2012 American Angus Auxiliary Annual Meeting Saturday, November 10, 2012 Crowne Plaza Hotel Louisville, KY 3 p.m.

President Anne Lampe called the 61st Annual Meeting of the American Angus Auxiliary to order at 3:09pm.

Anne welcomed everyone and proceeded with introductions of executive officers, committee chairmen, state Auxiliary presidents, Distinguished Women, (no charter members present), past Auxiliary presidents, guests-Kasey Miller from the Angus Journal, Robin Ruff with the NJAA, and Miss American Angus Brooke Harward. Cortney Holshouser announced that the minutes from the 2011 American Angus Auxiliary Annual Meeting were printed and distributed for review. Susan Quam moved to dispense with the reading of the minutes and accept them as presented. Melanie Kiani seconded the motion. Motion passed.

Anne read aloud correspondence from Minnie Lou Bradley recalling her memories of the Auxiliary in 1952 and wishing the Auxiliary the best on its 60th Anniversary. Cortney Holshouser deferred to Leslie Mindemann for the financial report. The financial report, including a profit and loss statement for the 2011/2012 fiscal year, was printed and distributed. Leslie explained that our total assets are \$47,740.66. Total income for the year came to \$90,825.33. Total expenses were \$88,166.25 with a net ordinary income of \$2,659.08. There were no questions after Leslie's presentation. Nancy Thelen presented the 2013 budget. The budget was presented and approved in the Executive Board meeting earlier, but the general membership was provided a copy.

American Angus Auxiliary Budget October 1, 2012 - September 30, 2013 Income Expenses

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Annual Meeting/Mid-Year Meeting	\$7,750	Annual Meeting/Mid-Year Meeting	\$7,800
Awards	\$1,425	Awards	\$1,425
Beef Education	\$4,800	Beef Education	\$4,800
Friends of Black Kettle	\$1,200	Friends of Black Kettle	\$1,200
Membership	\$2,800	Insurance	
\$1,100	•		
Miscellaneous	\$500	Miscellaneous*	\$500
Miss American Angus Program	\$9,000	Miss American Angus Program Ex	pense &
Travel \$9,500 Endowment Heifer \$2,500		Newsletter	
Special Events (Women's Conference) \$4,700		Officer Expense	
Ways and Means	\$38,900	Expenses of other committees**	
\$1,400	,	•	
		Phone	\$400
TOTAL	\$66,375	Professional	\$900
		Special Events (Women's Conference)	
		Transfer to Endowment	
\$30,000		Ways and Means***	
430,000		Web Site	\$150
		TOTAL	•
\$66.375			

^{*}Miscellaneous expenses include potential Auxiliary Tradition Continues-Endowment heifer expenses

^{**}Other committee expenses includes potential if all committee expenses were turned in for 2012-2013

^{***}Ways and Means includes \$300 for Gifts That Sizzle (approximately 10% of the income) to use for advertising, in

addition to collaboration on ads and potential donated printing. Also includes \$100/month stipend for Angus Gift Barn chair.

There were no questions about the budget.

Christy Perdue was introduced as the new Angus Gift Barn manager. Christy explained the hours she will be opened this weekend and all of the new products available. Anne explained that we are researching new websites to help the Angus Gift Barn reach its full potential.

Committee Reports (full committee reports were provided in the handout): Gifts that Sizzle – Mary Greiman reported that the committee is working on reaching new demographics. There will be an ad in the December issue of the Angus Journal. CAB has created a Holiday gift package that will include 4 steaks, 4 baked potatoes, and a brownie pie. The committee has great members who are working hard to promote the program. If you know of a large corporation that would like to give CAB packages to VIP customers, please consider Gifts that Sizzle.

Hospitality – Michelle Rieff reported that the Annual Breakfast will be held tomorrow morning, Sunday November 11th at 8 a.m. There are a few tickets still available if you have not purchased your yet.

Public Relations – Kathi Creamer reported that the new schedule for website updates has really improved our public relations. The advertisements in the Angus Journal have been great and have gained positive feedback.

