

American Angus Auxiliary
Statement of Financial Position
As of September 30, 2021

ASSETS

Current Assets

Bancorp South Checking (AGB)	\$ 8,051.48
BMO Operating Account	\$ 16,029.05
BMO Savings	\$ 33,743.15
Total Current Assets	\$ 57,823.68

Other Current Assets

1-Year Certificate of Deposit xx5789	\$ -
Total Other Current Assets	\$ -

Long-Term Assets

3-Year Certificate of Deposit XX4120	\$ 5,619.07
5-Year Certificate of Deposit XX4145	\$ 5,410.35
Total Long-Term Assets	\$ 11,029.42

Fixed Assets

Property & Equipment-Trailer	\$ 6,552.00
Accumulated Depreciation	\$ (6,552.00)
Total Fixed Assets	\$ -

TOTAL ASSETS **\$ 68,853.10**

LIABILITIES & EQUITY

Current Liabilities

Accounts Payable	\$ -
Total Current Liabilities	\$ -

Equity

Unrestricted Net Assets	\$ 55,367.55
Net Income	\$ 13,485.55
TOTAL EQUITY	\$ 68,853.10

TOTAL LIABILITIES & EQUITY **\$ 68,853.10**

Notes:

Certificate of Deposit 4120 maturity date 1/9/2021-opened
Certificate of Deposit 4145 maturity date 1/9/2023-opened
Certificate of Deposit 5789 maturity date - 5/21/21

Trailer was added back to Statement of Financial Position effective 1/1/20. The asset is not disposed, but is fully depreciated. Purchase Year: 2014

AMERICAN ANGUS AUXILIARY BUDGET
OCTOBER 1, 2021-----SEPTEMBER 30, 2022

REVENUE

ANNUAL, SPRING & MID-YEAR MEETINGS	\$ 3,000
AWARDS	1,325
BEEF EDUCATION	6,000
MEMBERSHIP	3,500
MISC. INCOME - Bag Raffle	1,000
-70 th Anniversary Letter Drive	1,735
-70 th Kick Off Celebration	8,000
SPECIAL EVENT – WOMEN’S CONFERENCE	20,000
MAA PROGRAM	12,500
FEATURED FUNDRAISER - Full Circle Online Auction	7,000
- Raffle or another fundraiser	500
WAYS & MEANS – Other (Gifts That Sizzle, Rattey)	4,000
<u>ANGUS GIFT BARN</u>	<u>36,000</u>
TOTAL	\$ 104,560

EXPENSES

ANNUAL, SPRING AND MID-YEAR MEETINGS	\$ 3,000
AWARDS	1,325
BEEF EDUCATION	6,000
INSURANCE	950
MISCELLANEOUS – General & Letter Drive	350
-70 th Kick Off Celebration	8,000
-70 th Anniversary	3,500
MAA PROGRAM EXPENSE & TRAVEL	13,500
OFFICER & DIRECTOR EXPENSE	7,750
OFFICE EXPENSES	1,000
OTHER COMMITTEE EXPENSE	1,200
PR – NEWSLETTER/ADS	1,000
WEB SITE & EMAIL BLASTS	1,000
PROFESSIONAL FEES	1,100
SPECIAL EVENT – WOMEN’S CONFERENCE	20,000
TRANSFER TO SCHOLARSHIP/AWARDS	5,000
FEATURED FUNDRAISERS	385
WAYS & MEANS- Other (Gifts That Sizzle, Rattey)	500
<u>ANGUS GIFT BARN</u>	<u>29,000</u>
TOTAL	\$ 104,560

The 2021-22 budget has a few minor adjustments from the previous year to include activities planned for 2021 and 2022. The Beef Education and Friends of Black Kettle line items have been combined – we will have separate sub-categories for them in our fiscal detail. There is an increase of \$20,000 in revenue and expenses for the Women’s Connected Conference since it is held in the even years. The 70th anniversary and the kick-off celebration has also been added to revenue and expenses. The anniversary spans three fiscal years. In October 2021 we received \$3322 from CAB for Gifts That Sizzle and their designated featured items which will be reflected in the 2021-22 fiscal year. The American Angus Association has generously increased their contribution by \$2,500 in 2022 with \$2,000 going toward expenses to have the Gift Barn at National Convention and \$500 for MAA travel.

October 15, 2021

Pam Velisek
18125 Lappans Road
Fairplay, MD 21733

Dear Pam,

The Goose that Laid the Golden Eggs is a classic from Aesop's Fables. Endowments are a lot like the goose and the eggs are the dividends, or impact, of the goose. Through careful management and conservative investment, your endowment sustains a continued legacy, making a transformational difference for Angus youth.

Below you will see the performance of your generosity, the impact of market conditions and our outlook for the next fiscal year. With our conservative approach, budget proposals are based off balances of the prior three fiscal years using a 4% spending allowance. This provides stability against bullish and bearish markets and gives your fund support to protect against inflation.

The following reports the activity of your endowment fund held in the Angus Foundation from October 1, 2020, through September 30, 2021.

