



AMERICAN ANGUS AUXILIARY 2021 ANNUAL REPORT

Pam Velisek, President



2021 OFFICER TEAM

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President's Message

When I started this year as President, I was extremely honored to follow in the footsteps of so many incredible women and a little bit scared! This year has been a true learning experience, there are so many facets and moving parts to the Auxiliary that go on behind the scenes, it is mind blowing. I am a firm believer in tradition, and it runs deep in this organization, we are so lucky to have strong woman that keep us firmly rooted in our history. We started this year off a little on the lean side financially and set out to make up a deficit and hit the ground running. We had a few successful fundraisers throughout the year and have successfully closed the gap and will be able to increase our endowment funds.

It was a joy to be back "in person" this year with our Spring Executive Committee meeting in St. Joe and we had two successful days of building relationships and planning the year ahead. It was at this meeting that we started talking about the 70th Anniversary of the Auxiliary and plans got underway for the coming year. By Mid-year meeting in Grand Island, we had secured a venue for our Kick-off party and were able to announce of the reception to be held at annual Meeting in Ft. Worth. We gathered some of our past presidents and distinguished women to serve on a Kick-off committee and what a gift from God they have been. We could not have planned such an event without their knowledge and organizational skills.

This organization is successful in part because of our committee chairs, they are the glue that hold us all together! Each worked tirelessly for the good of Auxiliary and are always at the ready to take on new endeavors and help us reach our goals, which was never more apparent than this year when we made it a priority to do several fundraising drives. I want to thank every single committee chair and committee member for all they do. You are more appreciated than you know.

I also would like to thank the American Angus Association, Angus Foundation, Certified Angus Beef, Angus Media, and the National Junior Angus Association for always standing beside us, it is a privilege to be part of this Angus Family and represent such a great breed.

Lastly, I would like to thank my Executive Committee for all your demanding work and support this last year, we had a few bumps along the road but because of such a talented team we were able to smooth them out quickly. I am humbled to have served as your President and look forward to collaborating with you all in the future. Thank you for the friendships we have built along the way.

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Silver Pitcher Award

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2021 Annual Meeting Minutes

NOVEMBER 6, 2021, FORT WORTH, TX

The meeting was called to order at 2:19 pm cst on Saturday, November 6, 2021, by President Pam Velisek in Fort Worth, TX.

Pam welcomed everyone to the meeting with introductions including chair people, past presidents and distinguished women. As a reminder, with the ability to have an Auxiliary Breakfast tomorrow, all past presidents and distinguished women are asked to stay after the breakfast for photos.

Anne Lampe moved to accept the 2020 Annual Meeting Minutes. Barb Ettredge seconded the motion. Motion passed.

Julie Conover reported that there is \$57,823.68 in current assets along with two CDs to make our total assets \$68,853.10.

Anne Lampe reported on the continued success of the Certified Angus Beef Cook-Off contest and thanked Certified Angus Beef for their great support. 2022 will be the 39th year of the contest and the Beef Education Committee looks forward to hosting the contest again in-person. Yvonne Hinman reported on the Rattey Sculpture and the push that will take place this fiscal year. If you are interested in purchasing a Rattey, please reach out to Yvonne to aid in purchasing. As a reminder, you need to purchase the Rattey through the Auxiliary to receive the donation. Anne Lampe reported that the fifth Angus Women Connected Conference will take place March 23-25, 2022, in Excelsior Spring, MO. Twenty applicants will be invited to join the ten Executive Committee members and conference committee for a total of approximately 35 attendees. To be considered for the conference, the applications will open by December 15th and must be submitted to Anne Lampe by January 15th. Applicants will be notified by January 30th. Anne announced that former NJAA member Courtney DeHoff will be the keynote speaker for the event.

Cortney Cates introduced the five contestants for Miss American Angus. These contestants have completed 2/3 of the contest with the final portion being their speeches tomorrow. Ellie Kidwell thanked the Auxiliary for their support and shared some of her great experiences serving as Miss American Angus. Thank you to Ellie, Cortney and Paige for their efforts this week and good luck to all five contestants.

Cortney Holshouser announced that the 6th annual Full Circle Online Auction will take place on November 11th on AngusLive.com. The registration process is a little different this year, so please reach out to Cortney if you have any questions. There are 32 great items so make sure to review the auction and bid often.

Deanna Hofing reported for the Scholarship Committee with 9 girl and 7 boy applicants. The awards were presented at the National Junior Angus Show. The committee has recommended to update one of the questions

which has been approved by the Executive Committee earlier today. The updated application will be posted online before the first for the Year. Thank you to Kathy Wilson and Elaine Scarlett for their service this year as outgoing committee members.

