETS	\$ 70,300.30
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LIABILITIES & EQUITY

Current Liabilities

Accounts Payable	\$ -
Total Current Liabilities	\$ -

Equity

Unrestricted Net Assets	\$ 68,988.29
Net Income	\$ 1,312.01
TOTAL EQUITY	\$ 70,300.30

TOTAL LIABILITIES & EQUITY	\$ 70,300.30
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American Angus Auxiliary Statement of Financials & Activities As of September 30, 2022															
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	YTD	Budget	+/- Budget
REVENUE															
Annual & Mid-Year Meeting Revenue	0.00	0.00	0.00	0.00	0.00	3,000.00	0.00	0.00	0.00	255.00	0.00	0.00	3,255.00	3,000.00	-255.00
Awards Revenue	200.00	0.00	0.00	1,313.76	0.00	200.00	0.00	0.00	0.00	585.00	0.00	0.00	2,298.76	1,325.00	-973.76
Beef Education Revenue	0.00	0.00	0.00	0.00	0.00	3,000.00	0.00	0.00	2,000.00	500.00	0.00	0.00	5,500.00	6,000.00	500.00
Friends of Cook Off Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00	100.00	100.00	0.00	300.00	0.00	-300.00
Featured Fundraiser Revenue															
Full Circle Online Auction Revenue	0.00	0.00	0.00	8,055.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,055.00	7000	-1,055.00
Raffles	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	460.00	0.00	0.00	460.00	500	40.00
TOTAL Featured Fundraiser Revenue	0.00	0.00	0.00	8,055.00	0.00	0.00	0.00	0.00	0.00	460.00	0.00	0.00	8,515.00	7,500.00	-1,015.00
MAA Program Revenue															
Contributions	575.00	0.00	0.00	0.00	0.00	1,300.00	0.00	0.00	0.00	0.00	0.00	3,500.00	5,375.00		
Travel Contributions	0.00	0.00	0.00	0.00	0.00	7,500.00	0.00	0.00	0.00	0.00	0.00	0.00	7,500.00		
TOTAL MAA Program Revenue	575.00	0.00	0.00	0.00	0.00	8,800.00	0.00	0.00	0.00	0.00	0.00	3,500.00	12,875.00	12,500.00	-375.00
Membership Revenue															
Contributions	0.00	0.00	0.00	0.00	80.00	0.00	0.00	50.00	0.00	0.00	0.00	0.00	130.00		
Annual Revenue	0.00	0.00	0.00	0.00	160.00	60.00	0.00	470.00	0.00	158.76	140.00	0.00	988.76		
Lifetime Revenue	0.00	0.00	0.00	100.00	100.00	200.00	0.00	1,900.00	0.00	197.30	700.00	0.00	3,197.30		
TOTAL Membership Revenue	0.00	0.00	0.00	100.00	340.00	260.00	0.00	2,420.00	0.00	356.06	840.00	0.00	4,316.06	3,500.00	-816.06
Miscellaneous Revenue															
70th Anniversary Letter Drive	140.00	0.00	0.00	210.00	0.00	1,530.00	0.00	0.00	0.00	0.00	0.00	0.00	1,880.00	1,735.00	-145.00
70th Kick Off Celebration	2,500.00	0.00	0.00	15,295.00	0.00	1,570.00	0.00	0.00	0.00	0.00	0.00	0.00	19,365.00	8,000.00	-11,365.00
Bag Raffle	0.00	0.00	0.00	0.00	0.00	480.00	0.00	0.00	0.00	0.00	0.00	0.00	480.00	1,000.00	520.00
CJ Brown Painting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,946.47	755.58	382.16	4,084.21		
TOTAL Miscellaneous Revenue	2,640.00	0.00	0.00	15,505.00	0.00	3,580.00	0.00	0.00	0.00	2,946.47	755.58	382.16	25,809.21	10,735.00	-15,074.21
Special Event-Womens Conference Revenue	0.00	0.00	0.00	5,000.00	0.00	15,000.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00	20,000.00	0.00
Ways & Means Revenue															
Angus Gift Barn:Online Sales	1,254.39	8,648.86	1,202.98	23.00	388.98	1,429.46	660.61	28.83	231.53	0.00	121.74	298.84	14,289.22		
Angus Gift Barn:NJAS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,041.47	0.00	0.00	5,041.47		
Angus Gift Barn: Travel Support	0.00	0.00	0.00	0.00	0.00	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00		
Ratthey (Bridger Foundry)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Gifts That Sizzle	3,322.00	0.00	0.00	0.00	0.00	0.00	1,426.24	0.00	0.00	0.00	0.00	0.00	4,748.24		
TOTAL Ways & Means Revenue	4,576.39	8,648.86	1,202.98	23.00	388.98	3,429.46	2,086.85	28.83	231.53	5,041.47	121.74	298.84	26,078.93	40,000.00	13,921.07
TOTAL REVENUE	7,991.39	8,648.86	1,202.98	29,996.76	728.98	37,269.46	2,086.85	2,448.83	2,331.53	10,244.00	1,817.32	4,181.00	108,947.96	104,560.00	-4,387.96
EXPENSES															
Annual & Mid-Year Meeting	0.00	0.00	0.00	2,790.32	0.00	0.00	0.00	0.00	0.00	117.16	0.00	0.00	2,907.48	3,000.00	92.52
Awards															
Black Kettle	0.00	0.00	0.00	0.00	0.00	0.00	0.00	233.32	0.00	0.00	0.00	0.00	233.32		
Crystal Awards	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	322.92	322.92		
Spader Award	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	161.00	161.00		
Silver Tray	129.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	129.58		
Showmanship & Silver Pitcher	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	784.66	0.00	0.00	784.66		
Ardyce's Apron Award Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	174.90	0.00	0.00	174.90		
Top 5 Showmanship Bags	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	983.32	0.00	0.00	983.32		
TOTAL Awards	129.58	0.00	0.00	0.00	0.00	0.00	0.00	233.32	1,158.22	784.66	0.00	483.92	2,789.70	1,325.00	-1,464.70
Fees and Charges (Bank Statement Fee)	0.00	0.00	0.00	0.00	0.00	0.00	5.00	15.00	5.00	-5.00	5.00	5.00	30.00		
Beef Education	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,339.07	333.00	0.00	920.30	4,792.37	6,000.00	1,207.63
Friends of Cook Off Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Communications															
Email & Website	476.00	0.00	70.00	0.00	0.00	0.00	122.50	0.00	0.00	0.00	365.46	0.00	1,033.96		
Newsletter-Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	81.53	0.00	0.00	48.38	129.91		
Newsletter-Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	107.10	0.00	0.00	140.09	247.19		
TOTAL Communications	476.00	0.00	70.00	0.00	0.00	0.00	122.50	0.00	188.63	0.00	365.46	188.47	1,411.06	2,000.00	588.94
Featured Fundraiser Expense															
Full Circle Online	0.00	0.00	0.00	56.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	56.70		
Raffles	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
TOTAL Featured Fundraiser Expense	0.00	0.00	0.00	56.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	56.70	385.00	328.30
Insurance (Business)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	969.00	0.00	0.00	0.00	969.00	950.00	-19.00
MAA Program															
Auxiliary Expense	0.00	2,299.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,299.10		
Clothing	0.00	200.00	268.35	169.59	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	637.94		
Contest	0.00	0.00	48.58	359.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	407.64		
Contestant Gifts	370.80	0.00	548.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	919.70		
Judges	0.00	0.00	0.00	74.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	74.85		
MAA Gifts	192.59	250.00	201.03	979.50	0.00	0.00	220.00	0.00	0.00	0.00	0.00	114.95	1,958.07		
Travel	0.00	0.00	0.00	1,274.13	0.00	244.82	0.00	326.10	0.00	2,290.34	515.85	0.00	4,651.24		
TOTAL MAA Program	563.39	2,749.10	1,066.86	2,857.13	0.00	244.82	220.00	326.10	0.00	2,290.34	515.85	114.95	10,948.54	13,500.00	2,551.46
Miscellaneous Expense															
70th Anniversary	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,500.00	
70th Anniversary Kickoff Celebration	0.00	0.00	155.82	17,973.27	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,129.09	8,000.00	
General & Letter Drive	0.00	0.00	0.00	0.00	0.00	70.00	0.00	0.00	0.00	0.00	0.00	0.00	70.00	350.00	
Bag Raffle Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	312.23	164.27	0.00	476.50		
Total Miscellaneous Expense	0.00	0.00	155.82	17,973.27	0.00	70.00	0.00	0.00	0.00	312.23	164.27	0.00	18,199.09	11,850.00	-6,349.09
Officer & Director Expense	0.00	0.00	1,332.23	194.49	0.00	0.00	0.00	1,200.00	0.00	600.00	0.00	0.00	3,326.72		
Misc Officer & Director Expense	0.00	0.00	0.00	4,600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,600.00		
TOTAL Officer & Director Expense	0.00	0.00	1,332.23	4,794.49	0.00	0.00	0.00	1,200.00	0.00	600.00	0.00	0.00	7,926.72	7,750.00	-176.72
Office Expense	0.00	85.31	103.99	157.40	10.00	56.00	10.00	44.80	56.18	0.00	60.00	317.49	901.17	1,000.00	98.83
Other Committee Expenses	0.00	393.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00	0.00	50.96	643.96	1,200.00	556.04
Professional Fees	0.00	0.00	0.00	219.99	400.00	0.00	0.00	100.00	0.00	50.00	50.00	50.00	869.99	1,100.00	230.01
Scholarship Transfers	0.00	0.00	100.00	0.00	0.00	0.00	0.00	6,572.55	0.00	0.00	0.00	0.00	6,672.55	5,000.00	-1,672.55
Special Event - Womens Conference	0.00	2,500.00	0.00	0.00	0.00	12,966.80	1,832.56	2,022.86	780.27	0.00	0.00	0.00	20,102.49	20,000.00	-102.49
Ways & Means-Angus Gift Barn															
Bank Fees	29.00	29.00	0.00	32.20	0.00	12.00	0.00	60.04	52.69	30.96	59.44	58.93	364.26		
Commissions	155.80	0.00	748.75	334.00	109.60	148.90	0.00	526.20	105.00	109.00	339.21	112.60	2,689.06		
Convention	500.00	-500.00	0.00	2,211.38	0.00	0.00	0.00	5.00	0.00	0.00	0.00	0.00	2,216.38		
Merchandise Purchases	1,811.38	-124.00	1,515.07	2,045.07	1,665.73	4,260.62	1,9								