American Angus Auxiliary Scholarship Endowment Fund

Balance of October 1, 2020	\$470,827.01
Investment Income (Oct. 1, 2020 – Sept. 30, 2021)	86,334.69
Donations (Oct. 1, 2020 – Sept. 30, 2021)	5,868.50
Awarded Amounts (Oct. 1, 2020 – Sept. 30, 2021)	(18,000.00)
Balance on September 30, 2021	<u>\$545,030.20</u>
Budgeted award for fiscal year 2022	\$18,000.00

American Angus Auxiliary Educational Awards Endowment Fund

Balance of October 1, 2020	\$76,721.34
Investment Income (Oct. 1, 2020 – Sept. 30, 2021)	13,732.29
Donations (Oct. 1, 2020 – Sept. 30, 2021)	1,067.00
Awarded Amounts (Oct. 1, 2020 – Sept. 30, 2021)	(1,616.52)
Balance on September 30, 2021	<u>\$89,904.11</u>
Budgeted award for fiscal year 2022	\$2,500.00

Pat Grote LEAD Award Endowment Fund

Balance of October 1, 2020	\$34,495.39
Investment Income (Oct. 1, 2020 – Sept. 30, 2021)	6,219.08
Donations (Oct. 1, 2020 – Sept. 30, 2021)	0.00
Awarded Amounts (Oct. 1, 2020 – Sept. 30, 2021)	<u>(1,500.00)</u>
Balance on September 30, 2021	<u>\$39,214.47</u>
Budgeted award for fiscal year 2022	\$1,000.00

Your legacy continues to make an incredible impact on Angus. If you have any questions, please feel free to contact me at TMarten@Angus.org or (816) 383-5163. Your generosity endures and continues to benefit our Angus youth both today and into the future!

In Gratitude,

Thomas L. Marten
Executive Director

American Angus Auxiliary
2021 Annual Regional Director Report

Region: 1 Director: Cindy Worthington

States in Region:

California, Oregon, Washington, Nevada, Idaho, Montana, Wyoming, Utah, Arizona, Hawaii, Alaska

Existing State Auxiliaries w/ Presidents' Contact Info in Region: Can do an additional attachment.

Montana

Julie Murnin

Box 6

Huntlley, Mt 59037

406-850-0508 juliemurnin@cattledesign.com

Idaho

Cindy Kinder

1150 E 2600 S

Hagerman, Id 83332

ckinder@uidaho.edu

Washington

Katlenia Vejraska

103 Cherokee Rd

Omak, Wa. 98841

509-429-2275

sunnyokangus@gmail.com

Notable Activities/Fundraising in Region: None reported

Notable Awards Given in Region: None Reported

Efforts / Assistance with formation of New Auxiliaries: N/A with Covid the past year

Membership Recruitment Ideas / Efforts: Mailer

What did the Officers and/or Executive Committee do for you in your role as Regional Director? Is there anything else they could have done for you? N/A

Additional Comments:

American Angus Auxiliary
2021 Mid-Year Regional Director Report

Region: 2 **Director: Amy Griffin**

States in Region: Colorado, New Mexico, Oklahoma, Texas

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Colorado:

Molly Cooksey

Junior Advisor

mollycooksey@hotmail.com

Lea Rohr

Junior Advisor

20950 CR 1

Elbert, Colorado 89196

lazyhranchco@msn.com

720-530-4917

Kathi Creamer

Contact Person

17270 6450 Rd.

Montrose, Colorado 81403

kathi@lazyjb.com

970-596-0045

Oklahoma:

Cara Gerken

Junior Advisor

27520 St. Hwy 33

Cashion, Oklahoma 73016

caragerk@gmail.com

405-368-0773

Texas:

Susanne Bush

Auxiliary President

2466 CR 427

Purmela, Texas 76566

susanne_bush@yahoo.com

254-338-2107

Please share notable events in your region this year:

Fall and state fairs are starting. I am excited to see how well the juniors do.

Efforts / Assistance with formation of New Auxiliaries:

None at this time. I am in constant contact with the wonderful ladies of Texas and Colorado. They keep me updated on all things happening in their great states. I am still reaching out to members of New Mexico and Oklahoma as best as I can.

Membership Recruitment Ideas / Efforts:

Continuing to post on social media to reach a younger group of ladies for the auxiliary is a good idea. Posting regularly is key. The constant email contact is great, just need to keep it inviting and interesting.

What did the Officers and/or Executive Committee do for you in your role as Regional Director? Is there anything else they could have done for you?

The Officers and Executive Committee has been very welcoming to me as a new Regional Director. They were all very helpful and answered any question I may have had.

Additional Comments:

I am excited to continue my term as Region 2 Director. I am ready for the Angus Convention in Ft. Worth this year and the Auxiliary's 70th Anniversary that we are celebrating with a kick off party at Convention.

American Angus Auxiliary

2021 Annual Regional Director Report

Region: 3 Director: Karla Knapp

States in Region:

Iowa, Kansas, Minnesota, Nebraska, North Dakota, South Dakota

Existing State Auxiliaries w/ Presidents' Contact Info in Region: Can do an additional attachement.

Iowa- Mary Kate Mardesen- 1794 400th St SW; Oxford, IA 52322

Kansas- Tonya Theis- 34326 169th St; Leavenworth, KS 66048

Minnesota- Tammy Borman- 2074 110th Ave; Holland, MN 56139

Nebraska- Heather Smith- 732 129th Rd; Osceola, NE 68651

North Dakota- Stacy Erdmann- 13460 Hwy 27; Lisbon, ND 58054

South Dakota- Erica Styles- PO box 62; Brentford, SD 57429

Notable Activities/Fundraising in Region:

Kansas has a great plasma cut silhouette on a wood base available. The silhouette can be of either a cow/calf, bull, or steer & can be customized. Other states have been putting together semen packages, gift basket raffles, or prints to be auctioned off.

Notable Awards Given in Region:

Several states are just gearing up for their annual banquet where several scholarships, achievement awards, & bronze, silver & gold awards will be presented.

Efforts / Assistance with formation of New Auxiliaries:

All of Region 3 have active auxiliaries

Membership Recruitment Ideas / Efforts:

What did the Officers and/or Executive Committee do for you in your role as Regional Director? Is there anything else they could have done for you?