The Angus Gift Barn (AGB) is now open in the trade show. Melanie Kiani is retiring after convention, and we thank her for her service. Lauren Patteson will be taking over as the new AGB manager.

In Old Business, Gina Hope presented the By-Laws changes that were presented at the Mid-Year meeting and mailed out in the Fall Post. Nancy Thelen moved to approve the By-Law changes as presented. Annie Viator seconded the motion. Motion carried.

For New Business, Finance Chair Nancy Thelen presented the October 1, 2021, to September 30, 2022, American Angus Auxiliary Budget. A few large changes to the budget include:

- Hosting the 2022 Women Connected Conference with a \$20,000 increase from the budget in an even year.
 - Accounting for the \$2,500 increase in funding from the American Angus Association which is accounted for \$2,000 for travel for Angus Convention for AGB and \$500 for Miss American Angus travel expenses.
 - The Beef Education and Friends of the Black Kettle line items have been combined.
 - With the 70th anniversary, the budget items were increased to account for the new potential revenue as well as expenses.
- Lynne Henrichsen moved to accept the October 1, 2021, to September 30, 2022, American Angus Auxiliary Budget. Cindy Ahern seconded the motion. Motion passed.

A question was asked about the endowment funds. Nancy Thelen reported that there \$545,030.20 in the scholarship fund, \$89,904.11 in the awards fund, and \$39,214.47 in Pat Grote fund.

It was also announced that there will be a new award for the overall junior division cook-off winner, the Ardyce (O'Neill) Apron award.

For the Nominating Committee, there are a total people added annually. Deanna would like to nominate two new committee members. Deanna presented Emma Collins Powell of Mississippi and Carolyn Gazda of Georgia to serve on the nominating committee. Mary McCurry moved, and Lynne Henrichsen seconded the motion. Motion passed.

There was confusion that those were the nominations from the executive committee. Mary McCurry moved to reconsider the motion that was made previous. Lynne Henrichsen seconded the motion. Motion passed. Nancy Thelen moved to nominate Carolyn Gazada. Lynne Henrichsen moved to nominate Emma Collins Powell. Mary McCurry moved to close nominations. Anne Lampe seconded the motion. Motion passed.

2021 Annual Meeting Minutes (cont.)

Anne Lampe recommended adjusting the guidelines to match the by-laws 8.1.1. to avoid future confusion.

Pam announced that the election tellers would be Tonya Theis and Lynne Henrichsen.

Nominating chair Gina Hope announced the results of the regional election with the following being re-elected:

- Region 2: Rebecca Knott
- Region 4: Christy Perdue
- Region 6: Valorie Trowbridge

Gina Hope presented the slate of officers for 2021-2022 including:

- President: Deanna Hofing
- President-Elect: Julie Conover
- Secretary/Treasurer: Karla Knapp

Barb Ettredge moved to accept the slate as presented by the nomination committee. Cindy Ahearn seconded the motion. Motion carried.

Anne Lampe presented the American Angus Auxiliary Scrapbook on behalf of Emma Collins Powell to our outgoing president, Pam Velisek. Pam officially passed the gavel to the newly elected president, Deanna Hofing. Deanna thanked Pam again for her service.

As her first item of business, Deanna announced that per the By-laws 4.2.7, she would be appointing the new Region 3 Director, Stacy Erdmann from North Dakota. With the By-laws, Deanna asked that Executive Board (now Council) to vote. Shally Rogan moved to appoint Stacy Erdmann as Region 3 Director. Annie Viator seconded the motion. Motion carried. Stacey was introduced as our new director.

In reference to the 70th celebration, a special thanks to committee members Mary McCurry, Jane Ebert, Shally Rogan, Cindy Worthington, Amy Griffin, Cortney Holshouser, Pam Velisek, and Deanna Hofing. A thank you Kari as well who made the necklace and is attendance for the meeting as well.

For the 70th anniversary celebration, there will be busses beginning at 6 pm that will run throughout the meeting.

The Auxiliary Breakfast will take place tomorrow morning beginning at 7 am with the Miss American Angus speeches held yet that morning. Don't forget about the Full Circle Online Auction and Women Connected Conference discussed previously in the meeting.

In regard to planning, the National Junior Angus Show will be held July 3-9, 2022, in Kansas City, MO and the American Angus Convention will take place November 5-7, 2022 in Salt Lake City, UT.

Deanna thanked the attendees for their membership and asked if they have questions or would like to get more involved, please reach out to any of the officers or executive committee (now board).

Lynne Hinrichsen moved to adjourn the meeting. Mary McCurry seconded the motion. Motion carried and meeting adjourned at 3:23 pm.

As a note, there was \$240 collected in dues on November 6, 2021.