AMERICAN ANGUS AUXILIARY BUDGET
OCTOBER 1, 2022-----SEPTEMBER 30, 2023

REVENUE

ANNUAL, SPRING & MID-YEAR MEETINGS	\$ 3,000
AWARDS	1,810
BEEF EDUCATION	6,000
INTEREST REVENUE	100
MEMBERSHIP	4,320
MISC. INCOME - Bag Raffle or other	500
- CJ Brown Paintings	17,000
SPECIAL EVENT – WOMEN’S CONFERENCE	0
MAA PROGRAM	15,000
FEATURED FUNDRAISER - Full Circle Online Auction	7,000
- Raffle or another fundraiser	0
WAYS & MEANS – Other (Gifts That Sizzle, Rattey)	2,240
ANGUS GIFT BARN	35,000
TOTAL	\$ 91,970

EXPENSES

ANNUAL, SPRING AND MID-YEAR MEETINGS	\$ 4,000
AWARDS	1,810
BANK FEES & CHARGES	60
BEEF EDUCATION	6,000
INSURANCE	1,000
MISCELLANEOUS – General	250
-70 th Anniversary Video	700
-70 th Anniversary Painting	10,500
- NJAS Tailgate	500
- Queen’s Program	2,500
- Legal Counsel	2,000
MAA PROGRAM EXPENSE & TRAVEL	15,000
OFFICER & DIRECTOR EXPENSE	7,850
OFFICE EXPENSES	1,000
OTHER COMMITTEE EXPENSE	1,000
PR – NEWSLETTER/ADS	650
WEB SITE & EMAIL BLASTS	1,000
PROFESSIONAL FEES	1,100
SPECIAL EVENT – WOMEN’S CONFERENCE	0
TRANSFER TO SCHOLARSHIP/AWARDS	5,000
FEATURED FUNDRAISERS	800
WAYS & MEANS- Other (Gifts That Sizzle, Rattey)	250
ANGUS GIFT BARN	29,000
TOTAL	\$ 91,970

The 2022-23 budget has a few adjustments from 2021-22 to include activities planned for this year. The Beef Education line item includes the Friends of the Cook-Off, we have separate line items for them in our fiscal detail. The profit from the 70th anniversary letter drive was \$6,937.02 and the kick-off celebration profit was \$1,235.91. The American Angus Association has generously increased their contribution to MAA travel by \$2,500 for 2023 with it designated for the CAB Advocacy program. The \$15,000 for the MAA Program is \$10,000 for travel and \$5,000 for the MAA program



AMERICAN ANGUS AUXILIARY

American Angus Auxiliary ANNUAL Meeting

Saturday November 5, 2022 2:15 pm

Salt Lake City, Utah (SLCCC Room 250ABC)

Call to Order

Deanna Hofing, President

Message from American Angus Association

Mark McCully AAA CEO

Message from 2022 Miss American Angus

Mary Wood

Welcome

Deanna Hofing, President

Zoom Instructions

Minutes from 2022 Annual Meeting Fort Worth, TX

Karla Knapp, Secretary

(Minutes were published in the February Angus Journal and published on the Auxiliary website.)

Treasurer Report

Karla Knapp, Treasurer

Committee, Regional Director, and State President Reports

(All reports are published on the Auxiliary website.)

Angus Gift Barn

Full Circle Online Auction

Historian

Miss American Angus

Lauren Patteson, Chair

Cortney Holshouser, Chair

Catie Hope, Chair

Cortney Cates and Paige Arnold

Old Business

By-Law Changes

As presented at Mid-Year meeting and in Fall Post

Miss American Angus "Letter of Intent"

Gina Hope, Chair

Deanna Hofing, President

New Business

Presentation of the 2022-2023 Budget

Appointment of the 2022-2023 Nominating Committee

Appointment of Election Tellers

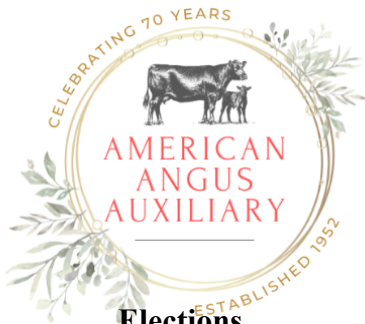
Nancy Thelen, Finance Chair

Deanna Hofing, President

Deanna Hofing, President

Presentation of Nominating Committee/Slate of Officers

Pam Velisek, Nom. Chair



AMERICAN ANGUS AUXILIARY

Elections

Deanna Hofing, President

Announcement of Regional Director Election
Election of 2022-23 American Angus Auxiliary Officers

Passing of the Gavel

Deanna Hofing, President

Announcements

Auxiliary Breakfast
Miss American Angus Speeches
Full Circle Online Auction
National Junior Angus Show
American Angus Annual Convention

Sunday, Nov. 6th -7:30 a.m. SLCCC (Room 254 ABC)
Sunday Nov. 6th 9 a.m. SLCCC (Room 150G)
November 10, 2022, AngusLive.com
July 1-8, 2023, Grand Island, NE
November 2-4, 2023, Orlando, FL

Adjourn

American Angus Auxiliary Annual Meeting Minutes

– November 6, 2021



The meeting was called to order at 2:19 pm cst on Saturday, November 6, 2021 by President Pam Velisek in Fort Worth, TX.

Pam welcomed everyone to the meeting with introductions including chair people, past presidents and distinguished women. As a reminder, with the ability to have an Auxiliary Breakfast tomorrow, all past presidents and distinguished women are asked to stay after the breakfast for photos.

Anne Lampe moved to accept the 2020 Annual Meeting Minutes. Barb Ettredge seconded the motion. Motion passed.

Julie Conover reported that there is \$57,823.68 in current assets along with two CDs to make our total assets \$68,853.10.