American Angus Auxiliary
2021 Annual Regional Director Report

Region: Four Director: Christy Perdue

States in Region: Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee

Existing State Auxiliaries w/ Presidents' Contact Info in Region: (if correct on Website, no need to complete again)

Alabama: June Wood – 216 County Road 694 Holly Pond, AL 35083 – 256-708-3209 – woodangus@bellsouth.net

Arkansas: Leslie Roye – 1516 Cedar Street Fayetteville, AR 72703 – 479-466-2322 – Hailey5@cox.net

Louisiana: No State President – Contact Person is Bridgett Gisclair – 315 Keller Road Longville, LA 70652 – 337-884-1177 – beigisclair@centurytel.net

Mississippi: Melanie Kiani – 1246 Simms Hill Road Morton, MS 39117 – 601-214-0408 – Melk8890@gmail.com

Missouri: Ashlyn Richardson – 334 Seth Street Lincoln, MO 65338 – 660-281-1720 – richardsonranch.ashlyn@gmail.com

North Carolina: Andrea Goforth – 2852 Crissman Road East Bend, NC 27018 – 336-403-3203 – goforth1121@gmail.com

No Auxiliary in the following states: Florida, Georgia, South Carolina, and Tennessee

Tennessee Contact: Brandi Armstrong – 615 – 714-9081

Georgia Contact: Carolyn Gazda – 706-540-2222 – gazdacattleco@bellsouth.net

Florida Contact: Bonnie Persing – 352-424-1957 – messickbon@aol.com

Notable Activities/Fundraising in Region:

With COVID restrictions continuing, many Auxiliaries have been unable to meet in person and many have been unable to continue with fundraisers. North Carolina Angus Auxiliary has been able to continue with cookbook sales, both through online advertising and contests and while attending and assisting with the Eastern Regional Junior Angus Show. North Carolina has also continued with a silent auction to assist with fundraising efforts.

North Carolina has also sponsored the Royalty Reception at the Eastern Regional Junior Angus show and is helping to sponsor the Junior show at the 2021 NC State Fair.

Mississippi Angus Auxiliary members, Melaine Kiani and Emma Powell continue to dedicate their time and talents in 2021 to the Angus Gift Barn and the Scrapbook. Melanie will retire this year as the AGB Manager and we thank her for her years of dedication.

Missouri Angus Auxiliary was able to host an Annual Meeting in June.

Despite many efforts, other states within my region have not responded to emails or texts, as I have attempted to collect information and updates of their year.

Notable Awards Given in Region:

None at this time.

Efforts/Assistance with formation of New Auxiliaries:

I would like to have a point person/contact with the 4 states that do not currently have an auxiliary. I currently have a point person for ¾. I would like to include these ladies in the communication I have with other state presidents, keeping them up to date with activities and goals of the year.

I met a member, Bonnie, who is interested in starting an Auxiliary in Florida while at NJAS Meeting this summer. We exchanged information with the plan to provide the Auxiliary Starter Pack. After several months attempting to contact her, she has responded, and I have shared the Auxiliary Starter Pack with her. After reviewing, she and I will discuss the next steps and she will provide feedback concerning her comfort level with taking these next steps.

I would like to have a newsletter a few times a year and/or a Facebook page for Region 4, bringing all ladies together and helping form a network, encouraging those without an Auxiliary to interact with others in their region. This will also help those without an Auxiliary to have more of a first-hand view of the activities that make up a state auxiliary.

I would also like to have a Region 4 gathering (meet and greet) during NJAS or the Angus Convention, especially focusing on meeting with those from states without an auxiliary.

I would also like to encourage those without an auxiliary to attend a meeting or outing of a nearby state to observe an Auxiliary that is established and up and running. As a member of the North Carolina Angus Auxiliary, I can specifically invite ladies from South Carolina, Florida, Tennessee, and Georgia to attend our events.

Membership Recruitment Ideas/Efforts:

I feel that Social Media is helpful with notifying members and potential members of our meetings and events. It is especially helpful if we are completing a fun activity or having refreshments or giveaways...build the excitement.

I feel like fun activities prior to the meeting help draw in additional members and is especially helpful with attracting new members.

What did the Officers and/or Executive Committee do for you in your role as Regional Director? Is there anything else they could have done for you?

The emails to keep us updated are helpful. The updated guidelines were also helpful with planning for the year. I think that a revamp of the process of recording and updating our members and their status would be helpful for Regional Directors and more member friendly. We had several members who had current paid dues, who were told they could not vote at NJAS Meeting. This was a big turn off for members who, in fact, were current with payment.

Additional Comments:

I would also like to feature/highlight Region 4 members ("Getting to Know You") in newsletters or on Facebook to help those within our region get to know each other better/form a better network (1 member in Region or 1 member within each state).

In the newsletter, I would also like to provide a calendar of events for Auxiliary events.

I would also like to continue to update the contact information for the members within our region.

American Angus Auxiliary
2021 Annual Regional Director Report

Region: 5 Director: Rebecca Knott

States in Region: Indiana, Ohio, Kentucky, Wisconsin, Illinois, Michigan

Existing State Auxiliaries w/ Presidents' Contact Info in Region: Can do an additional attachment.
Attachment

Notable Activities/Fundraising in Region:

Each state continues to raise funds to go toward scholarships and awards for the juniors in their state.

Notable Awards Given in Region:

States give out scholarships and awards to help support the junior angus members in their respective states.

Efforts / Assistance with formation of New Auxiliaries: NA

Membership Recruitment Ideas / Efforts:

What did the Officers and/or Executive Committee do for you in your role as Regional Director? Is there anything else they could have done for you?

