

**American Angus Auxiliary**  
**Statement of Financial Position**  
*September 30, 2019*

**ASSETS**

Current Assets

BMO- General Checking Acct	\$	12,422.91
BMO Savings	\$	26,392.57
Bancorp Checking	\$	1,950.20
<b>Total Checking/Savings</b>	<b>\$</b>	<b>40,765.68</b>

Other Current Assets

Receivable	\$	-
CD 06/02/2020 2.4%	\$	10,000.00
CD 01/09/2021 2.25%	\$	5,250.00
CD 01/09/2023 2.0%	\$	5,000.00
CD 08/28/2019	\$	-

Total Other Current Assets \$ 20,250.00

Fixed Assets

Machinery & Equipment	\$	-
Land & Buildings	\$	-

Total Fixed Assets \$ -

**TOTAL ASSETS \$ 61,015.68**

**LIABILITIES & EQUITY**

Liabilities

Current Payables \$ 3,924.72

Total Current Liabilities \$ 3,924.72

Equity

Unrestricted Net Assets \$ 53,159.91

Net Income \$ 3,931.05

Total Equity \$ 57,090.96

**TOTAL LIABILITIES & EQUITY \$ 61,015.68**

**American Angus Auxiliary**  
**Statement of Financials and Activities**  
*October 2018 through September 2019*

	<u>2018-2019</u>	<u>Budget</u>	<u>\$ +/- Budget</u>
<b><u>Revenue</u></b>			
Annual Meeting	\$ 3,000.00	\$ 3,000.00	\$ -
Awards	\$ 1,157.84	\$ 1,200.00	\$ (42.16)
Beef Education	\$ 5,726.03	\$ 5,500.00	\$ 226.03
Friends of Black Kettle	\$ 900.00	\$ 1,000.00	\$ (100.00)
Membership	\$ 3,350.00	\$ 3,300.00	\$ 50.00
Misc. Income *	\$ 916.00	\$ 1,500.00	\$ (584.00)
Special Event - Women's Conf	\$ -	\$ -	\$ -
MAA Program *	\$ 15,025.00	\$ 12,000.00	\$ 3,025.00
Ways & Means - Other	\$ 2,896.76	\$ 3,000.00	\$ (103.24)
Featured Fundraiser *	\$ 10,228.00	\$ 9,310.00	\$ 918.00
Angus Gift Barn	\$ 30,435.38	\$ 38,000.00	\$ (7,564.62)
	\$ -	\$ -	
<b>Total Revenue</b>	<b>\$ 73,635.01</b>	<b>\$ 77,810.00</b>	<b>\$ (4,174.99)</b>
<b><u>Expense</u></b>			
Annual Meeting/Mid-Year Meeting	\$ 3,509.40	\$ 3,250.00	\$ 259.40
Awards	\$ 2,065.55	\$ 1,200.00	\$ 865.55
Beef Education	\$ 3,955.46	\$ 5,000.00	\$ (1,044.54)
Friends of Black Kettle	\$ -	\$ 1,000.00	\$ (1,000.00)
Insurance	\$ 876.00	\$ 900.00	\$ (24.00)
Miscellaneous	\$ 50.00	\$ 500.00	\$ (450.00)
MAA Program Expense & Travel	\$ 12,354.37	\$ 12,500.00	\$ (145.63)
Officer & Director Expense	\$ 5,817.89	\$ 7,750.00	\$ (1,932.11)
Other Committee Expense	\$ 1,918.05	\$ 2,250.00	\$ (331.95)
PR -Newsletter/Ads	\$ 2,178.86	\$ 2,500.00	\$ (321.14)
Web Site/Email	\$ 1,418.00	\$ 1,200.00	\$ 218.00
Professional Fees	\$ 1,025.00	\$ 1,100.00	\$ (75.00)
Special Event - Women's Conf	\$ -	\$ -	\$ -
Transfer to Scholarship/Awards	\$ 9,100.00	\$ 5,000.00	\$ 4,100.00
Ways & Means - Other	\$ -	\$ 500.00	\$ (500.00)
Featured Fundraiser	\$ 300.82	\$ -	\$ 300.82
Angus Gift Barn	\$ 25,438.07	\$ 33,160.00	\$ (7,721.93)
<b>Total Expense</b>	<b>\$ 70,007.47</b>	<b>\$ 77,810.00</b>	<b>\$ (7,802.53)</b>
<b>Net Ordinary Income (loss)</b>	<b>\$ 3,627.54</b>		
<b><u>Other Income/Expense</u></b>			
Interest Income	\$ 303.51		
Other income/Expense	\$ -		
<b>Net Other Income</b>	<b>\$ 303.51</b>		
<b>Net Operating Income</b>	<b>\$ 3,931.05</b>		

* Misc Income - Mid-Year Meeting Raffle	\$ 916.00
* Full Circle 2019 Sponsor Portion	\$ 918.00
* 2019 MAA Sponsor Portion	\$ 1,150.00

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<b>Angus Auxiliary 2019</b>									
<b>10/1/2018 through 9/30/2019 (Cash Basis)</b>									
<b>Date</b>	<b>Account</b>	<b>Num</b>	<b>Description</b>	<b>Memo</b>	<b>Amount</b>				
<b>INCOME</b>						<b>\$ 73,635.01</b>			
<b>Annual Meeting</b>					<b>\$ 3,916.00</b>				
Annual Meeting:Meetings- Fundraising					\$ 916.00				
7/23/2019	AAAx BMO Harris	DEP S	Deposit	Mid-Year raffle	\$ 916.00				
Other Annual Meeting					\$ 3,000.00				
4/8/2019	AAAx BMO Harris	DEP S	Deposit	AAA	\$ 3,000.00				
<b>Award Income</b>					<b>\$ 1,157.84</b>				
10/26/2018	AAAx BMO Harris	DEP	Awards Endowment Fund		\$ 1,157.84				
<b>Beef Education</b>					<b>\$ 6,626.03</b>				
Beef Education:Black Kettle					\$ 900.00				
10/22/2018	AAAx BMO Harris	DEP S	Deposit	Quintin Smith	\$ 100.00				
				Chris Roussel	\$ 100.00				
				McCurry Bros	\$ 100.00				
				Belle Point	\$ 100.00				
11/7/2018	AAAx BMO Harris	DEP S	Deposit	McCurry, M & A	\$ 100.00				
12/18/2018	AAAx BMO Harris	DEP S	Deposit	Angus Hall	\$ 100.00				
7/2/2019	AAAx BMO Harris	DEP S	Deposit	Anne P Schubert	\$ 100.00				
7/11/2019	AAAx BMO Harris	DEP S	Deposit	Lampe	\$ 100.00				
				Hagenbush	\$ 100.00				
Other Beef Education					\$ 5,726.03				
4/8/2019	AAAx BMO Harris	DEP S	Deposit	AAA	\$ 3,000.00				
6/13/2019	AAAx BMO Harris	DEP	Kentucky Angus		\$ 500.00				
7/11/2019	AAAx BMO Harris	DEP S	Deposit	PVF Angus - tee shirts	\$ 2,226.03				
<b>Membership</b>					<b>\$ 3,350.00</b>				
Membership:Annual					\$ 1,000.00				
10/22/2018	AAAx BMO Harris	DEP S	Deposit	MT Auxiliary	\$ 60.00				
11/7/2018	AAAx BMO Harris	DEP S	Deposit		\$ 40.00				
11/28/2018	AAAx BMO Harris	DEP S	Jamie Rutledge	McCravey, C GA	\$ 10.00				
				Kline, Sharon	\$ 10.00				
				NC	\$ 150.00				
3/20/2019	AAAx BMO Harris	DEP S	Deposit	NC	\$ 170.00				
3/21/2019	AAAx BMO Harris	DEP S	Deposit	TX	\$ 70.00				
7/2/2019	AAAx BMO Harris	DEP S	Deposit	KS	\$ 150.00				
				MO	\$ 110.00				
				Parsons, J TX	\$ 10.00				
				Wicks, T IA	\$ 10.00				
				Arntzen, C MT	\$ 10.00				
				Callantine, J MT	\$ 10.00				
				Duncan, T MT	\$ 10.00				
				Ratzburg, C MT	\$ 10.00				
				Reddin, K MT	\$ 10.00				
				Swanson, L MT	\$ 10.00				

7/23/2019	AAAx BMO Harris	DEP	S	Deposit	cash	\$ 150.00			
Membership:Life						\$ 2,275.00			
11/15/2018	AAAx Bancorp	DEP	S	Deposit	Pfiffer, M TN	\$ 100.00			
10/22/2018	AAAx BMO Harris	DEP	S	Deposit	MT Auxiliary	\$ 300.00			
11/7/2018	AAAx BMO Harris	DEP	S	Deposit	Pinkerton, K	\$ 100.00			
3/20/2019	AAAx BMO Harris	DEP	S	Deposit	Varilek, Lynn SD	\$ 100.00			
					Carson, Callie NC	\$ 100.00			
3/21/2019	AAAx BMO Harris	DEP	S	Deposit	Bizeman, TX	\$ 100.00			
					Griffin, TX	\$ 100.00			
					Payton, TX	\$ 100.00			
					Patin, TX	\$ 100.00			
					Kindtz, TX	\$ 100.00			
					Free, TX	\$ 100.00			
7/2/2019	AAAx BMO Harris	DEP	S	Deposit	Frye, L MT	\$ 100.00			
					Idland, C MT	\$ 100.00			
					Malek, T MT	\$ 100.00			
7/23/2019	AAAx BMO Harris	DEP	S	Deposit	Alexander, L. VA	\$ 100.00			
					Schiling, A KS	\$ 100.00			
					Styles - aging out	\$ 75.00			
					Wood, J AL	\$ 100.00			
					St. Clair, D. VA	\$ 100.00			
					Cash	\$ 100.00			
9/5/2019	AAAx BMO Harris	DEP		Brenna Wulfkuhle		\$ 100.00			
Other Membership						\$ 75.00			
2/21/2019	AAAx BMO Harris	DEP		Deposit		\$ 75.00			
Miss American Angus Program						\$ 15,025.00			
Miss American Angus Program:Contributions						\$ 8,025.00			
10/22/2018	AAAx BMO Harris	DEP	S	Deposit	CAB 2018	\$ 1,000.00			
11/7/2018	AAAx BMO Harris	DEP	S	Deposit	Bachman	\$ 150.00			
					Bear, H	\$ 100.00			
					Boyd Angus	\$ 200.00			
					Brock, K & D	\$ 250.00			
					Cates, C & T	\$ 150.00			
					Connealy Angus	\$ 100.00			
					Ebert, J	\$ 100.00			
					Indiana Juniors	\$ 250.00			
					McCabe Genetics	\$ 100.00			
					McCurry, M & A	\$ 200.00			
					Olson Land & Cattle	\$ 200.00			
					Pipkin, J & J	\$ 100.00			
					Sommers, S & R	\$ 250.00			
11/12/2018	AAAx BMO Harris	DEP	S	Deposit	Barnes/Bravo Cattle	\$ 250.00			
					Yon	\$ 100.00			
					Seldom Rest	\$ 125.00			
					Baldrige	\$ 300.00			
11/26/2018	AAAx BMO Harris	DEP	S	Deposit	Butler M	\$ 100.00			



				Harward B & C	\$ 200.00			
12/18/2018	AAAx BMO Harris	DEP	S	Deposit	McCurry C & S	\$ 150.00		
				Angus Hall	\$ 300.00			
12/27/2018	AAAx BMO Harris	DEP	S	Deposit	Wallace	\$ 100.00		
3/21/2019	AAAx BMO Harris	DEP	S	Deposit	Angus Hall of Fame	\$ 600.00		
4/8/2019	AAAx BMO Harris	DEP	S	Deposit	Cherry Knoll	\$ 1,000.00		
				AAA- contest	\$ 500.00			
8/26/2019	AAAx BMO Harris	DEP	S	Deposit	McCurry M KS	\$ 200.00	\$ 1,150.00	
				Bachman PA	\$ 150.00	2019		
				Olson TX	\$ 200.00			
8/30/2019	AAAx BMO Harris	DEP	S	Deposit	Yon	\$ 100.00		
				Ebert	\$ 100.00			
				McCabe	\$ 100.00			
9/16/2019	AAAx BMO Harris	DEP	S	Deposit	Gazda	\$ 200.00		
9/30/2019	AAAx BMO Harris	DEP		Deposit	Destiny Angus	\$ 100.00		
<b>Miss American Angus Program:Travel Exp</b>					<b>\$ 7,000.00</b>			
4/8/2019	AAAx BMO Harris	DEP	S	Deposit	AAA	\$ 7,000.00		
<b>Ways &amp; Means - Angus Gift Barn</b>					<b>\$ 30,435.38</b>			
Ways & Means:Convention					\$ 11,227.50			
10/30/2018	AAAx Bancorp	1511		Cash	Convention	\$ (500.00)		
11/15/2018	AAAx Bancorp	DEP	S	Deposit	cash returned	\$ 500.00		
					\$ 2,801.00			
11/30/2018	AAAx Bancorp	DEP	S	Paypal / Shopify		\$ 8,426.50		
Ways & Means:NJAS					\$ 10,903.00			
7/10/2019	AAAx Bancorp	1516		Cash		\$ (500.00)		
7/30/2019	AAAx Bancorp	DEP		Stripe / Shopify		\$ 10,903.00		
7/30/2019	AAAx Bancorp	DEP		Cash		\$ 500.00		
Ways & Means:Online Sales					\$ 8,304.88			
10/31/2018	AAAx Bancorp	DEP		Paypal / Shopify		\$ 1,216.08		
11/30/2018	AAAx Bancorp	DEP	S	Paypal / Shopify		\$ 1,827.49		
12/31/2018	AAAx Bancorp	DEP		Paypal / Shopify		\$ 1,801.88		
1/31/2019	AAAx Bancorp	DEP		Paypal / Shopify		\$ 469.14		
2/28/2019	AAAx Bancorp	DEP		Paypal / Shopify		\$ 496.45		
3/29/2019	AAAx Bancorp	DEP		Stripe / Shopify		\$ 128.60		
4/30/2019	AAAx Bancorp	DEP		Stripe / Shopify		\$ 359.71		
5/31/2019	AAAx Bancorp	DEP		Stripe / Shopify		\$ 94.56		
6/30/2019	AAAx Bancorp	DEP		Stripe / Shopify		\$ 932.82		
7/30/2019	AAAx Bancorp	DEP		Stripe / Shopify		\$ 289.58		
8/16/2019	AAAx Bancorp	EFT		Stripe / Shopify	customer refund	\$ (48.25)		
8/30/2019	AAAx Bancorp	DEP		Stripe / Shopify		\$ 722.56		
9/4/2019	AAAx Bancorp	DEP		Stripe / Shopify		\$ 14.26		
<b>Ways &amp; Means:Ratney (Bridger Foundry)</b>					<b>\$ 114.00</b>			
7/11/2019	AAAx BMO Harris	DEP	S	Deposit		\$ 114.00		
<b>Ways &amp; Means:Full Circle Online Auction</b>					<b>\$ 10,228.00</b>			
11/7/2018	AAAx BMO Harris	DEP	S	Deposit	Bloom (2019)	\$ 230.00		
11/26/2018	AAAx BMO Harris	DEP	S	Deposit	2019 sponsor - Hofing	\$ 126.00		

12/27/2018	AAAx BMO Harris	DEP	S	Deposit	2,018.00	\$ 7,310.00			
3/21/2019	AAAx BMO Harris	DEP	S	Deposit	Texas sponsor	\$ 220.00			
					Schnoor	\$ 2,000.00			
8/26/2019	AAAx BMO Harris	DEP	S	Deposit	PA Auxiliary 2019	\$ 120.00			
9/16/2019	AAAx BMO Harris	DEP	S	Deposit	Royer	\$ 222.00			
<b>Ways &amp; Means:Gifts That Sizzle</b>						<b>\$ 2,782.76</b>			
10/22/2018	AAAx BMO Harris	DEP	S	Deposit	CAB	\$ 960.94			
8/26/2019	AAAx BMO Harris	DEP	S	Deposit		\$ 1,821.82			
<b>EXPENSES</b>						<b>\$ (70,007.47)</b>			
<b>Annual Meeting Exp</b>						<b>\$ (3,509.40)</b>			
11/10/2018	AAAx BMO Harris	3244	S	Leslie Mindemann	Printing	\$ (460.85)			
12/28/2018	AAAx BMO Harris	3264		Shally Rogen	President gift	\$ (226.85)			
1/29/2019	AAAx BMO Harris	3268	S	American Angus Association	Exec Board - water	\$ (78.05)			
					Bev & snack	\$ (1,003.20)			
					Breakfast - 304 @ \$36	\$ (10,957.52)	\$ (702.52)		
					Breakfast tickets 293 @ \$35	\$ 10,255.00			
7/23/2019	AAAx BMO Harris	3295		The Kentucky Derby Museum		\$ (200.00)			
8/23/2019	AAAx BMO Harris	3304	S	American Angus Association	refreshments	\$ (837.93)			
<b>Beef Education Exp</b>						<b>\$ (3,955.46)</b>			
11/10/2018	AAAx BMO Harris	3244	S	Leslie Mindemann	CAB Recognition Plaque	\$ (50.53)			
6/25/2019	AAAx BMO Harris	3286	S	Plain Jan's	100 Towels	\$ (249.00)			
7/2/2019	AAAx BMO Harris	3288		Staats	100 Paring Knives	\$ (764.79)			
7/11/2019	AAAx BMO Harris	3292		Valley Apparel & Signs LLC	273 Tee Shirt	\$ (2,226.03)			
7/30/2019	AAAx BMO Harris	3297		Anne Lampe	Chef Challenge	\$ (83.25)			
9/27/2019	AAAx BMO Harris	3310	S	Anne Patton Schubert	Mailing	\$ (314.05)			
					Cook-off supplies	\$ (267.81)			
Communications									
<b>Communications:Email</b>						<b>\$ (378.00)</b>			
9/12/2019	AAAx BMO Harris	3309		Constant Contact	annual @ \$31.50/month	\$ (378.00)			
<b>Website</b>						<b>\$ (1,040.00)</b>			
10/15/2018	AAAx BMO Harris	3238		Angus Productions	updates	\$ (52.50)			
11/30/2018	AAAx BMO Harris	3255		Angus Productions	Nov ad/Aux Notes	\$ (485.00)			
4/8/2019	AAAx BMO Harris	3275		Angus Media	updates	\$ (122.50)			
6/11/2019	AAAx BMO Harris	3281		Angus Media	update	\$ (17.50)			
7/11/2019	AAAx BMO Harris	3293		Angus Media	annual	\$ (310.00)			
9/30/2019	AAAx BMO Harris	3315		Angus Media	website update	\$ (52.50)			
Newsletter:Postage						\$ (705.56)			
6/15/2019	AAAx BMO Harris	3283	S	Slate Group	382 mailed	\$ (115.59)			
9/30/2019	AAAx BMO Harris	3312	S	Slate Group	982 mailed	\$ (589.97)			
Newsletter:Printing						\$ (1,473.30)			
6/15/2019	AAAx BMO Harris	3283	S	Slate Group	plus 50 extras	\$ (708.68)			
9/30/2019	AAAx BMO Harris	3312	S	Slate Group	12 extra printing	\$ (764.62)			
<b>Educational Awards</b>						<b>\$ (2,065.55)</b>			
Educational Awards:Black Kettle Award						\$ (203.44)			
8/23/2019	AAAx BMO Harris	3303		Staats	6 Iceburg Acrylics	\$ (203.44)			

Educational Awards:Crystal Awards					\$ (280.34)			
8/23/2019	AAAx BMO Harris	3304	S	American Angus Association	Awards Unlimited	\$ (280.34)		
Educational Awards:Grote Speech					\$ (672.50)			
9/30/2019	AAAx BMO Harris	3314		Bridger Foundry & Gallery	deposit for 6 Miss Liberty awards	\$ (672.50)		
Educational Awards:MAA Silver Tray					\$ (126.21)			
9/30/2019	AAAx BMO Harris	3313	S	Expressions Engraved	2019 MAA	\$ (126.21)		
Educational Awards:Showmanship & Silver Pitcher					\$ (783.06)			
8/23/2019	AAAx BMO Harris	3304	S	American Angus Association	Expressions Engraved	\$ (646.00)		
9/30/2019	AAAx BMO Harris	3313	S	Expressions Engraved	xtra Silver Pitcher (tie)	\$ (137.06)		
<b>Gifts &amp; Donations</b>					<b>\$ (50.00)</b>			
7/8/2019	AAAx BMO Harris	3291		Sandra McCurry	CEC Junior Angus LEAD	\$ (50.00)		
<b>Insurance (Business)</b>					<b>\$ (876.00)</b>			
6/15/2019	AAAx BMO Harris	3284		United Fire Group	annual	\$ (876.00)		
Misc.					\$ -			
8/29/2019	AAAx BMO CD5			Bmo Harris	Maturing 01/09/23	\$ -		
10/15/2018	AAAx BMO Harris	3233		Void		\$ -		
10/15/2018	AAAx BMO Harris	3235		Cindy Ahearn	Void	\$ -		
12/18/2018	AAAx BMO Harris	3258		Emma Collins	replaces ck 3240 \$181.52	\$ -		
12/18/2018	AAAx BMO Harris	3259		Carol Bloom	Replaces ck 3209 \$116.12	\$ -		
1/29/2019	AAAx BMO Harris	3267		Void		\$ -		
8/23/2019	AAAx BMO Harris	3299		Void		\$ -		
9/30/2019	AAAx BMO Harris	3311		Void		\$ -		
<b>Miss American Angus Contest</b>					<b>\$ (6,826.24)</b>	\$ (3,898.13)	Contest etc	
Miss American Angus:Auxiliary Exp					\$ (2,928.11)			
1/22/2019	AAAx BMO Harris	3266	S	Mallory Trosper	Contestant Room Decker	\$ (409.32)		
					Contestant parking Weaver	\$ (90.00)		
1/29/2019	AAAx BMO Harris	3268	S	American Angus Association	Contestant hotel rooms	\$ (2,428.79)		
Miss American Angus:Clothing					\$ (1,154.31)			
1/22/2019	AAAx BMO Harris	3266	S	Mallory Trosper	Jacket	\$ (86.81)		
					Boots	\$ -		
					Madison Weaver	\$ (450.00)		
5/18/2019	AAAx BMO Harris	3277	S	Whitney Trosper Renfro	Sash	\$ (446.75)		
					Boots	\$ (170.75)		
Miss American Angus:Contest Exp					\$ (1,119.50)			
1/22/2019	AAAx BMO Harris	3266	S	Mallory Trosper	Contestant Luncheon	\$ (452.00)		
					Flowers	\$ (107.50)		
					postage,wrapping	\$ (25.99)		
					Breakfast day of contest	\$ -		
1/29/2019	AAAx BMO Harris	3268	S	American Angus Association	Holding room water	\$ (156.10)		
					Stage & formal place setting	\$ (54.83)		
5/18/2019	AAAx BMO Harris	3277	S	Whitney Trosper Renfro	Diane Johnson room	\$ (100.00)		
					Flowers	\$ (27.93)		
					postage	\$ (160.00)		
					Breakfast day of contest	\$ (15.15)		
					Judges snacks	\$ (20.00)		
<b>Miss American Angus:Contestant Gifts</b>					<b>\$ (660.26)</b>			

