

**American Angus Auxiliary
Statement of Financial Position
As of September 30, 2020**

ASSETS

Current Assets

Bancorp South Checking (AGB)	\$ 4,082.51
BMO Operating Account	\$ 3,882.94
BMO Savings	\$ 26,405.52
Total Current Assets	\$ 34,370.97

Other Current Assets

1-Year Certificate of Deposit xx5789	\$ 10,220.47
Total Other Current Assets	\$ 10,220.47

Long-Term Assets

3-Year Certificate of Deposit XX4120	\$ 5,529.32
5-Year Certificate of Deposit XX4145	\$ 5,246.79
Total Long-Term Assets	\$ 10,776.11

Fixed Assets

Property & Equipment-Trailer	\$ 6,552.00
Accumulated Depreciation	\$ (6,552.00)
Total Fixed Assets	\$ -

TOTAL ASSETS **\$ 55,367.55**

LIABILITIES & EQUITY

Current Liabilities

Accounts Payable	\$ -
Total Current Liabilities	\$ -

Equity

Unrestricted Net Assets	\$ 56,811.11
Net Income	\$ (1,443.56)
TOTAL EQUITY	\$ 55,367.55

TOTAL LIABILITIES & EQUITY **\$ 55,367.55**

Notes:

Certificate of Deposit 4120 maturity date 1/9/2021-opened
Certificate of Deposit 4145 maturity date 1/9/2023-opened
Certificate of Deposit 5789 maturity date - 5/21/21

Trailer was added back to Statement of Financial Position

American Angus Auxiliary
Statement of Financials & Activities
As of September 30, 2020

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	YTD	Budget	+/- Budget
REVENUE															
Annual & Mid-Year Meeting Revenue	0.00	0.00	0.00	0.00	3,000.00	0.00	908.51	0.00	0.00	0.00	0.00	0.00	3,908.51	3,000.00	-908.51
Awards Revenue	0.00	0.00	0.00	2,065.55	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,065.55	2,100.00	34.45
Beef Education Revenue	0.00	0.00	0.00	0.00	3,000.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	3,500.00	5,500.00	2,000.00
Featured Fundraiser Revenue															
Full Circle Online Auction Revenue	0.00	0.00	0.00	5,682.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,682.00		
TOTAL Featured Fundraiser Revenue	0.00	0.00	0.00	5,682.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,682.00	8,500.00	2,818.00
Friends of Black Kettle Revenue	400.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.00	1,000.00	600.00
MAA Program Revenue															
Contributions	1,450.00	350.00	0.00	250.00	500.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	2,850.00		
Travel Contributions	0.00	0.00	0.00	0.00	7,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,000.00		
TOTAL MAA Program Revenue	1,450.00	350.00	0.00	250.00	7,500.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	9,850.00	12,000.00	2,150.00
Membership Revenue															
Contributions	0.00	0.00	0.00	0.00	0.00	60.00	0.00	0.00	0.00	0.00	10.00	0.00	70.00		
Annual Revenue	0.00	30.00	0.00	0.00	0.00	80.00	0.00	100.00	0.00	0.00	100.00	0.00	310.00		
Lifetime Revenue	500.00	400.00	200.00	300.00	0.00	0.00	0.00	200.00	0.00	0.00	500.00	0.00	2,100.00		
TOTAL Membership Revenue	500.00	430.00	200.00	300.00	0.00	140.00	0.00	300.00	0.00	0.00	610.00	0.00	2,480.00	3,300.00	820.00
Miscellaneous Revenue	0.00	0.00	0.00	1,500.00	0.00	0.00	570.00	0.00	0.00	0.00	0.00	0.00	2,070.00	1,000.00	-1,070.00
Special Event-Womens Conference Revenue	0.00	0.00	0.00	0.00	0.00	15,000.00	0.00	0.00	0.00	0.00	0.00	0.00	15,000.00	20,000.00	5,000.00
Ways & Means Revenue															
Angus Gift Barn:Online Sales	1,122.23	9,557.14	3,152.22	433.21	578.99	181.72	511.10	291.05	189.62	19.79	1,149.17	509.32	17,695.56		
Angus Gift Barn:NJAS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,723.49	0.00	0.00	8,723.49		
Gifts That Sizzle	265.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	265.90		
TOTAL Ways & Means Revenue	1,388.13	9,557.14	3,152.22	433.21	578.99	181.72	511.10	291.05	189.62	8,743.28	1,149.17	509.32	26,684.95	37,400.00	10,715.05
TOTAL REVENUE	3,738.13	10,337.14	3,352.22	10,230.76	14,078.99	15,621.72	1,989.61	591.05	189.62	8,743.28	2,259.17	509.32	71,641.01	93,800.00	22,158.99
EXPENSES															
Annual & Mid-Year Meeting	50.00	-50.00	212.81	0.00	0.00	0.00	50.00	0.00	0.00	525.00	180.00	0.00	967.81	3,500.00	2,532.19
Awards	0.00	116.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	116.94		
Crystal Awards	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	295.27	0.00	295.27		
Grote Speech	0.00	0.00	0.00	0.00	0.00	0.00	672.50	0.00	0.00	0.00	0.00	0.00	672.50		
Silver Tray	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	126.64	126.64		
Showmanship & Silver Pitcher	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	405.17	405.17		
TOTAL Awards	0.00	116.94	0.00	0.00	0.00	0.00	672.50	0.00	0.00	0.00	295.27	531.81	1,616.52	2,100.00	483.48
Beef Education	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	707.20	707.20	5,000.00	4,292.80
Communications															
Email & Website	0.00	0.00	0.00	87.50	0.00	0.00	0.00	17.50	0.00	310.00	378.00	0.00	793.00		
Newsletter-Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	49.20	49.20		
Newsletter-Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	228.62	239.83	468.45		
TOTAL Communications	0.00	0.00	0.00	87.50	0.00	0.00	0.00	17.50	0.00	310.00	606.62	289.03	1,310.65	2,500.00	1,189.35
Featured Fundraiser Expense	0.00	0.00	364.95	120.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	484.95	200.00	-284.95
Friends of Black Kettle	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	1,000.00
Insurance (Business)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	909.00	0.00	0.00	909.00	900.00	-9.00
MAA Program															
Auxiliary Expense	0.00	1,880.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,880.00		
Clothing	0.00	0.00	0.00	0.00	0.00	0.00	450.00	0.00	0.00	0.00	0.00	200.54	650.54		
Contest	0.00	0.00	0.00	0.00	458.54	0.00	556.31	0.00	0.00	0.00	0.00	0.00	1,014.85		
Contestant Gifts	0.00	0.00	0.00	0.00	361.90	0.00	0.00	0.00	0.00	0.00	0.00	376.88	738.78		
Judges	0.00	0.00	0.00	0.00	82.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	82.11		
MAA Gifts	0.00	0.00	0.00	0.00	1,064.64	0.00	214.00	0.00	0.00	0.00	0.00	0.00	1,278.64		
Travel	0.00	0.00	0.00	0.00	980.80	0.00	4,030.17	0.00	0.00	0.00	2,042.04	0.00	7,053.01		
TOTAL MAA Program	0.00	1,880.00	0.00	0.00	2,947.99	0.00	5,250.48	0.00	0.00	0.00	2,042.04	577.42	12,697.93	13,000.00	302.07
Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00	250.00
Officer & Director Expense	800.00	0.00	244.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,200.00	3,244.17		
Misc Officer & Director Expense	0.00	0.00	0.00	0.00	3,600.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	4,600.00		
TOTAL Office & Director Expense	800.00	0.00	244.17	0.00	3,600.00	1,000.00	0.00	0.00	0.00	0.00	0.00	2,200.00	7,844.17	7,750.00	-94.17