Anne Patton Schubert reported on the continued success of the Certified Angus Beef Cook-Off contest and thanked Certified Angus Beef for their great support. 2022 will be the 39th year of the contest and the Beef Education Committee looks forward to hosting the contest again in-person.

Yvonne Hinman reported on the Rattey Sculpture and the push that will take place this fiscal year. If you are interested in purchasing a Rattey, please reach out to Yvonne to aid in purchasing. As a reminder, you need to purchase the Rattey through the Auxiliary to receive the donation.

Anne Lampe reported that the fifth Angus Women Connected Conference will take place March 23-25, 2022 in Excelsior Spring, MO. Twenty applicants will be invited to join the ten Executive Committee members and conference committee for a total of approximately 35 attendees. To be considered for the conference, the applications will open by December 15th and must be submitted to Anne Lampe by January 15th. Applicants will be notified by January 30th. Anne announced that former NJAA member Courtney DeHoff will be the keynote speaker for the event.

Cortney Cates introduced the five contestants for Miss American Angus. These contestants have completed 2/3 of the contest with the final portion being their speeches tomorrow. Ellie Kidwell thanked the Auxiliary for their support and shared some of her great experiences serving as Miss American Angus. Thank you to Ellie, Cortney and Paige for their efforts this week and good luck to all five contestants.

Cortney Holshouser announced that the 6th annual Full Circle Online Auction will take place on November 11th on AngusLive.com. The registration process is a little different this year, so please reach out to Cortney if you have any questions. There are 32 great items so make sure to review the auction and bid often.

Deanna Hofing reported for the Scholarship Committee with 9 girl and 7 boy applicants. The awards were presented at the National Junior Angus Show. The committee has recommended to update one of the questions which has been approved by the Executive Committee earlier today. The updated application will be posted online before the first for the Year. Thank you to Kathy Wilson and Elaine Scarlett for their service this year as outgoing committee members.

The Angus Gift Barn (AGB) is now open in the trade show. Melanie Kiani is retiring after convention and we thank her for her service. Lauren Patteson will be taking over as the new AGB manager.

In Old Business, Gina Hope presented the By-Laws changes that were presented at the Mid-Year meeting and mailed out in the Fall Post. Nancy Thelen moved to approve the By-Law changes as presented. Annie Viator seconded the motion. Motion carried.

For New Business, Finance Chair Nancy Thelen presented the October 1, 2021 to September 30, 2022 American Angus Auxiliary Budget. A few large changes to the budget include:

- Hosting the 2022 Women Connected Conference with a \$20,000 increase from the budget in an even year.
- Accounting for the \$2,500 increase in funding from the American Angus Association which is accounted for \$2,000 for travel for Angus Convention for AGB and \$500 for Miss American Angus travel expenses.
- The Beef Education and Friends of the Black Kettle line items have been combined.
- With the 70th anniversary, the budget items were increased to account for the new potential revenue as well as expenses.

Lynne Henrichsen moved to accept the October 1, 2021 to September 30, 2022 American Angus Auxiliary Budget. Cindy Ahern seconded the motion. Motion passed.

A question was asked about the endowment funds. Nancy Thelen reported that there \$545,030.20 in the scholarship fund, \$89,904.11 in the awards fund, and \$39,214.47 in Pat Grote fund.

It was also announced that there will be a new award for the overall junior division cook-off winner, the Ardyce (O'Neill) Apron award.

For the Nominating Committee, there are a total people added annually. Deanna would like to nominate two new committee members. Deanna presented Emma Collins Powell of Mississippi and Carolyn Gazda of Georgia to serve on the nominating committee. Mary McCurry moved and Lynne Henrichsen seconded the motion. Motion passed.

There was confusion that those were the nominations from the executive committee. Mary McCurry moved to reconsider the motion that was made previous. Lynne Henrichsen seconded the motion. Motion passed.

Nancy Thelen moved to nominate Carolyn Gazada. Lynne Henrichsen moved to nominate Emma Collins Powell. Mary McCurry moved to close nominations. Anne Lampe seconded the motion. Motion passed. Anne Lampe recommended adjusting the guidelines to match the by-laws 8.1.1. to avoid future confusion.

Pam announced that the election tellers would be Tonya Theis and Lynne Henrichsen.

Nominating chair Gina Hope announced the results of the regional election with the following being re-elected:

- Region 2: Rebecca Knott
- Region 4: Christy Perdue
- Region 6: Valorie Trowbridge

Gina Hope presented the slate of officers for 2021-2022 including:

- President: Deanna Hofing
- President-Elect: Julie Conover
- Secretary/Treasurer: Karla Knapp

Barb Ettredge moved to accept the slate as presented by the nomination committee. Cindy Ahearn seconded the motion. Motion carried.

Anne Lampe presented the American Angus Auxiliary Scrapbook on behalf of Emma Collins Powell to our outgoing president, Pam Velisek.

Pam officially passed the gavel to the newly elected president, Deanna Hofing. Deanna thanked Pam again for her service.

As her first item of business, Deanna announced that per the By-laws 4.2.7, she would be appointing the new Region 3 Director, Stacy Erdmann from North Dakota. With the By-laws, Deanna asked that Executive Board (now Council) to vote. Shally Rogan moved to appoint Stacy Erdmann as Region 3 Director. Annie Viator seconded the motion. Motion carried. Stacey was introduced as our new director.

In reference to the 70th celebration, a special thanks to committee members Mary McCurry, Jane Ebert, Shally Rogan, Cindy Worthington, Amy Griffin, Pam Velisek, and Deanna Hofing. A thank you Kari as well who made the necklace and is attendance for the meeting as well.

For the 70th anniversary celebration, there will be busses beginning at 6 pm that will run throughout the meeting.

The Auxiliary Breakfast will take place tomorrow morning beginning at 7 am with the Miss American Angus speeches held yet that morning.

Don't forget about the Full Circle Online Auction and Women Connected Conference discussed previously in the meeting.

In regards to planning, the National Junior Angus Show will be held July 3-9, 2022 in Kansas City, MO and the American Angus Convention will take place November 5-7, 2022 in Salt Lake City, UT.

Deanna thanked the attendees for their membership and asked if they have questions or would like to get more involved, please reach out to any of the officers or executive committee (now board).

Lynne Henrichsen moved to the adjourn the meeting. Mary McCurry seconded the motion. Motion carried and meeting adjourned at 3:23 pm.

As a note, there was \$260 collected in dues on November 6, 2021.

American Angus Auxiliary
2022 Annual Regional Director Report

Region: 2

Director: Amy Griffin

States in Region: Texas, New Mexico, Colorado and Oklahoma

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Colorado:

Molly Cooksey
Junior Advisor
mollycooksey@hotmail.com

Lea Rohr
Junior Advisor
20950 CR 1
Elbert, Colorado 89196
lazyhranchco@msn.com
720-530-4917

Kathi Creamer
Contact Person
17270 6450 Rd.
Montrose, Colorado 81403
kathi@lazyjb.com
970-596-0045

Oklahoma:

Cara Gerken
Junior Advisor
27520 St. Hwy 33
Cashion, Oklahoma 73016
caragerk@gmail.com
405-249-0773

Texas:

Amy Griffin
Auxiliary President
211 FM 2284
Olton, Texas 79064
region2amygriffin@gmail.com
806-789-2066

Notable Activities/Fundraising in Region: Texas is selling cookbooks.

Notable Awards Given in Region: None since mid-year.

Efforts / Assistance with formation of New Auxiliaries: None at this time.

Membership Recruitment Ideas / Efforts: I still love the social before meetings to bring more people in. I loved it in Kansas when they had a live performance singing.

What can the Officers do for you to assist in your role as Regional Director? Nothing at this time.

Additional Comments: I have had an amazing time serving as Region 2 Director the last two years. I am happy to pass on the role to the next RD and will help when needed. I have really stepped into my new role with the auxiliary as bookkeeper and I am absolutely loving it!