1/22/2019	AAAx BMO Harris	3266	S	Mallory Trosper	Cosmetic, luggage tags, & Tote bags	\$ (245.84)			
					Braclets	\$ (145.99)			
					Notecards	\$ (32.35)			
5/18/2019	AAAx BMO Harris	3277	S	Whitney Trosper Renfro	supplies	\$ (64.08)			
					Notecards	\$ (172.00)			
Miss American Angus:Judges exp						\$ (373.23)			
1/22/2019	AAAx BMO Harris	3266	S	Mallory Trosper	Starbucks cards	\$ (60.00)			
					Judges dinner	\$ (280.00)			
5/18/2019	AAAx BMO Harris	3277	S	Whitney Trosper Renfro	Clock & gift boxes	\$ (33.23)			
Miss American Angus:MAA Gifts						\$ (590.83)			
1/22/2019	AAAx BMO Harris	3266	S	Mallory Trosper	Crown	\$ -			
					Suitcase	\$ -			
					Scrapbook - Kallie	\$ (213.00)			
					MAA Handbag	\$ (158.97)			
5/18/2019	AAAx BMO Harris	3277	S	Whitney Trosper Renfro	Crown	\$ (67.63)			
					Suitcase	\$ (96.23)			
					Crown pin	\$ (55.00)			
<b>Miss American Angus:Travel Expense</b>						<b>\$ (5,528.13)</b>			
12/1/2018	AAAx BMO Harris	3256	S	Kallie Anne Knott	Amer Royal Gas	\$ (102.60)			
					Convention hotel	\$ (650.49)			
					Ill Queen Reception	\$ (194.74)			
					All-American Futurity	\$ (57.97)			
					Fort Worth Angus Show	\$ (658.98)			
6/15/2019	AAAx BMO Harris	3282	S	Madison Weaver	NAILE	\$ (907.01)	\$ (3,863.35)		
					Denver	\$ (802.62)	\$ 3,636.65	Potential Balance	
					Reno	\$ (1,617.37)			
					Atlantic National	\$ (163.57)			
8/23/2019	AAAx BMO Harris	3304	S	American Angus Association	Eastern Regional	\$ (372.78)			
<b>Officer &amp; Director Expense</b>						<b>\$ (5,817.89)</b>			
11/10/2018	AAAx BMO Harris	3245		Cindy Ahearn		\$ (1,600.00)			
11/10/2018	AAAx BMO Harris	3246		Gina Hope		\$ (1,000.00)			
11/10/2018	AAAx BMO Harris	3247		Pam Velisek		\$ (1,000.00)			
11/10/2018	AAAx BMO Harris	3248		Leslie Mindemann		\$ (1,000.00)			
12/18/2018	AAAx BMO Harris	3261	S	Gina Hope	Business cards	\$ (98.89)			
					Name badges	\$ (119.00)			
9/30/2019	AAAx BMO Harris	3316		Carol DeMeyer	Stipend NJAS	\$ (100.00)			
9/30/2019	AAAx BMO Harris	3317		Marya Haverkamp	Stipend Spring, NJAS	\$ (300.00)			
9/30/2019	AAAx BMO Harris	3318		Vivian Wolf	Stipend Conv, spring, NJAS	\$ (500.00)			
9/30/2019	AAAx BMO Harris	3319		Julie Conover	Stipend NJAS	\$ (100.00)			
<b>Other Committee Exp</b>						<b>\$ (1,918.05)</b>			
Other Committee Exp:Office Expense						\$ (225.11)			
12/18/2018	AAAx BMO Harris	3262		Anne Patton Schubert	Past President letter postage	\$ (62.03)			
3/14/2019	AAAx BMO Harris	3271		American Angus Association	2018 Personal Property Tax	\$ (59.56)			
8/29/2019	AAAx BMO Harris	3305	S	Leslie Mindemann	Stamps & Ink	\$ (103.52)			
Other Committee Exp:Printing						\$ (754.36)			
10/15/2018	AAAx BMO Harris	3234		Slate Group	membership postcards	\$ (284.18)			

7/17/2019	AAAx BMO Harris	3294		Gina Hope	Scholarship Workshop printing	\$ (470.18)			
Other Other Committee Exp						\$ (938.58)			
11/7/2018	AAAx BMO Harris	3240		Emma Collins	scrapbook	\$ (181.52)			
11/7/2018	AAAx BMO Harris	3241		Cindy Ahearn	scholarship expense	\$ (307.63)			
11/7/2018	AAAx BMO Harris	3242		Julie Munin	Distinguished Women flowers	\$ (48.38)			
11/7/2018	AAAx BMO Harris	3243		Mo's Trophies	Distinguished Women gifts	\$ (175.00)			
9/12/2019	AAAx BMO Harris	3306		Emma Collins	scrapbook	\$ (226.05)			
<b>Professional Fees AAx</b>						<b>\$ (1,025.00)</b>			
11/10/2018	AAAx BMO Harris	3244	S	Leslie Mindemann	Oct-Nov	\$ (100.00)			
12/26/2018	AAAx BMO Harris	3263		Leslie Mindemann	Dec-Jan	\$ (100.00)			
3/14/2019	AAAx BMO Harris	3273		Leslie Mindemann	Feb-Mar	\$ (100.00)			
5/22/2019	AAAx BMO Harris	3279		Oakwood Tax & Accounting Solutio	2016-2017 990	\$ (425.00)			
8/29/2019	AAAx BMO Harris	3305	S	Leslie Mindemann	Apr-Sept	\$ (300.00)			
<b>Scholarship Transfers</b>						<b>\$ (9,100.00)</b>			
7/23/2019	AAAx BMO Harris	3296		Angus Foundation	2018 Full Circle	\$ (9,000.00)			
9/12/2019	AAAx BMO Harris	3308		Angus Foundation	Memorial - Bradley & Wolf	\$ (100.00)			
<b>Ways and Means:Full Circle</b>						<b>\$ (300.82)</b>			
11/14/2018	AAAx BMO Harris	3250		Cortney Hill-Dukehart Cates	2019 Sponsor	\$ (192.00)			
12/13/2018	AAAx BMO Harris	3257		Cortney Hill-Dukehart Cates	2019 Sponsor	\$ (108.82)			
<b>Ways and Means- Angus Gift Barn</b>						<b>\$ (25,438.07)</b>	\$ 30,435.38	<b>16.42%</b>	
Ways and Means:Bank & Charge fees						\$ (683.18)	-2.24%		
10/1/2018	AAAx Bancorp	EFT	S	Shopify		\$ -			
10/30/2018	AAAx Bancorp	EFT	S	Shopify		\$ -			
1/28/2019	AAAx Bancorp	EFT	S	Shopify		\$ -			
6/27/2019	AAAx Bancorp	EFT		Shopify		\$ (29.00)			
8/15/2019	AAAx BMO Harris	3298		KY Dept Of Revenue	NJAS sales tax	\$ (654.18)			
Ways and Means:Commission						\$ (3,238.87)	-10.64%		
10/15/2018	AAAx BMO Harris	3236	S	Melanie Kiani	July Online Sales	\$ (45.20)			
						\$ (100.00)			
11/14/2018	AAAx BMO Harris	3249	S	Melanie Kiani	July Online Sales	\$ (70.90)			
						\$ (100.00)			
12/18/2018	AAAx BMO Harris	3260	S	Melanie Kiani	Online sales	\$ (300.62)			
					Convention	\$ (561.40)			
						\$ (100.00)			
1/10/2019	AAAx BMO Harris	3265	S	Melanie Kiani	Dec	\$ (186.50)			
						\$ (100.00)			
2/13/2019	AAAx BMO Harris	3270	S	Melanie Kiani	Jan Online sales	\$ (56.20)			
						\$ (100.00)			
3/14/2019	AAAx BMO Harris	3272	S	Melanie Kiani	July Online Sales	\$ (43.80)			
						\$ (100.00)			
4/15/2019	AAAx BMO Harris	3276	S	Melanie Kiani	July Online Sales	\$ (14.60)			
						\$ (100.00)			
5/18/2019	AAAx BMO Harris	3278	S	Melanie Kiani	July Online Sales	\$ (44.00)			
						\$ (100.00)			
6/23/2019	AAAx BMO Harris	3285	S	Melanie Kiani	July Online Sales	\$ (16.40)			
						\$ (100.00)			

7/1/2019	AAAx BMO Harris	3287	S	Melanie Kiani	July Online Sales	\$ (58.10)			
						\$ (100.00)			
8/23/2019	AAAx BMO Harris	3300	S	Melanie Kiani	July Online Sales	\$ (20.20)			
						\$ (100.00)			
					NJAS Comm	\$ (545.15)			
9/12/2019	AAAx BMO Harris	3307	S	Melanie Kiani	August	\$ (75.80)			
						\$ (100.00)			
Ways and Means:Merchandise Purchase						\$ (9,517.65)	-31.27%		
10/5/2018	AAAx Bancorp	EFT		Vistaprint	Notecards	\$ (115.55)			
10/15/2018	AAAx Bancorp	EFT		Branded Barn	cookie cutters/cake pans	\$ (360.49)			
10/24/2018	AAAx Bancorp	EFT		Clinton Printwear	Embroidery	\$ (392.00)			
10/31/2018	AAAx Bancorp	1512		Robert Powell	Decals for merchandise	\$ (596.25)			
10/31/2018	AAAx Bancorp	DEP		Branded Barn	refund	\$ 5.00			
11/15/2018	AAAx Bancorp	EFT		Hobby Lobby	9 Trays	\$ (33.61)			
12/26/2018	AAAx Bancorp	1514		Potters Sweel	20 mugs	\$ (233.54)			
1/22/2019	AAAx Bancorp	EFT		Hobby Lobby	18 Trays	\$ (121.79)			
2/12/2019	AAAx Bancorp	EFT		Carter's	33 baby items	\$ (350.99)			
3/25/2019	AAAx Bancorp	EFT		Sams Club	32 Wine tumblers	\$ (171.03)			
4/8/2019	AAAx Bancorp	EFT		Dollar General	Caddies	\$ (21.40)			
4/8/2019	AAAx Bancorp	EFT		Vistaprint	Notecards & Post-its	\$ (470.47)			
6/21/2019	AAAx Bancorp	1515		Vicki Murdock	Nativity Sets & ornaments	\$ (212.00)			
8/7/2019	AAAx Bancorp	EFT		Roussel's Of Gramercy	bar necklaces	\$ (525.00)			
9/25/2019	AAAx Bancorp	EFT		Vistaprint	Notecards	\$ (380.42)			
9/27/2019	AAAx Bancorp	EFT		PrintGlobe	Cocktail napkins	\$ (377.09)			
10/27/2018	AAAx BMO Harris	3239		Vicki Murdock	5 Nativity Sets	\$ (70.00)			
11/30/2018	AAAx BMO Harris	3253		Certified Angus Beef	50 cuddly cows	\$ (375.00)			
11/30/2018	AAAx BMO Harris	3254	S	J F Beaver Advertising	23 Baby hooded towels	\$ (425.32)			
					24 cutting boards	\$ (457.00)			
2/13/2019	AAAx BMO Harris	3269		Roussel's Of Gramercy	15 pieces jewelry	\$ (302.86)			
3/14/2019	AAAx BMO Harris	3274		J F Beaver Advertising	40 pocket knives 10/18	\$ (352.60)			
6/11/2019	AAAx BMO Harris	3280		Cindy Cramer	40 Mermaid pillows	\$ (516.00)			
6/25/2019	AAAx BMO Harris	3286	S	Plain Jan's	100 Towels	\$ (498.00)			
7/1/2019	AAAx BMO Harris	3287	S	Melanie Kiani	Embroidery	\$ (250.00)			
7/2/2019	AAAx BMO Harris	3289		J F Beaver Advertising	Spoon rest & garden flags	\$ (836.43)			
7/8/2019	AAAx BMO Harris	3290		Bud's Bait & Tackle	80 leather bracelets	\$ (272.50)			
8/23/2019	AAAx BMO Harris	3301		Powell's Custom Decals	266 stickers	\$ (779.25)			
8/23/2019	AAAx BMO Harris	3302		J F Beaver Advertising	shipping	\$ (26.06)			
Ways and Means:Phone & Internet						\$ (600.00)	-1.97%		
10/15/2018	AAAx BMO Harris	3236	S	Melanie Kiani		\$ (50.00)			
11/14/2018	AAAx BMO Harris	3249	S	Melanie Kiani		\$ (50.00)			
12/18/2018	AAAx BMO Harris	3260	S	Melanie Kiani		\$ (50.00)			
1/10/2019	AAAx BMO Harris	3265	S	Melanie Kiani		\$ (50.00)			
2/13/2019	AAAx BMO Harris	3270	S	Melanie Kiani		\$ (50.00)			
3/14/2019	AAAx BMO Harris	3272	S	Melanie Kiani		\$ (50.00)			
4/15/2019	AAAx BMO Harris	3276	S	Melanie Kiani		\$ (50.00)			
5/18/2019	AAAx BMO Harris	3278	S	Melanie Kiani		\$ (50.00)			

6/23/2019	AAAx BMO Harris	3285	S	Melanie Kiani		\$ (50.00)			
7/1/2019	AAAx BMO Harris	3287	S	Melanie Kiani		\$ (50.00)			
8/23/2019	AAAx BMO Harris	3300	S	Melanie Kiani		\$ (50.00)			
9/12/2019	AAAx BMO Harris	3307	S	Melanie Kiani		\$ (50.00)			
Ways and Means:Postage & Shipping						\$ (1,575.92)	-5.18%		
10/30/2018	AAAx Bancorp	EFT		USPS		\$ (127.45)			
11/19/2018	AAAx Bancorp	EFT		Wal-Mart	shipping supplies	\$ (10.06)			
11/30/2018	AAAx Bancorp	EFT		USPS		\$ (524.28)			
12/31/2018	AAAx Bancorp	EFT		USPS		\$ (324.37)			
1/29/2019	AAAx Bancorp	EFT		USPS		\$ (76.28)			
2/28/2019	AAAx Bancorp	EFT		USPS		\$ (92.66)			
3/29/2019	AAAx Bancorp	EFT		USPS		\$ (33.07)			
4/29/2019	AAAx Bancorp	EFT		Walmart		\$ (27.66)			
4/30/2019	AAAx Bancorp	EFT		USPS		\$ (127.68)			
5/22/2019	AAAx Bancorp	EFT		USPS		\$ (31.83)			
6/20/2019	AAAx Bancorp	EFT		USPS		\$ (59.58)			
7/31/2019	AAAx Bancorp	EFT		USPS		\$ (55.08)			
8/30/2019	AAAx Bancorp	EFT		USPS		\$ (73.17)			
9/30/2019	AAAx Bancorp	EFT		USPS		\$ (12.75)			
Ways and Means:Supplies						\$ (2,718.74)	-8.93%		
10/30/2018	AAAx Bancorp	EFT		Sams Club	bags, paper, tape	\$ (128.18)			
11/28/2018	AAAx Bancorp	EFT		Wal-Mart	Printer ink & shipping supplies	\$ (102.38)			
2/7/2019	AAAx Bancorp	EFT		Sams Club		\$ (11.48)			
6/28/2019	AAAx Bancorp	EFT		OTC Brands	shopping bags	\$ (16.55)			
7/5/2019	AAAx Bancorp	EFT		Walmart	supplies	\$ (49.02)			
10/15/2018	AAAx BMO Harris	3237		American Angus Association	NJAS Table & Drape	\$ (958.00)			
1/29/2019	AAAx BMO Harris	3268	S	American Angus Association	Tables & drape	\$ (1,120.95)			
					Booth Electric	\$ (332.18)			
Ways and Means:Trailerand Storage						\$ (262.64)	-0.86%		
11/2/2018	AAAx Bancorp	EFT		Sams Club	3 Trailer tires	\$ (262.64)			
Ways and Means:Travel Expense						\$ (6,479.07)	-21.29%		
10/30/2018	AAAx Bancorp	EFT		Sams Club	fuel	\$ (38.95)			
7/15/2019	AAAx Bancorp	EFT		Mapco	fuel	\$ (50.00)			
7/15/2019	AAAx Bancorp	EFT		Loves Travel	fuel	\$ (56.00)			
7/15/2019	AAAx Bancorp	EFT		Enterprise	truck rental	\$ (1,453.00)			
7/23/2019	AAAx Bancorp	DEP		Enterprise	deposit refund	\$ 200.93			
7/23/2019	AAAx Bancorp	EFT		Loves Travel	fuel	\$ (63.01)			
7/23/2019	AAAx Bancorp	EFT	S	Crowne Plaza	food	\$ (24.23)			
					room	\$ (1,160.72)			
7/25/2019	AAAx Bancorp	DEP		Crown Plaza	refund	\$ 20.00			
7/29/2019	AAAx Bancorp	EFT		Southwest Airlines	Melanie Convention	\$ (350.02)			
7/29/2019	AAAx Bancorp	EFT		United Airlines	Emma Convention	\$ (378.00)			
11/26/2018	AAAx BMO Harris	3251		Melanie Kiani	Enterprise truck rental	\$ (1,254.29)			
11/30/2018	AAAx BMO Harris	3252		Melanie Kiani	fuel, food, hotel	\$ (1,594.91)			
8/23/2019	AAAx BMO Harris	3300	S	Melanie Kiani	Fuel	\$ (116.54)			
					Food	\$ (160.33)			

Ways and Means:Website Fees					\$ (362.00)	-1.19%		
10/1/2018	AAAx Bancorp	EFT	S	Shopify	\$ (29.00)			
10/30/2018	AAAx Bancorp	EFT	S	Shopify	\$ (29.00)			
12/3/2018	AAAx Bancorp	EFT		Shopify	\$ (29.00)			
12/31/2018	AAAx Bancorp	EFT		Shopify	\$ (29.00)			
1/28/2019	AAAx Bancorp	EFT	S	Shopify	\$ (29.00)			
2/27/2019	AAAx Bancorp	EFT		Shopify	\$ (29.00)			
3/29/2019	AAAx Bancorp	EFT		Shopify	\$ (29.00)			
4/29/2019	AAAx Bancorp	EFT		Shopify	\$ (29.00)			
5/28/2019	AAAx Bancorp	EFT	S	Shopify	\$ (29.00)			
				Domain Renewal	\$ (14.00)			
7/29/2019	AAAx Bancorp	EFT		Shopify	\$ (29.00)			
8/26/2019	AAAx Bancorp	EFT		Shopify	\$ (29.00)			
9/25/2019	AAAx Bancorp	EFT		Shopify	\$ (29.00)			
						-83.58%		
<b>Interest Inc</b>					<b>\$ 303.51</b>			
10/30/2018	AAAx Bancorp	DEP		Bancorp	\$ 0.55			
11/30/2018	AAAx Bancorp	DEP		Bancorp	\$ 0.83			
12/31/2018	AAAx Bancorp	DEP		Bancorp	\$ 0.72			
1/31/2019	AAAx Bancorp	DEP		Bancorp	\$ 0.20			
2/28/2019	AAAx Bancorp	DEP		Bancorp	\$ 0.18			
3/29/2019	AAAx Bancorp	DEP		Bancorp	\$ 0.20			
4/30/2019	AAAx Bancorp	DEP		Bancorp	\$ 0.18			
5/31/2019	AAAx Bancorp	DEP		Bancorp	\$ 0.18			
6/28/2019	AAAx Bancorp	DEP		Bancorp	\$ 0.19			
7/31/2019	AAAx Bancorp	DEP		Bancorp	\$ 0.28			
8/30/2019	AAAx Bancorp	DEP		Bancorp	\$ 0.53			
9/30/2019	AAAx Bancorp	DEP		Bancorp	\$ 0.31			
7/11/2019	AAAx BMO Harris	DEP	S	CD 4127	\$ 138.04			
10/31/2018	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 0.77		
11/30/2018	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 0.71		
12/31/2018	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 0.52		
1/31/2019	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 0.51		
2/28/2019	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 0.46		
3/29/2019	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 0.51		
4/30/2019	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 0.50		
5/31/2019	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 0.51		
6/30/2019	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 1.27		
7/31/2019	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 1.32		
8/29/2019	AAAx BMO Savings	EFT		BMO Harris	CD Interest	\$ 151.93		
8/30/2019	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 1.03		
9/30/2019	AAAx BMO Savings	EFT		BMO Harris	interest	\$ 1.08		
<b>Redeemed &amp; Roll over to \$10,000 CD</b>								



7/11/2019	AAAx BMO Harris	DEP S	CD 4127	CE 4127	\$ 5,250.00		
7/11/2019	AAAx BMO CD 4127		BMO Checking	Cd rolled over	\$ (5,250.00)		

# American Angus Auxiliary

## 2019 Committee Annual Report

*Committee Name:* Distinguished Woman Committee

*Committee Chair:* Leslie Mindemann

*Committee Members:* Barbara Ettredge, Yvonne Hinman

*Please give a short synopsis about the purpose of your committee / what your committee does –*

The Distinguished Woman Committee is responsible for receiving nominations from our members for this prestigious award. We do not seek candidates, but rather review applications submitted for nomination.

*1. Projects and Accomplishments in 2019?*

The Committee received one nomination in 2019. Excellent credentials in service to the Auxiliary and our youth programs. We are pleased to present this nominee to the Executive Committee for approval, moving her forward in recognition of her devoted years of service.

*2. Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so, please describe?*

*3. What are your goals for 2020?*

To review nominations submitted to the committee.

*4. How can the Executive Committee or Executive Board assist you with goals for your committee?*

*5. Please provide your budget request for 2020. \$100 for the gift, if any.*

*6. Do you have any fundraising ideas or suggestions for current projects?*

# American Angus Auxiliary

## 2019 Committee Annual Report

*Committee Name:* Finance Committee

*Committee Chair:* Nancy Thelen, Michigan

*Committee Members:* Cindy Ahearn, TX; Gina Hope, VA; Pam Velisek, MD; Leslie Mindemann, WI

*Please give a short synopsis about the purpose of your committee / what your committee does –*

The Finance Committee's duties are to plan and present a budget to the membership at the beginning of the fiscal year, which is October 1 – September 30. The committee also monitors the finances of the Auxiliary during the year.

### *1. Projects and Accomplishments in 2019?*

- We have continued to monitor the annual budget and finances of the Auxiliary.
- \$9,000 from the 2018 Full Circle Online Auction was deposited in the Scholarship Endowment Fund.
- We recommended \$18,000 for the 2019 scholarship amount.
- Three of our \$5,000+ CD's were up for renewal in 2019. Leslie Mindemann researched current CD rates and terms and \$15,000 was reinvested in short term CD's to get the highest interest rates.
- We continue to report income and expenses against each of our activities/projects whenever possible, to provide a true profit statement on any fundraisers.
- The history of our Auxiliary endowment funds and total dollars awarded over the years has been researched. Since 1956 \$473,000 in high school graduating senior scholarships have been awarded. Since 2007 \$11,075 in LEAD scholarships have been awarded to 46 juniors from the Pat Grote endowment fund. An official memorandum of understanding between the American Angus Foundation and the American Angus Auxiliary has been developed for our scholarship endowment fund.
- We appreciate the outstanding job Leslie Mindemann does in keeping financial reports up to date and providing necessary information for the committees and executive committee.

*2. Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so, please describe?* Review of 2018-19 fiscal year and budget for 2019-20

### *3. What are your goals for 2020?*

- Continue to monitor the annual budget and finances of the auxiliary, make financial suggestions.
- Continue to review the approval process for expenses for efficiency.
- Determine best way to securely share financial data with executive and audit committee.

### *4. How can the Executive Committee or Executive Board assist you with goals for your committee?*

- Continue to keep all lines of communication flowing, manage finances, look for new revenue and project for the future.