Office Expense	118.54	0.00	249.15	362.19	35.75	0.00	63.54	0.00	0.00	0.00	25.00	20.50	874.67	0.00	-874.67
Other Committee Expenses	0.00	818.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	93.75	912.05	2,000.00	1,087.95
Professional Fees	0.00	0.00	0.00	150.00	0.00	500.00	0.00	100.00	0.00	100.00	0.00	150.00	1,000.00	1,100.00	100.00
Scholarship Transfers	0.00	0.00	50.00	0.00	0.00	0.00	0.00	6,483.00	0.00	0.00	0.00	0.00	6,533.00	5,000.00	-1,533.00
Special Event - Womens Conference	0.00	0.00	0.00	0.00	100.00	0.00	14,823.91	0.00	0.00	75.00	0.00	0.00	14,998.91	20,000.00	5,001.09
Ways & Means-Angus Gift Barn															
Bank Fees	29.00	29.00	29.00	29.00	29.00	29.00	29.00	43.00	29.00	29.00	29.00	29.00	362.00		
Commissions	158.10	0.00	450.20	381.84	178.43	130.70	120.50	192.94	0.00	249.02	638.88	209.25	2,709.86		
Convention	500.00	0.00	406.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	906.64		
Merchandise Purchases	619.09	3,132.81	0.00	1,538.29	299.00	109.00	511.72	341.00	348.33	3,003.51	525.61	127.36	10,555.72		
Phone & Internet	0.00	0.00	100.00	50.00	50.00	50.00	50.00	0.00	0.00	100.00	140.00	50.00	590.00		
Postage & Shipping	121.62	406.18	873.25	156.92	130.02	56.40	139.70	92.47	55.10	265.90	90.20	110.25	2,498.01		
Supplies	221.25	160.44	0.00	0.00	0.00	0.00	0.00	0.00	0.00	65.35	0.00	0.00	447.04		
Trailer & Storage	0.00	0.00	0.00	71.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	71.28		
Travel	36.00	1,178.43	232.51	0.00	0.00	0.00	0.00	0.00	0.00	2,663.99	477.53	0.00	4,588.46		
TOTAL Ways & Means-Angus Gift Barn	1,685.06	4,906.86	2,091.60	2,227.33	686.45	375.10	850.92	669.41	432.43	6,376.77	1,901.22	525.86	22,729.01	29,500.00	6,770.99
TOTAL EXPENSES	2,653.60	7,672.10	3,212.68	2,947.02	7,370.19	1,875.10	21,711.35	7,269.91	432.43	8,295.77	5,050.15	5,095.57	73,585.87	93,800.00	20,214.13
OTHER INCOME															
Interest Revenue	57.14	1.39	1.60	57.82	1.48	1.58	76.75	1.57	221.98	77.27	1.53	1.19	501.30		
Net Ordinary Income/(Loss)	1,141.67	2,666.43	141.14	7,341.56	6,710.28	13,748.20	-19,644.99	-6,677.29	-20.83	524.78	-2,789.45	-4,585.06	-1,443.56	0.00	1,944.86

AMERICAN ANGUS AUXILIARY
BUDGET
OCTOBER 1, 2020-----SEPTEMBER 30, 2021

REVENUE

ANNUAL MEETING/MID-YEAR MEETING	\$ 3,000
AWARDS	1,625
BEEF EDUCATION	5,500
FRIENDS OF BLACK KETTLE	1,000
MEMBERSHIP	3,000
MISC. INCOME	1,000
SPECIAL EVENT – WOMEN’S CONFERENCE	0
MAA PROGRAM	12,000
FEATURED FUNDRAISER – FULL CIRCLE	6,000
WAYS & MEANS – Other (Gifts That Sizzle, Rattey)	5,400
ANGUS GIFT BARN	34,000

TOTAL	\$ 72,525
-------	-----------

EXPENSES

ANNUAL MEETING/MID-YEAR MEETING	\$ 3,000
AWARDS	1,625
BEEF EDUCATION	5,000
FRIENDS OF BLACK KETTLE	1,000
INSURANCE	900
MISCELLANEOUS	250
MAA PROGRAM EXPENSE & TRAVEL	13,000
OFFICER & DIRECTOR EXPENSE	7,750
OFFICE EXPENSES	1,000
OTHER COMMITTEE EXPENSE	1,200
PR – NEWSLETTER/ADS	1,000
WEB SITE & EMAIL BLASTS	1,000
PROFESSIONAL FEES	1,100
SPECIAL EVENT – WOMEN’S CONFERENCE	0
TRANSFER TO SCHOLARSHIP/AWARDS	5,000
FEATURED FUNDRAISER – FULL CIRCLE	200
WAYS & MEANS- Other (Gifts That Sizzle, Rattey)	500
ANGUS GIFT BARN	29,000

TOTAL	\$ 72,525
-------	-----------

The 2020-21 budget has a few minor adjustments from the previous year, and the reduction of \$20,000 in revenue and expenses since the Women’s Conference is held every other year in the even years. Reimbursement of award expenses from 2020 are also slightly lower due to several NJAS contests being cancelled.

October 16, 2020

Gina Hope
846 Triple J Road
Berryville, VA 22611

Dear Gina,

Think about the value we place on things that endure. Tourists flock to Cairo to view the ancient pyramids, a marriage is symbolized in rings of gold that won't tarnish, and we admire athletes who push themselves and demonstrate physical prowess.

2020 is a year where endurance comes front and center. With so much uncertainty, the value of endowment funds, like yours, is unparalleled. Because of endowment fund holders and Angus Fund donors, like you, more than 130 deserving Angus youth earned over \$310,000 in scholarships and awards to help them realize their educational goals and navigate a changing landscape in higher education.

The following reports the activity of your endowment fund held in the Angus Foundation from October 1, 2019, through September 30, 2020.

American Angus Auxiliary Scholarship Endowment Fund

Balance of October 1, 2019	\$445,247.28
Investment Income (Oct. 1, 2019 – Sept. 30, 2020)	36,846.73
Donations (Oct. 1, 2019 – Sept. 30, 2020)	6,733.00
Awarded Amounts (Oct. 1, 2019 – Sept. 30, 2020)	(18,000.00)
Balance on September 30, 2020	<u>\$470,827.01</u>
 Budgeted award for fiscal year 2021	 \$18,000.00

American Angus Auxiliary Educational Awards Endowment Fund

Balance of October 1, 2019	\$72,960.43
Investment Income (Oct. 1, 2019 – Sept. 30, 2020)	5,826.46
Donations (Oct. 1, 2019 – Sept. 30, 2020)	0.00
Awarded Amounts (Oct. 1, 2019 – Sept. 30, 2020)	(2,065.55)
Balance on September 30, 2020	<u>\$76,721.34</u>
 Budgeted award for fiscal year 2021	 \$2,500.00

Pat Grote LEAD Award Endowment Fund

Balance of October 1, 2019	\$32,091.45
Investment Income (Oct. 1, 2019 – Sept. 30, 2020)	2,653.94
Donations (Oct. 1, 2019 – Sept. 30, 2020)	0.00
Awarded Amounts (Oct. 1, 2019 – Sept. 30, 2020)	(250.00)
Balance on September 30, 2020	<u>\$34,495.39</u>
 Budgeted award for fiscal year 2021	 \$1,000.00

Your legacy continues to make an incredible impact on Angus. If you have any questions, please feel free to contact me at TMarten@Angus.org or (816) 383-5163. Your generosity endures and continues to benefit our Angus youth both today and into the future!