American Angus Auxiliary
2022 Annual Regional Director Report

Region:_____1____Director:___Cindy Worthington_____

States in Region: California, Oregon, Washington, Hawaii, Alaska, Montana, Idaho, Nevada, Wyoming, Utah, Arizona

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Washington : Kat Vejraska 103 Cherokee Rd Omak, Washington 9884

sunnyokangus@gmail.com

Idaho: Cindy Kinder. 1150 E 2600 S Hagerman, Id 83332

ckinder@uidaho.edu

Montana: Julie Murnin Box 6 Huntley, Mt. 59037

juliemurnin@cattledesign.com

California: Cindy Worthington. 12613 Bonnie Brae Waterford, Ca. 95386

cfcpcct@yahoo.com

Notable Activities/Fundraising in Region:

None to report at this time.

Notable Awards Given in Region:

None reported

Efforts / Assistance with formation of New Auxiliaries:

Membership Recruitment Ideas / Efforts:Member

Membership drive in December

What can the Officers do for you to assist in your role as Regional Director?

Additional Comments:

American Angus Auxiliary
2022 Annual Regional Director Report

Region: 3 Director: Stacy Erdmann

States in Region: Iowa, Kansas, Minnesota, Nebraska, North Dakota & South Dakota

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

South Dakota - Erica Styles PO Box 62 Brentford, SD 57429 605-290-3327, cestyles@nvc.net

North Dakota *Interim* Meghan Ressler 848 110th Ave NE, Cooperstown ND 58425 701-797-7213
lady_ressler@hotmail.com

Minnesota - Tammy Borman 2074 110th Ave Holland, MN 56139 507-820-1292, creeksidecattle@gmail.com

Kansas - Tonya Theis 34326 169th St Leavenworth KS 66048 913-683-2150, jerrytonyatheis@gmail.com

Iowa - Mary Kate Mardesen 1794 400th St SW Oxford, IA 52322 313-471-3793, mardesen20@gmail.com

Nebraska - Heather Smith 732 129th Rd Osceola, NE 68651 402-416-2127, sccattle@gmail.com

Notable Activities/Fundraising in Region:

North Dakota hosted a Wine Tasting Social and Brown Bag Auction at the beginning of the North Dakota Bi-Annual Tour in September. The Wine Tasting and Social was held at Fluffy Fields Winery in Dickinson ND.

Kansas co-hosted the NJAS. They did a fabulous job with providing entertainment and goodies at the Auxiliary Meeting in July!

Notable Awards Given in Region:

Nebraska Intermediate Team won the Black Kettle Award with their Cook Off Skit- Grand Champion Angus Barbeque

Efforts / Assistance with formation of New Auxiliaries:

I just created a group text message for my State Presidents! I wish I would had done this sooner!!

North Dakota is still a very new auxiliary yet, staying connected with them has been easy. Sometimes we get overwhelmed with the worldly view of activity, reminders of what we CAN do within our state for our Youth and State Associations is well worth the cause and effort. Picking 1 thing to focus on, a platform for the year and moving that direction is much easier and less overwhelming. IT's been fun to watch these women grow!

Membership Recruitment Ideas / Efforts:

Communication is key – I have been appreciating the communication from the officers, and encouraging feedback along with encouragement to stay connected with our members with in our regions/states. This communication and encouragement from the directors allows me to open up and connect with our state members!! Having focus on a few of the basic needs of our states helps too!

What can the Officers do for you to assist in your role as Regional Director?

Officers are doing an amazing job connecting with the Directors, I feel there has been a lot of really good communication.

Additional Comments:

American Angus Auxiliary
2022 Annual Regional Director Report

Region: 4 Director: Christy Perdue

States in Region: Missouri, Arkansas, Louisiana, Tennessee, Mississippi, Alabama, North Carolina, South Carolina, Georgia, Florida

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Alabama: June Wood - 216 County Road 694 Holly Pond, AL 35083 - 256-708-3209 - woodangus@bellsouth.net (President until November 2022)

Arkansas: Leslie Roye was President but sadly passed away in January. Charlene Lewis is the only officer - treasurer. Additional contact is Michelle Rieff. 6380 NW Mason Valley Road Bentonville, AR 72713 - 479-936-1685 - michelleannrieff@gmail.com

Louisiana: No State President - Contacts are:

Bridgett Gisclair - 315 Keller Road Longville, LA 70652 - 337-884-1177 - beigisclair@centurytel.net

Angie LeBeouf - 269 Baker Road DeRidder, LA 706343 - 337-396-3598
angie@bsefcu.com

Mississippi: Melanie Kiani - 1246 Simms Hill Road Morton, MS 39117 - 601-214-0408 - Melk8890@gmail.com (Current President but Auxiliary mostly inactive)
Additional contact with interest in revitalizing MS Auxiliary: Cammie Rone - P.O. Box 25 Courtland, MS 38620 - 662-934-3716 - ceacattle@icloud.com

Missouri: Reba Colin - 67 NE State Rt. BB Butler, MO 64730 - 660-679-7462 - rcgoinshowin@gmail.com

North Carolina: Brooke Harward - 29620 Kendalls Ch Rd New London, NC 28137 - 704-322-9770 - bnharward@gmail.com (President until February 2023)

No Auxiliary in the following states: Florida, Georgia, South Carolina, and Tennessee

Tennessee Contact: Brandi Armstrong - 615-714-9081

Georgia Contact: Carolyn Gazda - 706-540-2222 - gazdacattleco@bellsouth.net

Florida Contact: Bonnie Messick - 352-424-1957 - messickbon@aol.com

Notable Activities/Fundraising in Region:

North Carolina – North Carolina continues to have a strong Auxiliary to has returned to in person meetings and activities. Since our mid year report, NC has hosted a Summer and Fall Outing. The Summer Outing took place in the mountains of North Carolina and also included a leadership workshop from myself, as the Region 4 Director. The summer outing included BBQ restaurants and the NC Farmers market in Eastern North Carolina. Fundraisers in North Carolina continue to include cookbooks and unique hats with leather patch.

Notable Awards Given in Region:

No noted awards at this time.

Efforts / Assistance with formation of New Auxiliaries:

Florida: I have continued to reach out to Bonnie, who has expressed interest in forming a Florida Angus Auxiliary. Reaching out via text and email has not been successful in the last few months.

Mississippi: Although they have recently dissolved their Auxiliary, I am in contact with Cammie Rone, who has expressed interest in restarting the Mississippi Angus Auxiliary. I have provided information/guide for starting a new Auxiliary to Cammie.

I have developed a leadership workshop with hand outs, activities, and team building. I have presented this to the North Carolina Angus Auxiliary. I hope to share with other auxiliaries in my region or provide information to the state presidents or contacts to allow them to share this with their members.

Membership Recruitment Ideas / Efforts:

I think that fun, interactive events are a good way to pull in potential members and to encourage participation from new and old members. I would love to host a Region 4 event, but would need to determine how to financially manage it...with a ticket fee and/or sponsorship.

What can the Officers do for you to assist in your role as Regional Director?

Nothing notes at this time.

Additional Comments:

American Angus Auxiliary
2022 Annual Regional Director Report

Region: 6 Director: Valerie Trowbridge

States in Region:

Delaware, Maine, New Hampshire, Massachusetts, Vermont, New York, Rhode Island, Connecticut, New Jersey, Maryland, Pennsylvania, Virginia, West Virginia, and District of Columbia

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Atlantic National – Susan Shirk Susieshirk54@gmail.com

Maryland –Pam Velisek pvelisek@verizon.net

Pennsylvania-Valerie Trowbridge geneval@epix.net

State Contact without an Auxiliary

West Virginia contact -working on

New York contact – JoAnne King (518)234-8589/(518)852-1587 cell

Virginia-working on

State Scholarship Contacts in Region:

Maryland –Melissa Schulze mhsbas@aol.com

Pennsylvania – Nancy Frey nfrey@freysupply.com

Virginia – Linda Alexander tpangus1993@yahoo.com

West Virginia – Mida Peterson rockin@shentel.net

Notable Activities/Fundraising in Region:

Pennsylvania held a Fun Auction and Duck Derby.

New York Angus Association held a Corn hole tournament to raise funds for Juniors.

Notable Awards Given in Region:

Pennsylvania gave out 3 scholarships.

Efforts / Assistance with formation of New Auxiliaries:

I am working on Virginia, West Virginia and New York to see who is wanting to form an Auxiliary.

Membership Recruitment Ideas / Efforts:

I talk about the Auxiliary at state events with the ladies. It is challenging to get them to join.