Respectfully Submitted
Julie Conover, Secretary

American Angus Auxiliary Statement of Financials & Activities As of September 30, 2021															
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	YTD	Budget	+/- Budget
REVENUE															
Annual & Mid-Year Meeting Revenue	0.00	0.00	0.00	0.00	0.00	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	3,000.00	0.00
Awards Revenue	0.00	0.00	1,616.52	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,616.52	1,625.00	8.48
Beef Education Revenue	0.00	0.00	0.00	0.00	0.00	3,000.00	0.00	0.00	500.00	1,492.22	0.00	0.00	4,992.22	5,500.00	507.78
Featured Fundraiser Revenue															
Full Circle Online Auction Revenue	0.00	0.00	0.00	-100.00	0.00	7,455.00	0.00	0.00	0.00	0.00	0.00	0.00	7,355.00		
Raffles	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,975.00	100.00	0.00	8,075.00		
TOTAL Featured Fundraiser Revenue	0.00	0.00	0.00	-100.00	0.00	7,455.00	0.00	0.00	0.00	7,975.00	100.00	0.00	15,430.00	6,000.00	-9,430.00
Friends of Black Kettle Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300.00	100.00	400.00	1,000.00	600.00
MAA Program Revenue															
Contributions	350.00	3,000.00	655.00	0.00	100.00	500.00	0.00	0.00	0.00	100.00	2,000.00	350.00	7,055.00		
Travel Contributions	0.00	0.00	0.00	0.00	0.00	7,000.00	0.00	0.00	0.00	0.00	0.00	0.00	7,000.00		
TOTAL MAA Program Revenue	350.00	3,000.00	655.00	0.00	100.00	7,500.00	0.00	0.00	0.00	100.00	2,000.00	350.00	14,055.00	12,000.00	-2,055.00
Membership Revenue															
Contributions	0.00	0.00	0.00	0.00	30.00	0.00	0.00	0.00	60.00	0.00	20.00	0.00	110.00		
Annual Revenue	10.00	0.00	0.00	0.00	290.00	0.00	0.00	0.00	130.00	160.00	200.00	0.00	790.00		
Lifetime Revenue	0.00	400.00	100.00	0.00	300.00	0.00	0.00	0.00	200.00	375.00	1,400.00	0.00	2,775.00		
TOTAL Membership Revenue	10.00	400.00	100.00	0.00	620.00	0.00	0.00	0.00	390.00	535.00	1,620.00	0.00	3,675.00	3,000.00	-675.00
Miscellaneous Revenue															
70th Anniversary	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,215.00	0.00	0.00	1,215.00		
TOTAL Miscellaneous Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,385.00	4,675.00	420.00	6,480.00	1,000.00	-5,480.00
Special Event-Womens Conference Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ways & Means Revenue															
Angus Gift Barn:Online Sales	325.29	1,907.39	1,529.66	832.91	332.57	121.14	109.14	69.98	180.37	57.66	69.51	212.31	5,747.93		
Angus Gift Barn:NJAS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,482.08	2,940.00	729.81	12,151.89		
Ratney (Bridger Foundry)	0.00	0.00	0.00	0.00	289.55	0.00	0.00	0.00	283.00	0.00	0.00	0.00	572.55		
Gifts That Sizzle	4,565.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,565.00		
TOTAL Ways & Means Revenue	4,890.29	1,907.39	1,529.66	832.91	622.12	121.14	109.14	69.98	463.37	8,539.74	3,009.51	942.12	23,037.37	39,400.00	16,362.63
TOTAL REVENUE	5,250.29	5,307.39	3,901.18	732.91	1,342.12	21,076.14	109.14	69.98	1,353.37	20,026.96	11,704.51	1,812.12	72,686.11	72,525.00	-161.11
EXPENSES															
Annual & Mid-Year Meeting	0.00	174.39	0.00	0.00	0.00	1,465.26	0.00	0.00	0.00	0.00	155.64	41.98	1,837.27	3,000.00	1,162.73
Awards															
Black Kettle	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	214.74	0.00	0.00	0.00	214.74		
Crystal Awards	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	439.02	439.02		
Grote Speech	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Silver Tray	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Showmanship & Silver Pitcher	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	660.00	0.00	0.00	0.00	660.00		
TOTAL Awards	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	874.74	0.00	0.00	439.02	1,313.76	1,625.00	311.24
Beef Education	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,139.72	0.00	429.31	3,569.03	5,000.00	1,430.97
Communications															
Email & Website	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	310.00	0.00	0.00	310.00		
Newsletter-Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24.00	0.00	0.00	31.20	55.20		
Newsletter-Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	366.30	0.00	0.00	372.85	739.15		
TOTAL Communications	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	390.30	310.00	0.00	404.05	1,104.35	2,000.00	895.65
Featured Fundraiser Expense															
Full Circle Online	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Raffles	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	136.80	0.00	0.00	0.00	136.80		
TOTAL Featured Fundraiser Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	136.80	0.00	0.00	0.00	136.80	200.00	63.20
Friends of Black Kettle	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	1,000.00
Insurance (Business)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	934.00	0.00	0.00	0.00	934.00	900.00	-34.00
MAA Program															
Auxiliary Expense	1,612.00	403.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,015.00		
Clothing	285.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	285.58		
Contest	0.00	0.00	67.63	0.00	0.00	1,570.31	0.00	0.00	0.00	0.00	0.00	0.00	1,637.94		
Contestant Gifts	170.00	0.00	119.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	289.96		
Judges	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
MAA Gifts	452.64	0.00	747.84	0.00	215.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,415.48		
Travel	0.00	348.96	1,093.85	147.00	127.08	588.92	681.37	0.00	502.90	637.61	1,479.06	0.00	5,066.75		
TOTAL MAA Program	2,520.22	751.96	2,029.28	147.00	342.08	2,159.23	681.37	0.00	502.90	637.61	1,479.06	0.00	11,250.71	13,000.00	1,749.29
Miscellaneous Expense															
70th Anniversary	0.00	0.00	0.00	0.00	160.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	160.66		
Total Miscellaneous Expense	0.00	0.00	0.00	0.00	160.66	0.00	0.00	0.00	0.00	0.00	137.98	0.00	298.64	250.00	-48.64
Officer & Director Expense															
Officer & Director Expense	0.00	187.25	93.50	5,000.00	75.76	0.00	1,000.00	22.25	0.00	600.00	0.00	0.00	6,978.76		
Misc Officer & Director Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
TOTAL Officer & Director Expense	0.00	187.25	93.50	5,000.00	75.76	0.00	1,000.00	22.25	0.00	600.00	0.00	0.00	6,978.76	7,750.00	771.24
Office Expense	0.00	843.36	200.20	834.46	88.00	0.00	0.00	0.00	0.00	100.80	0.00	0.00	2,066.82	1,000.00	-1,066.82
Other Committee Expenses	0.00	200.22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	144.95	145.50	490.67	1,200.00	709.33
Professional Fees	0.00	0.00	100.00	0.00	169.99	0.00	400.00	0.00	0.00	0.00	0.00	300.00	969.99	1,100.00	130.01
Scholarship Transfers	0.00	0.00	50.00	0.00	0.00	0.00	0.00	0.00	6,000.00	0.00	0.00	0.00	6,050.00	5,000.00	-1,050.00
Special Event - Womens Conference	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ways & Means-Angus Gift Barn															
Bank Fees	29.00	29.00	29.00	29.00	29.00	29.00	29.00	29.00	29.00	44.00	29.00	29.00	363.00		
Commissions	161.00	104.20	206.41	251.20	132.60	123.30	113.60	129.10	101.20	121.90	687.60	157.00	2,289.11		
Convention	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	-500.00	200.00	200.00		