*5. Please provide your budget request for 2020. \$* 1,320

Tax Preparation \$425, Bookkeeper Fee \$600, Stamps for mailing checks and Ink Cartridges for printing reports for permanent storage \$200, Annual report, property taxes and biennial filing – Missouri \$95

*6. Do you have any fundraising ideas or suggestions for current projects?*

## **American Angus Auxiliary 2019 Committee Annual Report**

*Committee Name:* Audit Committee

*Committee Chair:* Barbara Ettredge, Texas

*Committee Members:* Gina Hope, Virginia

*Please give a short synopsis about the purpose of your committee / what your committee does –*

Each month, we reviewed the Auxiliary's financial information (profit & loss statements, balance sheets, and Auxiliary bank statements). All documents were emailed to us by bookkeeper, Leslie Mindemann. When we had questions, she responded with the requested information.

*1. Projects and Accomplishments in 2019?*

NA

*2. Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so, please describe?*

None at this time.

*3. What are your goals for 2020?*

Continue to receive monthly information to review and support the bookkeeper.

*4. How can the Executive Committee or Executive Board assist you with goals for your committee?*

The Auxiliary needs to continue to thoughtfully plan fundraisers and be conservative with spending.

*5. Please provide your budget request for 2020.*

The Audit committee has no budget request for 2020; all correspondence is conducted via email.

*6. Do you have any fundraising ideas or suggestions for current projects?*

None at this time.

## **American Angus Auxiliary 2019 Committee Annual Report**

*Committee Name:* .Achievement Awards

*Committee Chair:* .Erica Styles / Karla Knapp

*Committee Members:* .

*Please give a short synopsis about the purpose of your committee / what your committee does –*

*Send Achievement Awards out to Junior Members*

*1. Projects and Accomplishments in 2019?*

*Mailed several awards out & will continue until mid November*

*2. Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so, please describe? no*

*3. What are your goals for 2020?*

*To promote the Achievement Awards to more juniors /social media*

*4. How can the Executive Committee or Executive Board assist you with goals for your committee?*

*5. Please provide your budget request for 2020. \$\_\_\_\_\_*

*6. Do you have any fundraising ideas or suggestions for current projects?*

## American Angus Auxiliary 2019 Committee Annual Report

*Committee Name: Full Circle Online Auction*

*Committee Chair: Shally Rogen*

*Committee Members: Cortney Hill-Dukehart Cates, Jena Wagner & Cindy Ahearn*

*Please give a short synopsis about the purpose of your committee / what your committee does –*

Our committee seeks out consignments that will excite bidders across the country which will ensure the sustainability of the the American Angus Auxiliary ongoing support of breed promotion, beef education, and youth development through programs, awards and scholarships.

### *1. Projects and Accomplishments in 2019?*

We have obtained 25 consignments from across the country. More women and men know about the Auxiliary's mission because of the fourth annual Full Circle Online Auction. The change of date (Nov. 6-7) allows us to promote the auction at the Angus Convention. Angus Live has allowed us to open the auction during the Angus Convention which will allow us to help anyone wanting our help in getting their bidding numbers and set maximum bids at the Angus Convention.

### *2. Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so, please describe?*

Four years ago, Cortney, Jena and myself gave a five year commitment to Full Circle Online Auction. We will be looking for three additional committee members to serve with us this year, so they can take over the committee in 2021's auction, if the Executive Board chooses to continue FCOA.

### *3. What are your goals for 2020?*

To have a 40% increase in state auxiliary participation for the FCOA.

### *4. How can the Executive Committee or Executive Board assist you with goals for your committee?*

We ask the Regional Directors actively contact/advise their state auxiliaries to participate in the FCOA. If they have a consignment, they are also more likely to promote it through their state, through social media and will also BID! Also, if anyone has a laptop that is willing to help potential bidders at the Angus Convention, it would be very much appreciated!

### *5. Please provide your budget request for 2020. \$200*

### *6. Do you have any fundraising ideas or suggestions for current projects?*

If FCOA does not fulfill the Auxiliary budget needs, an additional fundraiser may be necessary. That is

why we need more state auxiliary's to get one board.

ENDOWMENT AGREEMENT BETWEEN  
AMERICAN ANGUS AUXILIARY  
AND  
THE ANGUS FOUNDATION  
FOR  
THE CREATION OF THE  
AMERICAN ANGUS AUXILIARY EDUCATIONAL AWARDS  
ENDOWMENT FUND

It is with the understanding that endowment funds help ensure the Angus breed's success because they provide a permanent funding source to generate predictable, growing streams of income in perpetuity that create and sustain education, youth and research activities, AMERICAN ANGUS AUXILIARY, St. Joseph, Missouri (hereinafter referred to as "Donors") and the ANGUS FOUNDATION, St. Joseph, Missouri, a not-for-profit corporation, organized pursuant to the laws of the State of Illinois (hereinafter referred to as "Foundation") hereby agree to establish from gifts made by the Donors an endowed fund to be known as the AMERICAN ANGUS AUXILIARY EDUCATIONAL AWARDS ENDOWMENT FUND (hereinafter referred to as the "Fund"). It is the intent of the parties that this document expresses the Donors' preference as to the use of the Fund.

ARTICLE I

The spendable earnings of the Fund will be used to support the AMERICAN ANGUS AUXILIARY EDUCATIONAL AWARDS as follows:

1. Crystal Award(s)
2. Silver Pitcher Award(s)
3. Silver Bowl Award(s)
4. Spader Award(s)
5. Pat Grote Speech Contest Award(s)
6. Miss America Angus Silver Tray Award
7. Black Kettle Award(s)
8. Miss America Angus Red Jacket Award
9. Miss America Angus Banner Award
10. Auxiliary Certified Angus Beef (CAB) Cook-Off Award(s)

Spendable earnings may also be used to support any other expenditures for educational awards mutually agreed upon by the Foundation and Donors. Furthermore, it is understood and agreed upon that Donors will annually donate and return any unused spendable earnings to Foundation in support of the AMERICAN ANGUS AUXILIARY EDUCATIONAL AWARDS ENDOWMENT FUND.

ARTICLE II

Donors will annually account to Foundation the respective award recipient(s) names and amount of award expenditures.



### ARTICLE III

The endowment will be fully funded at \$29,934.35. The first award(s) will commence when the spendable earnings on hand are sufficient to support an annual stipend. The Angus Foundation Board of Directors has established a spending policy which defines spendable earnings. (Currently this policy is a total return spending policy--income plus appreciation--which permits a specified percentage of the three year moving average of the Fund's market value for spending.) The spending policy is subject to change from time to time in the discretion of the Angus Foundation Board of Directors and the Donors understand that this Fund would be affected by any future policy changes. The Foundation will annually review the Fund's spendable earnings and is authorized to establish an annual award amount that is within the spending policy limits in place at the time of the award. Earnings which exceed the authorized spending policy amount will be added annually to the temporary restricted account of the Fund.

### ARTICLE IV

This Fund will be managed in all respects as a permanently endowed fund. To facilitate investment of the Fund, the Foundation will have the power to sell, transfer, or otherwise dispose of for value any of the assets of the Fund. The Foundation may invest and reinvest the assets of the Fund in securities, investment pools, investment trusts, and other property without restriction. Further, the Foundation will have in regard to the Fund those powers given to an institution by the Uniform Management of Institutional Funds Act, and any other power authorized in the Illinois Statutes not inconsistent with the provisions of this agreement.

### ARTICLE V

The Foundation may accept future gifts or bequests from the Donors, or from others, as an addition to the Fund and subject to the terms of this Agreement. The Foundation may also accept future gifts or bequests from the Donors as entirely separate funds; provided that the acceptance of said funds will create no obligation on this Fund or its use.

### ARTICLE VI

If circumstances should arise in the future that make it illegal, impossible, or impractical to use the Fund for the purpose specified above, then the President of the Angus Foundation may submit a request for modification of this purpose to the Board of Directors of the Angus Foundation. If, in the best judgment of the Directors, such modification is deemed prudent and in keeping with the original intent of the Donors the Directors may authorize the use of the spendable income from the Fund for the modified purpose. In the event of such a modification, the name of AMERICAN ANGUS AUXILIARY will continue to be associated with the Fund.

### ARTICLE VII

Should the official designation or name of any official of the Angus Foundation mentioned herein be changed, then that official or organization most nearly performing the responsibilities of said organization will be construed to have the responsibilities as herein set out.

Dated at Saline, Michigan this 11<sup>th</sup> day of February, 2008.

Donors:

Nancy Thelen  
American Angus Auxiliary  
Nancy Thelen, President

Accepted by the Angus Foundation this 5<sup>th</sup> day of February, 2008

The Angus Foundation

By Milford H. Jenkins  
Milford H. Jenkins, President

## American Angus Auxiliary 2019 Committee Annual Report

*Committee Name:* Crystal Award

*Committee Chair:* Kathi Creamer

*Committee Members:* None

*Please give a short synopsis about the purpose of your committee / what your committee does –*

The Crystal Award committee insures that the awards have been ordered & works with the AAA Educational Department during the NJAS reviewing points, etc.

*1. Projects and Accomplishments in 2019?*

The contests and points were reviewed with the AAA Activities Department prior to the NJAS.

*2. Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so, please describe?*

I would like the Board to encourage states to select scholarship chairs who are Auxiliary members. My state's scholarship chair has NO idea what the scholarship looks like, what the application process involves, etc. In fact, neither of his 2 children applied for the scholarship. My state has 3 active juniors who are high school seniors and I am very concerned that their application will NOT be handled properly.

*3. What are your goals for 2020?*

I have served on this committee for several years. In fact, it was the first Auxiliary committee I served on before becoming an officer. I have shared with Gina Hope my desire to work with an Auxiliary member that would like to become more involved in the Auxiliary. I feel strongly that it is in the best interest of the Auxiliary to encourage new additions to committees; I believe fresh ideas come from adding "fresh, new faces". And I am thrilled to have Katie Tunstill joining me as co-chair of the 2020 committee.

*4. How can the Executive Committee or Executive Board assist you with goals for your committee?*

No assistance is needed at this time.

*5. Please provide your budget request for 2020.*

\$300.00 for 2 Crystal Awards

*6. Do you have any fundraising ideas or suggestions for current projects?*

None at this time.

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## American Angus Auxiliary 2019 Committee Annual Report

*Committee Name:* Miss American Angus

*Committee Chair:* Paige Wallace Arnold and Cortney Hill-Dukehart Cates

*Committee Members:* Whitney Trosper Refro, Mallory Trosper (last contest), and adding Tammy Wallace, and Marlene Dukehart

*Please give a short synopsis about the purpose of your committee / what your committee does –*

*1. Projects and Accomplishments in 2019?*

*This is Whitney and Mallory's last year serving as chairmen and committee members for MAA.*

*Therefore we are in the process of transitioning new chairmen and committee members.*

*2. Is there an item or matter that you would like the Executive Board to discuss at the meeting?  
If so, please describe?*

*3. What are your goals for 2020?*

*Find additional sponsorship*

*4. How can the Executive Committee or Executive Board assist you with goals for your committee?*

*Any suggestions of farms or family's interested in sponsoring the contest.*

*5. Please provide your budget request for 2020. \$ \_\_\_\_\_*

*Whatever was budgeted for last years contest.*

*6. Do you have any fundraising ideas or suggestions for current projects?*

**American Angus Auxiliary**  
**October 2019**

Name of Committee:  
Membership

Committee Chair or Co-Chair Name(s):  
Jamie Rutledge, Committee Chair and Rhonda McCurry, Co-Chair

Synopsis:

Our committee is responsible for attracting and retaining Auxiliary members. A key responsibility is the maintenance of the membership list; ensuring annual dues are up to date and contact information is correct.

*1. Briefly describe or list your committee's work to date:*

- Recently uploaded the membership list to a shared Google account for a few selected to view and make edits
  - Allows for real-time viewing
- Reduced Life Membership for junior members that are 'aging out' (born 1997)
  - NJAA young ladies @ \$75 if paid before December 31<sup>st</sup> (current cost for life membership is \$100)
  - Partnering with the Angus Association, eligible juniors were sent an email notifying them of the reduced cost.
- Maintaining the membership list; both active and overdue memberships
- Continue to work with Regional leadership to update the membership list, specifically contact information and past due memberships.
- It was agreed in 2018 that if a membership is not paid by 12/31, of each year, the member would be removed from the membership list.
  - *Summary as of October 2019:*

Type of Membership	COUNTA of Type of
Annual	205
Annual - 2017 Schol Winner	3
Annual - 2018 Schol Winner	4
Annual - 2019 Schol Winner	5
Annual - Non-Active	2
Charter	20
Honorary	5
Life	736
Life - Transition at \$75	2
<b>Grand Total</b>	<b>982</b>

- Emailed out a campaign to encourage past due members to pay their annual dues; June and October.
- Continue to encourage members, current and new, to pay online via the Angus Gift Barn
  - **ACTION REQUIRED**
    - Align online member sign-up to mirror the membership form, current online process only requires minimal detail from member.

*2. How can the Auxiliary membership assist you?*

- Propose we eliminate the hard copy letter to new life members, rather email them the same verbiage. In addition, I propose we eliminate the business card size document that recognizes they are a life time member – I write their name on it and I sign it.
- Propose membership chair has ability make e-deposits into account versus mailing the checks to the bank to be deposited.
- While we have made advances in allowing and encouraging members to pay their dues online it would be helpful if members could update their contact information online too.

- Continue to work with their local members to ensure their membership list are up to date and accurate, this has improved but still has opportunities.
- Discuss avenues to ignite others to become members of the Auxiliary
  - Develop our pitch, share the benefits of being a member

**American Angus Auxiliary**  
**2018 Committee Annual Report**  
(Please return in a .doc or .docx file format)

*Committee Name:* Program & Hospitality

*Committee Chair:* Lindsay Sankey & Jeana Hurlbut

*Committee Members:* Shally Rogan, Shelia Grobosky and Amanda Schilling

*Please give a short synopsis about the purpose of your committee / what your committee does –*

**Our committee plans and helps execute the Mid-Year social & meeting at the NJAS, as well as, the Annual meeting & Breakfast at the Angus Convention. We work closely with Jaclyn & Caitlyn at the association to make sure these events are well organized and represent our organization in a great way.**

*1. Projects and Accomplishments in 2019?*

**We had a very successful Mid-Year Social in Louisville, Kentucky. We had a presentation on the history and designs of famous Kentucky Derby hats. The Mid-Year Annual Meeting will then be held at 5:00 PM. We're of course actively planning an Auxiliary Breakfast at Annual Meeting in Reno, NV. We have a lot packed into 1.5 hours, so we look forward to a wonderful turn out.**

*2. Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so, please describe?*

**Not at this time.**

*3. What are your goals for 2020?*

**Our goal is to continue recruitment efforts to find junior who are aging out to join our auxiliary. We work closely with junior events at mid-year and then have our capstone breakfast at Convention. There are plenty of opportunities to include young, creative minds!**

*4. How can the Executive Committee or Executive Board assist you with goals for your committee?*

**Continue with fun events at the NJAS and Annual meeting, giving the women outlets for a little relaxation and fellowship.**

*5. Please provide your budget request for 2020.*

**\$750-900 for the mid-year social, \$2500 for Breakfast and Annual Meeting at Convention**

*6. Do you have any fundraising ideas or suggestions for current projects?*



## **AMERICAN ANGUS AUXILIARY 2019 AUDIT REPORT**

The Audit committee has reviewed the financial documents of the American Angus Auxiliary for the fiscal year October 1, 2018 to September 30, 2019. The documents reviewed each month included:

- balance sheet for fiscal year
- monthly balance sheets
- monthly profit & loss vs. budget
- monthly transactions by category
- monthly statements from Bancorp (Angus Gift Barn)
- monthly statements from BMO Harris Bank

Based on our review of these documents, we believe that all transactions are in order. Leslie Mindemann, Auxiliary bookkeeper, does a great job to organize the figures into an understandable format. We recommend that monthly reporting continue.

The Auxiliary's income and expenses for the year were less than budgeted, however, because our income exceeded our expenses, we did show a profit of \$3,627.54 for the fiscal year that ended September 30, 2019. We have confidence that the Officers and Directors, along with the Finance committee, have closely review the past year's budget and worked diligently to prepare the proposed budget that balances expenses with income.

Please contact us if you have questions or concerns.

Audit Committee –  
Barbara Ettredge, Chair  
Gina Hope

# ORDER CONFIRMATION

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PRINTGLOBE INC  
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312607

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Prepay

Contact for Customer

Anne Lampe

Customer Phone

620 874 4273

Customer Email

amlampe.al@gmail.com

Job Number 472508

Customer Angus Gift Barn

Sales Rep David Layton

Date 9/25/2019 2:56:00 PM

PO Number

PO Amount

## BILL TO

Melanie Kiani  
Angus Gift Barn  
1246 Sims Hill Road  
Morton, MS 39117

## SHIP TO

Melanie Kiani  
Angus Gift Barn  
1246 Sims Hill Road  
Morton, MS 39117

Qty	Description	Price	Total
2000.00	NAP0001 3-Ply White Cocktail Napkins white; black imprint	0.170000	340.00
1.00	Design Art Design Time waived	0.000000	0.00
1.00	Setup	30.000000	30.00
1.00	EX7PD17 Discount	-25.900000	-25.90

Subtotal \$344.10

Freight \$32.99

Tax \$0.00

Total Before Freight\* \$377.09

\*Please Note: This is not a final price confirmation, PrintGlobe may not yet have charged for all shipping and handling on this order. Once your order is complete, PrintGlobe will bill accordingly for shipping or adjustments and any other approved charges that occurred during the production of this order. Please contact your Account Manager with any questions.

[illegible]

<b><u>Memo</u></b>	<b><u>Amount</u></b>				
		\$ 73,635.01			
	\$ 3,916.00				
	\$ 916.00				
Mid-Year raffle	\$ 916.00				
	\$ 3,000.00				
AAA	\$ 3,000.00				
	\$ 1,157.84				
	\$ 1,157.84				
	\$ 6,626.03				
	\$ 900.00				
Quintin Smith	\$ 100.00				
Chris Roussel	\$ 100.00				
McCurry Bros	\$ 100.00				
Belle Point	\$ 100.00				
McCurry, M & A	\$ 100.00				
Angus Hall	\$ 100.00				
Anne P Schubert	\$ 100.00				
Lampe	\$ 100.00				
Hagenbush	\$ 100.00				
	\$ 5,726.03				
AAA	\$ 3,000.00				
	\$ 500.00				
PVF Angus - tee shirts	\$ 2,226.03				
	\$ 3,350.00				
	\$ 1,000.00				
MT Auxiliary	\$ 60.00				
	\$ 40.00				
McCravey, C GA	\$ 10.00				
Kline, Sharon	\$ 10.00				
NC	\$ 150.00				
NC	\$ 170.00				
TX	\$ 70.00				
KS	\$ 150.00				
MO	\$ 110.00				
Parsons, J TX	\$ 10.00				
Wicks, T IA	\$ 10.00				
Arntzen, C MT	\$ 10.00				
Callantine, J MT	\$ 10.00				
Duncan, T MT	\$ 10.00				
Ratzburg, C MT	\$ 10.00				
Reddin, K MT	\$ 10.00				
Swanson, L MT	\$ 10.00				

7/23/2019	AAAx BMO F DEP	S	Deposit
Membership:Life			
11/15/2018	AAAx Bancor DEP	S	Deposit
10/22/2018	AAAx BMO F DEP	S	Deposit
11/7/2018	AAAx BMO F DEP	S	Deposit
3/20/2019	AAAx BMO F DEP	S	Deposit
3/21/2019	AAAx BMO F DEP	S	Deposit
7/2/2019	AAAx BMO F DEP	S	Deposit
7/23/2019	AAAx BMO F DEP	S	Deposit
9/5/2019	AAAx BMO F DEP		Brenna Wulfkuhle
Other Membership			
2/21/2019	AAAx BMO F DEP		Deposit
<b>Miss American Angus Program</b>			
<b>Miss American Angus Program:Contributions</b>			
10/22/2018	AAAx BMO F DEP	S	Deposit
11/7/2018	AAAx BMO F DEP	S	Deposit
11/12/2018	AAAx BMO F DEP	S	Deposit
11/26/2018	AAAx BMO F DEP	S	Deposit

cash	\$ 150.00				
	\$ 2,275.00				
Pfiffer, M TN	\$ 100.00				
MT Auxiliary	\$ 300.00				
Pinkerton, K	\$ 100.00				
Varilek, Lynn SD	\$ 100.00				
Carson, Callie NC	\$ 100.00				
Bizeman, TX	\$ 100.00				
Griffin, TX	\$ 100.00				
Payton, TX	\$ 100.00				
Patin, TX	\$ 100.00				
Kindtz, TX	\$ 100.00				
Free, TX	\$ 100.00				
Frye, L MT	\$ 100.00				
Idland, C MT	\$ 100.00				
Malek, T MT	\$ 100.00				
Alexander, L. VA	\$ 100.00				
Schiling, A KS	\$ 100.00				
Styles - aging out	\$ 75.00				
Wood, J AL	\$ 100.00				
St. Clair, D. VA	\$ 100.00				
Cash	\$ 100.00				
	\$ 100.00				
	\$ 75.00				
	\$ 75.00				
	\$ 15,025.00				
	<b>\$ 8,025.00</b>				
CAB 2018	\$ 1,000.00				
Bachman	\$ 150.00				
Bear, H	\$ 100.00				
Boyd Angus	\$ 200.00				
Brock, K & D	\$ 250.00				
Cates, C & T	\$ 150.00				
Connealy Angus	\$ 100.00				
Ebert, J	\$ 100.00				
Indiana Juniors	\$ 250.00				
McCabe Genetics	\$ 100.00				
McCurry, M & A	\$ 200.00				
Olson Land & Cattle	\$ 200.00				
Pipkin, J & J	\$ 100.00				
Sommers, S & R	\$ 250.00				
Barnes/Bravo Cattle	\$ 250.00				
Yon	\$ 100.00				
Seldom Rest	\$ 125.00				
Baldrige	\$ 300.00				
Butler M	\$ 100.00				

12/18/2018	AAAx BMO F	DEP	S	Deposit
12/27/2018	AAAx BMO F	DEP	S	Deposit
3/21/2019	AAAx BMO F	DEP	S	Deposit
4/8/2019	AAAx BMO F	DEP	S	Deposit
8/26/2019	AAAx BMO F	DEP	S	Deposit
8/30/2019	AAAx BMO F	DEP	S	Deposit
9/16/2019	AAAx BMO F	DEP	S	Deposit
9/30/2019	AAAx BMO F	DEP		Deposit
<b>Miss American Angus Program:Travel Exp</b>				
4/8/2019	AAAx BMO F	DEP	S	Deposit
<b>Ways &amp; Means - Angus Gift Barn</b>				
Ways & Means:Convention				
10/30/2018	AAAx Bancor	1511		Cash
11/15/2018	AAAx Bancor	DEP	S	Deposit
11/30/2018	AAAx Bancor	DEP	S	Paypal / Shopify
Ways & Means:NJAS				
7/10/2019	AAAx Bancor	1516		Cash
7/30/2019	AAAx Bancor	DEP		Stripe / Shopify
7/30/2019	AAAx Bancor	DEP		Cash
Ways & Means:Online Sales				
10/31/2018	AAAx Bancor	DEP		Paypal / Shopify
11/30/2018	AAAx Bancor	DEP	S	Paypal / Shopify
12/31/2018	AAAx Bancor	DEP		Paypal / Shopify
1/31/2019	AAAx Bancor	DEP		Paypal / Shopify
2/28/2019	AAAx Bancor	DEP		Paypal / Shopify
3/29/2019	AAAx Bancor	DEP		Stripe / Shopify
4/30/2019	AAAx Bancor	DEP		Stripe / Shopify
5/31/2019	AAAx Bancor	DEP		Stripe / Shopify
6/30/2019	AAAx Bancor	DEP		Stripe / Shopify
7/30/2019	AAAx Bancor	DEP		Stripe / Shopify
8/16/2019	AAAx Bancor	EFT		Stripe / Shopify
8/30/2019	AAAx Bancor	DEP		Stripe / Shopify
9/4/2019	AAAx Bancor	DEP		Stripe / Shopify
<b>Ways &amp; Means:Rathey (Bridger Foundry)</b>				
7/11/2019	AAAx BMO F	DEP	S	Deposit
<b>Ways &amp; Means:Full Circle Online Auction</b>				
11/7/2018	AAAx BMO F	DEP	S	Deposit
11/26/2018	AAAx BMO F	DEP	S	Deposit