What can the Officers do for you to assist in your role as Regional Director?

Additional Comments:

American Angus Auxiliary
2022 Annual Regional Director Report

Region: 5 Director: Rebecca Knott

States in Region: ___Indiana, Illinois, Michigan, Kentucky, Wisconsin, Ohio

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Indiana – Rebecca Knott – 373 CR 60 Laotto, IN 46763 – 260-740-1764 – knottslanding351@gmail.com

Illinois – Cindy Anderson – cindyanderson3@hotmail.com, 1-217-822-2380

Michigan – Rachael Coleman – 734-645-2304, itsmerachael@gmail.com

Kentucky – Missy Flanders – 2760 Greensburg Road, Buffalo, KY 42716, 270-766-2370 – Meeting at Preview

Wisconsin-Keri Retallick, 8281 East Glen Road, Glen Haven, WI 53810, twokcattledr@aol.com

Ohio- Kellie Miller, 11086 SR 197, Wapakoneta, OH 45895, woodside@ohiolink.net

Notable Activities/Fundraising in Region:

Illinois – Feed, Silent Auction at Expo, Social Event at Preview, State Fair – Halters to all Jr., Support Royalty Financially throughout the year.

Indiana – Fundraisers – Charcuterie Board Auction, The Ultimate Beef Experience

Wisconsin – Dessert, Shot the Bull, Social

Kentucky – Pie in the Face at the All-American

Michigan - Quilt

Notable Awards Given in Region:

Scholarships, National Contest NJAA

Efforts / Assistance with formation of New Auxiliaries:

Membership Recruitment Ideas / Efforts: Hosting an event at CAB in an effort to collaborate between consumer and producers. Educate and encourage to join state/national membership.

What can the Officers do for you to assist in your role as Regional Director?

Continue to share/collaborate about successes in each region.

Additional Comments:

American Angus Auxiliary

October 2022

Name of Committee:

Membership

Committee Chair or Co-Chair Name(s):

Jamie Rutledge, Committee Chair and Rhonda McCurry, Co-Chair

Synopsis:

Our committee is responsible for attracting and retaining Auxiliary members. A key responsibility is the maintenance of the membership list; ensuring annual dues are up to date and contact information is correct.

1. Briefly describe or list your committee's work to date:

- All new life members receive a 'welcome email' and enclosed is the 'business card'
- Maintaining the membership list; both active and overdue memberships
- Continue to work with Regional leadership to update the membership list, specifically contact information and past due memberships.
- Review annual memberships every six months (Dec and June) and remove those members that are delinquent at 12 months or greater
- Continue to encourage members, current and new, to pay online via the Angus Gift Barn
 - **ACTION REQUIRED**
 - Align online member sign-up to mirror the membership form, current online process only requires minimal contact info from member.

2. How can the Auxiliary membership assist you?

- While we have made advances in allowing and encouraging members to pay their dues online it would be helpful if members could update their contact information online too.
- Continue to work with their local members to ensure their membership list are up to date and accurate, this has improved but still has opportunities.

Row Labels	Count of Type of Membership
Annual	77
Annual - 2021 Scholarship Winner	4
Annual - 2022 Scholarship Winner	5
Charter	17
Honorary	5
Life	813
Life - Transition at \$75	2
Grand Total	923

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name:

Hospitality

Committee Chair:

Committee Members:

Please give a short synopsis about your committee and what you do.

1. Projects and Accomplishments in 2022? NAAS KC, MO

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

no

3. What are your goals for 2023?

I would like to see new ideas and new activities brought to our group during our two meetings

4. How can the Executive Board assist you with goals for your committee?

5. Please provide any budget request you may have for 2023.

I am not sure what the current budget is, so I am unsure how to make an educated response.

I am excited about learning more

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Angus Women Connected**

Committee Chair: **Anne Lampe**

Committee Members: Deanna Hofing, Cassie Royer, Carla Jergenson

Please give a short synopsis about your committee and what you do.

1. Projects and Accomplishments in 2022?

Women Connected is a conference held every other year hosted by the American Angus Auxiliary and funded by the Angus Foundation, Funding is determined the year prior to WC and is not guaranteed.

In the Fall of 2021 dates and location were determined. Applications were accepted in January- Feb 2022.

The committee reviewed the applications and participants were selected. The conference accepts 20 applicants in addition to the 10-member auxiliary executive board.

March 23-25 the 6th Angus Women Connected Conference was held at the Elms Hotel and Spa in Excelsior Springs, Mo and a half day at the American Angus Association headquarters in St. Joseph, MO.

30 participants from 20 states participated in WC 2022.

For reference See page 2 for 2022 conference schedule.

3. What are your goals for 2023?

In February 2023 will submit a request to the Angus Foundation for funding, if budgeted for by AF the final approval in take place doing the AF September 2023 board meeting. If approved planning for Spring 2024 conference will begin in October with goal of announcing dates and location and application process during the Auxiliary 2023 annual meeting.

4. How can the Executive Board assist you with goals for your committee?

5. Please provide any budget request you may have for 2023.

Nothing for 2023



Angus Women Connected

March 23-25, 2022

Elms Hotel & Spa, Excelsior Springs, MO

Give a Girl the right Boots and she can Conquer the World



Wednesday, March 23

3 pm to 5 pm -Arrival and Hotel check-in. Elms Hotel and Spa, 401 Regent St., Excelsior Springs, Mo 64024

- *Pick up name badge & conference folders- Lobby. Participants settle in rooms*

6 pm-9 pm – **Opening Reception & Dinner**, Regent Ballroom

- Reception- Gather & Mingle, Appetizers, Cash Bar, Auxiliary “ Paper Bag Auction” .
- Dinner
- Courtenay DeHoff, Keynote Presentation #fancyladycowgirl

Thursday, March 24

Breakfast “on your own”—participants receive F & B voucher for use in restaurant (opens 7 am) , café/coffee shop (opens 6 am) or Elms Market

7:50- 8 am **Gather**— Regent Ball Room (coffee, tea, water, soda available all day)

8 am **Opening Comments**, Anne Lampe, WC chairman/coordinator

8:15 am **Elevating Angus**, Thomas Marten , Angus Foundation

9 am **More for the Membership**, Jaclyn Upperman, Executive Director Angus Foundation

10 am **Advertising Trends for Reaching Angus Buyers**, Brett Spader, President Angus Media

11 am **Break**

11:15 am **Pasture to Publish— Features, Benefits, Opportunities**, Jenna Kauzlarich, Angus Media Print Services Coordinator/ Graphic Artist

12pm **Lunch** , grab and go- seating in Regent Ballroom and Patio (weather permitting).

12:45 **Group Photo**- location TBA —Briley Richard, Angus Communications

1 pm **The Continued Pursuit of Quality**, Kara Lee , Director of Producer Engagement for the Certified Angus Beef® Brand

2 pm to 3:30 pm **Beef: The Other Side of the Plate, Helping Ranch Women Live Healthy Lives**, Kirsten Angell, RD, LD, CDES

3:30 to 5:30 pm **Free time**. Relax, Explore, Visit ,Your Choice.

5:40 pm— **Depart Elms** ES Trolley -pick up lobby side door

6 pm— **Van Till Family Farm Winery, Rayville, Mo**

- Relaxing and fun evening of Wine Tasting , Presentation by grower/wine maker , Dinner.

7:45 pm depart **Van Till on ES Trolley** arrive back at Elms approx. 8 :05 pm

Share your photos and experiences on your favorite social media platform.

On Facebook follow American Angus Auxiliary and tag @angusauxiliary.



Friday, March 25

Breakfast "on your own"—participants receive F & B voucher for use in restaurant (opens 7 am) , café/coffee shop (opens 6 am) or Elms Market.

Hotel check out—be ready to leave by 7:45am

7:45 to 8 am **All Depart Elms Hotel & Spa by 8 am**

Travel to American Angus Association 3201 Frederick Ave, St Joseph, MO Elms— carpool those flying with those driving and suburban. 58 miles -Approx. travel time 1 hr 15 min

9-9:15 am **Arrive American Angus Association**

- Coffee, granola bars and water available in Grant Room.