In Gratitude,

Thomas L. Marten
Executive Director



American Angus Auxiliary ANNUAL Meeting

Saturday November 7, 2020 5 pm

Kansas City Marriott, Kansas City MO

Call to Order

Gina Hope, President

Message from American Angus Association

Mark McCully AAA CEO

Welcome

Gina Hope, President

Zoom Instructions

Minutes from 2019 Annual Meeting Reno, NV

Deanna Hofing, Secretary

(Minutes were published in the February Angus Journal and published on the Auxiliary website.)

Treasurer Report (no motion)

Deanna Hofing, Treasurer

Committee, Regional Director and State President Reports

(All reports are published on the Auxiliary website.)

Angus Gift Barn

Historian

Women Connected

Miss American Angus

Public Relations

Full Circle Online Auction

Scholarship

Melanie Kiani, Chair

Emma Collins, Chair

Anne Lampe, Chair

Cortney Dukehart Cates, Chair

Julie Murnin, Chair

Shally Rogan, Chair

Pam Velisek, Chair

Old Business

Financial Transition Update

Digital Transition

By-law Review

New Business

Presentation of the 2020-2021 Budget

Appointment of the 2020 Nominating Committee

Appointment of Election Tellers

Nancy Thelen, Finance Chair

Gina Hope, President

Presentation of Nominating Committee/Slate of Officers

Cindy Ahearn, Nominating Chair

Elections

Gina Hope, President

Announcement of Regional Director Election

Election of 2019-20 American Angus Auxiliary Officers

Passing of the Gavel

Gina Hope, President

Announcements

Pam Velisek

Miss American Angus Speeches

Sunday Nov. 8, 9:30 am (Basie Ballroom)

Awards Reception

5:30 pm Kansas City Convention Center

Awards Dinner

6:30 pm Kansas City Convention Center

Spring Meeting

TBD

2021 National Junior Angus Show

July 10 – 17, 2021 Grand Island, NE

2021 American Angus Annual Convention

November 6-8, 2021 Fort Worth, TX

Adjourn

*American Angus Auxiliary **BOARD** Meeting*

Saturday November 7, 2020 2:00 pm

Kansas City, Missouri, Marriott Hotel and via Zoom

Call to Order

Gina Hope - President

Welcome

Minutes from 2019 Board Meeting Reno, NV

Deanna Hofing - Secretary

Treasurer Report (no motion)

Deanna Hofing - Treasurer

Old Business

Financial Transition Update
Digital Transition
Zoom Meetings
By-law Review

New Business

Reports
Guidelines Review for 2021
Presentation of the 2019-20 Budget

Nancy Thelen Finance Chair

Announcements

American Angus Auxiliary Social	4:00 pm (Marriott Basie Ballroom)
American Angus Auxiliary Annual Meeting	5:00 pm (Marriott Basie Ballroom)
Miss American Angus Speeches	Sunday Nov. 8, 9:30 am (Basie Ballroom)
AAA Awards Dinner	Kansas City Convention Center (ticketed event)
Crowning of Miss American Angus	
Spring Meeting	(Date and location TBD)
National Junior Angus Show/Mid-Year Meeting	July 10-16, 2021, Grand Island, NE
American Angus Annual Convention/Annual Meeting	November 6-8, 2021, Fort Worth, TX

Adjourn

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Women Connected (conference)**

Committee Chair: **Anne Lampe**

Committee Members: **Cassie Royer, IN; Carla Juergensen, IL; Gina Hope, VA, Pam Velisek, MD**

1. What is happening with your committee? The 5th annual Angus Women Connected (WC) conference was hosted March 4-6, 2020 at the Certified Angus Beef Culinary Center in Wooster, Ohio. 26 women from across the US and 1 from Canada participated in the conference. We thank the Angus Foundation for underwriting WC and CAB for it's hospitality, speakers and support.

News release from Angus Media

Angus Auxiliary Hosts 5th Biennial Women Angus Connected

Angus Women gather from across the country to learn and engage in Angus.

Some things make better sense together: peanut butter and jelly, grandparents and spoiled grandkids, and finally, Angus cattle and strong women. On March 4-6, 2020, 27 Angus Cattlewomen from across the country gathered for the 5th biennial Women Connected Conference at the *Certified Angus Beef*® Culinary Center in Wooster, Ohio.

Hosted by the American Angus Auxiliary and underwritten by the Angus Foundation, the conference was started in 2012 with the purpose of bringing women involved in the Angus breed together to engage in learning about the industry and to network with other breeders. Ladies are selected, based on a written application, to attend the conference, which is held on even-numbered years in either St. Joseph, Missouri, at the American Angus Association® headquarters or in Wooster at *Certified Angus Beef*® (CAB®).

The conference kicked off at the *Certified Angus Beef*® Culinary Center with a warm welcome from the conference organizer and Women Connected chairman, Anne Lampe, as well as Gina Hope, American Angus Auxiliary president. The evening set the scene for a great few days as CAB Executive Chef Ashley Breneman and her culinary team led attendees through a wine and dine dinner experience, complete with five wine and *Certified Angus Beef*® brand dish pairings.

"Participants learned more about the *Certified Angus Beef*® brand by attending interactive sessions led by CAB staff including meat scientists, chefs, marketing specialists and legal experts," Lampe said. "As Angus producers, the sessions gave the attendees information to go back to their farms or ranches and have conversations that can promote the brand to both consumers and beef producers."

After an evening of great food and fundraising for the American Angus Auxiliary, Thursday was filled with education, fun and lots of cooking. The foundation of any good dish begins with quality ingredients. This is where Daniel Clark, meat scientist at Certified Angus Beef, explained the ten specifications the *Certified Angus Beef*® brand uses to qualify on select percent with the trademarked gold shield.

After defining the specs at *Certified Angus Beef* attendees suited up in their aprons and divided into four teams to compete in the “Beef Cut Battle.” The teams were led by Chef Breneman and Chef Tony Biggs and were tasked with preparing a specific cut of beef alongside their teammates.

“Our Beef Cut Battle is a session that we love to do at the Culinary Center with groups that just want to dive in and learn more about the different types of cuts that come from the animal,” Breneman said. “We specifically assign very different cuts from each other, so at the end of the competition, everyone gets a taste of something totally different than what they were cooking. I’ve learned their family rubs or family marinades, and I teach them how to grill properly.”

After the winners were crowned, the group toured facilities at Weaver Leather in Mt. Hope, Ohio, as well as the heart of world’s largest Amish settlement in the town of Berlin. The evening was rounded at City Square Steakhouse, a *Certified Angus Beef* licensee in downtown Wooster.

“Angus Women Connected is an event the Angus Foundation is proud to support to help encourage producer education, opportunity and networking abilities,” said Thomas Martin, Angus Foundation executive director. “The event Anne Lampe and Gina Hope put together with the help of CAB in Wooster was nothing short of exceptional.”