Harward B & C	\$ 200.00				
McCurry C & S	\$ 150.00				
Angus Hall	\$ 300.00				
Wallace	\$ 100.00				
Angus Hall of Fame	\$ 600.00				
Cherry Knoll	\$ 1,000.00				
AAA- contest	\$ 500.00				
McCurry M KS	\$ 200.00	\$ 1,150.00			
Bachman PA	\$ 150.00	2019			
Olson TX	\$ 200.00				
Yon	\$ 100.00				
Ebert	\$ 100.00				
McCabe	\$ 100.00				
Gazda	\$ 200.00				
Destiny Angus	\$ 100.00				
	<b>\$ 7,000.00</b>				
AAA	\$ 7,000.00				
	<b>\$ 30,435.38</b>				
	\$ 11,227.50				
Convention	\$ (500.00)				
cash returned	\$ 500.00				
	\$ 2,801.00				
	\$ 8,426.50				
	\$ 10,903.00				
	\$ (500.00)				
	\$ 10,903.00				
	\$ 500.00				
	\$ 8,304.88				
	\$ 1,216.08				
	\$ 1,827.49				
	\$ 1,801.88				
	\$ 469.14				
	\$ 496.45				
	\$ 128.60				
	\$ 359.71				
	\$ 94.56				
	\$ 932.82				
	\$ 289.58				
customer refund	\$ (48.25)				
	\$ 722.56				
	\$ 14.26				
	<b>\$ 114.00</b>				
	\$ 114.00				
	<b>\$ 10,228.00</b>				
Bloom (2019)	\$ 230.00				
2019 sponsor - Hofing	\$ 126.00				



12/27/2018	AAAx BMO F DEP	S	Deposit
3/21/2019	AAAx BMO F DEP	S	Deposit
8/26/2019	AAAx BMO F DEP	S	Deposit
9/16/2019	AAAx BMO F DEP	S	Deposit
<b>Ways &amp; Means:Gifts That Sizzle</b>			
10/22/2018	AAAx BMO F DEP	S	Deposit
8/26/2019	AAAx BMO F DEP	S	Deposit
<b>EXPENSES</b>			
<b>Annual Meeting Exp</b>			
11/10/2018	AAAx BMO F 3244	S	Leslie Mindemann
12/28/2018	AAAx BMO F 3264		Shally Rogen
1/29/2019	AAAx BMO F 3268	S	American Angus Association
7/23/2019	AAAx BMO F 3295		The Kentucky Derby Museum
8/23/2019	AAAx BMO F 3304	S	American Angus Association
<b>Beef Education Exp</b>			
11/10/2018	AAAx BMO F 3244	S	Leslie Mindemann
6/25/2019	AAAx BMO F 3286	S	Plain Jan's
7/2/2019	AAAx BMO F 3288		Staats
7/11/2019	AAAx BMO F 3292		Valley Apparel & Signs LLC
7/30/2019	AAAx BMO F 3297		Anne Lampe
9/27/2019	AAAx BMO F 3310	S	Anne Patton Schubert
Communications			
<b>Communications:Email</b>			
9/12/2019	AAAx BMO F 3309		Constant Contact
<b>Website</b>			
10/15/2018	AAAx BMO F 3238		Angus Productions
11/30/2018	AAAx BMO F 3255		Angus Productions
4/8/2019	AAAx BMO F 3275		Angus Media
6/11/2019	AAAx BMO F 3281		Angus Media
7/11/2019	AAAx BMO F 3293		Angus Media
9/30/2019	AAAx BMO F 3315		Angus Media
Newsletter:Postage			
6/15/2019	AAAx BMO F 3283	S	Slate Group
9/30/2019	AAAx BMO F 3312	S	Slate Group
Newsletter:Printing			
6/15/2019	AAAx BMO F 3283	S	Slate Group
9/30/2019	AAAx BMO F 3312	S	Slate Group
<b>Educational Awards</b>			
Educational Awards:Black Kettle Award			
8/23/2019	AAAx BMO F 3303		Staats

2,018.00	\$ 7,310.00				
Texas sponsor	\$ 220.00				
Schnoor	\$ 2,000.00				
PA Auxiliary 2019	\$ 120.00				
Royer	\$ 222.00				
	<b>\$ 2,782.76</b>				
CAB	\$ 960.94				
	\$ 1,821.82				
		<b>\$ (70,007.47)</b>			
	<b>\$ (3,509.40)</b>				
Printing	\$ (460.85)				
President gift	\$ (226.85)				
Exec Board - water	\$ (78.05)				
Bev & snack	\$ (1,003.20)				
Breakfast - 304 @ \$36	\$ (10,957.52)	\$ (702.52)			
Breakfast tickets 293 @ \$35	\$ 10,255.00				
	\$ (200.00)				
refreshments	\$ (837.93)				
	<b>\$ (3,955.46)</b>				
CAB Recognition Plaque	\$ (50.53)				
100 Towels	\$ (249.00)				
100 Paring Knives	\$ (764.79)				
273 Tee Shirt	\$ (2,226.03)				
Chef Challenge	\$ (83.25)				
Mailing	\$ (314.05)				
Cook-off supplies	\$ (267.81)				
	<b>\$ (378.00)</b>				
annual @ \$31.50/month	\$ (378.00)				
	<b>\$ (1,040.00)</b>				
updates	\$ (52.50)				
Nov ad/Aux Notes	\$ (485.00)				
updates	\$ (122.50)				
update	\$ (17.50)				
annual	\$ (310.00)				
website update	\$ (52.50)				
	\$ (705.56)				
382 mailed	\$ (115.59)				
982 mailed	\$ (589.97)				
	\$ (1,473.30)				
plus 50 extras	\$ (708.68)				
12 extra printing	\$ (764.62)				
	<b>\$ (2,065.55)</b>				
	\$ (203.44)				
6 Iceburg Acrylics	\$ (203.44)				

Educational Awards:Crystal Awards			
8/23/2019	AAAx BMO F 3304	S	American Angus Association
Educational Awards:Grote Speech			
9/30/2019	AAAx BMO F 3314		Bridger Foundry & Gallery
Educational Awards:MAA Silver Tray			
9/30/2019	AAAx BMO F 3313	S	Expressions Engraved
Educational Awards:Showmanship & Silver Pitcher			
8/23/2019	AAAx BMO F 3304	S	American Angus Association
9/30/2019	AAAx BMO F 3313	S	Expressions Engraved
<b>Gifts &amp; Donations</b>			
7/8/2019	AAAx BMO F 3291		Sandra McCurry
<b>Insurance (Business)</b>			
6/15/2019	AAAx BMO F 3284		United Fire Group
Misc.			
8/29/2019	AAAx BMO CD5		Bmo Harris
10/15/2018	AAAx BMO F 3233		Void
10/15/2018	AAAx BMO F 3235		Cindy Ahearn
12/18/2018	AAAx BMO F 3258		Emma Collins
12/18/2018	AAAx BMO F 3259		Carol Bloom
1/29/2019	AAAx BMO F 3267		Void
8/23/2019	AAAx BMO F 3299		Void
9/30/2019	AAAx BMO F 3311		Void
<b>Miss American Angus Contest</b>			
Miss American Angus:Auxiliary Exp			
1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
1/29/2019	AAAx BMO F 3268	S	American Angus Association
Miss American Angus:Clothing			
1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
5/18/2019	AAAx BMO F 3277	S	Whitney Trosper Renfro
Miss American Angus:Contest Exp			
1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
1/29/2019	AAAx BMO F 3268	S	American Angus Association
5/18/2019	AAAx BMO F 3277	S	Whitney Trosper Renfro
Miss American Angus:Contestant Gifts			

	\$ (280.34)				
Awards Unlimited	\$ (280.34)				
	\$ (672.50)				
deposit for 6 Miss Liberty awards	\$ (672.50)				
	\$ (126.21)				
2019 MAA	\$ (126.21)				
	\$ (783.06)				
Expressions Engraved	\$ (646.00)				
xtra Silver Pitcher (tie)	\$ (137.06)				
	<b>\$ (50.00)</b>				
CEC Junior Angus LEAD	\$ (50.00)				
	<b>\$ (876.00)</b>				
annual	\$ (876.00)				
	\$ -				
Maturing 01/09/23	\$ -				
	\$ -				
Void	\$ -				
replaces ck 3240 \$181.52	\$ -				
Replaces ck 3209 \$116.12	\$ -				
	\$ -				
	\$ -				
	\$ -				
	<b>\$ (6,826.24)</b>	\$ (3,898.13)	Contest etc		
	<b>\$ (2,928.11)</b>				
Contestant Room Decker	\$ (409.32)				
Contestant parking Weaver	\$ (90.00)				
Contestant hotel rooms	\$ (2,428.79)				
	\$ (1,154.31)				
Jacket	\$ (86.81)				
Boots	\$ -				
Madison Weaver	\$ (450.00)				
Sash	\$ (446.75)				
Boots	\$ (170.75)				
	\$ (1,119.50)				
Contestant Luncheon	\$ (452.00)				
Flowers	\$ (107.50)				
postage,wrapping	\$ (25.99)				
Breakfast day of contest	\$ -				
Holding room water	\$ (156.10)				
Stage & formal place setting	\$ (54.83)				
Diane Johnson room	\$ (100.00)				
Flowers	\$ (27.93)				
postage	\$ (160.00)				
Breakfast day of contest	\$ (15.15)				
Judges snacks	\$ (20.00)				
	\$ (660.26)				

1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
5/18/2019	AAAx BMO F 3277	S	Whitney Trosper Renfro
Miss American Angus:Judges exp			
1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
5/18/2019	AAAx BMO F 3277	S	Whitney Trosper Renfro
Miss American Angus:MAA Gifts			
1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
5/18/2019	AAAx BMO F 3277	S	Whitney Trosper Renfro
Miss American Angus:Travel Expense			
12/1/2018	AAAx BMO F 3256	S	Kallie Anne Knott
6/15/2019	AAAx BMO F 3282	S	Madison Weaver
8/23/2019	AAAx BMO F 3304	S	American Angus Association
Officer & Director Expense			
11/10/2018	AAAx BMO F 3245		Cindy Ahearn
11/10/2018	AAAx BMO F 3246		Gina Hope
11/10/2018	AAAx BMO F 3247		Pam Velisek
11/10/2018	AAAx BMO F 3248		Leslie Mindemann
12/18/2018	AAAx BMO F 3261	S	Gina Hope
9/30/2019	AAAx BMO F 3316		Carol DeMeyer
9/30/2019	AAAx BMO F 3317		Marya Haverkamp
9/30/2019	AAAx BMO F 3318		Vivian Wolf
9/30/2019	AAAx BMO F 3319		Julie Conover
Other Committee Exp			
Other Committee Exp:Office Expense			
12/18/2018	AAAx BMO F 3262		Anne Patton Schubert
3/14/2019	AAAx BMO F 3271		American Angus Association
8/29/2019	AAAx BMO F 3305	S	Leslie Mindemann
Other Committee Exp:Printing			
10/15/2018	AAAx BMO F 3234		Slate Group

Cosmetic, luggage tags, & Tote bags	\$ (245.84)				
Bracelets	\$ (145.99)				
Notecards	\$ (32.35)				
supplies	\$ (64.08)				
Notecards	\$ (172.00)				
	\$ (373.23)				
Starbucks cards	\$ (60.00)				
Judges dinner	\$ (280.00)				
Clock & gift boxes	\$ (33.23)				
	\$ (590.83)				
Crown	\$ -				
Suitcase	\$ -				
Scrapbook - Kallie	\$ (213.00)				
MAA Handbag	\$ (158.97)				
Crown	\$ (67.63)				
Suitcase	\$ (96.23)				
Crown pin	\$ (55.00)				
	<b>\$ (5,528.13)</b>				
Amer Royal Gas	\$ (102.60)				
Convention hotel	\$ (650.49)				
Ill Queen Reception	\$ (194.74)				
All-American Futurity	\$ (57.97)				
Fort Worth Angus Show	\$ (658.98)				
NAILE	\$ (907.01)	\$ (3,863.35)			
Denver	\$ (802.62)	\$ 3,636.65	Potential Balance		
Reno	\$ (1,617.37)				
Atlantic National	\$ (163.57)				
Eastern Regional	\$ (372.78)				
	<b>\$ (5,817.89)</b>				
	\$ (1,600.00)				
	\$ (1,000.00)				
	\$ (1,000.00)				
	\$ (1,000.00)				
Business cards	\$ (98.89)				
Name badges	\$ (119.00)				
Stipend NJAS	\$ (100.00)				
Stipend Spring, NJAS	\$ (300.00)				
Stipend Conv, spring, NJAS	\$ (500.00)				
Stipend NJAS	\$ (100.00)				
	<b>\$ (1,918.05)</b>				
	\$ (225.11)				
Past President letter postage	\$ (62.03)				
2018 Personal Property Tax	\$ (59.56)				
Stamps & Ink	\$ (103.52)				
	\$ (754.36)				
membership postcards	\$ (284.18)				

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7/17/2019	AAAx BMO F 3294		Gina Hope
Other Other Committee Exp			
11/7/2018	AAAx BMO F 3240		Emma Collins
11/7/2018	AAAx BMO F 3241		Cindy Ahearn
11/7/2018	AAAx BMO F 3242		Julie Munin
11/7/2018	AAAx BMO F 3243		Mo's Trophies
9/12/2019	AAAx BMO F 3306		Emma Collins
<b>Professional Fees AAAx</b>			
11/10/2018	AAAx BMO F 3244	S	Leslie Mindemann
12/26/2018	AAAx BMO F 3263		Leslie Mindemann
3/14/2019	AAAx BMO F 3273		Leslie Mindemann
5/22/2019	AAAx BMO F 3279		Oakwood Tax & Accounting Solutions
8/29/2019	AAAx BMO F 3305	S	Leslie Mindemann
<b>Scholarship Transfers</b>			
7/23/2019	AAAx BMO F 3296		Angus Foundation
9/12/2019	AAAx BMO F 3308		Angus Foundation
<b>Ways and Means:Full Circle</b>			
11/14/2018	AAAx BMO F 3250		Cortney Hill-Dukehart Cates
12/13/2018	AAAx BMO F 3257		Cortney Hill-Dukehart Cates
<b>Ways and Means- Angus Gift Barn</b>			
Ways and Means:Bank & Charge fees			
10/1/2018	AAAx Bancor EFT	S	Shopify
10/30/2018	AAAx Bancor EFT	S	Shopify
1/28/2019	AAAx Bancor EFT	S	Shopify
6/27/2019	AAAx Bancor EFT		Shopify
8/15/2019	AAAx BMO F 3298		KY Dept Of Revenue
Ways and Means:Commission			
10/15/2018	AAAx BMO F 3236	S	Melanie Kiani
11/14/2018	AAAx BMO F 3249	S	Melanie Kiani
12/18/2018	AAAx BMO F 3260	S	Melanie Kiani
1/10/2019	AAAx BMO F 3265	S	Melanie Kiani
2/13/2019	AAAx BMO F 3270	S	Melanie Kiani
3/14/2019	AAAx BMO F 3272	S	Melanie Kiani
4/15/2019	AAAx BMO F 3276	S	Melanie Kiani
5/18/2019	AAAx BMO F 3278	S	Melanie Kiani
6/23/2019	AAAx BMO F 3285	S	Melanie Kiani



Scholarship Workshop printing	\$ (470.18)				
	\$ (938.58)				
scrapbook	\$ (181.52)				
scholarship expense	\$ (307.63)				
Distinguished Women flowers	\$ (48.38)				
Distinguished Women gifts	\$ (175.00)				
scrapbook	\$ (226.05)				
	<b>\$ (1,025.00)</b>				
Oct-Nov	\$ (100.00)				
Dec-Jan	\$ (100.00)				
Feb-Mar	\$ (100.00)				
2016-2017 990	\$ (425.00)				
Apr-Sept	\$ (300.00)				
	<b>\$ (9,100.00)</b>				
2018 Full Circle	\$ (9,000.00)				
Memorial - Bradley & Wolf	\$ (100.00)				
	<b>\$ (300.82)</b>				
2019 Sponsor	\$ (192.00)				
2019 Sponsor	\$ (108.82)				
	<b>\$ (25,438.07)</b>	\$ 30,435.38	<b>16.42%</b>		
	\$ (683.18)	-2.24%			
	\$ -				
	\$ -				
	\$ -				
	\$ (29.00)				
NJAS sales tax	\$ (654.18)				
	\$ (3,238.87)	-10.64%			
July Online Sales	\$ (45.20)				
	\$ (100.00)				
July Online Sales	\$ (70.90)				
	\$ (100.00)				
Online sales	\$ (300.62)				
Convention	\$ (561.40)				
	\$ (100.00)				
Dec	\$ (186.50)				
	\$ (100.00)				
Jan Online sales	\$ (56.20)				
	\$ (100.00)				
July Online Sales	\$ (43.80)				
	\$ (100.00)				
July Online Sales	\$ (14.60)				
	\$ (100.00)				
July Online Sales	\$ (44.00)				
	\$ (100.00)				
July Online Sales	\$ (16.40)				
	\$ (100.00)				

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7/1/2019	AAAx BMO F 3287	S	Melanie Kiani
8/23/2019	AAAx BMO F 3300	S	Melanie Kiani
9/12/2019	AAAx BMO F 3307	S	Melanie Kiani
Ways and Means:Merchandise Purchase			
10/5/2018	AAAx Bancor EFT		Vistaprint
10/15/2018	AAAx Bancor EFT		Branded Barn
10/24/2018	AAAx Bancor EFT		Clinton Printwear
10/31/2018	AAAx Bancor 1512		Robert Powell
10/31/2018	AAAx Bancor DEP		Branded Barn
11/15/2018	AAAx Bancor EFT		Hobby Lobby
12/26/2018	AAAx Bancor 1514		Potters Sweel
1/22/2019	AAAx Bancor EFT		Hobby Lobby
2/12/2019	AAAx Bancor EFT		Carter's
3/25/2019	AAAx Bancor EFT		Sams Club
4/8/2019	AAAx Bancor EFT		Dollar General
4/8/2019	AAAx Bancor EFT		Vistaprint
6/21/2019	AAAx Bancor 1515		Vicki Murdock
8/7/2019	AAAx Bancor EFT		Roussel's Of Gramercy
9/25/2019	AAAx Bancor EFT		Vistaprint
9/27/2019	AAAx Bancor EFT		PrintGlobe
10/27/2018	AAAx BMO F 3239		Vicki Murdock
11/30/2018	AAAx BMO F 3253		Certified Angus Beef
11/30/2018	AAAx BMO F 3254	S	J F Beaver Advertising
2/13/2019	AAAx BMO F 3269		Roussel's Of Gramercy
3/14/2019	AAAx BMO F 3274		J F Beaver Advertising
6/11/2019	AAAx BMO F 3280		Cindy Cramer
6/25/2019	AAAx BMO F 3286	S	Plain Jan's
7/1/2019	AAAx BMO F 3287	S	Melanie Kiani
7/2/2019	AAAx BMO F 3289		J F Beaver Advertising
7/8/2019	AAAx BMO F 3290		Bud's Bait & Tackle
8/23/2019	AAAx BMO F 3301		Powell's Custom Decals
8/23/2019	AAAx BMO F 3302		J F Beaver Advertising
Ways and Means:Phone & Internet			
10/15/2018	AAAx BMO F 3236	S	Melanie Kiani
11/14/2018	AAAx BMO F 3249	S	Melanie Kiani
12/18/2018	AAAx BMO F 3260	S	Melanie Kiani
1/10/2019	AAAx BMO F 3265	S	Melanie Kiani
2/13/2019	AAAx BMO F 3270	S	Melanie Kiani
3/14/2019	AAAx BMO F 3272	S	Melanie Kiani
4/15/2019	AAAx BMO F 3276	S	Melanie Kiani
5/18/2019	AAAx BMO F 3278	S	Melanie Kiani

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6/23/2019	AAAx BMO F 3285	S	Melanie Kiani
7/1/2019	AAAx BMO F 3287	S	Melanie Kiani
8/23/2019	AAAx BMO F 3300	S	Melanie Kiani
9/12/2019	AAAx BMO F 3307	S	Melanie Kiani
Ways and Means:Postage & Shipping			
10/30/2018	AAAx Bancor EFT		USPS
11/19/2018	AAAx Bancor EFT		Wal-Mart
11/30/2018	AAAx Bancor EFT		USPS
12/31/2018	AAAx Bancor EFT		USPS
1/29/2019	AAAx Bancor EFT		USPS
2/28/2019	AAAx Bancor EFT		USPS
3/29/2019	AAAx Bancor EFT		USPS
4/29/2019	AAAx Bancor EFT		Walmart
4/30/2019	AAAx Bancor EFT		USPS
5/22/2019	AAAx Bancor EFT		USPS
6/20/2019	AAAx Bancor EFT		USPS
7/31/2019	AAAx Bancor EFT		USPS
8/30/2019	AAAx Bancor EFT		USPS
9/30/2019	AAAx Bancor EFT		USPS
Ways and Means:Supplies			
10/30/2018	AAAx Bancor EFT		Sams Club
11/28/2018	AAAx Bancor EFT		Wal-Mart
2/7/2019	AAAx Bancor EFT		Sams Club
6/28/2019	AAAx Bancor EFT		OTC Brands
7/5/2019	AAAx Bancor EFT		Walmart
10/15/2018	AAAx BMO F 3237		American Angus Association
1/29/2019	AAAx BMO F 3268	S	American Angus Association
Ways and Means:Trailerand Storage			
11/2/2018	AAAx Bancor EFT		Sams Club
Ways and Means:Travel Expense			
10/30/2018	AAAx Bancor EFT		Sams Club
7/15/2019	AAAx Bancor EFT		Mapco
7/15/2019	AAAx Bancor EFT		Loves Travel
7/15/2019	AAAx Bancor EFT		Enterprise
7/23/2019	AAAx Bancor DEP		Enterprise
7/23/2019	AAAx Bancor EFT		Loves Travel
7/23/2019	AAAx Bancor EFT	S	Crowne Plaza
7/25/2019	AAAx Bancor DEP		Crown Plaza
7/29/2019	AAAx Bancor EFT		Southwest Airlines
7/29/2019	AAAx Bancor EFT		United Airlines
11/26/2018	AAAx BMO F 3251		Melanie Kiani
11/30/2018	AAAx BMO F 3252		Melanie Kiani
8/23/2019	AAAx BMO F 3300	S	Melanie Kiani

	\$ (50.00)				
	\$ (50.00)				
	\$ (50.00)				
	\$ (50.00)				
	\$ (1,575.92)	-5.18%			
	\$ (127.45)				
shipping supplies	\$ (10.06)				
	\$ (524.28)				
	\$ (324.37)				
	\$ (76.28)				
	\$ (92.66)				
	\$ (33.07)				
	\$ (27.66)				
	\$ (127.68)				
	\$ (31.83)				
	\$ (59.58)				
	\$ (55.08)				
	\$ (73.17)				
	\$ (12.75)				
	\$ (2,718.74)	-8.93%			
bags, paper, tape	\$ (128.18)				
Printer ink & shipping supplies	\$ (102.38)				
	\$ (11.48)				
shopping bags	\$ (16.55)				
supplies	\$ (49.02)				
NJAS Table & Drape	\$ (958.00)				
Tables & drape	\$ (1,120.95)				
Booth Electric	\$ (332.18)				
	\$ (262.64)	-0.86%			
3 Trailer tires	\$ (262.64)				
	\$ (6,479.07)	-21.29%			
fuel	\$ (38.95)				
fuel	\$ (50.00)				
fuel	\$ (56.00)				
truck rental	\$ (1,453.00)				
deposit refund	\$ 200.93				
fuel	\$ (63.01)				
food	\$ (24.23)				
room	\$ (1,160.72)				
refund	\$ 20.00				
Melanie Convention	\$ (350.02)				
Emma Convention	\$ (378.00)				
Enterprise truck rental	\$ (1,254.29)				
fuel, food, hotel	\$ (1,594.91)				
Fuel	\$ (116.54)				
Food	\$ (160.33)				