Additional Comments:

Region 5

Indiana

Marlene Dukehart

10592 S. 300 W.
Williamsbug, IN 47393
443-745-1271
ssfarm2003@yahoo.com

Illinois

Andrea Schnelten

933 4th Street
Carrollton, IL 62016
217-493-8609
andrehulke@gmail.com

Kentucky

Missy Flanders

75 Shipp Rd.
Buffalo, KY 42716
270-766-2370

Wisconsin

Keri Retallick

8281 East Glen Rd.
Glen Haven, WI 53810
608-794-2256
twokcattlekr@aol.com

Michigan

Rachel Vaassen

7810 Kookaburra Ct., Apt 304
Dexter, MI 48130
734-645-2304
itsmerachel@gmail.com

Ohio

Kellie Miller

11086 St Rt 197
Wapakoneta, OH 45895
Cell: 419-234-0392
woodside@ohiolink.net

American Angus Auxiliary

2021 Annual Regional Director Report

Region: 6 Director: Valerie Trowbridge

States in Region:

Delaware, Maine, New Hampshire, Massachusetts, Vermont, New York, Rhode Island, Connecticut, New Jersey, Maryland, Pennsylvania, West Virginia, and District of Columbia

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Atlantic National – Susan Shirk Susieshirk54@gmail.com

Maryland – Laura Mihm Bowman Cow07girl@aol.com

Pennsylvania – Valerie Trowbridge geneval@epix.net

Virginia – Catie Hope chope714@gmail.com

State Contact without an Auxiliary

New York contact – JoAnne King (518)234-8589/(518)852-1587 cell

State Scholarship Contacts in Region: (State, Name, Email)

Maryland – Melissa Schulze mhsbas@aol.com

Pennsylvania – Nancy Frey nfrey@freysupply.com

Virginia – Linda Alexander tpangus1993@yahoo.com

West Virginia – Mida Peterson rockin@shentel.net

Notable Activities/Fundraising in Region:

Virginia is hosting the 2022 Eastern Regional.

I attended the New York State Fair in September. Robert Groom organized a corn hole tournament for a fundraiser for the New York Juniors. It was a 50/50. It was held after the Angus open show. The New York adult association helps the juniors who attend NJAS with expenses. They raised over \$200.00.

The PA Angus Auxiliary had their live auction of donated items during the PA Breeders show and raised over \$3000.00. They also had their annual Duck Derby and raised over \$700.00.

Notable Awards Given in Region:

PA Angus Auxiliary awarded 3 scholarships at the PA Breeders Show.

Efforts / Assistance with formation of New Auxiliaries:

I have been talking with New York. They aren't ready to have an Auxiliary. They need someone to take the lead rein.

Membership Recruitment Ideas / Efforts:

I think the Presidents of all the state Auxiliaries should be a member of the American Angus Auxiliary. They should be working together more.

Be more active on social media with events and timelines.

What did the Officers and/or Executive Committee do for you in your role as Regional Director? Is there anything else they could have done for you?

Additional Comments:

2021 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Achievement Awards

Committee Chair: Erica Styles & Karla Knapp

Committee Members:

Please give a short synopsis about your committee and what you do.

Our committee collects information from juniors on which achievements they have been awarded from October 1 the previous year to September 30 of the current year. We compile a list & print out a certificate for each juniors achievements & mail them to the recipient

1. Projects and Accomplishments in 2021?

We are just underway in our collection of information from the juniors. We have been in contact with Jera Pipkin & she has worked on making a fillable file that will make it easier for the juniors to complete & email off to our committee

2. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

3. What are your goals for 2022?

To make it easier for the juniors to fill out & receive their achievement awards

4. How can the Executive Committee or Executive Board assist you with goals for your committee?

5. Please provide any budget request you may have for 2022.

2021 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Legislative & By-Laws

Committee Chair: Gina Hope

Committee Members: Pam Bailey, Carol Bloom and Cindy Ahearn

Please give a short synopsis about your committee and what you do.

The committee reviews existing by-laws and/or recommendations for change and guides the processing of those changes through submission for review and approval.

1. Projects and Accomplishments in 2021?

Extensive changes requested by the Executive Committee after their Spring Meeting were reviewed, edited and presented at the Mid-Year meeting and published in the fall edition of *The Post* as stated in the guidelines to meet the 30-day before the Annual Meeting requirement.

2. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

Not at this time

3. What are your goals for 2022?

To continue to review and propose any needed changes.

4. How can the Executive Committee or Executive Board assist you with goals for your committee?

Review and submit any suggestions by requested deadlines.

5. Please provide any budget request you may have for 2022.

None

American Angus Auxiliary
October 2021

Name of Committee:

Membership

Committee Chair or Co-Chair Name(s):

Jamie Rutledge, Committee Chair and Rhonda McCurry, Co-Chair

Synopsis:

Our committee is responsible for attracting and retaining Auxiliary members. A key responsibility is the maintenance of the membership list; ensuring annual dues are up to date and contact information is correct.

1. *Briefly describe or list your committee's work to date:*

- All new life members now receive a 'welcome email' and enclosed is the 'business card'
- Utilize Google account for a few selected to view and make edits
 - Allows for real-time viewing
- Maintaining the membership list; both active and overdue memberships
- Continue to work with Regional leadership to update the membership list, specifically contact information and past due memberships.
- Continue to encourage members, current and new, to pay online via the Angus Gift Barn
 - **ACTION REQUIRED**
 - Align online member sign-up to mirror the membership form, current online process only requires minimal contact info from member.

2. *How can the Auxiliary membership assist you?*

- While we have made advances in allowing and encouraging members to pay their dues online it would be helpful if members could update their contact information online too.
- Continue to work with their local members to ensure their membership list are up to date and accurate, this has improved but still has opportunities.

Row Labels	Count of Type of Membership
Annual	70
Annual - 2020 Scholarship Winner	3
Annual - 2021 Scholarship Winner	5
Charter	19
Honorary	5
Life	782
Life - Transition at \$75	2
Grand Total	886

2021 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Finance**

Committee Chair: Nancy Thelen, MI

Committee Members: Pam Velisek, MD; Deanna Hofing, IN; Julie Conover, MO; Gina Hope, VA;
Julie Angelo, VA

Please give a short synopsis about your committee and what you do.

Our committee is responsible for planning and presenting a budget for the next fiscal year, as well as monitoring the budget and finances throughout the year. We also oversee the management of the endowment funds in the Angus Foundation, the posting of financial transactions into the proper categories and preparing the financial records for audit on a monthly basis.