On Friday, the conference wrapped up with learning about how CAB protects the brand and touring the office.

“I am very thankful to the Angus Foundation for supporting this event because let’s face it, we probably would not be here if that was not granted to us,” said Becky Vincent, conference attendee and owner of Tri-Pine Farm in Caton, Ohio. “I’m excited to go home and get on the websites to learn a little bit more about the Foundation and the Angus Auxiliary and how I can become more involved.”

For more information about the American Angus Auxiliary and for programs supported by the Angus Foundation, visit angusfoundation.org or angusauxiliary.com.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

We were able to host and complete WC just a week before the Covid shut downs started so thankfully it had no impact on the 2020 WC. Since the next conference (pending Angus Foundation funding) won’t be until 2022 we have no issues with committee work currently.

Comment: support of Angus Foundation fundraising events and planned giving is essential to continue educational conferences for Angus members including adults and youth. If you or someone you know may be interested in endowing or sponsoring future WC conferences, please reach out to Thomas Marten at the Angus Foundation to discuss ways you can help.

Look for information on applying to the next WC in late 2021 for a spring 2022 conference in the St. Joseph/Kansas City, Mo area.

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Scholarship Committee**

Committee Chair: Pam Velisek

Committee Members:

Nell McCauley, Anne Lampe, Elaine Scarlett, Kathy Wilson, Kathy Dubs, Abban Lastovica, Regina Hissong, Kendra Diekevers

1. What is happening with your committee?

Our committee was all wrapped up after Junior Nationals when the scholarships were awarded. All funds have been paid out to recipient's respective colleges and letters and certificates were mailed out!

2. How has the pandemic affected the work for your committee since the Mid-Year report?

I do not think that the pandemic affected the way our committee worked other than to perhaps increase applications. We had a record 27 applications this year and wonder if that was because juniors were home and so many activities were cancelled that they had more time to work on the application? All of the process was done digitally, and the judges hold conference calls, so our process did not really change.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

The two new judges for next year have been contacted and will be presented to the Executive Committee in November. I would like to thank Nell McCauley and Anne Lampe who go off the committee this year.

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19?

I think the Auxiliary is doing a good job at adapting to Zoom and is working thru the issues as they arise!

5. Do you have any ideas to increase membership?

Always looking for ideas! Continue to improve on our Social Media and reach out to the outgoing junior girls as soon as possible.

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

I do not have any now but look forward to exploring some with the Executive Committee!

2020 American Angus Auxiliary
Committee Input Survey – Annual Meeting Report

Committee Name: Rathey Bronzes

Committee Chair: Yvonne Hinman

Committee Members: **Emily Barnes Julie Conover Diane Johnson**

1. What is happening with your committee?

We have not had any sales since last summer. Pam Harr did sell us 6 bronze Miss Liberty last summer and she gave us a super price for them. They will be used at awards the next few years.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

Not that I noticed; it was already very slow.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what? I think it is a good idea to keep advertising the bronzes and showing the pictures of them, as that is our only way to let people that we are handling them. They should also know that our price is not any higher than buying directly from Bridger Bronze, however the important and beneficial part is that the Auxiliary uses a portion of that money for our scholarship funds. That is an important fact that people who are interested in buying, should know.

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19?

We probably will have more success selling things online or in ads this year since less people will probably be attending gatherings in person. We might have to have ‘sales’ to entice more buyers.

5. Do you have any ideas to increase membership?

Encourage the young ladies that are outgrowing the Junior programs to join Auxiliary and get involved with it; possibly give them a dues discount to begin with... and we may already be doing that. Maybe reach out to state Angus Auxiliaries with a letter inviting ladies to join... send a few postcard type individual signup sheets that can be handed out to the ladies that might want to join. Something ‘in hand’ makes people remember it better, be easier to do and possibly more apt to join.

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

It may be too late to say this, but possibly we could advertise some items from our Auxiliary gift barn as well as Rathey and any other items we sell. Maybe an early Christmas sale for the ladies who are tuned in for the online meeting would encourage them to buy or tell them to go online to check it out.

American Angus Auxiliary
2020 Fall Annual Meeting Committee Input Survey

Name of Committee: Public Relations Committee

Committee Chair or Co-Chair: Julie Murnin

Committee Members: Anne Lampe, Chelsea Duis, Aliesha Dethlefs

What is happening with your committee? We have been keeping up with the website contact updates, Facebook posting, Constant Contact reminders and monthly ads for the *Angus Journal*. Also completed the *Fall Auxiliary Post*.

How has the pandemic affected the work for your committee since the Mid-Year Report? Not at all.

Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so, what? Regional directors can continue to gather up more email addresses for the *Auxiliary Post* distribution.

Do you have any suggestions to improve or enhance the Auxiliary in light of Covid-19? No

Do you have any ideas to increase membership? No

2020 American Angus Auxiliary

Committee Input Survey- Annual Meeting Report

Committee Name: Program & Hospitality

Committee Chair: Cassie Royer and Sheila Grobosky (co-chairs)

Committee Members: Lynne Hinrichsen, Shally Rogen, Jaclyn Upperman, Tonya Theis, Lori Pillars, Shelli Mardesen, Cindy Worthington

1. What is happening with your committee? We are cautiously optimistic that we will have an “in-person” convention-auxiliary meeting/social.

2. How has the pandemic affected the work for your committee since the Mid-Year report? Planning has gone from a work in progress to a daily game of “lets wait and see what happens today” mode.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meetings? If so, what? As of today, I cannot think of anything to discuss in regards to our particular committee.

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19? This is a difficult question to answer if only because of the absolute uncertainty Covid-19 to anything in this day and age.

5. Do you have any ideas to increase membership? I have been brainstorming an idea of an inter-active, Zoom like call an activity. I don't have definite plan but several ideas.

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Nominating Committee**

Committee Chair: **Cindy Ahearn**

Committee Members: **Carol Bloom, Jane Ebert, Cara Ayres, Karla Knapp was a member but withdrew when she decided to run for Region 3 Director.**

1. What is happening with your committee?

The committee has received one nomination each for Regions 1, 2, and 3. We have received two nominations for Sec-Treasurer. These candidates were announced September 1, 2020 on Facebook and in the fall POST. Candidates were instructed to begin campaigning (if they chose) September 15, 2020. This is thirty days prior to the voting deadline of October 15, 2020. They were instructed they were free to use any source of communication including Social Media. Current Committee Chairs, Nominating Committee, Officers and Regional Director were reminded of the inappropriateness of publicly endorse any candidate. Hard copy ballots within the POST were sent via USPS to those who requested them. All other ballots were sent electronically. We have had no committee expenses.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

The pandemic has not affected the Nominating Committee UNTIL the Annual Meeting where voting for Sec-Treas will be via Zoom for those attending virtually and hard copy ballot for those present. All our communications have been electronic and by USPS hard copy mail. We have utilized conference calls and emails without issue.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

Yes, we recommend the Officers and Regional Directors review the guidelines and bylaws for the secretary-treasurer qualifications.

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19?

Members are getting more familiar with Zoom type meetings. Meetings need to be concise and avoid distractions.

5. Do you have any ideas to increase membership?

Continue communications with the states and encourage national involvement. Share with the states the opportunities for junior members.