Ways and Means:Website Fees				
10/1/2018	AAAx Bancor	EFT	S	Shopify
10/30/2018	AAAx Bancor	EFT	S	Shopify
12/3/2018	AAAx Bancor	EFT		Shopify
12/31/2018	AAAx Bancor	EFT		Shopify
1/28/2019	AAAx Bancor	EFT	S	Shopify
2/27/2019	AAAx Bancor	EFT		Shopify
3/29/2019	AAAx Bancor	EFT		Shopify
4/29/2019	AAAx Bancor	EFT		Shopify
5/28/2019	AAAx Bancor	EFT	S	Shopify
7/29/2019	AAAx Bancor	EFT		Shopify
8/26/2019	AAAx Bancor	EFT		Shopify
9/25/2019	AAAx Bancor	EFT		Shopify
Interest Inc				
10/30/2018	AAAx Bancor	DEP		Bancorp
11/30/2018	AAAx Bancor	DEP		Bancorp
12/31/2018	AAAx Bancor	DEP		Bancorp
1/31/2019	AAAx Bancor	DEP		Bancorp
2/28/2019	AAAx Bancor	DEP		Bancorp
3/29/2019	AAAx Bancor	DEP		Bancorp
4/30/2019	AAAx Bancor	DEP		Bancorp
5/31/2019	AAAx Bancor	DEP		Bancorp
6/28/2019	AAAx Bancor	DEP		Bancorp
7/31/2019	AAAx Bancor	DEP		Bancorp
8/30/2019	AAAx Bancor	DEP		Bancorp
9/30/2019	AAAx Bancor	DEP		Bancorp
7/11/2019	AAAx BMO H	DEP	S	CD 4127
10/31/2018	AAAx BMO S	EFT		BMO Harris
11/30/2018	AAAx BMO S	EFT		BMO Harris
12/31/2018	AAAx BMO S	EFT		BMO Harris
1/31/2019	AAAx BMO S	EFT		BMO Harris
2/28/2019	AAAx BMO S	EFT		BMO Harris
3/29/2019	AAAx BMO S	EFT		BMO Harris
4/30/2019	AAAx BMO S	EFT		BMO Harris
5/31/2019	AAAx BMO S	EFT		BMO Harris
6/30/2019	AAAx BMO S	EFT		BMO Harris
7/31/2019	AAAx BMO S	EFT		BMO Harris
8/29/2019	AAAx BMO S	EFT		BMO Harris
8/30/2019	AAAx BMO S	EFT		BMO Harris
9/30/2019	AAAx BMO S	EFT		BMO Harris
Redeemed & Roll over to \$10,000 CD				

	\$ (362.00)	-1.19%			
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
Domain Renewal	\$ (14.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
		-83.58%			
	<b>\$ 303.51</b>				
	\$ 0.55				
	\$ 0.83				
	\$ 0.72				
	\$ 0.20				
	\$ 0.18				
	\$ 0.20				
	\$ 0.18				
	\$ 0.18				
	\$ 0.19				
	\$ 0.28				
	\$ 0.53				
	\$ 0.31				
	\$ 138.04				
interest	\$ 0.77				
interest	\$ 0.71				
interest	\$ 0.52				
interest	\$ 0.51				
interest	\$ 0.46				
interest	\$ 0.51				
interest	\$ 0.50				
interest	\$ 0.51				
interest	\$ 1.27				
interest	\$ 1.32				
CD Interest	\$ 151.93				
interest	\$ 1.03				
interest	\$ 1.08				



7/11/2019	AAAx BMO F DEP	S	CD 4127
7/11/2019	AAAx BMO CD 4127		BMO Checking

CE 4127	\$ 5,250.00				
Cd rolled over	\$ (5,250.00)				

[illegible]

<b><u>Memo</u></b>	<b><u>Amount</u></b>				
		\$ 73,635.01			
	\$ 3,916.00				
	\$ 916.00				
Mid-Year raffle	\$ 916.00				
	\$ 3,000.00				
AAA	\$ 3,000.00				
	\$ 1,157.84				
	\$ 1,157.84				
	\$ 6,626.03				
	\$ 900.00				
Quintin Smith	\$ 100.00				
Chris Roussel	\$ 100.00				
McCurry Bros	\$ 100.00				
Belle Point	\$ 100.00				
McCurry, M & A	\$ 100.00				
Angus Hall	\$ 100.00				
Anne P Schubert	\$ 100.00				
Lampe	\$ 100.00				
Hagenbush	\$ 100.00				
	\$ 5,726.03				
AAA	\$ 3,000.00				
	\$ 500.00				
PVF Angus - tee shirts	\$ 2,226.03				
	\$ 3,350.00				
	\$ 1,000.00				
MT Auxiliary	\$ 60.00				
	\$ 40.00				
McCravey, C GA	\$ 10.00				
Kline, Sharon	\$ 10.00				
NC	\$ 150.00				
NC	\$ 170.00				
TX	\$ 70.00				
KS	\$ 150.00				
MO	\$ 110.00				
Parsons, J TX	\$ 10.00				
Wicks, T IA	\$ 10.00				
Arntzen, C MT	\$ 10.00				
Callantine, J MT	\$ 10.00				
Duncan, T MT	\$ 10.00				
Ratzburg, C MT	\$ 10.00				
Reddin, K MT	\$ 10.00				
Swanson, L MT	\$ 10.00				

7/23/2019	AAAx BMO F DEP	S	Deposit
Membership:Life			
11/15/2018	AAAx Bancor DEP	S	Deposit
10/22/2018	AAAx BMO F DEP	S	Deposit
11/7/2018	AAAx BMO F DEP	S	Deposit
3/20/2019	AAAx BMO F DEP	S	Deposit
3/21/2019	AAAx BMO F DEP	S	Deposit
7/2/2019	AAAx BMO F DEP	S	Deposit
7/23/2019	AAAx BMO F DEP	S	Deposit
9/5/2019	AAAx BMO F DEP		Brenna Wulfkuhle
Other Membership			
2/21/2019	AAAx BMO F DEP		Deposit
<b>Miss American Angus Program</b>			
<b>Miss American Angus Program:Contributions</b>			
10/22/2018	AAAx BMO F DEP	S	Deposit
11/7/2018	AAAx BMO F DEP	S	Deposit
11/12/2018	AAAx BMO F DEP	S	Deposit
11/26/2018	AAAx BMO F DEP	S	Deposit

cash	\$ 150.00				
	\$ 2,275.00				
Pfiffer, M TN	\$ 100.00				
MT Auxiliary	\$ 300.00				
Pinkerton, K	\$ 100.00				
Varilek, Lynn SD	\$ 100.00				
Carson, Callie NC	\$ 100.00				
Bizeman, TX	\$ 100.00				
Griffin, TX	\$ 100.00				
Payton, TX	\$ 100.00				
Patin, TX	\$ 100.00				
Kindtz, TX	\$ 100.00				
Free, TX	\$ 100.00				
Frye, L MT	\$ 100.00				
Idland, C MT	\$ 100.00				
Malek, T MT	\$ 100.00				
Alexander, L. VA	\$ 100.00				
Schiling, A KS	\$ 100.00				
Styles - aging out	\$ 75.00				
Wood, J AL	\$ 100.00				
St. Clair, D. VA	\$ 100.00				
Cash	\$ 100.00				
	\$ 100.00				
	\$ 75.00				
	\$ 75.00				
	\$ 15,025.00				
	<b>\$ 8,025.00</b>				
CAB 2018	\$ 1,000.00				
Bachman	\$ 150.00				
Bear, H	\$ 100.00				
Boyd Angus	\$ 200.00				
Brock, K & D	\$ 250.00				
Cates, C & T	\$ 150.00				
Connealy Angus	\$ 100.00				
Ebert, J	\$ 100.00				
Indiana Juniors	\$ 250.00				
McCabe Genetics	\$ 100.00				
McCurry, M & A	\$ 200.00				
Olson Land & Cattle	\$ 200.00				
Pipkin, J & J	\$ 100.00				
Sommers, S & R	\$ 250.00				
Barnes/Bravo Cattle	\$ 250.00				
Yon	\$ 100.00				
Seldom Rest	\$ 125.00				
Baldrige	\$ 300.00				
Butler M	\$ 100.00				

12/18/2018	AAAx BMO F	DEP	S	Deposit
12/27/2018	AAAx BMO F	DEP	S	Deposit
3/21/2019	AAAx BMO F	DEP	S	Deposit
4/8/2019	AAAx BMO F	DEP	S	Deposit
8/26/2019	AAAx BMO F	DEP	S	Deposit
8/30/2019	AAAx BMO F	DEP	S	Deposit
9/16/2019	AAAx BMO F	DEP	S	Deposit
9/30/2019	AAAx BMO F	DEP		Deposit
<b>Miss American Angus Program:Travel Exp</b>				
4/8/2019	AAAx BMO F	DEP	S	Deposit
<b>Ways &amp; Means - Angus Gift Barn</b>				
Ways & Means:Convention				
10/30/2018	AAAx Bancor	1511		Cash
11/15/2018	AAAx Bancor	DEP	S	Deposit
11/30/2018	AAAx Bancor	DEP	S	Paypal / Shopify
Ways & Means:NJAS				
7/10/2019	AAAx Bancor	1516		Cash
7/30/2019	AAAx Bancor	DEP		Stripe / Shopify
7/30/2019	AAAx Bancor	DEP		Cash
Ways & Means:Online Sales				
10/31/2018	AAAx Bancor	DEP		Paypal / Shopify
11/30/2018	AAAx Bancor	DEP	S	Paypal / Shopify
12/31/2018	AAAx Bancor	DEP		Paypal / Shopify
1/31/2019	AAAx Bancor	DEP		Paypal / Shopify
2/28/2019	AAAx Bancor	DEP		Paypal / Shopify
3/29/2019	AAAx Bancor	DEP		Stripe / Shopify
4/30/2019	AAAx Bancor	DEP		Stripe / Shopify
5/31/2019	AAAx Bancor	DEP		Stripe / Shopify
6/30/2019	AAAx Bancor	DEP		Stripe / Shopify
7/30/2019	AAAx Bancor	DEP		Stripe / Shopify
8/16/2019	AAAx Bancor	EFT		Stripe / Shopify
8/30/2019	AAAx Bancor	DEP		Stripe / Shopify
9/4/2019	AAAx Bancor	DEP		Stripe / Shopify
<b>Ways &amp; Means:Rathey (Bridger Foundry)</b>				
7/11/2019	AAAx BMO F	DEP	S	Deposit
<b>Ways &amp; Means:Full Circle Online Auction</b>				
11/7/2018	AAAx BMO F	DEP	S	Deposit
11/26/2018	AAAx BMO F	DEP	S	Deposit

Harward B & C	\$ 200.00				
McCurry C & S	\$ 150.00				
Angus Hall	\$ 300.00				
Wallace	\$ 100.00				
Angus Hall of Fame	\$ 600.00				
Cherry Knoll	\$ 1,000.00				
AAA- contest	\$ 500.00				
McCurry M KS	\$ 200.00	\$ 1,150.00			
Bachman PA	\$ 150.00	2019			
Olson TX	\$ 200.00				
Yon	\$ 100.00				
Ebert	\$ 100.00				
McCabe	\$ 100.00				
Gazda	\$ 200.00				
Destiny Angus	\$ 100.00				
	<b>\$ 7,000.00</b>				
AAA	\$ 7,000.00				
	<b>\$ 30,435.38</b>				
	\$ 11,227.50				
Convention	\$ (500.00)				
cash returned	\$ 500.00				
	\$ 2,801.00				
	\$ 8,426.50				
	\$ 10,903.00				
	\$ (500.00)				
	\$ 10,903.00				
	\$ 500.00				
	\$ 8,304.88				
	\$ 1,216.08				
	\$ 1,827.49				
	\$ 1,801.88				
	\$ 469.14				
	\$ 496.45				
	\$ 128.60				
	\$ 359.71				
	\$ 94.56				
	\$ 932.82				
	\$ 289.58				
customer refund	\$ (48.25)				
	\$ 722.56				
	\$ 14.26				
	<b>\$ 114.00</b>				
	\$ 114.00				
	<b>\$ 10,228.00</b>				
Bloom (2019)	\$ 230.00				
2019 sponsor - Hofing	\$ 126.00				



12/27/2018	AAAx BMO F DEP	S	Deposit
3/21/2019	AAAx BMO F DEP	S	Deposit
8/26/2019	AAAx BMO F DEP	S	Deposit
9/16/2019	AAAx BMO F DEP	S	Deposit
<b>Ways &amp; Means:Gifts That Sizzle</b>			
10/22/2018	AAAx BMO F DEP	S	Deposit
8/26/2019	AAAx BMO F DEP	S	Deposit
<b>EXPENSES</b>			
<b>Annual Meeting Exp</b>			
11/10/2018	AAAx BMO F 3244	S	Leslie Mindemann
12/28/2018	AAAx BMO F 3264		Shally Rogen
1/29/2019	AAAx BMO F 3268	S	American Angus Association
7/23/2019	AAAx BMO F 3295		The Kentucky Derby Museum
8/23/2019	AAAx BMO F 3304	S	American Angus Association
<b>Beef Education Exp</b>			
11/10/2018	AAAx BMO F 3244	S	Leslie Mindemann
6/25/2019	AAAx BMO F 3286	S	Plain Jan's
7/2/2019	AAAx BMO F 3288		Staats
7/11/2019	AAAx BMO F 3292		Valley Apparel & Signs LLC
7/30/2019	AAAx BMO F 3297		Anne Lampe
9/27/2019	AAAx BMO F 3310	S	Anne Patton Schubert
Communications			
<b>Communications:Email</b>			
9/12/2019	AAAx BMO F 3309		Constant Contact
<b>Website</b>			
10/15/2018	AAAx BMO F 3238		Angus Productions
11/30/2018	AAAx BMO F 3255		Angus Productions
4/8/2019	AAAx BMO F 3275		Angus Media
6/11/2019	AAAx BMO F 3281		Angus Media
7/11/2019	AAAx BMO F 3293		Angus Media
9/30/2019	AAAx BMO F 3315		Angus Media
Newsletter:Postage			
6/15/2019	AAAx BMO F 3283	S	Slate Group
9/30/2019	AAAx BMO F 3312	S	Slate Group
Newsletter:Printing			
6/15/2019	AAAx BMO F 3283	S	Slate Group
9/30/2019	AAAx BMO F 3312	S	Slate Group
<b>Educational Awards</b>			
Educational Awards:Black Kettle Award			
8/23/2019	AAAx BMO F 3303		Staats

2,018.00	\$ 7,310.00				
Texas sponsor	\$ 220.00				
Schnoor	\$ 2,000.00				
PA Auxiliary 2019	\$ 120.00				
Royer	\$ 222.00				
	<b>\$ 2,782.76</b>				
CAB	\$ 960.94				
	\$ 1,821.82				
		<b>\$ (70,007.47)</b>			
	<b>\$ (3,509.40)</b>				
Printing	\$ (460.85)				
President gift	\$ (226.85)				
Exec Board - water	\$ (78.05)				
Bev & snack	\$ (1,003.20)				
Breakfast - 304 @ \$36	\$ (10,957.52)	\$ (702.52)			
Breakfast tickets 293 @ \$35	\$ 10,255.00				
	\$ (200.00)				
refreshments	\$ (837.93)				
	<b>\$ (3,955.46)</b>				
CAB Recognition Plaque	\$ (50.53)				
100 Towels	\$ (249.00)				
100 Paring Knives	\$ (764.79)				
273 Tee Shirt	\$ (2,226.03)				
Chef Challenge	\$ (83.25)				
Mailing	\$ (314.05)				
Cook-off supplies	\$ (267.81)				
	<b>\$ (378.00)</b>				
annual @ \$31.50/month	\$ (378.00)				
	<b>\$ (1,040.00)</b>				
updates	\$ (52.50)				
Nov ad/Aux Notes	\$ (485.00)				
updates	\$ (122.50)				
update	\$ (17.50)				
annual	\$ (310.00)				
website update	\$ (52.50)				
	\$ (705.56)				
382 mailed	\$ (115.59)				
982 mailed	\$ (589.97)				
	\$ (1,473.30)				
plus 50 extras	\$ (708.68)				
12 extra printing	\$ (764.62)				
	<b>\$ (2,065.55)</b>				
	\$ (203.44)				
6 Iceburg Acrylics	\$ (203.44)				

Educational Awards:Crystal Awards			
8/23/2019	AAAx BMO F 3304	S	American Angus Association
Educational Awards:Grote Speech			
9/30/2019	AAAx BMO F 3314		Bridger Foundry & Gallery
Educational Awards:MAA Silver Tray			
9/30/2019	AAAx BMO F 3313	S	Expressions Engraved
Educational Awards:Showmanship & Silver Pitcher			
8/23/2019	AAAx BMO F 3304	S	American Angus Association
9/30/2019	AAAx BMO F 3313	S	Expressions Engraved
<b>Gifts &amp; Donations</b>			
7/8/2019	AAAx BMO F 3291		Sandra McCurry
<b>Insurance (Business)</b>			
6/15/2019	AAAx BMO F 3284		United Fire Group
Misc.			
8/29/2019	AAAx BMO CD5		Bmo Harris
10/15/2018	AAAx BMO F 3233		Void
10/15/2018	AAAx BMO F 3235		Cindy Ahearn
12/18/2018	AAAx BMO F 3258		Emma Collins
12/18/2018	AAAx BMO F 3259		Carol Bloom
1/29/2019	AAAx BMO F 3267		Void
8/23/2019	AAAx BMO F 3299		Void
9/30/2019	AAAx BMO F 3311		Void
<b>Miss American Angus Contest</b>			
Miss American Angus:Auxiliary Exp			
1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
1/29/2019	AAAx BMO F 3268	S	American Angus Association
Miss American Angus:Clothing			
1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
5/18/2019	AAAx BMO F 3277	S	Whitney Trosper Renfro
Miss American Angus:Contest Exp			
1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
1/29/2019	AAAx BMO F 3268	S	American Angus Association
5/18/2019	AAAx BMO F 3277	S	Whitney Trosper Renfro
Miss American Angus:Contestant Gifts			

	\$ (280.34)				
Awards Unlimited	\$ (280.34)				
	\$ (672.50)				
deposit for 6 Miss Liberty awards	\$ (672.50)				
	\$ (126.21)				
2019 MAA	\$ (126.21)				
	\$ (783.06)				
Expressions Engraved	\$ (646.00)				
xtra Silver Pitcher (tie)	\$ (137.06)				
	<b>\$ (50.00)</b>				
CEC Junior Angus LEAD	\$ (50.00)				
	<b>\$ (876.00)</b>				
annual	\$ (876.00)				
	\$ -				
Maturing 01/09/23	\$ -				
	\$ -				
Void	\$ -				
replaces ck 3240 \$181.52	\$ -				
Replaces ck 3209 \$116.12	\$ -				
	\$ -				
	\$ -				
	\$ -				
	<b>\$ (6,826.24)</b>	\$ (3,898.13)	Contest etc		
	<b>\$ (2,928.11)</b>				
Contestant Room Decker	\$ (409.32)				
Contestant parking Weaver	\$ (90.00)				
Contestant hotel rooms	\$ (2,428.79)				
	\$ (1,154.31)				
Jacket	\$ (86.81)				
Boots	\$ -				
Madison Weaver	\$ (450.00)				
Sash	\$ (446.75)				
Boots	\$ (170.75)				
	\$ (1,119.50)				
Contestant Luncheon	\$ (452.00)				
Flowers	\$ (107.50)				
postage,wrapping	\$ (25.99)				
Breakfast day of contest	\$ -				
Holding room water	\$ (156.10)				
Stage & formal place setting	\$ (54.83)				
Diane Johnson room	\$ (100.00)				
Flowers	\$ (27.93)				
postage	\$ (160.00)				
Breakfast day of contest	\$ (15.15)				
Judges snacks	\$ (20.00)				
	\$ (660.26)				

1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
5/18/2019	AAAx BMO F 3277	S	Whitney Trosper Renfro
Miss American Angus:Judges exp			
1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
5/18/2019	AAAx BMO F 3277	S	Whitney Trosper Renfro
Miss American Angus:MAA Gifts			
1/22/2019	AAAx BMO F 3266	S	Mallory Trosper
5/18/2019	AAAx BMO F 3277	S	Whitney Trosper Renfro
<b>Miss American Angus:Travel Expense</b>			
12/1/2018	AAAx BMO F 3256	S	Kallie Anne Knott
6/15/2019	AAAx BMO F 3282	S	Madison Weaver
8/23/2019	AAAx BMO F 3304	S	American Angus Association
<b>Officer &amp; Director Expense</b>			
11/10/2018	AAAx BMO F 3245		Cindy Ahearn
11/10/2018	AAAx BMO F 3246		Gina Hope
11/10/2018	AAAx BMO F 3247		Pam Velisek
11/10/2018	AAAx BMO F 3248		Leslie Mindemann
12/18/2018	AAAx BMO F 3261	S	Gina Hope
9/30/2019	AAAx BMO F 3316		Carol DeMeyer
9/30/2019	AAAx BMO F 3317		Marya Haverkamp
9/30/2019	AAAx BMO F 3318		Vivian Wolf
9/30/2019	AAAx BMO F 3319		Julie Conover
<b>Other Committee Exp</b>			
Other Committee Exp:Office Expense			
12/18/2018	AAAx BMO F 3262		Anne Patton Schubert
3/14/2019	AAAx BMO F 3271		American Angus Association
8/29/2019	AAAx BMO F 3305	S	Leslie Mindemann
Other Committee Exp:Printing			
10/15/2018	AAAx BMO F 3234		Slate Group

Cosmetic, luggage tags, & Tote bags	\$ (245.84)				
Bracelets	\$ (145.99)				
Notecards	\$ (32.35)				
supplies	\$ (64.08)				
Notecards	\$ (172.00)				
	\$ (373.23)				
Starbucks cards	\$ (60.00)				
Judges dinner	\$ (280.00)				
Clock & gift boxes	\$ (33.23)				
	\$ (590.83)				
Crown	\$ -				
Suitcase	\$ -				
Scrapbook - Kallie	\$ (213.00)				
MAA Handbag	\$ (158.97)				
Crown	\$ (67.63)				
Suitcase	\$ (96.23)				
Crown pin	\$ (55.00)				
	<b>\$ (5,528.13)</b>				
Amer Royal Gas	\$ (102.60)				
Convention hotel	\$ (650.49)				
Ill Queen Reception	\$ (194.74)				
All-American Futurity	\$ (57.97)				
Fort Worth Angus Show	\$ (658.98)				
NAILE	\$ (907.01)	\$ (3,863.35)			
Denver	\$ (802.62)	\$ 3,636.65	Potential Balance		
Reno	\$ (1,617.37)				
Atlantic National	\$ (163.57)				
Eastern Regional	\$ (372.78)				
	<b>\$ (5,817.89)</b>				
	\$ (1,600.00)				
	\$ (1,000.00)				
	\$ (1,000.00)				
	\$ (1,000.00)				
Business cards	\$ (98.89)				
Name badges	\$ (119.00)				
Stipend NJAS	\$ (100.00)				
Stipend Spring, NJAS	\$ (300.00)				
Stipend Conv, spring, NJAS	\$ (500.00)				
Stipend NJAS	\$ (100.00)				
	<b>\$ (1,918.05)</b>				
	\$ (225.11)				
Past President letter postage	\$ (62.03)				
2018 Personal Property Tax	\$ (59.56)				
Stamps & Ink	\$ (103.52)				
	\$ (754.36)				
membership postcards	\$ (284.18)				