9:30 am **Welcome Mark McCully** , American Angus Association CEO

9:45-10:15 am **Tour American Angus Association/ History** – Maddie Bauer, Events & Education

10:20 am – 12 pm **Group sessions**, participants will attend 3 sessions .

Rotation 1

	Member Services <i>Location: Green Room</i>	Angus Genetics Inc. <i>Location: Green Room Lounge</i>	Angus Media <i>Location: Angus Media Lounge</i>
10:20-10:50 AM	Group 1	Group 2	Group 3

Rotation 2

	Member Services <i>Location: Green Room</i>	AGI <i>Location: Green Room Lounge</i>	Angus Media <i>Location: Angus Media Lounge</i>
10:55-11:25 AM	Group 2	Group 3	Group 1

Rotation 3

	Member Services <i>Location: Green Room</i>	AGI <i>Location: Green Room Lounge</i>	Angus Media <i>Location: Angus Media Lounge</i>
11:30-Noon	Group 3	Group 1	Group 2

12 pm **Lunch**

12:30 pm **Begin departures**

ANGUS

THE BUSINESS BREED



Thank You for attending, have a safe trip home.

In the next couple of weeks you will receive an email with a link to an evaluation form to share your comments. Please share your experiences at WC with others and on social media. #anguswomenconnected.

Please consider a contribution to the Angus Foundation non- restricted funds.

<https://www.angus.org/Foundation/DonateOnline>

ANGUS
Foundation

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Full Circle Online Auction**

Committee Chair: **Cortney Holshouser, NC**

Committee Members: Christy Perdue, NC; Cindy Worthington, CA; Jera Pipkin Vehige, MO; Deanna Hofing, IN

Please give a short synopsis about your committee and what you do.

The Full Circle Online Auction committee seeks out unique consignment items throughout the year that include industry related tools, décor, jewelry, vacation packages, services, etc. from a variety of donors, but especially from our Angus family that has been impacted by the American Angus Auxiliary in some way during their Angus career. We then coordinate the sale of these items through an online sale on Angus Live in November. We create all advertisement and promotion of the sale and coordinate the sale logistics.

1. Projects and Accomplishments in 2022?

The 2021 sale brought in \$8,055 and we have 33 amazing lots that will sell in the 7th Annual Full Circle Online Auction on November 10, 2022 on Angus Live.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

The longevity of this project with other fundraisers being introduced throughout the year.

3. What are your goals for 2023?

A goal of the committee is to have a \$10,000 sale. To achieve this, we need big ticket auction items such as a vacation package or truly unique, sought after items.

4. How can the Executive Board assist you with goals for your committee?

As requested in the past couple of years, it would be great if each officer and regional director would reach out to producers, businesses, Angus alumni, etc. in their respective areas to seek out consignments beyond their state auxiliaries. This would create a great foundation of items so that we do not have to keep relying on the same donors each year.

5. Please provide any budget request you may have for 2023.

The printing of a poster to display all auction items at Convention is the only cost I foresee.

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Scholarship**

Committee Chair: **Julie Conover**

Committee Members: Julie Conover, Kathy Dubs, Regina Hissong, Kendra Diekevers, Jessica Sawyer, Leslie Mindemann, Julie Feeser, and Erin Kreuger-Harris.

Please give a short synopsis about your committee and what you do.

The scholarship committee reviews the national applicants annually and makes a recommendation to the executive board of how much funds should be awarded.

1. Projects and Accomplishments in 2022?

Our committee received nineteen scholarship applications for the American Angus Auxiliary Scholarship, thirteen female and six male applicants. The committee evaluated the applicants and selected in two separate teams the top five boy and top five girl applicants. Results include the following awardees and amounts:

Boys

First: Colter Pohlman \$2200
Second: Seth Cox \$2100
Third: Suter Clark \$2000
Fourth: Blake Long \$1900
Fifth: David Bell \$1800

Girls

First: Lizzie Schafer \$2200
Second: Allison Davis \$2100
Third: Kelsey Theis \$2000
Fourth: Alexis Koelling \$1900
Fifth: Presley Sliger \$1800

Funds were released in September from the Angus Foundation for the ten 2022 recipients and the two that were remaining from 2021.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

Formatting is a true challenge for the seniors applying for the award. The following recommendations were presented at mid-year meeting:

- Removing the cover photo from the application (this can throw off the rest of the application for users). Photo is still required to be sent separately for promotional purposes.
- Removing the biographical/background section from the application.
- Replace one of the written questions (done annually on the application).

3. What are your goals for 2023? None at this time as the new chairperson begins in November.

4. How can the Executive Board assist you with goals for your committee? None at this time.

5. Please provide any budget request you may have for 2023. No changes needed at this time.

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: PR Committee

Committee Chair: Megan Green

Committee Members: Kalie Rumbold, Chelsea Duis, Aliesha Dethlefs, Julie Murnin

Please give a short synopsis about your committee and what you do.

PR promotes the Angus Auxiliary through numerous platforms and outlets. We manage website updates, social media content, constant contact communication, and the Auxiliary Post.

1. Projects and Accomplishments in 2022?

Accomplishments include membership spotlights on Facebook, creating ads for the Angus Journal, sending Constant Contact communications, CJ Brown Ads, and publishing the Fall Auxiliary Post.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

Nothing to discuss.

3. What are your goals for 2023?

Develop more Facebook content about our members.

4. How can the Executive Board assist you with goals for your committee?

Nothing at this time.

5. Please provide any budget request you may have for 2023.

No budget requests.

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Legislative & By-Law Committee**

Committee Chair: **Gina Hope**

Committee Members: **Pam Bailey and Carol Wojciechowski**

1. Projects and Accomplishments in 2022?

The last of the by-law changes that were missed in 2021 have been presented at the mid-year meeting and provided for review in the fall edition of the Post.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?
Not at this time.

3. What are your goals for 2023?

Review of the By-Laws and Guidelines to review for consistency, typos etc. after the Executive Board review in December 2022

4. How can the Executive Board assist you with goals for your committee?

Make sure all suggested changes are submitted with adequate time for the committee to review and submit to the incoming President for submission for the website.

5. Please provide any budget request you may have for 2023.

None

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Distinguished Women**

Committee Chair: **Pam Velisek**

Committee Members: **Jane Ebert, Carol Bloom, and Kathi Creamer**

Please give a short synopsis about your committee and what you do.

The work of this Committee may be very limited. It functions only when an outstanding nominee has been presented to the committee; the nomination being in strict accord with directive given in the Guidelines. This Committee does not seek nominees and therefore may not be given every year.

1. Projects and Accomplishments in 2022?

No names have been presented at this time for the year and no award will be given.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

None at this time.

3. What are your goals for 2023?

This is a standing committee for this organization and if a member ever has questions or a name to present, they should reach out to one of the members or the Executive Board.

4. How can the Executive Board assist you with goals for your committee?

Nothing at this time.

5. Please provide any budget request you may have for 2023.

Nothing at this time.

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Finance Committee

Committee Chair: Nancy Thelen, MI

Committee Members: Deanna Hofing, IN; Julie Conover, MO; Karla Knapp, IA; Pam Velisek, MD; and Amy Griffin, TX

Please give a short synopsis about your committee and what you do.

Our committee is responsible for planning and presenting a budget for the next fiscal year, as well as monitoring the budget and finances throughout the year. We also oversee the management of the endowment funds in the Angus Foundation, the posting of financial transactions into the proper categories and preparing the financial records for audit on a monthly basis.

1. Projects and Accomplishments in 2022?

- We continue to monitor the annual budget and finances of the Auxiliary.
- We completed the process of moving our checking and money market accounts from BMO in St. Joseph, MO to Commerce Bank in St. Joseph. This is the bank that the AAA uses.
- One of our CD's matured 2/09/22 and we researched current CD terms and rates, and funds were transferred to our money market (savings) account. We still have one 13-month CD at BMO at .25%, maturing 2/09/23.
- The executive committee approved our recommendation to transfer \$6000 from the Full Circle Auction proceeds to the scholarship endowment fund. This was completed in May.
- We were able to increase our scholarship endowment fund with the generous 70th anniversary kick-off reception auction proceeds of \$20,000.
- We continue to report income and expenses against each of our activities/projects whenever possible, to provide a true profit statement on any fundraisers.
- We have developed the annual budget for 2022-23.
- We want to thank Julie Angelo from Virginia for serving as our accountant for 2 ½ years. At the end of May we welcomed Amy Griffin from Texas as our new bookkeeper, and she is doing a great job.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

- Review of 2021-22 fiscal year and budget for 2022-23.
- How can we encourage donators to indicate on their check or include a note on what their donation is for. This would assist greatly in crediting our various activities.