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

Continue to support the Full Circle Online Auction. Encourage states to consign a single item. Possibly single items intermittently through out the year especially NJAS and annual convention.

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Miss American Angus**

Committee Chair: **Cortney Hill-Dukehart Cates & Paige Wallace Arnold**

Committee Members: **Marlene Dukehart and Tammy Wallace**

1. What is happening with your committee?

We are quickly approaching the Angus Convention in conjunction with the Miss American Angus contest. We have ordered contestant gifts, MAA gifts, secured judges and contacted sponsors and are working on finishing touches and invoices.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

The pandemic has affected the structure and schedule of the entire Angus convention. Therefore, we also had to do some reconfiguring of the MAA schedule to include all aspects and experiences of the contest.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

New potential sponsorships

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19?

5. Do you have any ideas to increase membership?

I would encourage looking over the membership list and seeing who would like to serve on a committee. I strongly feel that the AAAux should do a membership spotlight on face book or the AAAux post.

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

American Angus Auxiliary
October 2020

Name of Committee:
Membership

Committee Chair or Co-Chair Name(s):
Jamie Rutledge, Committee Chair and Rhonda McCurry, Co-Chair

Synopsis:

Our committee is responsible for attracting and retaining Auxiliary members. A key responsibility is the maintenance of the membership list; ensuring annual dues are up to date and contact information is correct.

1. Briefly describe or list your committee's work to date:

- Utilize Google account for a few selected to view and make edits
 - Allows for real-time viewing
- Maintaining the membership list; both active and overdue memberships
- Continue to work with Regional leadership to update the membership list, specifically contact information and past due memberships.
- Continue to encourage members, current and new, to pay online via the Angus Gift Barn
 - **ACTION REQUIRED**
 - Align online member sign-up to mirror the membership form, current online process only requires minimal contact info from member.

2. How can the Auxiliary membership assist you?

- Propose we eliminate the hard copy letter to new life members and replace it with an email with the same verbiage. In addition, I propose we eliminate the business card size document that recognizes they are a life time member – I write their name on it and I sign it.
 - Both items can be replaced with the letter in the body of an email and the lifetime member card attached for easy printing. (Test sample was done with Julie Angelo)
- While we have made advances in allowing and encouraging members to pay their dues online it would be helpful if members could update their contact information online too.
- Continue to work with their local members to ensure their membership list are up to date and accurate, this has improved but still has opportunities.

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Liason**

Committee Chair: **Cindy Ahearn**

Committee Members: **Gina Hope, Pam Velisek, Jamie Rutledge**

1. What is happening with your committee?

The original intent of the American Angus Association to create a Communication Committee which would include the past Auxiliary president has not met. It seems to be inactive. I have kept in close communication with Angus Board of Directors and CEO Mark McCully to keep abreast of current activities.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

It has had not affect.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what? **Not at this time.**

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19?

NO

5. Do you have any ideas to increase membership?

Continue social contact.

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

Not at this time.

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: American Angus Auxiliary History Resource

Committee Chair: Anne Patton Schubert

Committee Members: I was asked to chair and recruit volunteers (particularly Past Presidents of the American Angus Auxiliary). Members should want to share their experiences and memories of Auxiliary events and of persons who made them happen. Our immediate focus is the 70th and 75th Anniversaries of *1. What is happening with your committee?* the Auxiliary in the near future. Please contact me if you are willing to be a resource for those celebrations or for committee and/or member questions. Your experiences are invaluable. Anne Patton Schubert, 4040 Taylorsville Rd., Taylorsville, KY. 40071 phone, 502-477-2663; fax, 502-477-2637; email, APSangus@gmail.com
I look forward to your responses.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

We are just beginning our committee search. Pandemic should not affect our efforts as we serve as a resource group.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so,

what?
The Resource Committee will try to answer any questions any member may have. Please contact us with those questions.

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19?

Continue to share the Auxiliary's message in whatever setting is available.

5. Do you have any ideas to increase membership?

Share answers to historical questions with the membership.

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

Not at this time.

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Historian**

Committee Chair: **Emma Powell**

Committee Members: **Melanie Kiani.**

Please add Anne Lampe as a committee member.

1. What is happening with your committee?

This Committee keeps an Auxiliary scrapbook containing pictures, programs, news clippings and other items of interest to the organization. There are 15 - 20 sealed containers of scrapbooks, historical books and records in the Auxiliary Archives at the American Angus Association office in St. Joseph, MO.

The Auxiliary Advisor (immediate Past President) will keep the scrapbook for one year, after which it will be placed in the American Angus Association archives. Remind the Auxiliary Advisor (immediate Past President) to contact the American Angus Association and send it to the office directly at the end of October and notify Historian Chair that this has been done.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

If the secretary could please email Emma Powell the Balance Sheet from each month, meeting minutes from events throughout the year to emmacollinsc@gmail.com.

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19? _

5. Do you have any ideas to increase membership?

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Gifts That Sizzle**

Committee Chair: **Mary Greiman**

Committee Members: *Julie Thelan Conover, Emily Tennant Barnes, Diane Johnson*

1. What is happening with your committee?

We received our check from CAB. It was \$4565, it was for the whole year. It's higher than normal, probably due to the Covid issue. The ONLY good thing Covid did this year!

2. How has the pandemic affected the work for your committee since the Mid-Year report?

No really. Should have probably promoted more. 🐼

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

Ideas or suggestions for promotion.

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19? _

5. Do you have any ideas to increase membership?

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Full Circle Online Auction_

Committee Chair: Shally Rogen

Committee Members: Cortney Hill-Dukehart Cates & Jena Wagner

1. What is happening with your committee?

We have started to promote each consignment on Facebook and will also e-blast our Auxiliary membership regarding the auction. The Auxiliary website should also be updated early October with a list of the consignments. We are finalizing the descriptions and will assign starting bids/increments for Angus Live so they can be viewed.

Guidelines for Full Circle Online Auction will be submitted for executive approval.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

Some consignments were put on hold but asked to be contacted for 2021.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

Full Circle still needs a third member on the committee for 2021.

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19? _

Sending out an agenda along with the financials prior to the meeting would be helpful.

5. Do you have any ideas to increase membership?

We still think the Mentor program is key to getting the aged out girls active in the Auxiliary but have not been contacted. Is the program moving forward?

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Finance Committee** _____

Committee Chair: Nancy Thelen, MI

Committee Members: Gina Hope, VA; Pam Velisek, MD; Deanna Hofing, IN; Cindy Ahearn, TX; Julie Angelo, VA

1. What is happening with your committee?

- We have continued to monitor the annual budget and finances of the Auxiliary. COVID 19 has certainly provided its share of challenges in revenue and expenses, as well as budget planning.
- We recommended \$18,000 for the 2020 scholarship amount.
- Our \$10,000 CD was up for renewal in June, 2020. We researched current CD terms and rates and funds were transferred to an 11 month CD.
- We continue to report income and expenses against each of our activities/projects whenever possible, to provide a true profit statement on any fundraisers. We added an "office expense" line item to the budget for clearer tracking of expenses.
- We have made minor changes to the process for approving expenditures to increase efficiency, and now share financial information through dropbox.
- We recommended 25% of our profit from 2018-19 (\$983) and \$5500 from the Full Circle Online Sale be transferred to our scholarship endowment and this was done.
- We want to thank Leslie Mindemann for her years of service as our bookkeeper and the outstanding job she did in keeping all financial reports up to date and providing information for the committees and executive committee.
- We welcomed Julie Angelo as our new accountant. It has been a pleasure working with her during this transition and helping her to learn more about our Auxiliary and financial reports.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

The pandemic has affected our revenue and our expenses in several areas.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

Review of 2019-20 fiscal year and budget for 2020-21

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19?_

Encourage all members to promote and participate in Auxiliary meetings. With cancelled activities, we need to promote Auxiliary membership and involvement personally more than ever.