1. Projects and Accomplishments in 2021?

- We continue to monitor the annual budget and finances of the Auxiliary.
- The Finance Committee recommended a scholarship award total amount of \$18,000. This was the amount determined by the American Angus staff.
- One of our \$5,000 CD's matured 1/09/21 and we researched current CD terms and rates, and funds were transferred to a 13-month CD at .25%. Our \$10,000 CD matured on 5/2/21, and after researching rates we recommended to move it (a total of \$10,323.35) to our money market account (savings account) as the interest rate was the same – only .05% and allowed us more flexibility.
- We continue to report income and expenses against each of our activities/projects whenever possible, to provide a true profit statement on any fundraisers.
- We participated in a successful, standard audit with our insurance company.
- We recommended approving the “Ardyce’s Apron Award” for the Certified Angus Beef Cook-off Contest, in memory of Ardyce O’Neill, as a separate line item in the American Angus Auxiliary Educational Awards Endowment Fund. Aprons will be awarded annually to the members of the Overall Junior Division Cook-Off team winners until the funding is used up.
- We inquired about the possibility of supporters being able to make auxiliary donations on-line. Thanks to the public relations committee this is now possible by clicking on the link on our Auxiliary home page.
- We have reviewed and clarified some of the processes and these have been added into the guidelines.
- We want to thank Julie Angelo for her service as our accountant.

2. *Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?* Review of 2020-21 fiscal year and budget for 2021-22

3. What are your goals for 2022?

Continue to manage finances, discuss how to bring in new revenue and look to the future

4. *How can the Executive Committee or Executive Board assist you with goals for your committee?*

Continue to engage in the financial discussions and fundraisers. The Executive Committee has been very resourceful in fundraising efforts.

5. *Please provide any budget request you may have for 2022.*

Our typical items such as quicken software annual subscription, check printing, MO property taxes, Zoom annual subscription, MO biennial report filing, postage for approximately \$700; business cards and name badges for approximately \$300; and professional fees for accounting and tax preparation \$1000.

2021 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Gifts that Sizzle

Committee Chair: Mary Greiman

Committee Members: Julie Conover, Emily Tennant

Please give a short synopsis about your committee and what you do.

GTS program has continued and we received \$3322 at fiscal year end. They are going to continue the program thru Christmas but I am not sure what will happen after that. CAB is still talking about their options.

1. Projects and Accomplishments in 2021?

Always a great income source for the AAAx with no effort on our part. I am sad that it will be phased out.

2. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

Other fundraising ideas

3. What are your goals for 2022?

4. How can the Executive Committee or Executive Board assist you with goals for your committee?

5. Please provide any budget request you may have for 2022.

2021 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Distinguished Women**

Committee Chair: **Gina Hope**

Committee Members: Anne Patton Schubert, Lois Foster, Cindy Ahearn

Please give a short synopsis about your committee and what you do.

This committee evaluates the service and credentials of any candidates nominated for the honor of Distinguished Woman and reviews with the Executive Committee before awarding the prestigious award at the Angus Annual Conference.

1. Projects and Accomplishments in 2021?

None as yet, but we are currently reviewing names provided for the award.

2. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

Not at this time.

3. What are your goals for 2022?

To share how the committee worked this year and convey how important it is to the chair in 2022 to be sure nominees brought to her for consideration fit the criteria for this award.

4. How can the Executive Committee or Executive Board assist you with goals for your committee?

Support the chair and committee members should she request help in any way.

5. Please provide any budget request you may have for 2022.

Has there ever been a budgeted amount requested for this award to provide gifts for recipients?

2021 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Historian

Committee Chair: Emma Powell

Committee Members: Melanie Kiani

Please give a short synopsis about your committee and what you do.

This Committee keeps an Auxiliary “Shutterfly” scrapbook containing pictures, programs, news clippings and other items of interest to the organization. There are 15 - 20 sealed containers of scrapbooks, historical books, and records in the Auxiliary Archives at the American Angus Association office in St. Joseph, MO.

The Auxiliary Advisor (immediate Past President) will keep a scrapbook for themselves, where they will present the scrapbook on display throughout the following year. A second copy of the scrapbook will be placed in the American Angus Association archives.

1. Projects and Accomplishments in 2021?

The committee members and I worked together to collect any scrapbook material from throughout the current year. We welcomed any state auxiliaries to send newspaper clip-pings, pictures, board contact information, ect. We also used a great deal of material from the Angus Journal. Thank you to other AAAux members who sent in material for this year’s scrapbook

2. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

First, I would like to thank Anne Lampe (my Nannie) for giving me the opportunity to serve as Historian starting in 2011. These past 10 years have been nothing short of an amazing learning experience and the opportunity to learn the ends and outs of the American Angus Auxiliary. I look forward to moving into higher positions and rolls in the upcoming years. I plan to continue as a committee member and help the new young lady that will take on the task of the 2022 scrapbook. Again, thank you all for your kind words throughout the years.

3. What are your goals for 2022?

- We ask that the Executive Board and Executive Committees please contact your local state Auxiliaries and ask them to send us any materials from the current year to the new historian chair.*
- Transition of new historian chair*

4. How can the Executive Committee or Executive Board assist you with goals for your committee?

5. Please provide any budget request you may have for 2022.

2021 American Angus Auxiliary

Committee Input Survey - Annual Meeting Report

Committee Name: Nominating

Committee Chair: Gina Hope

Committee Members: Jane Ebert, Carol Bloom, Anne Patton Schubert and Anne Lampe

Please give a short synopsis about your committee and what you do.

Secure nominations for upcoming terms for Regional Directors and officers.

1. Projects and Accomplishments in 2021?

Nominees for Regions 4, 5 and 6 were presented in the fall edition of *The Post* and ballots are currently (as of 10/2/21) being received by USPS and by email.

2. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

I believe the Executive Committee has supported the role of this committee in the Auxiliary.

3. What are your goals for 2022?

To support this Committee, its chair and members in any way I can. Share with the incoming chair how my year as Nominating Chairman unfolded, provide a template of the ballot form for incoming chair to edit and use next fall.

4. How can the Executive Committee or Executive Board assist you with goals for your committee?

Review and ensure there are no changes to our nominating procedures.

5. Please provide any budget request you may have for 2022.

None

2021 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Angus Gift Barn- Ways and Means

Committee Chair: Melanie Kiani

Committee Members: Anne Lampe, Emma Powell, Christy Perdue, Amber Roussell

Please give a short synopsis about your committee and what you do.

The Angus Gift Barn is the online store for the American Angus Auxiliary. The American Angus Auxiliary offers individuals interested in the welfare of the Angus breed the opportunity to work together to provide educational, promotional, and social programs and activities. Our store features Auxiliary exclusive items like the custom engraved whisky decanters, coffee tumblers, baby bibs and onesies, glassware, jewelry, scarves, t-shirts, totes, puzzles, and many other unique items for sale.

1. *Projects and Accomplishments in 2021?*

2021 National Junior Angus Show in Grand Island, NE

Online Sales

2. *Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?*

I would like to thank the executive board, regional managers, committee members, and customers for their support throughout my time as manager of the Angus Gift Barn. The American Angus Auxiliary is something I am passionate about, so serving in as manager was enjoyable. Thank you.

3. *What are your goals for 2022?*

Help with transitions and support to the new chairman of the Ways and Means Committee/Angus Gift Barn

4. *How can the Executive Committee or Executive Board assist you with goals for your committee?*

5. *Please provide any budget request you may have for 2022.*

2021 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Miss America Angus

Committee Chair: Cortney Hill-Dukehart Cates/Paige Wallace Arnold

Committee Members: Marlene Dukehart and Tammy Wallace

Please give a short synopsis about your committee and what you do.

1. *Projects and Accomplishments in 2021?*

We were able to add a crown box to the gifts given to the new MAA for 2022.

2. *Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?*

MAA time commitment by adding the additional ROV show in the month of January. We worry this could put a strain on her trying to balance school and shows in this one month.

3. *What are your goals for 2022?*

To continue to raise enough funds to pay for the contests and gifts given to the contestants and newly crowned MAA.

4. *How can the Executive Committee or Executive Board assist you with goals for your committee?*

Let us know if anyone is interested in becoming a MAA sponsor.

5. *Please provide any budget request you may have for 2022.*

2021 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Program & Hospitality

Committee Chair: *Sheila Grobosky & Cassie Royer*

Committee Members: *Shelli Mardensen, Jaclyn Upperman, Lynn Hinrichsen, Shally Rogen, Cindy Worthington, Lori Pillars, Vivian Wolf, Tonya Theis, Pam Velisek*

Please give a short synopsis about your committee and what you do.

1. Projects and Accomplishments in 2021? We hosted a very successful mid-year social with our "Come Kool Off With The Auxiliary" themed event. We enjoyed sampling the originated- in Nebraska products including Dorothy Lynch dressing and several different flavors of Kool Aid. The scholarship workshop held before and the mid-year meeting held afterwards both enjoyed great attendance. General consensus was a good time was enjoyed by all.

2. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what? As of right now I believe everything is under control. Although I am sure at the end of the convention we will have a list of items.

3. What are your goals for 2022? To hopefully get back on track as far as pre-planning and planning of events. The past two years of "Covid" have put us in a continual "holding pattern." Hopefully we are on our way to getting back to a new normal. As previously stated, this would be a great time to recruit new members. We have to come up with a way to convey to everyone that ALL ARE WELCOME. I know sometimes it can all be a little daunting but at the end of the day this is a great group of strong women who encourage each other.

4. How can the Executive Committee or Executive Board assist you with goals for your committee? Maybe provide some input and/or feedback regarding auxiliary activities at the NJAS Mid-Year meeting. We want to hear everyone's ideas, suggestions and feedback.

2021 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name Rathey Bronzes

Committee Chair Yvonne Hinman

Please give a short synopsis about your committee and what you do.

1. Projects and Accomplishments in 2021?

We sold two bronzes this year. Both were approx. \$1000 and we received checks from Harvey's widow, Pamela Harr, for a total of \$572.55.

2. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? _

I wonder if there is an event during the annual convention next year that we might auction off a Rathey, similar to what we are doing with the auction items this year. There are several bronzes in the \$900-\$1000 price range. If we gave the buyer a choice of different bronzes, all within the same price group, that would attract more bidders.

3. What are your goals for 2022? Sell more! _

4. How can the Executive Committee or Executive Board assist you with goals for your committee?

Keep advertising the Rathey bronzes with pictures anywhere possible. That is the only advertising we get and it helps. One of the buyers told me he saw the bronzes online in the Auxiliary pages and the other buyer told me he saw a picture of a bronze in an Angus magazine ad. The one year I brought bronzes to display, and we sold more than normal. Packing them in my suitcase was a task, however it would be expensive to mail them back & forth. Seeing the sculptures in person encouraged people to buy – however, the ad pictures also helps!

5. Please provide any budget request you may have for 2022. I normally do not have expense.

MISC INFO: *I spend time online and on the phone with customers, as they normally like to visit about the sculptures prior to buying and they often ask about which size is good for different areas they might be buying for. I also let them know that their sculpture can be 'branded' with their personal brand or someone else's if it is a gift. Many find it interesting that I knew Harvey for many years and they like to hear a little about him. Pam is also very glad to talk to them if they have questions that I cannot answer. We try to make sure our customers get personal assistance and end up with what they will like the best.*

2021 American Angus Auxiliary

Committee Input Survey - Annual Meeting Report

Committee Name: Beef Education

Committee Chair: Anne Patton Schubert and Anne Lampe, Co-Chairs

Committee Members: Listed on attached sheet

Please give a short synopsis about your committee and what you do. Our committee has created and implemented a Cook-Off contest in which junior NJAA members practice and polish their beef education skills. The contest, begun in 1983, highlights recipe and showmanship skills. Chef's Challenge provides adults and NJAA members the same opportunity. CAB at Home highlights families who promote CAB from their homes.