Historian - Emma Collins reported that she has completed this year's scrapbook. It is available to look through, so please check it out. She had a great time compiling it and seeing what each state's Auxiliary has done this year.

Silver pitcher – Annie Ruyle-Chaffin reported that there is no change with this committee.

Beef education – Anne Patton Schubert reported that the 30th Annual Cook Off will be held at the 2013 NJAS in Kansas City. She mentioned that the committee is always looking for help during the event; just let Anne know if you will be available. They especially need videographers in each room.

Distinguished Women – Barbara Ettredge reported that we will be honoring someone at the breakfast tomorrow morning.

Scholarship- Cortney Hill Dukehart Cates reported that the scholarship application will change slightly, with the rotating open ended question. There are also new and updated guidelines for the scholarship committee.

Anne presented retiring committee chairs with a small thank you gift. Thank you for all of your hard work and dedication! Sharee Sankey with the Liaison committee, Jane Ebert with Gifs that Sizzle, Sandra McCurry and Linda Brost with the Audit committee, and Ronda McCurry with the Membership committee.

Anne also presented all committee chairs with a small appreciation gift and thanked them for all of their hard work as well.

Regional Director Reports (detailed reports were provided in the handout): Region 3, Lynne Hinrichsen – Lynne thanked the states in her region for all of their participation and highlighted some of the scholarships awarded in those states. Region 4, Martha Holshouser – One of the big highlights of the year is Louisiana reorganizing their Auxiliary. Georgia started an Auxiliary and they are on their 3rd year of existence. They have recently had a fundraiser selling cookbooks.

Region 1, Mary K Vejraska - Mary K explained that her goal when becoming a Regional

Director was to create a new circle of Angus friends and increasing membership. She would like to thank everyone for all of the support and she values the friendships she has made.

Region 2, Cindy Ahearn – Texas has the only organized Auxiliary in her region. Cindy is working on forming others in the remaining states or getting them involved in a neighboring state's Auxiliary.

Region 5, Leslie Mindemann – All of the states in this region have long standing and active Auxiliaries. They remain active and very supportive of Junior programs.

Region 6, Marlene Dukehart – Marlene is working on forming new state Auxiliaries, especially in Virginia.

Anne Lampe presented Mary K Vejraska and Lynne Hinrichsen, retiring Regional Directors, with a thank you gift from the Auxiliary for their service and dedication.

State Reports (some are included in the handout):

Kentucky, Celisa Cunningham- Kentucky has a small group but they are working on getting more involvement.

Georgia, Carolyn Gazda- The Georgia Auxiliary hosts a reception at their Southern Nationals every year. They are also selling a cookbook and bags; they have several fundraisers in the works.

Western States, Carla Malson – The Auxiliary, along with some Junior members, is planning a queen's preparatory workshop for the future.

Iowa, Renee Driscoll - The Iowa Auxiliary will be changing its timeline to follow the American Angus Auxiliary's year.

Maryland, Pam Velisek – Maryland has a small Auxiliary. Their Auxiliary focuses on 2 scholarships each year. All of their fundraiser proceeds go to support their Juniors. Maryland hosted this year's Eastern Regional Junior Angus Show and the Auxiliary was involved with planning and hosting.

Montana-The state's Auxiliary has been active for 52 years and is very organized. They have recently created a continuing education scholarship with the Angus Foundation. The Auxiliary has a Country Store as their ways and means. The Auxiliary also supports a very active Junior program as well.

*The Miss American Angus contestants were introduced. They are: Kayla Widerman from Illinois, Emily Velisek from Maryland, Tylee Jo Williams from Texas, Esther McCabe from Kansas, and Kendra Merriman from Michigan.

Whitney Renfro recognized all of the sponsors for the Miss American Angus contest. She also recognized the judges Susan Rhode, Bud Smith, and Heather Schultz. She invited everyone to come listen to the contestant speeches tomorrow afternoon. We have 5 great contestants!