5. Do you have any ideas to increase membership?

Encourage all current members to invite others to become members of the American Angus Auxiliary. Perhaps provide American Angus Auxiliary information to the states to include in any state newsletters.

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Distinguished Woman**

Committee Chair: Cindy Ahearn

Committee Members: Yvonne Hinman, Barb Ettredge

1. What is happening with your committee?

We had one submission for the DW award. There has been 2 candidates selected in 2018 and 1 candidate selected in 2017 making a total of 3 for the last two years. After discussion and review of the criteria for the DW award, the committee has elected NOT to select a Distinguished Woman for 2020. The name of the candidate will be added to the list of potential winners for the next year.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

It has had not affect. Our communications were by conference call and email.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what? **Not at this time.**

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19?

NO

5. Do you have any ideas to increase membership?

Continue social contact.

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

Not at this time.

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Crystal Award**

Committee Chair: **Kathi Creamer**

Committee Members: **Katie Tunstill**

1. What is happening with your committee?

There is currently nothing happening.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

The pandemic has had NO effect on our committee.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what? **There are NO concerns at this time.**

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19?

I believe that continuing to communicate through emails, social media, etc. is important.

5. Do you have any ideas to increase membership?

None at this time

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

None at this time

I am stepping down from this committee at this time. I have enjoyed serving on this committee and working with the AAA Education staff as well as the officers and directors of the Auxiliary. I am handing the reigns to Katie because I believe it's important to involve members, young and old in the Auxiliary. This committee is a great place to get started. It was the first committee I was involved in and it lead to my service as an officer. Please know I am not going away. I would be more than willing to help the Auxiliary with any project, etc. where help is needed. "Change is good!"

I will not be attending the annual meeting in Kansas City. I will miss visiting with everyone and participating in the meeting. I wish you all the best.

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Bylaws

Committee Chair: Pam Bailey

Committee Members: Carol Bloom

1. What is happening with your committee?

Supporting questions as needed regarding the bylaws. No major revisions to the bylaws this year.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

No affect

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

No.

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19? _

The ability to have a virtual meeting and changing voting procedures to accommodate social distancing has been necessary. Consideration should be given to maintaining some of these changes post Covid-19?

5. Do you have any ideas to increase membership?

No.

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

No.

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: Beef Education

Committee Chair: Anne Patton Schubert and Anne Lampe, co-chairs

Committee Members: Listed in March meeting report

1. *What is happening with your committee?* Planning for the 38th All American Certified Angus Beef Cook-Off is underway. We welcome new members to help with the event in Grand Island, NE. in 2021. We so appreciated the flexibility of participants and judges as we created a virtual event "Cooking at Home" this year. The contest attracted 9 teams. Each (with at least one NJAS member) including immediate family members, prepared a beef dish and used their creativity to highlight their farm or ranch experiences while showcasing their beef/CAB information skills. The video was sent to a three-judge panel from Certified Angus Beef. e

2. *How has the pandemic affected the work for your committee since the Mid-Year report?*

The pandemic forced the Cook-Off to practice social distancing in a big way! Hopefully that will not be necessary in 2021 but we are considering offering "Cooking at Home" to those who are not able to compete in the traditional contest during the NJAS.

3. *Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?*

We are accepting sponsors of the custom designed t-shirts for the 2021 Cook-Off. Individuals, farms, groups, breeders, Cook-Off alumnae and any other enthusiastic Angus person is welcome to be a sponsor. Contact Anne Patton Schubert or Anne Lampe for details. Thank Certified Angus Beef judges and staff and Angus Journal staff for the encouragement with "Cooking at Home" through awards, judging and media coverage of the event.

4. *Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19?*

Zoom meetings are appreciated. Hopefully we can have "real gatherings" in 2021.

5. *Do you have any ideas to increase membership?* Share committees' work to let Angus enthusiasts know what we are doing. Volunteers are always welcome.

6. *Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?*
Not at this time.

AMERICAN ANGUS AUXILIARY 2020 AUDIT REPORT

The Audit committee has reviewed the financial documents of the American Angus Auxiliary for the fiscal year October 1, 2019, to September 30, 2020.

Julie Angelo has done a great job in her first year as the American Angus Auxiliary's bookkeeper. She set up a Dropbox for our bank and financial documents (organized by month) so that confidential information is no longer sent via email. Each month we review the statement of financial position, statement of financials & activities, and the itemization of transactions by category; bank account statements are also posted in the Dropbox for review as needed.

Based on our review of the documents on a monthly basis, we believe that all transactions are in order. Our monthly reviews are easy to access and interpret, and questions are answered quickly; we recommend that monthly reporting continue.

While the first six months of our fiscal year was "in the black", we were not immune to the effects that COVID-19 had on the world's economy during the past 6-8 months. When reviewing the total fiscal year, revenue and expenses were both less than budgeted, with a loss of \$1,443.56 for the year that ended September 30, 2020. We have confidence that the Officers and Directors, along with the Finance committee, have closely reviewed the past year's financials and worked diligently to prepare a proposed budget that balances expenses with income.

Please contact us if you have questions or concerns.

Audit Committee –
Barbara Ettredge, Texas – Chair
Pam Velisek, Maryland

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Angus Gift Barn/ Ways and Means**

Committee Chair: **Melanie Kiani**

Committee Members: **Anne Lampe and Emma Powell**

1. What is happening with your committee?

The Angus Gift Barn is the online store for the American Angus Auxiliary. The American Angus Auxiliary offers individuals interested in the welfare of the Angus breed the opportunity to work together to provide educational, promotional, and social programs and activities. The Angus Gift Barn store features Auxiliary exclusive items like the custom engraved whisky decanters, coffee tumblers, baby bibs and onesies, glassware, jewelry, scarves, t-shirts, totes, puzzles, and many other unique items for sale. If you have questions, contact:

*Melanie Kiani
Angus Gift Barn, Manager
1246 Sims Hill Road
Morton, MS 39117*

2. How has the pandemic affected the work for your committee since the Mid-Year report?

Due to the pandemic we have not been able to buy certain items. Online sales have been low as well.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19? _

5. Do you have any ideas to increase membership?

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

2020 American Angus Auxiliary

Committee Input Survey – Annual Meeting Report

Committee Name: **Achievement Awards**

Committee Chair: Erica Styles & Karla Knapp

Committee Members:

1. What is happening with your committee?

We are just starting to receive award applications. Looking forward to giving several awards out.

2. How has the pandemic affected the work for your committee since the Mid-Year report?

So far we haven't had anything affect our committee directly.