1. Projects and Accomplishments in 2021?

The 38th contest, in Grand Island, NE. featured 30 teams in the traditional event, 3 in Chef's Challenge and one in the CAB At Home. 144 were in the traditional contest; four were in Chef's Challenge and two were in CAB At Home. Marilyn Conley coordinated the CAB product and awards; Julie Maes, Angus Journal editor, guided production of the recipe booklet and Connealy Angus, Whitman, NE., contributed custom-designed t-shirts for all contestants. Auxiliary members helped with scoring and flow and fifteen persons served as judges.

2. Is there an item or matter that you would like the Executive Committee to discuss at their meeting?

what? As we begin plans for the 39th Cook-Off in Kansas City in 2022, we welcome comments which might improve the contest. In addition, t-shirt sponsorship and Friends of the Black Kettle membership are available at this time. The continued support of the Auxiliary leadership group and membership is greatly appreciated!

3. What are your goals for 2022? Our goal for the 39th Cook-Off is to continue to provide an educational event for our NJAA members to polish beef education skills. The teams represent specific ages, states and CAB product in an entertaining manner. As one of the earliest contests on the NJAS schedule, we hope to set a high level of competition which will attract NJAA members and audiences. We plan to offer Chef's Challenge and CAB At Home as well.

4. How can the Executive Committee or Executive Board assist you with goals for your committee? We welcome entries from across the country. Leadership persons could encourage entries from their states. We do appreciate the assistance annually in scoring, organizing contest flow, clean up and whatever is needed. Thanks to those who were involved in this year's event. We welcome you back in Kansas City.

5. Please provide any budget request you may have for 2022. Mailing & Printing, \$500; Contest Supplies, \$300; T-shirts for contestants, in case no sponsor is available, \$2200; Awards for recipe and showmanship winners, \$2000. Total request \$5,000.

Anne Patton Schubert and Anne Lampe Co-Chairs

Cortney Hill-Dukehart Cates, IN.
Kathi Creamer, CO.
Carol DeMeyer, OH.
Barbara Ettredge, TX.
Rachel Frost, IL.
Cortney Holshouser, N.C.
Melanie Kiani, MS.
Karla Knapp, IA.
Mary McCurry, KS.
Leslie Mindemann, WI.
Emma Collins Powell, MS.
Susan Quam, WI.
Shally Rogen, S.D.
Jake and Kami Scott, NE.
Brian and Tiffany Stoller, NE.
Lori Voight, PA.
Kathy Wilson, IN.
Shannon Worrell, TX.

2021 American Angus Auxiliary

Committee Input Survey - Annual Meeting Report

Committee Name: History Resource Committee

Committee Chair: Anne Patton Schubert

Committee Members: Jane Ebert, N.C., Barbara Ettredge, TX. Lois Foster, MI, Anne Lampe, KS., Mary McCurry, KS., Nellie Meinders, IA, Nancy Thelen, MI.

Please give a short synopsis about your committee and what you do.

The Committee is available to fill in blanks on history or activities of the American Angus Auxiliary. If anyone has questions about history, policy or general purpose of the group we are available to help.

1. *Projects and Accomplishments in 2021?* No one had any questions for this group this year. We are available to share details of previous American Angus Auxiliary decade celebrations, i.e., 40th, 50th and 60th anniversaries. Call if we can help with the 70th event.

2. *Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?* Be aware of the years of involvement this committee would share if it would be helpful. We, too, look forward to the 70th Anniversary of the American Angus Auxiliary.

3. *What are your goals for 2022?* The committee would like to help shine the spotlight on the many achievements of American Angus Auxiliary over the seventy years of its existence..

4. *How can the Executive Committee or Executive Board assist you with goals for your committee?* Know we are available to share memories, documents or examples from the years of history of the American Angus Auxiliary. This committee welcomes anyone who shares our appreciation of the history of the American Angus Auxiliary and wants to be part of this group.

5. *Please provide any budget request you may have for 2022.*

No budget request.

American Angus Auxiliary
2021 State President's Annual Report

Name of Person Reporting and Office Held: Valerie Trowbridge-President

State Represented: **Pennsylvania**

Number of Members: 49

Date of Annual Meeting: July 3, 2021

State President Contact Information:

Name: Valerie Trowbridge

Address: 6290 SR 3.001 Meshoppen PA 18630

Phone Number: 570-833-4482 Cell: 570-905-7409

Email Address: geneval@epix.net

Special Events or Fundraisers held or will be held and dates:

We had our annual meeting during the PA Breeders show. The following are our officers: Valerie Trowbridge-President, Kristine Butz-Vice President, Kate Menges-Treasurer, Hannah Miller-Secretary.

Our committee chairs are Scholarship-Nancy Frey, Queens-Jamie and Alexis Cash, Activities-Nancy Livingston, Junior Association Rep-Christina Nolt.

I would like to take a moment and thank Katrina Howe for being the committee chair for the Queens the last several years. She is stepping down.

The Auxiliary was able to award scholarships to 3 Juniors this year. They went to Grant Fitzgerald, Katelyn Taylor, and Liz Voight.

We enjoyed a woman's social at the breeders show. We had time to visit and enjoy cupcakes and fruit and gave out door prizes.

I would like to thank Karen Nichols for doing the coffee, juice and donuts in the morning at Breeders show on behalf of the Auxiliary every year. She does a great job.