3. What are your goals for 2023?

Continue to manage finances, discuss how to finance future activities.

4. How can the Executive Board assist you with goals for your committee?

Continue to engage in the financial discussions and fundraisers. The Executive Committee has been very resourceful in fundraising efforts.

5. Please provide any budget request you may have for 2023.

Our typical items such as quicken software annual subscription, check printing, MO property taxes, zoom annual subscription, MO biennial report filing, square reader, and postage for approximately \$700; other miscellaneous office expenses of \$300, and professional fees for accounting and tax preparation \$1100.

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Nominating**

Committee Chair: **Pam Velisek**

Committee Members: **Emma Collins, Carolyn Gazda, Betsie Michael and Michelle Rieff**

Please give a short synopsis about your committee and what you do.

This Committee works for secure nominations for Regional Directors and the Officers for the Auxiliary. This being an even numbered year terms for regions 1, 2 and 3 will expire. The Nominees for was secured and listed in the fall Auxiliary Post. Ballots are due to Chairman by October 16,2022. The Officer positions will be voted on at the Annual Meeting in Salt Lake City.

1. Projects and Accomplishments in 2022?

This committee functioned as specified in our By-Laws.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

Nothing at this time.

3. What are your goals for 2023?

We look forward to the coming year and always look forward to meeting members who are interested in participating with the Auxiliary.

4. How can the Executive Board assist you with goals for your committee?

Nothing at this time.

5. Please provide any budget request you may have for 2023.

No request at this time.

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **RATTEY**

Committee Chair: **Yvonne Hinman**

Committee Members:

Please give a short synopsis about your committee and what you do.

I basically talk to people who contact me about purchasing a Harvey Rattey bronze sculpture, and then make the order with Harvey's widow, Pamela Harr. One of us collects the money and she ships the bronze to the buyer. Pamela gives Auxiliary a percentage of each sale.

We do not have any advertising except when the Auxiliary puts something in their ads or information going out to Angus members. I had flyers that Pam gave me, sitting out in various places at last year's annual meeting.

1. Projects and Accomplishments in 2022?

Unfortunately, when COVID hit, it seems to have shut down any interest. I have not had any sales this year and I think there was only one last year.

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

I am not sure we should continue to have "Rattey" as a standing committee. If anyone ever contacts me about a Rattey bronze, I know that Pamela would be glad to give us a percentage. I can still do the same thing, but I don't think it is strong enough to recognize it as a standing committee.

3. What are your goals for 2023? Selling bronzes would be wonderful!

4. How can the Executive Board assist you with goals for your committee?

Simply advertising the bronzes occasionally is what has been done in the past and we could certainly continue to do that. I am glad to still handle any customer that wants to purchase through the Auxiliary. Their cost is the same as if they were to purchase directly from Pamela at Bridger Bronze.

5. Please provide any budget request you may have for 2023.

I have never requested or received any funds for this 'committee'. The only expense I have is occasional postage; the rest of my involvement is just time on the phone or email with customers and Pam.

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Beef Education

Committee Chair: Anne Patton Schubert and Anne Lampe, Co-Chairs

Committee Members: Listed in February Angus Journal. Contact us if you want to help with Beef Education projects.

Please give a short synopsis about your committee and what you do.

The Beef Education Committee coordinates the Auxiliary-sponsored All-American Certified Angus Beef Cook-Off, held annually during the National Jr. Angus Show. We rely on suggestions and assistance from Certified Angus Beef, LLC as well as many supporters of the event and even more Junior members who compete in Cook-Off.

1. Projects and Accomplishments in 2022?

The 39th Cook-Off, held in July in Kansas City, Mo., attracted 164 chefs who made up 11 Roast, 14 Steak and 8 Ultimate Burger teams. Twelve persons, worked in teams of three, to judge four divisions and choose the Black Kettle Award Winner. This was the inaugural year of Ardyce's Apron Award, the top Junior team Winner. Twelve Auxiliary members helped the event flow smoothly. Kansas Angus Auxiliary

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

provided t-shirts to all contestants. Awards were given by Friends of the Black Kettle, Ky. Angus Assn., Ardyce's Apron Award contributors and NJAA.

We appreciate support of the Auxiliary and hope even more will help celebrate the Cook-Off's 40th Anniversary in Grand Island in 2023.

3. What are your goals for 2023? We are planning a 40th Anniversary Celebration of the Cook-Off during next year's event in Grand Island, NE. Special Awards will be given to 40th Anniversary winners. Sponsorships for t-shirts for each chef, Friends of the Black Kettle and Ardyce's Apron Award are available now. Contact either Anne for information on being a sponsor.

4. How can the Executive Board assist you with goals for your committee? We appreciate Executive Board involvement during the event, as well as any financial contribution you would choose to support this special year's event. We also encourage any Auxiliary member at the show to plan to come watch, support and enjoy the contest. Let us know if you will be available. There are jobs available in many areas. Great event, great kids, great experiences. Come join us.

5. Please provide any budget request you may have for 2023. \$5,000 is typically our budget request. This year's categories include Awards, \$2,000; T-shirts, \$2,200 (if needed); Mailing, \$300; Contest Supplies, \$200; 40th Anniversary Celebration, \$300. If there are questions, please call.

2022 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Ways & Means**_____

Committee Chair: **Lauren Patteson**_____

Committee Members: **Gail Beasley, Sue Depoy, Christy Perdue, Amy Griffin, Cindy Worthington, Rebecca Knott, Valerie Trowbridge, Stacy Erdmann**

Please give a short synopsis about your committee and what you do.

1. Projects and Accomplishments in 2022?

- Attended MAJAC show in March in Harrisonburg, VA.
- New products never stocked added to inventory

2. Is there an item or matter that you would like the Executive Board to discuss at their meeting? If so, what?

- Discussion of how to better organize the gift barn, and what the main focus should be. I have had many contradictory opinions shared with me, from two sides. One side is wanting the gift barn to expand their assortment of items to purchase from, and to get more items geared towards teenagers/young adults. The other side is wanting the gift barn to stock a set number (ex 10) of items each year and only add 2-3 new things per year, which would then be phased out if they were not successful, and to remain the focus on home & kitchen, ladies, and small children items & accessories.

3. What are your goals for 2023?

- Goals for 2023 are to increase the profits of the AGB. To stock items that people want to purchase, and have a better grasp on a solid item foundation.

4. How can the Executive Board assist you with goals for your committee?

- I would like it to be decided for a direction for the gift barn to go in. It seems like people are giving opposing opinions on what direction they want the gift barn to go in (including members from the executive committee saying this).

5. Please provide any budget request you may have for 2023.

- Despite the decrease in sales for 2022, I would like the budget to be increased mainly due to the significant increase in costs to acquire things to stock in inventory. This includes cost of items, as well as shipping to get products to us.

American Angus Auxiliary 2022 State President's Annual Report

(Please feel free to use additional pages)

Name of Person Reporting and Office Held: Rebecca Knott, President

State Represented: Indiana

Number of Members: 100+

Date of Annual Meeting: October/November 2022

State President Contact Information:

Name: Rebecca Knott

Address: 373 CR 60, Laotto, IN 46763

Phone Number: Cell: 260-740-1764

Email Address: knottslanding351@gmail.com

Special Events or Fundraisers held or will be held and dates:

The Ultimate Beef Experience – Regional Event – October 14, 2022 – CAB

Chacuterie Board Fundraiser at the Indiana Angus Preview Show

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

We are trying to host events that reach or give opportunity to all Indiana Adult and Juniors.

Posting Social Media updates to reach Indiana Juniors and Adults.

Provide a social event, steering away from just meetings all the time.

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee to be discussed?

What goals did you meet this year? What are your goals for 2023?

Raising Money for Scholarships and Awards.

Social Events for all.