3. Is there an item or matter that you would like the Executive Committee to discuss at their meeting? If so, what?

Not at this time

4. Do you have any suggestions to improve or enhance the Auxiliary meetings in light of Covid-19?

Besides eliminating the virus so that things can just go back to normal, nope

5. Do you have any ideas to increase membership?

Hopefully we can all be together again in person & that will spark some interest

6. Do you have any fundraising ideas we can start working on for next year outside of our normal fundraisers?

Not at this time

American Angus Auxiliary

2020 Annual Regional Director Report

Region: 5 Director: Rebecca Knott

States in Region:

Indiana, Illinois, Michigan, Kentucky, Wisconsin, Ohio

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Indiana – President Elect effective April 18: Marlene Dukehart, 10592 S 300 W, Williamsburg, IN 47393, ssfarm2003@yahoo.com, 443-745-1271

Illinois – Andrea Schnelten, 933 4th Street, Carrollton, IL 62016, andeahulke@gmail.com

Michigan – Rachel Vaasen, 77810 Kookaburra Ct., Apt 304, Dexter, MI 48130, itsmerachel@gmail.com

Kentucky – Missy Flanders, 75 Shipp Rd., Buffalo, KY 42716, 270-766-2370

Wisconsin-Keri Retallick, 8281 East Glen Road, Glen Haven, WI 53810, twokcattledr@aol.com

Ohio- Kellie Miller, 11086 SR 197, Wapakoneta, OH 45895, woodside@ohiolink.net

Notable Activities/Fundraising in Region:

The state auxiliaries have been creative in continuing to raise funds for their programs which include scholarships for youth within their states.

Notable Awards Given in Region:

Efforts / Assistance with formation of New Auxiliaries:

Membership Recruitment Ideas / Efforts:

What did the Officers and/or Executive Committee do for you in your role as Regional Director? Is there anything else they could have done for you?

The officers/executive committee has been supportive and informative about plans.

What could your region or the national auxiliary done differently during this pandemic year to be more effective for our membership? I believe that the auxiliary has been very creative and supportive to alternative ways of keeping the auxiliary working toward our mission and goal.

American Angus Auxiliary 2020 State President's Annual Report

Name of Person Reporting and Office Held: Valerie Trowbridge - President

State Represented: **Pennsylvania**

Number of Members: 34 Date of Annual Meeting: Normally in the summer -did conference
Call for 2020

State President Contact Information:

Name: Valerie Trowbridge
Address: 6290 SR 3001 Meshoppen PA 18630
Phone Number: 570-833-4482 Cell: 570-905-7409
Email Address: geneval@epix.net

Special Events or Fundraisers held or will be held and dates:

No special events or fundraisers were held this year due to Covid-19. Next July during our state show we are planning a get together for a social and have our annual meeting. We will also do a duck derby and live auction of donated goods to benefit our scholarship funds.

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

Continue to raise funds for scholarships for the juniors.

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee in Kansas City to be discussed?

No, not at this time.

What goals did you meet this year?

We gave out 3 scholarships to PA juniors.

What could your state auxiliary or the national auxiliary done differently this year with the pandemic?

With the mandates in place there was nothing we could have done.

American Angus Auxiliary
2020 State President's Annual Report
(Please feel free to use additional pages)

Name of Person Reporting and Office Held: Laura Bowman (President)

State Represented: Maryland

Number of Members: 20 Date of Annual Meeting: TBD Oct

State President Contact Information:

Name: Laura Bowman
Address: 440 Two Taverns Road Gettysburg, PA 17325
Phone Number: Cell: 443-790-5060
Email Address: laura.mihm@gmail.com

Special Events or Fundraisers held or will be held and dates:

Will be looking into virtual vs in person fund raising effort at the meeting.

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

Continue to support the Juniors initiatives and needs as state opens up. Be prepared for what 2021 could hold.

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee in Kansas City to be discussed?

None at this time.

What goals did you meet this year? No goal was met this year.

What could your state auxiliary or the national auxiliary done differently this year with the pandemic?

We had many cancelations of events across the state. We supported the county fairs that were able to hold exhibitor only shows.

American Angus Auxiliary
2020 State President's Annual Report
(Please feel free to use additional pages)

Name of Person Reporting and Office Held: Marlene Dukehart, President

State Represented: Indiana

Number of Members: 100+

Date of Annual Meeting: April

State President Contact Information:

Name: Marlene Dukehart

Address: 10592 S 300 W, Williamsburg, IN 47393

Phone Number: Cell: 443-745-1271

Email Address: ssfarm2003@yahoo.com

Special Events or Fundraisers held or will be held and dates:

Raffle of Sullivan fan at the Indiana Angus Preview Show that was held in June

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

Our Auxiliary donated towards the purchase of new curtains for the IJAA display and plan on supporting the upcoming Green Coats Coast to Coast. We are trying to support programs that affect all of the juniors, rather than concentrating on only a few, through scholarship awards alone.

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee in Kansas City to be discussed?

What goals did you meet this year?

We met our fund-raising goals and the support of our IJAA

What could your state auxiliary or the national auxiliary done differently this year with the pandemic?

Other than the cancellation of our Spring Luncheon/ Annual Meeting we have managed to continue functioning as a supporter of the IJAA.

American Angus Auxiliary
2020 State President's Annual Report
(Please feel free to use additional pages)

Name of Person Reporting and Office Held: Susie Webb, President

State Represented: Atlantic National

Number of Members: 25+

Date of Annual Meeting: May 29, 2020

State President Contact Information:

Name: Susie Webb

Address: 47 Thornwood Road Harrisburg, PA 17112

Phone Number: Cell:301-520-6162

Email Address: webb_susie@yahoo.com

Special Events or Fundraisers held or will be held and dates:

During the Atlantic National, we hold both a Silent and Live Auction to raise funds.

What do you believe your state's Auxiliary could do to benefit your state organization or the juniors most at this point moving forward?

We need to get younger members involved. It is difficult when show schedules are so busy to get the younger mom's involved when they are with their children.

Are there items you would like for your Regional Director to bring to the Auxiliary Executive Committee in Kansas City to be discussed?

Ways to get younger people involved.

What goals did you meet this year?

The Atlantic National was cancelled so nothing was accomplished.

What could your state auxiliary or the national auxiliary done differently this year with the pandemic?

Since the Show was to be held in May, we were hoping it could happen. However, it did not work out for us. Moving forward we need to look at ways to handle events virtually.

American Angus Auxiliary
2020 Annual Regional Director Report

Region: 1 Director: Cindy Worthington

States in Region: California, Oregon, Washington, Idaho, Montana, Wyoming, Hawaii and Alaska

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

California – Cindy Worthington

Washington – Kat Vejranska

Montana – (not sure of President name)

Notable Activities/Fundraising in Region:

None to report at this time.

Notable Awards Given in Region:

None to report at this time.

Efforts / Assistance with formation of New Auxiliaries:

I was able to reach out to several women during the bull sale season here in California and am hoping to have a meeting as soon as we are able with covid restrictions as many ladies are possibly more at risk. With that being said there is a good amount of interest in forming an active group here to try to do a fashion show fundraiser in the spring or fall depending on conditions.

Membership Recruitment Ideas / Efforts:

Just have reached out within my home state and it really looks promising.

What did the Officers and/or Executive Committee do for you in your role as Regional Director? Is there anything else they could have done for you?

Everyone has been great – very inclusive and helpful – with the current covid conditions, I don't think they could have done anymore.

What could your region or the national auxiliary done differently during this pandemic year to be more effective for our membership?