State Auxiliary reports resumed

North Carolina, Jane Ebert -North Carolina's membership has increased substantially this year. In 2014, NC will host the Annual Breakfast and the Eastern Regional Junior Angus Show.

Michigan, Nancy Thelen – Michigan hosts a records workshop to help with filling out bronze and silver awards, scholarship applications, etc. each year.

South Dakota, Shally Rogen – South Dakota's Auxiliary will be moving their Annual Meeting to the same time as their Angus Association's Annual meeting to try to increase membership and involvement. They have also changed the eligible age of their scholarship to 18-21.

Mississippi, Melanie Kiani - Mississippi Auxiliary continues to host a breakfast before

Dixie Nationals; their membership has declined but they are trying to increase involvement.

Kansas, Varee McCabe – The Kansas Auxiliary is very supportive and encouraging to each other and the Juniors.

Pennsylvania, Nancy Frey – The Auxiliary provides scholarships, hosts an auction at their Breeders Show, and they give money to support NJAS showmanship contestants. Miss American Angus, Brooke Harward thanked the Auxiliary for all of the support and encouragement during her year as Miss American Angus. She thanked Anne Lampe for her support and Mary Greiman for being a judge last year. Brooke also thanked all of the Auxiliary members for the encouragement.

No Old Business

New Business

-The Angus Women Connected Conference will be held every other year pending Angus Foundation budget approval. This is a great conference to bring women together from across the country with common passions and goals. It is also a great way to bring awareness to the Auxiliary. Anne Lampe announced a new committee to help with the future planning of this conference. Members will include Cortney Holshouser, Lynne Hinrichsen, Carla Malson, Rachel Frost, Danyal Coon, Emily Tennant, Myrna Sharpe, and Sam McDonnell.

2013 Nominating Committee - Shally Rogen and Anne Patton Schubert were assigned to this committee. 2 nominations are needed from the floor – Glenda Schroeder and Mary McCurry were nominated. Nominees were approved.

Election tellers were assigned in the event that they were needed– Paula Boyd and Kathi Creamer will serve as election tellers and count ballots if needed.

Barbara Ettredge, Nomination Committee Chair, presented the Nomination Committee's slate of officers for 2013

Two candidates applied for the position of Secretary/Treasurer. One withdrew from consideration because their child will be a graduating senior during their executive officer tenure, therefore ineligible to apply for the American Angus Auxiliary scholarship. Lynne Hinrichsen was nominated for the office of Secretary/Treasurer. Lois Foster moved to accept the nomination of Secretary/Treasurer by acclamation. The motion was seconded by Joan Lutchka. Motion passed.

Announcement of Regional Director mail in ballots:

Regional Directors

Region 1 – Kathy Votaw Dubs

Region 2- Cindy Ahearn

Region 3 - Shally Rogen

Anne Lampe made closing remarks and highlighted some events throughout her presidency and the Auxiliary's 60th Anniversary year such as the first Angus Women Connected Conference, the success of the Endowment heifer, the expansion of our social media, our new partnership with CAB, and many more exciting programs. Anne passed the Pin and Gavel to Cortney Hill Dukehart Cates.

Cortney Hill Dukehart Cates expressed how honored she is to be in this position and is looking forward to serving the Auxiliary as President. She is ready for an exciting and progressive year. Cortney wants to get more young women aging out of the NJAA involved in the Auxiliary.

Door prizes were drawn for and given out.

Announcements: Please visit the Angus Gift Barn and shop for lots of our great new items, please pick up your breakfast tickets, please visit with us tomorrow afternoon before the Miss American Angus contestant speeches at the 60th Anniversary Reception; and please visit the Silent Auction also located in the Holiday room and bid on lots of unique items!

Mary McCurry reminded everyone that she has Angus platters for sale for the Kansas Angus Auxiliary.

Jane Ebert moved to adjourn the meeting. Motion seconded by Emma Collins. Motion passed.

Meeting adjourned at 4:32 p.m.