The Auxiliary would like to thank our royalty for serving this year: Lydia Brown-Queen, Lindsey Grim and Gabrielle Jacobs-Sweethearts.

The Duck Derby was another success this year. Thank you to everyone who bought ducks. We sold 154 ducks. The Zurin family had the winning duck. Next year we are changing the prize for the Duck Derby. We are going to make it a 50/50 with 3 top prizes splitting the 50%.

The Auxiliary would like to thank everyone who donated and bid and purchased the items at our Fun Auction at the Breeders show this year. We brought in over 3000.00. Thank you! A special Thank you to Harry Bachman for his auctioneering services.

Be on the lookout for items in the Full Circle Online Auction that will take place November 11, 2021. This benefits The American Angus Auxiliary missions. PA Angus Association Auxiliary has consigned a moonstone necklace from The Jewelers Vault, York NE designed by Kerri Votaw Kliewer.

Each state is encouraged to donate or individuals for this benefit. You can bid on these items through www.AngusLive.com on November 11.

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

Continue to bring women together with a common goal and invite other women to get involved to promote the cause of the Auxiliary.

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee in Fort Worth to be discussed?

Just to keep promoting the functions and activities of the American Angus Auxiliary to the state levels, to inspire more women to get involved.

What goals did you meet this year?

Getting through Covid and having a live meeting this year and being able to carry out all the activities mentioned above.

American Angus Auxiliary
2021 State President's Annual Report
(Please feel free to use additional pages)

Name of Person Reporting and Office Held: Susie Shirk, President

State Represented: Atlantic National Angus Auxiliary

Number of Members: 20 +/- Date of Annual Meeting: May 28, 2021

State President Contact Information:

Name: Susie Shirk

Address: 113 North Crawford Rd Grantville, PA 17028

Phone Number: n/a Cell: 301-520-6162

Email Address: susieshirk54@gmail.com

Special Events or Fundraisers held or will be held and dates:

Silent Auction and Live Auction held during the Atlantic National Angus Show

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

Continue to raise funds to scholarships and to recognize those juniors deserving in areas of work ethic, sportsmanship and leadership.

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee in Kansas City to be discussed?

How to attract new members

Outreach to potential juniors who want to get involved in raising Angus cattle

What goals did you meet this year?

A huge THANK YOU to Elaine Wood, who worked diligently to get fabulous items for the Live and Silent Auctions held during the Show. Over \$40,000 was raised for the junior programs of the Atlantic National.

A big THANK YOU to all of those who donated, bid on and purchased items.

American Angus Auxiliary
2021 State President's Annual Report
(Please feel free to use additional pages)

Name of Person Reporting and Office Held: Laura Bowman

State Represented: Maryland

Number of Members: 18-20 Date of Annual Meeting: Dec 2021

State President Contact Information:

Name: Laura Bowman
Address: 440 Two Taverns Road
Phone Number: Cell: 443-790-5060
Email Address: laura.mihm@gmail.com

Special Events or Fundraisers held or will be held and dates:

We hold a wheelbarrel of cheer raffle but were unable to do so this year when the Atlantic National show moved.

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

Moving forward we can continue to Fundraise to support our royalty and junior scholarship program. As we move out of Covid we may have the ability for more in person events that we once did.

Commented [A1]:

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee in Kansas City to be discussed?

Ideas for bringing in more membership we are tend to carry a small membership.

What goals did you meet this year?

We were able to support our Juniors at there Preview show with our normal Luncheon that the Auxiliary provides.

American Angus Auxiliary
2021 State President's Annual Report
(Please feel free to use additional pages)

Name of Person Reporting and Office Held: Marlene Dukehart, President

State Represented: Indiana

Number of Members: 100+

Date of Annual Meeting: April 2021

State President Contact Information:

Name: Marlene Dukehart

Address: 10592 S 300 W, Williamsburg, Indiana 47393

Phone Number: Cell: 443-745-1271

Email Address: ssfarm2003@yahoo.com

Special Events or Fundraisers held or will be held and dates:

At this time we have not planned any additional fundraisers, it is necessary to take a break from constantly asking for money and instead show those that contribute the work that we do to support our juniors with those funds.

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

Our organization continues to provide scholarships for our juniors, we look for ways that we can support and educate them by finding programs.

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee in Kansas City to be discussed?

Our Regional Director is vice president of our Auxiliary and aware of any issues that need to be discussed.

What goals did you meet this year?

We added peewee showmanship to our sponsored events at the Indiana Angus Preview show, the first class will be held in 2022.

American Angus Auxiliary 2021 State President's Annual Report

Name of Person Reporting and Office Held: Susanne Bush, TAA President

State Represented: Texas

Number of Members: 64 Date of Annual Meeting: 4 June 2021

State President Contact Information:

Name: Susanne Bush

Address: 2466 County Road 427, Purmela TX 76566

Phone Number: 254-338-2107 Cell:

Email Address: Susanne_Bush@yahoo.com

Special Events or Fundraisers held or will be held and dates:

Cookbooks were sold at Junior Nationals, Texas Angus, Field Days and through Facebook. In honor of Doug Kuykendal, a custom-made bench was auctioned of during the State Show and proceeds will be going to the Texas Junior Angus Members through scholarships. Texas Angus Association held a field day in Stephenville on 7 August and we sold "By Body or Arm" raffle tickets for door prizes that several vendors and TAA members donated.

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

Keep pushing juniors to apply for those scholarships.

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee in Kansas City to be discussed? None at this time.

What goals did you meet this year?

The State Show in June was a success considering the COVID restrictions. We were able to hold our Annual Meeting in June versus the scheduled January meeting during the Ft Worth Stock Show. Wilks Ranch was generous enough to donate the "2021 Donation Heifer Wilks Everelda Entense 2026" during the Ft. Worth Stock Shows Stars of Texas Female Sale.