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7/17/2019	AAAx BMO F 3294		Gina Hope
Other Other Committee Exp			
11/7/2018	AAAx BMO F 3240		Emma Collins
11/7/2018	AAAx BMO F 3241		Cindy Ahearn
11/7/2018	AAAx BMO F 3242		Julie Munin
11/7/2018	AAAx BMO F 3243		Mo's Trophies
9/12/2019	AAAx BMO F 3306		Emma Collins
<b>Professional Fees AAAx</b>			
11/10/2018	AAAx BMO F 3244	S	Leslie Mindemann
12/26/2018	AAAx BMO F 3263		Leslie Mindemann
3/14/2019	AAAx BMO F 3273		Leslie Mindemann
5/22/2019	AAAx BMO F 3279		Oakwood Tax & Accounting Solutions
8/29/2019	AAAx BMO F 3305	S	Leslie Mindemann
<b>Scholarship Transfers</b>			
7/23/2019	AAAx BMO F 3296		Angus Foundation
9/12/2019	AAAx BMO F 3308		Angus Foundation
<b>Ways and Means:Full Circle</b>			
11/14/2018	AAAx BMO F 3250		Cortney Hill-Dukehart Cates
12/13/2018	AAAx BMO F 3257		Cortney Hill-Dukehart Cates
<b>Ways and Means- Angus Gift Barn</b>			
Ways and Means:Bank & Charge fees			
10/1/2018	AAAx Bancor EFT	S	Shopify
10/30/2018	AAAx Bancor EFT	S	Shopify
1/28/2019	AAAx Bancor EFT	S	Shopify
6/27/2019	AAAx Bancor EFT		Shopify
8/15/2019	AAAx BMO F 3298		KY Dept Of Revenue
Ways and Means:Commission			
10/15/2018	AAAx BMO F 3236	S	Melanie Kiani
11/14/2018	AAAx BMO F 3249	S	Melanie Kiani
12/18/2018	AAAx BMO F 3260	S	Melanie Kiani
1/10/2019	AAAx BMO F 3265	S	Melanie Kiani
2/13/2019	AAAx BMO F 3270	S	Melanie Kiani
3/14/2019	AAAx BMO F 3272	S	Melanie Kiani
4/15/2019	AAAx BMO F 3276	S	Melanie Kiani
5/18/2019	AAAx BMO F 3278	S	Melanie Kiani
6/23/2019	AAAx BMO F 3285	S	Melanie Kiani



Scholarship Workshop printing	\$ (470.18)				
	\$ (938.58)				
scrapbook	\$ (181.52)				
scholarship expense	\$ (307.63)				
Distinguished Women flowers	\$ (48.38)				
Distinguished Women gifts	\$ (175.00)				
scrapbook	\$ (226.05)				
	<b>\$ (1,025.00)</b>				
Oct-Nov	\$ (100.00)				
Dec-Jan	\$ (100.00)				
Feb-Mar	\$ (100.00)				
2016-2017 990	\$ (425.00)				
Apr-Sept	\$ (300.00)				
	<b>\$ (9,100.00)</b>				
2018 Full Circle	\$ (9,000.00)				
Memorial - Bradley & Wolf	\$ (100.00)				
	<b>\$ (300.82)</b>				
2019 Sponsor	\$ (192.00)				
2019 Sponsor	\$ (108.82)				
	<b>\$ (25,438.07)</b>	\$ 30,435.38	<b>16.42%</b>		
	\$ (683.18)	-2.24%			
	\$ -				
	\$ -				
	\$ -				
	\$ (29.00)				
NJAS sales tax	\$ (654.18)				
	\$ (3,238.87)	-10.64%			
July Online Sales	\$ (45.20)				
	\$ (100.00)				
July Online Sales	\$ (70.90)				
	\$ (100.00)				
Online sales	\$ (300.62)				
Convention	\$ (561.40)				
	\$ (100.00)				
Dec	\$ (186.50)				
	\$ (100.00)				
Jan Online sales	\$ (56.20)				
	\$ (100.00)				
July Online Sales	\$ (43.80)				
	\$ (100.00)				
July Online Sales	\$ (14.60)				
	\$ (100.00)				
July Online Sales	\$ (44.00)				
	\$ (100.00)				
July Online Sales	\$ (16.40)				
	\$ (100.00)				

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7/1/2019	AAAx BMO F 3287	S	Melanie Kiani
8/23/2019	AAAx BMO F 3300	S	Melanie Kiani
9/12/2019	AAAx BMO F 3307	S	Melanie Kiani
Ways and Means:Merchandise Purchase			
10/5/2018	AAAx Bancor EFT		Vistaprint
10/15/2018	AAAx Bancor EFT		Branded Barn
10/24/2018	AAAx Bancor EFT		Clinton Printwear
10/31/2018	AAAx Bancor 1512		Robert Powell
10/31/2018	AAAx Bancor DEP		Branded Barn
11/15/2018	AAAx Bancor EFT		Hobby Lobby
12/26/2018	AAAx Bancor 1514		Potters Sweel
1/22/2019	AAAx Bancor EFT		Hobby Lobby
2/12/2019	AAAx Bancor EFT		Carter's
3/25/2019	AAAx Bancor EFT		Sams Club
4/8/2019	AAAx Bancor EFT		Dollar General
4/8/2019	AAAx Bancor EFT		Vistaprint
6/21/2019	AAAx Bancor 1515		Vicki Murdock
8/7/2019	AAAx Bancor EFT		Roussel's Of Gramercy
9/25/2019	AAAx Bancor EFT		Vistaprint
9/27/2019	AAAx Bancor EFT		PrintGlobe
10/27/2018	AAAx BMO F 3239		Vicki Murdock
11/30/2018	AAAx BMO F 3253		Certified Angus Beef
11/30/2018	AAAx BMO F 3254	S	J F Beaver Advertising
2/13/2019	AAAx BMO F 3269		Roussel's Of Gramercy
3/14/2019	AAAx BMO F 3274		J F Beaver Advertising
6/11/2019	AAAx BMO F 3280		Cindy Cramer
6/25/2019	AAAx BMO F 3286	S	Plain Jan's
7/1/2019	AAAx BMO F 3287	S	Melanie Kiani
7/2/2019	AAAx BMO F 3289		J F Beaver Advertising
7/8/2019	AAAx BMO F 3290		Bud's Bait & Tackle
8/23/2019	AAAx BMO F 3301		Powell's Custom Decals
8/23/2019	AAAx BMO F 3302		J F Beaver Advertising
Ways and Means:Phone & Internet			
10/15/2018	AAAx BMO F 3236	S	Melanie Kiani
11/14/2018	AAAx BMO F 3249	S	Melanie Kiani
12/18/2018	AAAx BMO F 3260	S	Melanie Kiani
1/10/2019	AAAx BMO F 3265	S	Melanie Kiani
2/13/2019	AAAx BMO F 3270	S	Melanie Kiani
3/14/2019	AAAx BMO F 3272	S	Melanie Kiani
4/15/2019	AAAx BMO F 3276	S	Melanie Kiani
5/18/2019	AAAx BMO F 3278	S	Melanie Kiani

[illegible]

6/23/2019	AAAx BMO F 3285	S	Melanie Kiani
7/1/2019	AAAx BMO F 3287	S	Melanie Kiani
8/23/2019	AAAx BMO F 3300	S	Melanie Kiani
9/12/2019	AAAx BMO F 3307	S	Melanie Kiani
Ways and Means:Postage & Shipping			
10/30/2018	AAAx Bancor EFT		USPS
11/19/2018	AAAx Bancor EFT		Wal-Mart
11/30/2018	AAAx Bancor EFT		USPS
12/31/2018	AAAx Bancor EFT		USPS
1/29/2019	AAAx Bancor EFT		USPS
2/28/2019	AAAx Bancor EFT		USPS
3/29/2019	AAAx Bancor EFT		USPS
4/29/2019	AAAx Bancor EFT		Walmart
4/30/2019	AAAx Bancor EFT		USPS
5/22/2019	AAAx Bancor EFT		USPS
6/20/2019	AAAx Bancor EFT		USPS
7/31/2019	AAAx Bancor EFT		USPS
8/30/2019	AAAx Bancor EFT		USPS
9/30/2019	AAAx Bancor EFT		USPS
Ways and Means:Supplies			
10/30/2018	AAAx Bancor EFT		Sams Club
11/28/2018	AAAx Bancor EFT		Wal-Mart
2/7/2019	AAAx Bancor EFT		Sams Club
6/28/2019	AAAx Bancor EFT		OTC Brands
7/5/2019	AAAx Bancor EFT		Walmart
10/15/2018	AAAx BMO F 3237		American Angus Association
1/29/2019	AAAx BMO F 3268	S	American Angus Association
Ways and Means:Trailerand Storage			
11/2/2018	AAAx Bancor EFT		Sams Club
Ways and Means:Travel Expense			
10/30/2018	AAAx Bancor EFT		Sams Club
7/15/2019	AAAx Bancor EFT		Mapco
7/15/2019	AAAx Bancor EFT		Loves Travel
7/15/2019	AAAx Bancor EFT		Enterprise
7/23/2019	AAAx Bancor DEP		Enterprise
7/23/2019	AAAx Bancor EFT		Loves Travel
7/23/2019	AAAx Bancor EFT	S	Crowne Plaza
7/25/2019	AAAx Bancor DEP		Crown Plaza
7/29/2019	AAAx Bancor EFT		Southwest Airlines
7/29/2019	AAAx Bancor EFT		United Airlines
11/26/2018	AAAx BMO F 3251		Melanie Kiani
11/30/2018	AAAx BMO F 3252		Melanie Kiani
8/23/2019	AAAx BMO F 3300	S	Melanie Kiani

	\$ (50.00)				
	\$ (50.00)				
	\$ (50.00)				
	\$ (50.00)				
	\$ (1,575.92)	-5.18%			
	\$ (127.45)				
shipping supplies	\$ (10.06)				
	\$ (524.28)				
	\$ (324.37)				
	\$ (76.28)				
	\$ (92.66)				
	\$ (33.07)				
	\$ (27.66)				
	\$ (127.68)				
	\$ (31.83)				
	\$ (59.58)				
	\$ (55.08)				
	\$ (73.17)				
	\$ (12.75)				
	\$ (2,718.74)	-8.93%			
bags, paper, tape	\$ (128.18)				
Printer ink & shipping supplies	\$ (102.38)				
	\$ (11.48)				
shopping bags	\$ (16.55)				
supplies	\$ (49.02)				
NJAS Table & Drape	\$ (958.00)				
Tables & drape	\$ (1,120.95)				
Booth Electric	\$ (332.18)				
	\$ (262.64)	-0.86%			
3 Trailer tires	\$ (262.64)				
	\$ (6,479.07)	-21.29%			
fuel	\$ (38.95)				
fuel	\$ (50.00)				
fuel	\$ (56.00)				
truck rental	\$ (1,453.00)				
deposit refund	\$ 200.93				
fuel	\$ (63.01)				
food	\$ (24.23)				
room	\$ (1,160.72)				
refund	\$ 20.00				
Melanie Convention	\$ (350.02)				
Emma Convention	\$ (378.00)				
Enterprise truck rental	\$ (1,254.29)				
fuel, food, hotel	\$ (1,594.91)				
Fuel	\$ (116.54)				
Food	\$ (160.33)				

Ways and Means:Website Fees				
10/1/2018	AAAx Bancor	EFT	S	Shopify
10/30/2018	AAAx Bancor	EFT	S	Shopify
12/3/2018	AAAx Bancor	EFT		Shopify
12/31/2018	AAAx Bancor	EFT		Shopify
1/28/2019	AAAx Bancor	EFT	S	Shopify
2/27/2019	AAAx Bancor	EFT		Shopify
3/29/2019	AAAx Bancor	EFT		Shopify
4/29/2019	AAAx Bancor	EFT		Shopify
5/28/2019	AAAx Bancor	EFT	S	Shopify
7/29/2019	AAAx Bancor	EFT		Shopify
8/26/2019	AAAx Bancor	EFT		Shopify
9/25/2019	AAAx Bancor	EFT		Shopify
Interest Inc				
10/30/2018	AAAx Bancor	DEP		Bancorp
11/30/2018	AAAx Bancor	DEP		Bancorp
12/31/2018	AAAx Bancor	DEP		Bancorp
1/31/2019	AAAx Bancor	DEP		Bancorp
2/28/2019	AAAx Bancor	DEP		Bancorp
3/29/2019	AAAx Bancor	DEP		Bancorp
4/30/2019	AAAx Bancor	DEP		Bancorp
5/31/2019	AAAx Bancor	DEP		Bancorp
6/28/2019	AAAx Bancor	DEP		Bancorp
7/31/2019	AAAx Bancor	DEP		Bancorp
8/30/2019	AAAx Bancor	DEP		Bancorp
9/30/2019	AAAx Bancor	DEP		Bancorp
7/11/2019	AAAx BMO H	DEP	S	CD 4127
10/31/2018	AAAx BMO S	EFT		BMO Harris
11/30/2018	AAAx BMO S	EFT		BMO Harris
12/31/2018	AAAx BMO S	EFT		BMO Harris
1/31/2019	AAAx BMO S	EFT		BMO Harris
2/28/2019	AAAx BMO S	EFT		BMO Harris
3/29/2019	AAAx BMO S	EFT		BMO Harris
4/30/2019	AAAx BMO S	EFT		BMO Harris
5/31/2019	AAAx BMO S	EFT		BMO Harris
6/30/2019	AAAx BMO S	EFT		BMO Harris
7/31/2019	AAAx BMO S	EFT		BMO Harris
8/29/2019	AAAx BMO S	EFT		BMO Harris
8/30/2019	AAAx BMO S	EFT		BMO Harris
9/30/2019	AAAx BMO S	EFT		BMO Harris
Redeemed & Roll over to \$10,000 CD				

	\$ (362.00)	-1.19%			
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
Domain Renewal	\$ (14.00)				
	\$ (29.00)				
	\$ (29.00)				
	\$ (29.00)				
		-83.58%			
	<b>\$ 303.51</b>				
	\$ 0.55				
	\$ 0.83				
	\$ 0.72				
	\$ 0.20				
	\$ 0.18				
	\$ 0.20				
	\$ 0.18				
	\$ 0.18				
	\$ 0.19				
	\$ 0.28				
	\$ 0.53				
	\$ 0.31				
	\$ 138.04				
interest	\$ 0.77				
interest	\$ 0.71				
interest	\$ 0.52				
interest	\$ 0.51				
interest	\$ 0.46				
interest	\$ 0.51				
interest	\$ 0.50				
interest	\$ 0.51				
interest	\$ 1.27				
interest	\$ 1.32				
CD Interest	\$ 151.93				
interest	\$ 1.03				
interest	\$ 1.08				



7/11/2019	AAAx BMO F DEP	S	CD 4127
7/11/2019	AAAx BMO CD 4127		BMO Checking

CE 4127	\$ 5,250.00				
Cd rolled over	\$ (5,250.00)				



## American Angus Auxiliary 2019 Committee Annual Report

*Committee Name:* Nomination Committee

*Committee Chair:* Leslie Mindemann

*Committee Members:* Barbara Ettredge, Carol Bloom, Emma Collins, Lynne Hinrichsen

*Please give a short synopsis about the purpose of your committee / what your committee does –*

The Nominations Committee is responsible for seeking qualified candidates for the positions of Regional Directors and Officers. The Nomination Committee Chair is responsible for managing the election of Regional Directors and Officers.

### *1. Projects and Accomplishments in 2019?*

The Committee secured five candidates for Regional Directors in regions 4 - Julie Conover, MO & Kristi Williams, TN; 5 - Lori Pillars, MI & Rebecca Knott, IN; & 6 – Valerie Trowbridge, PA. Four qualified candidates will be nominated for the Officer positions – Gina Hope, President; Pam Velisek, President-Elect; Deanna Hofing, Secretary/Treasurer; and Cindy Ahearn, Advisor. Additionally, the Committee has expanded the list of interested and qualified members as potential future candidates.

*2. Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so, please describe?* The Official Announcement and Campaign Protocol (below)

### *3. What are your goals for 2020?*

#### **Recommendations –**

Official Announcement of candidates for the position of Regional Director should be released September 1st, by posting on the Home Page of the Auxiliary website and as an Auxiliary Facebook post.

Campaign Protocol Auxiliary Executive Committee, Nominating Committee, and Committee Chairs may not publicly endorse any candidate for the Auxiliary elections. Except for a personal campaign, in which one of the above is running as a candidate.

Candidate, candidate's State Auxiliary, or representatives thereof, may only campaign for election within 30 days prior to the Regional Director voting deadline of October 15th.

Nominating Committee Chair is responsible for notifying each party subject to the Campaign Protocol and campaign restrictions. In the event the campaign 30-day term is violated, the Committee Chair will request that the campaign public announcement be rescinded until such time as the protocol allows.

*4. How can the Executive Committee or Executive Board assist you with goals for your committee?*

By adopting the above into the Nominating Committee Guidelines

*5. Please provide your budget request for 2020.*

\$500 potentially for providing Regional Director Ballots to members not receiving the *Auxiliary Post*.

*6. Do you have any fundraising ideas or suggestions for current projects?*

Continue encouraging the Executive Committee and members to seek items for the Full Circle Online Auction, including solicitation of State Auxiliaries for local (state) specialties.



**American Angus Auxiliary**  
**October 2019**

Name of Committee:

Membership

Committee Chair or Co-Chair Name(s):

Jamie Rutledge, Committee Chair and Rhonda McCurry, Co-Chair

Synopsis:

Our committee is responsible for attracting and retaining Auxiliary members. A key responsibility is the maintenance of the membership list; ensuring annual dues are up to date and contact information is correct.

*1. Briefly describe or list your committee's work to date:*

- Recently uploaded the membership list to a shared Google account for a few selected to view and make edits
  - Allows for real-time viewing
- Reduced Life Membership for junior members that are 'aging out' (born 1997)
  - NJAA young ladies @ \$75 if paid before December 31<sup>st</sup> (current cost for life membership is \$100)
  - Partnering with the Angus Association, eligible juniors were sent an email notifying them of the reduced cost.
- Maintaining the membership list; both active and overdue memberships
- Continue to work with Regional leadership to update the membership list, specifically contact information and past due memberships.
- It was agreed in 2018 that if a membership is not paid by 12/31, of each year, the member would be removed from the membership list.

- *Summary as of October 2019:*

Type of Membership	COUNT of Type of
Annual	205
Annual - 2017 Schol Winner	3
Annual - 2018 Schol Winner	4
Annual - 2019 Schol Winner	5
Annual - Non-Active	2
Charter	20
Honorary	5
Life	736
Life - Transition at \$75	2
<b>Grand Total</b>	<b>982</b>

- Emailed out a campaign to encourage past due members to pay their annual dues; June and October.
- Continue to encourage members, current and new, to pay online via the Angus Gift Barn
  - **ACTION REQUIRED**
    - Align online member sign-up to mirror the membership form, current online process only requires minimal detail from member.

*2. How can the Auxiliary membership assist you?*

- Propose we eliminate the hard copy letter to new life members, rather email them the same verbiage. In addition, I propose we eliminate the business card size document that recognizes they are a life time member – I write their name on it and I sign it.
- While we have made advances in allowing and encouraging members to pay their dues online it would be helpful if members could update their contact information online too.
- Continue to work with their local members to ensure their membership list are up to date and accurate, this has improved but still has opportunities.

- Discuss avenues to ignite others to become members of the Auxiliary
  - Develop our pitch, share the benefits of being a member

## American Angus Auxiliary 2019 Committee Annual Report

*Committee Name:* Beef Education

*Committee Chair:* Anne Patton Schubert and Anne Lampe Co Chairs

*Committee Members:* See attached Sheet

*Please give a short synopsis about the purpose of your committee / what your committee does -*

We provide our NJAA members an opportunity to practice their Beef Ed. skills through the Cook-Off and Chef's Challenge contests during the NJAS.

1. *Projects and Accomplishments in 2019?* The 36th Cook-Off attracted 38 teams (186 chefs) and the 10th Chef's Challenge drew 3 teams (5 chefs). Fifteen persons judged in 3-person panels. PVF, Gridley, IL. provided t-shirts for all contestants.

2. *Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so,*

*please describe* T-shirt sponsorship is available for 2020 and \$100 contributions from members insures listing among Friends of the Black Kettle in the Cook-Book program. Encourage officers and regional reps. to be at the 2020 event to help.

3. *What are your goals for 2020?*

We are planning the 2020 contest in Harrisburg, PA. If you have suggestions please share them very soon. We will be celebrating the 37th Cook-Off and 11th Chef's Challenge.

4. *How can the Executive Committee or Executive Board assist you with goals for your committee?*

We appreciate the assistance of officers and regional reps. Tabulating scores, handling video cameras, helping organize teams and cleaning up are important parts

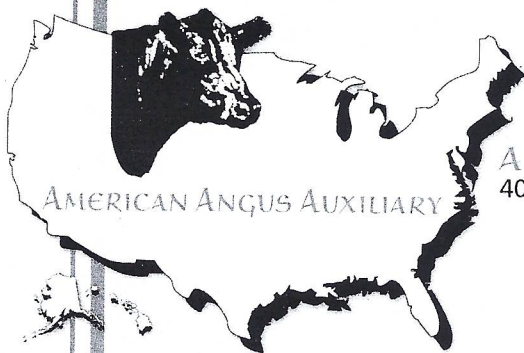
5. *Please provide your budget request for 2020. \$ to making the contest successful.*

\$5,000 budget request (as in 2019). Details on attached sheet. Thank you in advance for your support.

6. *Do you have any fundraising ideas or suggestions for current projects?*

Encourage our junior members to continue their involvement by joining the American Angus Auxiliary and serving on a committee.





ANNE PATTON SCHUBERT  
4040 Taylorsville Road • Taylorsville, KY 40071 • 502.477.2663 • Fax 502.477.2637

October 4, 2019

Beef Education Committee Budget Request      \$5,000

Mailing/printing      \$500

Contest Supplies

Table Covers and Charcoal

Judges' items

clipboards, caculators,  
water, crackers, grapes      \$300

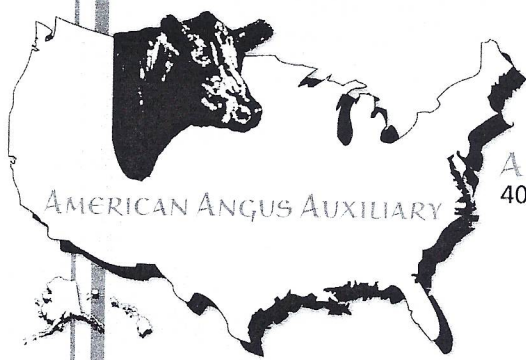
T-shirts      \$2200

sometimes these are  
donated

Awards      \$2000

Recipe and Showmanship  
winners are recognized

We solicit funding for t-shirts and Awards. Friends of the Black Kettle contributors donate \$100. The amounts needed varies annually depending on Host State and other contributions.