Additional Comments:

American Angus Auxiliary

2020 Annual Meeting Regional Director Report

July 2020 – November 2020

Region: 2 **Director:** Vivian Wolf

States in Region: Texas, Oklahoma, New Mexico, Colorado

Existing State Auxiliaries: Texas

State Auxiliary Presidents:

TX: Melissa Steph
15880 CR 2132 N.
Tatum, TX 75691
903-812-2083
Melissasteph87@gmail.com

POC: Oklahoma
Cara Gerken
27520 St. Hwy 33
405-368-0773
Cashion, OK 73016
caragerk@gmail.com

POC: Oklahoma
Lindsay Henricks
34173 County Street 2730
Anadarko, OK 73005
559-479-9437

POC: Colorado
Lea Rohr - Youth
20950 CR 1
Elbert, CO 80106
303-435-3715
lazyhranchco@msn.com

POC: Colorado
Brent Vieselmeyer - Youth
36996 CR 53
Amherst, CO 80721
970-854-4322
visionangus@pctelcom.coop

POC: Colorado
Kathi Creamer
17270 6450 Road
Montrose, CO 81401
970-596-4517
kathi@lazyjb.com

Angus Royalty:

Texas Angus Queen 2020
Bailey Bozeman
6214 E Hwy 62
Lubbock, TX 79403
(806) 790-4009
Bailey.bozeman0@gmail.com

Texas Angus Princess 2020-2021
Kilye Winge (pronounced Kyle E Wing E)
13601 I-H 20
Cisco, TX 76437
325-669-7121
kkwinge@aol.com

Oklahoma:
Alyson Freisen
PO Box 464
Arnett, OK 73832
Friesensl@pdi.net
580-515-8013

Colorado:
No Queen

New Mexico:
No Queen

American Angus Auxiliary

2020 Annual Meeting Regional Director Report

July 2020 – November 2020

Notable Awards Given in Region:

Cutter Pohlman, Texas – NJAA Board Member

Texas – The United (Held in Waco)

HOT Grand- Kash Dalbey

Reserve – Hadley Howe

United Grand – McKenzie Kostel

Reserve – Hadley Howe

National Junior Angus Show

Reserve Grand Bred and Owned Heifer – Bowen Bridges, OK

Grand Champion Bull – Bowen Bridges, OK

American Angus Auxiliary
2020 Annual Regional Director Report

Region:_____3_____Director:___Marya Haverkamp_____

States in Region: Kansas, North Dakota, South Dakota, Minnesota, Iowa, Nebraska

Existing State Auxiliaries w/ Presidents' Contact Info in Region: See Spring report._____

Notable Activities/Fundraising in Region:

Online auctions

Notable Awards Given in Region:

Scholarships

Efforts / Assistance with formation of New Auxiliaries:

None at this time.

Membership Recruitment Ideas / Efforts:

What did the Officers and/or Executive Committee do for you in your role as Regional Director? Is there anything else they could have done for you?

What could your region or the national auxiliary done differently during this pandemic year to be more effective for our membership?

A lot of effort was put forward to all work together during the pandemic. The national did a fine job.

Additional Comments:

American Angus Auxiliary
2020 Annual Regional Director Report

Region: Four **Director:** Julie Conover

States in Region: Missouri, Arkansas, Louisiana, Tennessee, Mississippi, Alabama, North Carolina, South Carolina, Georgia, Florida.

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Alabama: June Wood; woodangus@bellsouth.net; 216 County Rd. 694, Holly Pond, AL 35083; 256-708-3209

Arkansas: Leslie Roye; Hailey5@cox.net; 1516 Cedar Street; Fayetteville, AR 72703; 479-466-2322

Louisiana: Courtney Deitch; courtney@cenrn.net; 1953 Coffey Rd., Lake Charles, LA 70611; 337-540-6179

Mississippi: Melanie Kiani; Melk8890@gmail.com; 1246 Simms Hill Rd., Morton, MS 39117; 601-214-0408

Missouri: Mary Otte; otteangusfarm@juno.com; 23404 State Rt. J, Saint Mary, MO 63673; 573-543-2931

North Carolina: Andrea Goforth, gforta1121@gmail.com; 2852 Crissman Road East Bend, NC 27018; 336-403-3203

No Auxiliary in the following states: Florida, Georgia, South Carolina, Tennessee

Notable Activities/Fundraising in Region: The year got off to a great start and then hit a major roadblock. Most in-person events were cancelled after March with a renewed emphasis on digital platforms for fundraising.

Notable Awards Given in Region: Even with the challenges, many states were able to award their royalty in one way or another. Scholarships were also given in many states in person when allowed.

Efforts / Assistance with formation of New Auxiliaries: None at this time.

Membership Recruitment Ideas / Efforts: Maintaining membership has been the goal of 2020 with the additional challenges presented.

What did the Officers and/or Executive Committee do for you in your role as Regional Director? Is there anything else they could have done for you? I have really enjoyed the monthly update emails to help us all stay up to date on the activities. If anyone has tips for getting responses from states that are not very responsive, that would be helpful.

What could your region or the national auxiliary done differently during this pandemic year to be more effective for our membership? It was just a challenging year, no action needed. Very appreciative of adaptations to still be able to meet via an online platform.

Additional Comments: Thank you to Region 4 members Melanie Kiani and Emma Collins Powell for their efforts with the Angus Gift Barn and the Scrapbook.

American Angus Auxiliary
2020 Annual Regional Director Report

Region: 6 Director: Valerie Trowbridge

States in Region:

Delaware, Maine, New Hampshire, Massachusetts, Vermont, New York, Rhode Island, Connecticut, New Jersey, Maryland, Pennsylvania, West Virginia, and District of Columbia

Existing State Auxiliaries and Presidents in Region: (State, Name, Email)

Atlantic National - Susie Webb Susie@PAnational.org

Maryland -Laura Mihm Bowman Cow07girl@aol.com

Pennsylvania-Valerie Trowbridge geneval@epix.net

Virginia -Helena St. Clair stclairhelena@gmail.com

State Contact without an Auxiliary

West Virginia contact - Jennifer Clark (304)288-6353/(304)379-8057

New York contact - JoAnne King (518)234-8589/(518)852-1587 cell

State Scholarship Contacts in Region: (State, Name, Email)

Maryland –Melissa Schulze mhsbas@aol.com

Pennsylvania – Nancy Frey nfrey@freysupply.com

Virginia – Linda Alexander tpangus1993@yahoo.com

West Virginia – Mida Peterson rockin@shentel.net

Notable Activities/Fundraising in Region:

There were some small jackpot shows throughout our region despite Covid-19.

I'm not aware of any fundraising that went on with all the health restrictions.

Notable Awards Given in Region:

Some juniors were able to attend the NJAS in Tulsa OK.

Pennsylvania Auxiliary gave out 3 scholarships to PA juniors.

Efforts / Assistance with formation of New Auxiliaries:

No opportunities due to Covid-19.

Membership Recruitment Ideas / Efforts:

Have events and socials to get the ladies together and have fun while teaching them and making them aware of what the Auxiliary does and how it works.

What did the Officers and/or Executive Committee do for you in your role as Regional Director? Is there anything else they could have done for you?

If I had a question they gave advice.

I would like a binder to be able to give to a state wanting to know how to set up a new auxiliary.

What could your region or the national auxiliary done differently during this pandemic year to be more effective for our membership?

Maybe more electronic communication like Facebook posts.

Additional Comments:

Looking forward to next year with less restrictions due to Covid-19