**American Angus Auxiliary
Statement of Financial Position
As of September 30, 2021**

ASSETS

Current Assets

Bancorp South Checking (AGB)	\$ 8,051.48
BMO Operating Account	\$ 16,029.05
BMO Savings	\$ 33,743.15
Total Current Assets	\$ 57,823.68

Other Current Assets

1-Year Certificate of Deposit xx5789	\$ -
Total Other Current Assets	\$ -

Long-Term Assets

3-Year Certificate of Deposit XX4120	\$ 5,619.07
5-Year Certificate of Deposit XX4145	\$ 5,410.35
Total Long-Term Assets	\$ 11,029.42

Fixed Assets

Property & Equipment-Trailer	\$ 6,552.00
Accumulated Depreciation	\$ (6,552.00)
Total Fixed Assets	\$ -

TOTAL ASSETS **\$ 68,853.10**

LIABILITIES & EQUITY

Current Liabilities

Accounts Payable	\$ -
Total Current Liabilities	\$ -

Equity

Unrestricted Net Assets	\$ 55,367.55
Net Income	\$ 13,485.55
TOTAL EQUITY	\$ 68,853.10

TOTAL LIABILITIES & EQUITY **\$ 68,853.10**

Notes:

Certificate of Deposit 4120 maturity date 1/9/2021-opened
 Certificate of Deposit 4145 maturity date 1/9/2023-opened
 Certificate of Deposit 5789 maturity date - 5/21/21

Trailer was added back to Statement of Financial Position effective 1/1/20. The asset is not disposed, but is fully depreciated. Purchase Year: 2014