AMERICAN ANGUS AUXILIARY

ANNE PATTON SCHUBERT

4040 Taylorsville Road • Taylorsville, KY 40071 • 502.477.2663 • Fax 502.477.2637

October 4, 2019

Beef Education Committee 2019

Anne Patton Schubert and Anne Lampe Co-Chairs

Cara Ayres, Oregon  
Cortney Hill-Dukehart Cates, Indiana  
Emma Collins, Mississippi  
Kathi Creamer, Colorado  
Kathy Dubs, Montana  
Barbara Ettredge, Texas  
Jamae Frey, Oklahoma  
Rachel Frost, Illinois  
Shelia Stannard Grobosky, Illinois  
June Hagenbuch, Knasas  
Deanna Hofing, Indiana  
Cortney Holshouser, North Carolina  
Melanie Kiani, Mississippi  
Mary McCurry, Kansas  
Lane Edmonds McLoud, Mississippi  
Leslie Mindemann, Wisconsin  
Ardyce O'Neill, Iowa  
Susan Quam, Wisconsin  
Renee Ratcliffe, Wisconsin  
Michelle Rieff, Arkansas  
Shally Rogen, South Dakota  
Nancy Thelen, Michigan  
Kathy Wilson, Indiana  
Shannon Worrell, Texas

## American Angus Auxiliary 2019 Committee Annual Report

Committee Name: \_Bylaws

Committee Chair: . Pam Bailey

Committee Members: Linda Brost

Please give a short synopsis about the purpose of your committee / what your committee does –  
Support Leadership Team and State organizations with bylaw changes or updates.

1. Projects and Accomplishments in 2019?

Provided advice regarding bylaw questions and drafting as requested.

2. Is there an item or matter that you would like the Executive Board to discuss at the meeting?

If so, please describe? No.

3. What are your goals for 2020?\_Support Auxiliary leadership with any bylaw changes.

4. How can the Executive Committee or Executive Board assist you with goals for your committee?

Nothing specific required.

5. Please provide your budget request for 2020. \$0

6. Do you have any fundraising ideas or suggestions for current projects? No.

# American Angus Auxiliary

## 2019 Committee Annual Report

*Committee Name:* Finance Committee

*Committee Chair:* Nancy Thelen, Michigan

*Committee Members:* Cindy Ahearn, TX; Gina Hope, VA; Pam Velisek, MD; Leslie Mindemann, WI

*Please give a short synopsis about the purpose of your committee / what your committee does –*

The Finance Committee's duties are to plan and present a budget to the membership at the beginning of the fiscal year, which is October 1 – September 30. The committee also monitors the finances of the Auxiliary during the year.

### *1. Projects and Accomplishments in 2019?*

- We have continued to monitor the annual budget and finances of the Auxiliary.
- \$9,000 from the 2018 Full Circle Online Auction was deposited in the Scholarship Endowment Fund.
- We recommended \$18,000 for the 2019 scholarship amount.
- Three of our \$5,000+ CD's were up for renewal in 2019. Leslie Mindemann researched current CD rates and terms and \$15,000 was reinvested in short term CD's to get the highest interest rates.
- We continue to report income and expenses against each of our activities/projects whenever possible, to provide a true profit statement on any fundraisers.
- The history of our Auxiliary endowment funds and total dollars awarded over the years has been researched. Since 1956 \$455,000 in high school graduating senior scholarships have been awarded. Since 2007 \$11,075 in LEAD scholarships have been awarded to 46 juniors from the Pat Grote endowment fund. An official memorandum of understanding between the American Angus Foundation and the American Angus Auxiliary has been developed for our scholarship endowment fund.
- We appreciate the outstanding job Leslie Mindemann does in keeping financial reports up to date and providing necessary information for the committees and executive committee.

### *2. Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so, please describe?* Review of 2018-19 fiscal year and budget for 2019-20

### *3. What are your goals for 2020?*

- Continue to monitor the annual budget and finances of the auxiliary, make financial suggestions.
- Continue to review the approval process for expenses for efficiency.
- Determine best way to securely share financial data with executive and audit committee.

### *4. How can the Executive Committee or Executive Board assist you with goals for your committee?*

- Continue to keep all lines of communication flowing, manage finances, look for new revenue and project for the future.

### *5. Please provide your budget request for 2020. \$* 1,320

Tax Preparation \$425, Bookkeeper Fee \$600, Stamps for mailing checks and Ink Cartridges for printing reports for permanent storage \$200, Annual report, property taxes and biennial filing – Missouri \$95

### *6. Do you have any fundraising ideas or suggestions for current projects?*

## American Angus Auxiliary 2019 Committee Annual Report

*Committee Name:* Gifts that Sizzle

*Committee Chair:* Mary Greiman

*Committee Members:* Julie Conover and Emily Tennant

*Please give a short synopsis about the purpose of your committee / what your committee does –*

*1. Projects and Accomplishments in 2019?* We earned another \$265.90 from July 1<sup>st</sup> to September 30<sup>th</sup>. Combined with our proceeds from October 1, 2018 to June 30, 2019 (\$1821.82), our total for the year is \$2087.72.

*2. Is there an item or matter that you would like the Executive Board to discuss at the meeting? If so, please describe?* Ideas on how to get more products sold, where else to market GTS?

*3. What are your goals for 2020?* Always to make more money. 🐾

*4. How can the Executive Committee or Executive Board assist you with goals for your committee?*

*5. Please provide your budget request for 2020. \$* \_\_\_\_\_

*6. Do you have any fundraising ideas or suggestions for current projects?*

**American Angus Auxiliary**  
**2019 Committee Annual Report**  
(Please return in a .doc or .docx file format)

*Committee Name:* . **Angus Gift Barn/ Ways and Means**

*Committee Chair:* . **Melanie Kiani**

*Committee Members:* . **Anne Lampe, Emma Collins, Christy Perdue, Amber Roussell**

*lease give a short synopsis about the purpose of your committee / what your committee does –*

**The Angus Gift Barn is the online store for the American Angus Auxiliary. The American Angus Auxiliary offers individuals interested in the welfare of the Angus breed the opportunity to work together to provide educational, promotional, and social programs and activities. We have recently celebrated our 60th Anniversary of service. Our store features Auxiliary exclusive items like the custom engraved whisky decanters, coffee tumblers, baby bibs and onesies, glassware, jewelry, scarves, t-shirts, totes, puzzles, and many other unique items for sale.**

**If you have questions concerning an order, contact:**

**Melanie Kiani  
Angus Gift Barn Manager  
1246 Sims Hill Road  
Morton, MS 39117**

*1. Projects and Accomplishments in 2018?*

**2019 National Junior Angus Show in Louisville, KY  
Online Sales**

*2. Is there an item or matter that you would like the Executive Board to discuss at the meeting?  
If so, please describe?*

**Have a discussion on having a committee member (other than the Gift Barn Manager) be the sole caretaker of the silent auction during the National Angus Convention.**

**\* Please be advised that this is written in the minutes in past meetings. However, no one has taken on the responsibility and it feel on the Gift Barn Manager**

*3. What are your goals for 2020?*

- **Increase committee member involvement**
- **Increase advertisement opportunities through Facebook**
- **Increase promotions/contests through Facebook**
- **Create/purchase new items to add to our inventory**

4. *How can the Executive Committee or Executive Board assist you with goals for your committee?*

5. *Please provide your budget request for 2020. \$\_\_\_\_*

6. *Do you have any fundraising ideas or suggestions for current projects?*

## American Angus Auxiliary Annual Meeting

3 November 2018 – 2:45 pm  
Columbus, Ohio

Executive Committee Attendance: Leslie Mindemann, Cindy Ahearn, Gina Hope, Deanna Hofing, Vivan Wolf, Cara Ayers, Pam Velisek, Julie Murnin, Karla Knapp

Absent: Brandy Still

Meeting was called to order at 2:54 pm.

President, Leslie Mindemann, welcomed all and did Introductions.

### **MINUTES OF 2017 ANNUAL MEETING**

Leslie advised Minutes for our Annual Meeting were included in the packet.

***Emma Collins made a motion to dispense with the reading of the minutes. Annie Viator seconded the motion. Motion Carried.***

### **TREASURER'S REPORT**

Gina Hope read the Treasurer's Report and asked if there were any questions. Annie Viator asked how the report compares to last year. Leslie Mindemann stated it shows a loss after a substantial profit in 2017 so we moved \$5,125, a percentage of last year's profit, from savings that was not a budget item this year.

***Anne Lampe moved to approve the Treasurer's Report. Emma Collins seconded the motion. The motion carried. (AGAIN, A REPORT DOES NOT REQUIRE APPROVAL ACCORDING TO ROBERTS RULES)***

### **ANGUS FOUNDATION**

Milford Jenkins did a presentation for us on the Angus Foundation. Milford went over costs and how those funds came from gifts and unrestricted assets. No questions were asked.

### **AMERICAN ANGUS ASSOCIATION**

Next the CEO of American Angus Association, Allen Moczygemba, was introduced. He discussed the bull, Epic – the genetic situation. He wanted us to know when he first heard of this he wanted to make sure the association was transparent or following guidelines. On 8/31/18 he got a call from Doc Mozer advising of the genetic condition. On 9/6 we got results – it was positive. He called an Executive Committee Meeting the next morning at 9 am. They called the dam's owner at Express Ranch, he called Gerald and third owner Sexton. He called the Regional Managers. He wanted us to know the AAA takes things seriously and will do it the right way. 75-80% progeny tested 53% positive. Genomic profile had been done. Markers were pulled.

Shally Rogen asked what is the responsibility for the bull stud facility. It was ORigen and there is no requirement. ABS has a testing requirement and it is how the defect was found on an Epic son. The genetic issue was in the dam's genes. They think when dam was calf she could have been switched. Now any semen sold by the bull stud facilities must be tested.



Allen asked if there were any questions. Val Gafney (Wisconsin Aux Secy-Treas) asked since hitting Auxiliary at mid-year meeting charging for media stuff are you going to hit NJAS too? (I'm not sure how he answered that but went into how he wore Venetta's badge that morning.) As he left, Leslie Mindemann let him know Val Gafney was not a plant.

#### **COMMITTEE, REGIONAL DIRECTOR AND STATE PRESIDENT REPORTS**

**(All reports were printed in the packets – this is the last year this will be done.)**

Emma Collins presented her Historian report. She gave her history with Angus and the Auxiliary and advised she has been doing the scrapbook for 6 years.

Emma Collins also presented the Angus Gift Barn report since Melanie was in the booth. She reported a lot of stuff is selling out so all better hurry if they want to buy anything. She advised if you see something you want, please come and get it.

Anne Lampe presented the Women's Connected Report. She thanked Milford Jenkins for putting the WCC on the slide show at the Foundation Dinner. It's good publicity. Anne reported there were 40 applicants but only 20 could be taken. This year she will be looking for corporate sponsors for the 2020 Women's Connected Conference.

Mallory Trosper gave the Miss American Angus Committee Report. She advised they were currently in the middle of the contest and the contestants were being interviewed as she spoke. She advised the speeches are open to the public and would be Sunday at 4 pm in rooms D180 and 181. The topic the girls would be speaking on is "Believing in Better". This year's contestants are:

Katie Brock – Indiana

Lindsay Decker – Illinois

McKayla Raines – Ohio

Regan Skow – Nebraska

Madison Waver – Pennsylvania

Mallory ended her report stating this year is the Miss American Angus 50<sup>th</sup> Anniversary!

Cortney Holshouser presented the Public Relations Committee Report. Constant Contact sends two emails/month. Chelsea Duis on her committee requests Regional Directors to get current email addresses. Cortney urged all to get on Facebook and like then share the posts. She reported strongest hits were from Member Profiles.

Cindy Ahearn presented the Scholarship Committee Report. She advised we are going digital. There was only one change on the front page and the questions would remain the same. She also reported all ten scholarships have been paid out to the colleges/universities. Cindy advised the Scholarship Workshop was a hit and will continue each year at the NJAS.

Annie Viator asked if there was a contestant this year that received the scholarship but is not running for Miss American Angus. Cindy replied yes, her last name is Cox and she was from Oregon.

#### **RECOGNITION OF VOLUNTEERS**

**\*\*Committee Chair gifts from Leslie Mindemann were handed out by Regional Directors\*\***

Yellow cards for email updates and advising future meeting documents would be digital (except minutes, Treasurer Report and Budget) were handed out to be completed.

### **OLD BUSINESS**

Shally Rogen reported on the Full Circle Online Auction. She thanked the consignors, help, the posts all people shared, etc.

She reported the semen and cow are not big items. She asked state auxiliaries to consign. They would like to see the state auxiliaries put items in the sale. She reported the auction date will change for next year. It will be on 11/7, the Thursday following the Annual Convention in Reno NV. The committee hopes to get the buzz going during convention. The committee has sample items if anyone wants to consign but isn't sure what to do.

Mentoring Program – Leslie Mindemann reported this committee has two new chairs, Katelyn Corsentino and Tony Theis. They are looking for proteges.

Leslie also reported for the Ways & Means committee. The new fundraiser is Christmas Cards. See information for the cards in the Angus Gift Barn. The printer is Bolte Hall. Link is on the website under shopping.

Leslie reported the Wisconsin Auxiliary is marketing etched glasses from the 2018 NJAS at the back of the meeting room. There are six pendants left at \$50.

### **NEW BUSINESS**

Budget presented by Nancy Thelan.

Annie Viator asked what is insurance. Nancy reported insurance on the AGB trailer and liability. She reported it has been running lower so we decreased that budget line item. Annie also asked about Miscellaneous line item. Nancy advised it is no change from last year. We didn't hit that line item last year but like to have it there in case.

A question was asked what is web site/email blast. What will the cost be when we start paying? Advised we are already paying for Constant Contact (bulk email service) fee and annual web site hosting fee.

Val Gafney in the back of the room asked if our auxiliary needs to pressure the Angus Association board regarding Angus media. Cindy Ahearn emphatically said no, it has already been done! The decision is between the Auxiliary and Angus Media. Leslie Mindemann then reported we are currently in negotiations.

Annie Viator asked who is in charge of Angus Media. She was advised it was Rick Cozzitorto.

Nancy went over how 25% of profitable years go into endowment funds.

Appointment of 2019 Nominating Committee:

It was announced the Executive Committee selected Emma Collins and Carol Bloom to the Nominating Committee. Nominations were taken from the floor to replace Kathi Creamer and Barb Ettredge. Nancy Thelan and Lynne Hinrichsen were nominated.

***Kathi Creamer made the motion to close the nominations. Shally Rogen seconded the motion. Motion carried.***

Leslie Mindemann appointed Cortney Holshouser and Cristy Perdue to be Election Tellers.

**PRESENTATION OF NOMINATING COMMITTEE'S OFFICER SLATE:**

President – Cindy Ahearn  
President Elect – Gina Hope  
Secretary Treasurer – Pam Velisek  
Advisor – Leslie Mindemann

***Anne Lampe moved to close the nominations. Annie Viator seconded the motion. Motion carried.***

Regional Directors were presented by Julie Murnin:

Region 1	Carol DeMeyer
Region 2	Vivian Wolf
Region 3	Marya Haverkamp

**MEMBER CONCERNS**

One concern presented. \$50 memorial donated – can we publicize through Public Relations. Answer was: Anyone can make a donation in memory of whomever. Send funds to Angus Foundation with letter stating which Auxiliary fund it is to be donated to, Scholarship or Awards. Annie asked it to be made public so more people know.

**PASSING OF THE GAVEL**

The Gavel was passed on to Cindy Ahearn.

Cindy Ahearn did announcements.

***Lynne Hinrichsen moved to adjourn the meeting. Emma Collins seconded the motion. Motion Carried.***

Meeting was adjourned at 4:32 pm

Respectfully submitted,

Gina Hope  
Secretary-Treasurer

AMERICAN ANGUS AUXILIARY  
BUDGET  
OCTOBER 1, 2019-----SEPTEMBER 30, 2020

INCOME

ANNUAL MEETING/MID-YEAR MEETING	\$ 3,000
AWARDS	2,100
BEEF EDUCATION	5,500
FRIENDS OF BLACK KETTLE	1,000
MEMBERSHIP	3,300
MISC. INCOME	1,000
SPECIAL EVENT – WOMEN’S CONFERENCE	20,000
MAA PROGRAM	12,000
FEATURED FUNDRAISER	8,500
WAYS & MEANS – Other (Gifts That Sizzle, Rattey)	3,000
ANGUS GIFT BARN	34,400

---

TOTAL	\$ 93,800
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EXPENSES

ANNUAL MEETING/MID-YEAR MEETING	\$ 3,500
AWARDS	2,100
BEEF EDUCATION	5,000
FRIENDS OF BLACK KETTLE	1,000
INSURANCE	900
MISCELLANEOUS	250
MAA PROGRAM EXPENSE & TRAVEL	13,000
OFFICER & DIRECTOR EXPENSE	7,750
OTHER COMMITTEE EXPENSE	2,000
PR – NEWSLETTER/ADS	1,500
WEB SITE & EMAIL BLASTS	1,000
PROFESSIONAL FEES	1,100
SPECIAL EVENT – WOMEN’S CONFERENCE	20,000
TRANSFER TO SCHOLARSHIP/AWARDS	5,000
FEATURED FUNDRAISER	200
WAYS & MEANS- Other (Gifts That Sizzle, Rattey)	500
ANGUS GIFT BARN	29,000

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TOTAL	\$ 93,800
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## *American Angus Auxiliary **BOARD** Meeting*

*Saturday November 2, 2019 1:00 pm  
Convention Center A 3-4, Reno, Nevada*

### **Call to Order**

**Cindy Ahearn President**

### **Welcome and Introductions**

Executive Committee  
Committee Chairs  
State Presidents  
Distinguished Women  
Past Auxiliary Presidents  
Guests

**Minutes from 2018 Board Meeting Columbus, Ohio**  
**Treasurer Report (no motion)**

**Pam Velisek Secretary**  
**Pam Velisek Treasurer**

### **Old Business**

Endowments  
Public Relation MOU  
Digital Transition

### **New Business**

Reports  
Bylaw Review for 2020  
Guidelines Review for 2020  
Campaigning-Endorsements-Elections  
Presentation of the 2019-20 Budget  
Financial Transition

**Nancy Thelen Finance Chair**

### **Announcements**

American Angus Auxiliary Social to follow this meeting. Annual Meeting starts at 3:00-4:30.  
Angus Gift Barn, open Saturday and Sunday during trade show hours.  
No Silent Auction at AGB  
American Angus Auxiliary Breakfast Sunday Nov. 3, 7:00 Peppermill Tuscany Ballroom  
Past President's Luncheon Sunday Nov. 3, noon Peppermill Café Milano  
Miss American Angus Speeches Sunday Nov. 3, 4:00 in A 12-13  
AAA Awards Breakfast-Crowning of Miss American Angus 2020 Peppermill Tuscany Ballroom  
Women Connected/ Spring Meeting March 3-6, 2020 Wooster, Ohio  
National Junior Angus Show July 3-11, 2020 Harrisburg, PA  
American Angus Annual Convention November 6-9, 2020 Kansas City, MO

### **Adjourn**

*American Angus Auxiliary **EXECUTIVE** Committee Meeting*

*Saturday November 2, 2019 8:00 am*

*Villa Suite Peppermill Hotel Reno, Nevada*

**Call to Order**

**Cindy Ahearn President**

**Review of Schedule**

**Minutes from November 3, 2018 Columbus, Ohio  
Treasurer Report (no motion)**

**Pam Velisek Secretary  
Pam Velisek Treasurer**

**Old Business**

Endowments  
Public Relation MOU  
LEAD payments-forfeits  
Digital Transition-Post Cost  
AGB Online Membership Form  
Ballot Reimbursement  
MAA Costs American Futurity  
Full Circle Online Auction

**New Business**

Reports  
Scholarship Recommendations-Committee Nominations  
Nominating Committee-appointments/elected  
Distinguished Woman Committee  
Guideline Updates  
Guidelines for Digital Meetings  
Breakfast 360  
Bylaw Revisions  
Finance Report

**Gina Hope President-Elect  
Leslie Mindemann Advisor**

**Nancy Thelen Finance Chair**

**Announcements**

Women Connected/ Spring Meeting	March 3-6, 2020 Wooster, Ohio
National Junior Angus Show	July 3-11, 2020 Harrisburg, PA
American Angus Annual Convention	November 6-9, 2020 Kansas City, MO

**Adjourn**

## **American Angus Annual Convention Reno, Nevada 2019**

### **Review of Schedule and Responsibilities for Auxiliary**

(Nov. 1 Friday—9:00 am Presentation to AAA BOD  
6:00 pm Foundation Kick-off Party)

Tuscany Room 4-5  
Peppermill Spa and Casino)

#### **Nov. 2 Saturday**

8:00 am Executive Committee Meeting  
10:00 am MAA Orientation (Officers)  
1:00 pm Executive Board Meeting  
2:30 pm President's Reception/Social  
3:00 pm Annual Membership Meeting  
4:30 pm Candidate Forum  
7:00 pm Set up for Auxiliary Breakfast

Peppermill Villa Suite  
Convention Center A-14  
Convention Center A 3-4  
Convention Center A 3-4  
Convention Center A 3-4  
Convention Ballroom  
Peppermill Tuscany Ballroom

#### **Nov. 3 Sunday**

7:00 Auxiliary Breakfast  
12:00 Annual Past President Luncheon  
4:00 Miss American Angus Speeches

Peppermill Tuscany Ballroom  
Peppermill Café Milano  
Convention Center A 12-13

#### **Nov. 4 Monday**

7:30 American Angus Awards Breakfast  
Crowning of Miss American Angus 2019-20

Peppermill Tuscany Ballroom

*American Angus Auxiliary **ANNUAL** Meeting*

*Saturday November 2, 2019 3:00 pm*

*Convention Center A 3-4, Reno, Nevada*

**Call to Order**

**Cindy Ahearn President**

**Message from American Angus Association**

**Mark McCully AAA CEO**

**Welcome and Introductions**

**Cindy Ahearn, President**

Executive Committee, Committee Chairs, State Presidents, Distinguished Women, Past Auxiliary Presidents, Guests, Recognition of those who Volunteered

**Minutes from 2018 Annual Meeting Columbus, Ohio**

**Pam Velisek Secretary**

*(Minutes were published in the February Angus Journal and published on the Auxiliary website.)*

**Treasurer Report (no motion)**

**Pam Velisek Treasurer**

**Committee, Regional Director and State President Reports**

*(All reports are published on the Auxiliary website.)*

Historian

**Emma Collins, Chair**

Women Connected

**Anne Lampe, Chair**

Miss American Angus

**Whitney Trosper-Renfro, Chair**

Public Relations

**Julie Murnin, Chair**

Full Circle Online Auction

**Shally Rogan, Chair**

Scholarship

**Gina Hope, Chair**

Angus Gift Barn

**Melanie Kiani, Chair**

**Old Business**

Endowments

Public Relation MOU

Digital Transition

**New Business**

Presentation of the 2019-20 Budget

**Nancy Thelen, Finance Chair**

Appointment of the 2020 Nominating Committee

**Cindy Ahearn, President**

Appointment of Election Tellers

Bylaw Proposal

**Presentation of Nominating Committee/Slate of Officers**

**Leslie Mindemann, Nominating Chair**

**Elections**

**Cindy Ahearn, President**

Announcement of Regional Director Election

Election of 2019-20 American Angus Auxiliary Officers

**Passing of the Gavel**

**Cindy Ahearn, President**



**Announcements**

Angus Gift Barn, open Saturday and Sunday during trade show hours.