Continue to work on the goals above, plus collaborate with team to increase interest in applying for scholarships and awards offered by the

American Angus Auxiliary 2022 State President's Annual Report

Name of Person Reporting and Office Held: Valerie Trowbridge-President

State Represented: Pennsylvania

Number of Members: 40

Date of Annual Meeting: June 24, 2022

State President Contact Information:

Name: Valerie Trowbridge

Address: 6290 SR 3001 Meshoppen PA 18630

Phone Number: 570-833-4482 Cell: 570-905-7409

Email Address: geneval@epix.net

Special Events or Fundraisers held or will be held and dates:

The Pennsylvania Angus Auxiliary had its annual meeting in June during our state breeders show. We were able to award scholarships to 3 juniors this year. These were presented at our annual PA Angus Association banquet which is now held in conjunction with our state breeders show. We also had a social for the ladies during our Breeders show weekend. It was well attended, and the ladies enjoyed creating a container garden of succulents. We also had our annual Duck Derby and Fun Auction which were both very successful.

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

Continue to support the juniors in their activities and raise funds for scholarships for them.

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee to be discussed?

Not currently.

What goals did you meet this year? What are your goals for 2023?

We had a lot of participation and interest at our functions during our state breeders show. I have gotten new people involved and some new committee members. We had very successful fundraisers as well. My goals for 2023 are to continue the same and keep growing.

American Angus Auxiliary
2022 State President's Annual Report
(Please feel free to use additional pages)

Name of Person Reporting and Office Held: Cindy Anderson, President

State Represented: Illinois

Number of Members: 150 Date of Annual Meeting: Last meeting was August 2022

State President Contact Information:

Name: Cindy Anderson

Address: 23632 N. 1950th Street, Chrisman, IL 61924

Phone Number: Cell: 217-822-2382

Email Address: cindyanderson3@hotmail.com

Special Events or Fundraisers held or will be held and dates:

We held a brown bag raffle in June at the Preview Show. We also plan on having a silent auction in February at our banquet.

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

I believe our auxiliary could do more fundraisers and be more present to benefit our juniors. We want to support our royalty a little more.

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee to be discussed?

Not at this time.

What goals did you meet this year? What are your goals for 2023?

Honestly, we haven't had a meeting in awhile and I think we had a very productive one in August. A lot of ideas were tossed around. Moving forward, we will work on our fundrasing and try and do a more personable annual meeting.

American Angus Auxiliary Scholarship

Balance Sheet

September 30, 2022

Angus Foundation

	<u>Current Year</u>	<u>Prior Year</u>
Current Assets		
Cash	0.00	(20,148.50)
Total Current Assets	<u>0.00</u>	<u>(20,148.50)</u>
Investments		
Investments - Restricted	465,414.93	568,678.70
Total Investments	<u>465,414.93</u>	<u>568,678.70</u>
Total Assets	<u>\$ 465,414.93</u>	<u>\$ 548,530.20</u>
Current Liabilities		
Accrued Liabilities	0.00	3,500.00
Total Current Liabilities	<u>0.00</u>	<u>3,500.00</u>
Net Assets	<u>465,414.93</u>	<u>545,030.20</u>
Total Liabilities and Net Assets	<u>\$ 465,414.93</u>	<u>\$ 548,530.20</u>

American Angus Auxiliary Scholarship

Income Statement

For the Period Ending September 30, 2022

Angus Foundation

	Restricted Current YTD	Restricted Prior YTD	Restricted Variance	Restricted Percent
Revenues				
Contributions	25,823.87	5,868.50	19,955.37	340.04 %
Gift-in-Kind Income	7,860.00	0.00	7,860.00	100.00 %
Total Revenues	33,683.87	5,868.50	27,815.37	473.97 %
Expenditures				
Scholarship Expense	20,000.00	18,000.00	2,000.00	11.11 %
Gift-in-Kind Expense	7,860.00	0.00	7,860.00	100.00 %
Total Expenditures	27,860.00	18,000.00	9,860.00	54.77 %
Excess of Revenue Over Expense before Non-Operating Charges	5,823.87	(12,131.50)	17,955.37	(148.00) %
Non-Operating Charges				
Interest, Dividends, Gains (Losses)	25,638.82	49,671.86	(24,033.04)	(48.38) %
Investment Market Value Adjustment	(111,077.96)	36,662.83	(147,740.79)	(402.97) %
Total Non-Operating Charges	(85,439.14)	86,334.69	(171,773.83)	(198.96) %
Net Income (Loss)	\$ (79,615.27)	\$ 74,203.19	\$ (153,818.46)	(207.29) %

American Angus Auxiliary Education Award Fund

Balance Sheet

September 30, 2022

Angus Foundation

	<u>Current Year</u>	<u>Prior Year</u>
Current Assets		
Cash	0.00	(549.52)
Total Current Assets	<u>0.00</u>	<u>(549.52)</u>
Investments		
Investments - Restricted	77,776.85	90,453.63
Total Investments	<u>77,776.65</u>	<u>90,453.63</u>
Total Assets	<u>\$ 77,776.65</u>	<u>\$ 89,904.11</u>
Net Assets	<u>77,776.85</u>	<u>89,904.11</u>
Total Liabilities and Net Assets	<u>\$ 77,776.85</u>	<u>\$ 89,904.11</u>

American Angus Auxiliary Education Award Fund

Income Statement

For the Period Ending September 30, 2022

Angus Foundation

	Restricted Current YTD	Restricted Prior YTD	Restricted Variance	Restricted Percent
Revenues				
Contributions	3,060.25	1,067.00	1,993.25	186.80 %
Total Revenues	3,060.25	1,067.00	1,993.25	186.80 %
Expenditures				
Sponsorship Expense	1,313.76	1,616.52	(302.76)	(18.72) %
Total Expenditures	1,313.76	1,616.52	(302.76)	(18.72) %
Excess of Revenue Over Expense before Non-Operating Charges	1,746.49	(549.52)	2,296.01	(417.82) %
Non-Operating Charges				
Interest, Dividends, Gains (Losses)	4,096.89	7,900.77	(3,803.88)	(48.14) %
Investment Market Value Adjustment	(17,970.64)	5,831.52	(23,802.16)	(408.16) %
Total Non-Operating Charges	(13,873.75)	13,732.29	(27,606.04)	(201.03) %
Net Income (Loss)	\$ (12,127.26)	\$ 13,182.77	\$ (25,310.03)	(191.99) %

Pat Grote Endowment Fund

Balance Sheet

September 30, 2022

Angus Foundation

	<u>Current Year</u>	<u>Prior Year</u>
Current Assets		
Cash	0.00	(1,750.00)
Total Current Assets	<u>0.00</u>	<u>(1,750.00)</u>
Investments		
Investments - Restricted	32,163.11	40,964.47
Total Investments	<u>32,163.11</u>	<u>40,964.47</u>
Total Assets	<u>\$ 32,163.11</u>	<u>\$ 39,214.47</u>
Current Liabilities		
Accrued Liabilities	1,000.00	0.00
Total Current Liabilities	<u>1,000.00</u>	<u>0.00</u>
Net Assets	<u>31,163.11</u>	<u>39,214.47</u>
Total Liabilities and Net Assets	<u>\$ 32,163.11</u>	<u>\$ 39,214.47</u>

Pat Grote Endowment Fund
Income Statement
For the Period Ending September 30, 2022

Angus Foundation

	Restricted Current YTD	Restricted Prior YTD	Restricted Variance	Restricted Percent
Expenditures				
Sponsorship Expense	2,000.00	1,500.00	0.00	0.00 %
Total Expenditures	2,000.00	1,500.00	0.00	0.00 %
Excess of Revenue Over Expense before Non-Operating Charges	(2,000.00)	(1,500.00)	0.00	0.00 %
Non-Operating Charges				
Interest, Dividends, Gains (Losses)	1,840.03	3,578.08	(1,738.05)	(48.57) %
Investment Market Value Adjustment	(7,891.39)	2,641.00	(10,532.39)	(398.80) %
Total Non-Operating Charges	(6,051.36)	6,219.08	(12,270.44)	(197.30) %
Net Income (Loss)	\$ (8,051.36)	\$ 4,719.08	\$ (12,270.44)	(260.01) %