No Silent Auction at AGB

American Angus Auxiliary Breakfast Sunday Nov. 3, 7:00 Peppermill Tuscany Ballroom

Past President's Luncheon Sunday Nov. 3, noon Peppermill Café Milano

Miss American Angus Speeches Sunday Nov. 3, 4:00 in A 12-13

AAA Awards Breakfast-Crowning of Miss American Angus 2020 Peppermill Tuscany Ballroom

Women Connected/ Spring Meeting	March 3-6, 2020 Wooster, Ohio
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National Junior Angus Show	July 3-11, 2020 Harrisburg, PA
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American Angus Annual Convention	November 6-9, 2020 Kansas City, MO
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**Adjourn**

# American Angus Auxiliary Endowment Funds

*'sometimes you can't see where you're going until you see where you've been'*

<u>Date</u>	<u>Contributions</u>	<u>Gain on Investment</u>	<u>Expenses</u>		<u>3Yr Avg @ 5%</u>
<b><u>Scholarship Fund</u></b>					
9/30/2005				\$ 199,022.40	
9/30/2006	\$ 56,451.26	\$ 14,748.16	\$ 10,000.00	\$ 260,221.85	
9/30/2007	\$ 13,887.41	\$ 32,785.72	\$ 10,000.00	\$ 296,895.07	\$ 12,602.32
9/30/2008	\$ 1,080.00	\$ (39,805.03)	\$ 12,000.00	\$ 246,170.04	\$ 13,388.12
9/30/2009	\$ 19,050.00	\$ (468.37)	\$ 15,000.00	\$ 249,751.67	\$ 13,213.61
9/30/2010		\$ 21,613.94	\$ 12,000.00	\$ 259,365.61	\$ 12,588.12
9/30/2011 *	\$ 6,275.00	\$ (2,309.39)	\$ 12,000.00	\$ 251,331.22	\$ 12,674.14
9/30/2012	\$ 4,000.00	\$ 50,865.13	\$ 12,000.00	\$ 294,196.35	\$ 13,414.89
9/30/2013	\$ 1,425.00	\$ 39,965.41	\$ 13,000.00	\$ 322,586.76	\$ 14,468.57
9/30/2014	\$ -	\$ 37,372.38	\$ 13,000.00	\$ 346,959.14	\$ 16,062.37
9/30/2015	\$ 5,400.00	\$ (2,704.01)	\$ 14,700.00	\$ 334,955.13	\$ 16,741.68
9/30/2016	\$ 5,830.00	\$ 37,176.78	\$ 15,500.00	\$ 362,461.91	\$ 17,406.27
9/30/2017	\$ 10,350.00	\$ 45,305.12	\$ 17,000.00	\$ 401,117.03	\$ 18,308.90
9/30/2018	\$ 15,375.00	\$ 36,223.69	\$ -	\$ 452,715.72	\$ 20,271.58
9/30/2019	\$ 9,150.00	\$ 18,381.56	\$ 35,000.00	\$ 445,247.28	\$ 21,651.33
<b>Totals &amp; % Change</b>	<b>\$ 148,273.67</b>	<b>\$ 289,151.09</b>	<b>\$ 191,200.00</b>		
Average Annual Gain		\$ 20,653.65			
<b><u>Educational Awards</u></b>					
9/30/2010		\$ 2,379.06	\$ 1,000.00	\$ 28,362.81	
9/30/2011 *		\$ (243.73)	\$ 91.45	\$ 28,027.63	
9/30/2012	\$ 5,000.00	\$ 5,498.58	\$ 1,544.13	\$ 36,982.08	\$ 1,556.21
9/30/2013	\$ 5,625.00	\$ 5,198.43	\$ 613.19	\$ 47,192.32	\$ 1,870.03
9/30/2014	\$ 5,990.00	\$ 5,304.64	\$ 329.66	\$ 58,157.30	\$ 2,372.20
9/30/2015	\$ (4,175.58)	\$ (604.51)	\$ 445.86	\$ 52,931.35	\$ 2,638.02
9/30/2016	\$ 1,514.23	\$ 5,902.07	\$ -	\$ 60,347.65	\$ 2,857.27
9/30/2017		\$ 7,495.29	\$ 1,289.02	\$ 66,553.92	\$ 2,997.22
9/30/2018	\$ 58.00	\$ 5,815.81	\$ 1,200.00	\$ 71,227.73	\$ 3,302.16
9/30/2019		\$ 2,890.34	\$ 1,157.84	\$ 72,960.23	\$ 3,512.36
<b>Totals &amp; % Change</b>	<b>\$ 14,011.65</b>	<b>\$ 39,635.98</b>	<b>\$ 7,671.15</b>		
Average Annual Gain		\$ 3,963.60			
<b><u>Pat Grote Scholarship</u></b>					
9/30/2010		\$ 1,684.21	\$ 1,800.00	\$ 19,063.70	
9/30/2011*		\$ (125.63)	\$ (200.00)	\$ 19,138.07	
9/30/2012		\$ 3,865.10	\$ 600.00	\$ 21,403.17	\$ 993.42
9/30/2013		\$ 2,949.42	\$ 500.00	\$ 23,852.59	\$ 1,073.23
9/30/2014		\$ 2,793.50	\$ 1,300.00	\$ 25,346.09	\$ 1,176.70

[illegible]

9/30/2015		\$ (220.65)	\$ 750.00	\$ 24,375.44	\$ 1,226.24
9/30/2016		\$ 2,739.85	\$ 1,250.00	\$ 25,865.29	\$ 1,259.78
9/30/2017		\$ 3,236.69	\$ 1,000.00	\$ 28,101.98	\$ 1,305.71
9/30/2018		\$ 2,526.20	\$ 1,500.00	\$ 29,128.18	\$ 1,384.92
9/30/2019	\$ 1,500.00	\$ 1,213.27	\$ (250.00)	\$ 32,091.45	\$ 1,488.69
<b>Totals &amp; % Change</b>	<b>\$ -</b>	<b>\$ 20,661.96</b>	<b>\$ 8,250.00</b>	<b>\$ 791.67</b>	<b>Avg Expense</b>
Average Annual Gain/Cost		\$ 2,066.20	\$ 1,178.57		
<b>Total Contributions</b>	<b>\$ 162,285.32</b>	<b>current All Funds Total</b>		<b>\$ 430,462.53</b>	
*2011 Forfeiture from prior years adjustment					

[illegible]

**Angus Foundation  
American Angus Auxiliary Scholarship Fund  
Schedule of Assets  
September 30, 2019**

**Investments and Other Assets**

<b>Cash</b>	\$ -
<b>Investments</b>	<u>445,247.28</u>
<b>Total Investments and Other Assets</b>	<u><u>\$ 445,247.28</u></u>

**Angus Foundation  
American Angus Auxiliary Scholarship Fund  
Statement Of Activity And Change In Net Assets  
September 30, 2019**

**Revenue:**

Contributions	\$ 9,150.00
---------------	-------------

**Investment income**

Interest	19,182.40
Realized gains (losses)	5,770.95
Unrealized gains (losses)	(6,464.89)
Fees	(106.90)
Total Investment Income	<u>18,381.56</u>

<b>Total Revenue</b>	<u>27,531.56</u>
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**Program Costs:**

Scholarships	<u>35,000.00</u>
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<b>Change in Net Assets</b>	(7,468.44)
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**Net Assets, As Of Beginning of Fiscal Year  
October 1, 2018**

<u>452,715.72</u>
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**Net Assets, End of Fiscal Year  
September 30, 2019**

<u><u>\$ 445,247.28</u></u>
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**Angus Foundation  
Pat Grote Endowment Fund  
Schedule of Assets  
September 30, 2019**

**Investments and Other Assets**

<b>Investments</b>	<u>\$ 32,091.45</u>
<b>Total Investments and Other Assets</b>	<u><u>\$ 32,091.45</u></u>

**Liabilities and Net Assets**

<b>Liabilities</b>	
Deferred awards	\$ -
<b>Net Assets</b>	<u>\$ 32,091.45</u>
<b>Total Liabilities and Net Assets</b>	<u><u>\$ 32,091.45</u></u>



**Angus Foundation  
Pat Grote Endowment Fund  
Statement OF Activity And Change In Net Assets  
September 30, 2019**

**Revenue:**

Contributions	\$ 1,500.00
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**Investment income**

Interest	1,266.11
Realized gains (losses)	380.91
Unrealized gains (losses)	(426.72)
Fees	(7.03)
	<u>1,213.27</u>

<b>Total Revenue</b>	<u>2,713.27</u>
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**Program Costs:**

Sponsorships	250.00
Sponsorships forfeited	(500.00)

<b>Total Program Costs</b>	<u>(250.00)</u>
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<b>Change in Net Assets</b>	2,963.27
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**Net Assets, Beginning of Fiscal Year  
October 1, 2018**

<u>29,128.18</u>
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**Net Assets, End of Fiscal Year  
September 30, 2019**

<u><u>\$ 32,091.45</u></u>
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**Angus Foundation  
American Angus Auxiliary  
Educational Awards Endowment Fund  
Schedule of Assets  
September 30, 2019**

**Investments and Other Assets**

<b>Investments</b>	<u>\$ 72,960.23</u>
<b>Total Investments &amp; Other Assets</b>	<u><u>\$ 72,960.23</u></u>

**Angus Foundation  
American Angus Auxiliary  
Educational Awards Endowment Fund  
Statement of Activity And Change In Net Assets  
September 30, 2019**

**Revenue:**

Contributions	\$	-
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**Investment income**

Interest		3,016.27
Realized gains (losses)		907.43
Unrealized gains (losses)		(1,016.54)
Fees		(16.82)
		2,890.34

<b>Total Revenue</b>		2,890.34
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**Program Costs:**

<b>Total Program Costs</b>		1,157.84
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<b>Change in Net Assets</b>		1,732.50
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<b>Net Assets, As Of Beginning of Fiscal Year October 1, 2018</b>		71,227.73
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<b>Net Assets, As Of End of Fiscal Year September 30, 2019</b>	\$	72,960.23
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AMERICAN ANGUS AUXILIARY  
BUDGET  
OCTOBER 1, 2019-----SEPTEMBER 30, 2020

INCOME

ANNUAL MEETING/MID-YEAR MEETING	\$ 3,000
AWARDS	2,100
BEEF EDUCATION	5,500
FRIENDS OF BLACK KETTLE	1,000
MEMBERSHIP	3,300
MISC. INCOME	1,000
SPECIAL EVENT – WOMEN’S CONFERENCE	20,000
MAA PROGRAM	12,000
FEATURED FUNDRAISER	8,500
WAYS & MEANS – Other (Gifts That Sizzle, Rattey)	3,000
ANGUS GIFT BARN	34,400

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TOTAL	\$ 93,800
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EXPENSES

ANNUAL MEETING/MID-YEAR MEETING	\$ 3,500
AWARDS	2,100
BEEF EDUCATION	5,000
FRIENDS OF BLACK KETTLE	1,000
INSURANCE	900
MISCELLANEOUS	250
MAA PROGRAM EXPENSE & TRAVEL	13,000
OFFICER & DIRECTOR EXPENSE	7,750
OTHER COMMITTEE EXPENSE	2,000
PR – NEWSLETTER/ADS	1,500
WEB SITE & EMAIL BLASTS	1,000
PROFESSIONAL FEES	1,100
SPECIAL EVENT – WOMEN’S CONFERENCE	20,000
TRANSFER TO SCHOLARSHIP/AWARDS	5,000
FEATURED FUNDRAISER	200
WAYS & MEANS- Other (Gifts That Sizzle, Rattey)	500
ANGUS GIFT BARN	29,000

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TOTAL	\$ 93,800
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ENDOWMENT AGREEMENT BETWEEN  
AMERICAN ANGUS AUXILIARY  
AND  
THE ANGUS FOUNDATION  
FOR  
THE CREATION OF THE  
AMERICAN ANGUS AUXILIARY EDUCATIONAL AWARDS  
ENDOWMENT FUND

It is with the understanding that endowment funds help ensure the Angus breed's success because they provide a permanent funding source to generate predictable, growing streams of income in perpetuity that create and sustain education, youth and research activities, AMERICAN ANGUS AUXILIARY, St. Joseph, Missouri (hereinafter referred to as "Donors") and the ANGUS FOUNDATION, St. Joseph, Missouri, a not-for-profit corporation, organized pursuant to the laws of the State of Illinois (hereinafter referred to as "Foundation") hereby agree to establish from gifts made by the Donors an endowed fund to be known as the AMERICAN ANGUS AUXILIARY EDUCATIONAL AWARDS ENDOWMENT FUND (hereinafter referred to as the "Fund"). It is the intent of the parties that this document expresses the Donors' preference as to the use of the Fund.

ARTICLE I

The spendable earnings of the Fund will be used to support the AMERICAN ANGUS AUXILIARY EDUCATIONAL AWARDS as follows:

1. Crystal Award(s)
2. Silver Pitcher Award(s)
3. Silver Bowl Award(s)
4. Spader Award(s)
5. Pat Grote Speech Contest Award(s)
6. Miss America Angus Silver Tray Award
7. Black Kettle Award(s)
8. Miss America Angus Red Jacket Award
9. Miss America Angus Banner Award
10. Auxiliary Certified Angus Beef (CAB) Cook-Off Award(s)

Spendable earnings may also be used to support any other expenditures for educational awards mutually agreed upon by the Foundation and Donors. Furthermore, it is understood and agreed upon that Donors will annually donate and return any unused spendable earnings to Foundation in support of the AMERICAN ANGUS AUXILIARY EDUCATIONAL AWARDS ENDOWMENT FUND.

ARTICLE II

Donors will annually account to Foundation the respective award recipient(s) names and amount of award expenditures.

### ARTICLE III

The endowment will be fully funded at \$29,934.35. The first award(s) will commence when the spendable earnings on hand are sufficient to support an annual stipend. The Angus Foundation Board of Directors has established a spending policy which defines spendable earnings. (Currently this policy is a total return spending policy--income plus appreciation--which permits a specified percentage of the three year moving average of the Fund's market value for spending.) The spending policy is subject to change from time to time in the discretion of the Angus Foundation Board of Directors and the Donors understand that this Fund would be affected by any future policy changes. The Foundation will annually review the Fund's spendable earnings and is authorized to establish an annual award amount that is within the spending policy limits in place at the time of the award. Earnings which exceed the authorized spending policy amount will be added annually to the temporary restricted account of the Fund.

### ARTICLE IV

This Fund will be managed in all respects as a permanently endowed fund. To facilitate investment of the Fund, the Foundation will have the power to sell, transfer, or otherwise dispose of for value any of the assets of the Fund. The Foundation may invest and reinvest the assets of the Fund in securities, investment pools, investment trusts, and other property without restriction. Further, the Foundation will have in regard to the Fund those powers given to an institution by the Uniform Management of Institutional Funds Act, and any other power authorized in the Illinois Statutes not inconsistent with the provisions of this agreement.

### ARTICLE V

The Foundation may accept future gifts or bequests from the Donors, or from others, as an addition to the Fund and subject to the terms of this Agreement. The Foundation may also accept future gifts or bequests from the Donors as entirely separate funds; provided that the acceptance of said funds will create no obligation on this Fund or its use.

### ARTICLE VI

If circumstances should arise in the future that make it illegal, impossible, or impractical to use the Fund for the purpose specified above, then the President of the Angus Foundation may submit a request for modification of this purpose to the Board of Directors of the Angus Foundation. If, in the best judgment of the Directors, such modification is deemed prudent and in keeping with the original intent of the Donors the Directors may authorize the use of the spendable income from the Fund for the modified purpose. In the event of such a modification, the name of AMERICAN ANGUS AUXILIARY will continue to be associated with the Fund.

### ARTICLE VII

Should the official designation or name of any official of the Angus Foundation mentioned herein be changed, then that official or organization most nearly performing the responsibilities of said organization will be construed to have the responsibilities as herein set out.

Dated at Saline, Michigan this 11<sup>th</sup> day of February, 2008.

Donors:

Nancy Thelen  
American Angus Auxiliary  
Nancy Thelen, President

Accepted by the Angus Foundation this 5<sup>th</sup> day of February, 2008

The Angus Foundation

By Milford H. Jenkins  
Milford H. Jenkins, President

## **American Angus Auxiliary 2019 Regional Director Annual Report**

***Region:      Director:***

***States in Region:***

***State Auxiliary Presidents in Region: (State, Name, Email)***

***State Scholarship Contacts in Region: (State, Name, Email)***

***Notable Activities within your Region since Mid-Year Report:***

***Notable Awards Given in Region since Mid-Year Report (Auxiliary awards, scholarships, royalty, junior association awards, shows) :***

***Efforts / Assistance with formation of New Auxiliaries:***

***Membership Recruitment Ideas / Fundraising Ideas within your Region:***

***Director Accomplishments in 2019:***

***Your Goals for 2020:***

***Additional Comments:***



# American Angus Auxiliary

## 2019 Annual Meeting Regional Director Report

July 2019 – November 2019

**Region:** 2     **Director:** Vivian Wolf

**States in Region:** Texas, Oklahoma, New Mexico, Colorado

**Existing State Auxiliaries:** Texas

**State Auxiliary Presidents:**

TX: Vivian Wolf  
12979 US Hwy 281  
Windthorst, TX 76389  
940-733-3059  
Vivwolf67@gmail.com

POC: Oklahoma  
Cara Gerken  
27520 St. Hwy 33  
405-368-0773  
Cashion, OK 73016  
caragerk@gmail.com

POC: Oklahoma  
Lindsay Henricks  
34173 County Street 2730  
Anadarko, OK 73005  
559-479-9437

POC: New Mexico  
Linda Richardson  
PO BOX 487  
Carlsbad, NM 88221  
575-885-6175

**Angus Royalty:**

Texas:  
Gracie Smith  
245 PR 5119  
Kirbyville, TX 75956

Colorado:  
Molly Cooksey  
42483 WCR 10  
Roggen, CO 80652

POC: Colorado  
Lea Rohr - Youth  
20950 CR 1  
Elbert, CO 80106  
303-435-3715  
[lazyhranchco@msn.com](mailto:lazyhranchco@msn.com)

POC: Colorado  
Brent Vieselmeyer - Youth  
36996 CR 53  
Amherst, CO 80721  
970-854-4322  
[visionangus@pctelcom.coop](mailto:visionangus@pctelcom.coop)

POC: Colorado  
Kathi Creamer  
17270 6450 Road  
Montrose, CO 81401  
970-596-4517  
[kathi@lazyjb.com](mailto:kathi@lazyjb.com)

POC: New Mexico  
Candy Trujillo  
New Mexico Angus President  
480-208-1410

Oklahoma:  
Victoria Gerken  
27520 St. Hwy 33  
Cashion, OK 73016

New Mexico:  
No Queen

# American Angus Auxiliary

## 2019 Annual Meeting Regional Director Report

July 2019 – November 2019

### **Goals & Accomplishments for 2020:**

The National Auxiliary would love to have an auxiliary present in each state, so we hope to continue efforts in the states that do not have one or at least set up some sort of liaisons. Linda Richardson is still working on getting New Mexico women involved in the Angus Auxiliary. In Colorado, Kathi Creamer continues to be a source of information for the Colorado juniors and a great liaison for the auxiliary. Lindsay Hendricks is organizing liaisons for the state of Oklahoma.

### **Notable Awards Given in Region:**

**Dylan Denny, Texas – NJAA Foundation Director**

### **Juniors Attending LEAD**

From Texas: Cutter Pohlman, Colter Pohlman, Cooper Free, Stuart Lastovica, Presley Sliger, Aliana Evans, Gracie Smith, Bailey Bozeman, Landry Bozeman, Jeremiah Steph, Karsen Smoot, Taylor Martin, Emma Nowotny, and Kaden Morris.

From Oklahoma: Abby Bell, Jackson Ray, Bowen Bridges, Sydney Johnson, Charley Johnson, Madelyn Gerken, Victoria Gerken

### **State Requests:**

None

### **Suggestions to Increase AAA Members:**

Just continue to reach out to others in the barns at shows, and be an advocate in the beef industry in all that we do.

**Comments on AAA programs & activities:** I am excited to be a part of this dynamic organization. I enjoy being a regional director and looking forward to being involved in many activities as well as promoting the Angus Breed.

## **American Angus Auxiliary 2019 Regional Director Annual Report**

***Region: 3      Director: Marya Haverkamp***

***States in Region:***

***Iowa, Kansas, Minnesota, Nebraska, North Dakota, South Dakota***

***State Auxiliary Presidents in Region: (State, Name, Email)***

***Iowa: Robin Younge***

***Kansas: Wendy Flory***

***Minnesota: Tammy Borman***

***Nebraska: Stephanie Schafer***

***North Dakota: Stacy Erdman***

***South Dakota: Erica Styles***

***Notable Activities within your Region since Mid-Year Report:***

***Silent auction at the annual banquets***

***Junior shows***

***Notable Awards Given in Region since Mid-Year Report (Auxiliary awards, scholarships, royalty, junior association awards, shows) :***

***Scholarships and achievement awards***

***Efforts / Assistance with formation of New Auxiliaries: NA***

***Membership Recruitment Ideas / Fundraising Ideas within your Region:***

***Silent auctions and/or raffles; recruitment at shows, mentoring***

***Director Accomplishments in 2019: helping collect new emails and update the email list for membership***

***Your Goals for 2020: more contact with state associations***

***Additional Comments: looking forward to next year***

## **American Angus Auxiliary 2019 Regional Director Annual Report**

**Region:** Four      **Director:** Julie Conover

**States in Region:** Missouri, Arkansas, Louisiana, Tennessee, Mississippi, Alabama, North Carolina, South Carolina, Georgia, Florida.

### **State Auxiliary Presidents in Region: (State, Name, Email)**

Alabama: June Wood; woodangus@bellsouth.net

Arkansas: Leslie Roye; Hailey5@cox.net

Louisiana: Courtney Deitch; courtney@cenrn.net (still trying to confirm)

Mississippi: Melanie Kiani; Melk8890@gmail.com

Missouri: Kathryn Coon; kacpwb@gmail.com

North Carolina: Callie Carson; carsonfamilyfarm@gmail.com

Georgia: No President: Auxiliary in the process of dissolving.

No Auxiliary in the following states: Florida, South Carolina, Tennessee

### **State Scholarship Contacts in Region: (State, Name, Email)**

Alabama: June Wood; woodangus@bellsouth.net

Arkansas: Leslie Roye; Hailey5@cox.net

Florida: Donna Blommel; info@floridaangusassociation.com

Georgia: Carolyn Gazada; gazdacattleco@bellsouth.net

Louisiana: Angie LeBeouf; angielebeouf@gmail.com

Mississippi: Melanie Kiani; Melk8890@gmail.com; Co-Chair Emma Collins; emmacollinsc@gmail.com

Missouri: Ashlyn Richardson; adrrmd@mail.missouri.edu

North Carolina: Elaine Scarlett; e.scarlett@yahoo.com

South Carolina: Kelley Ryan (Jr. Advisor); kryan3575@gmail.com

Tennessee: Susan Mayfield; mayfield0023@gmail.com

### **Notable Activities within your Region since Mid-Year Report:**

*In the time between the National Junior Angus Show (NJAS) and Angus Convention, October is the month with the most activity. The meetings have not occurred yet as of the deadline of this report. North Carolina hosted their summer meeting/outing on July 26.*

### **Notable Awards Given in Region since Mid-Year Report (Auxiliary awards, scholarships, royalty, junior association awards, shows):**

*Each state has a variety of goals and timelines for youth recognition. State scholarships and Auxiliary Achievement awards have been awarded in some states since mid-year meeting. Royalty/Ambassador awards all tend to be awarded between Angus Convention and mid-year meeting with two exceptions. The following youth are serving as royalty:*

Florida: Queen: Morgan Blommel, Dade City, FL; Princess: Gracie Brock, Bonifay, FL; and Sweetheart: Lilly Larson, Okeechobee, FL.

Missouri: Queen: Holly Sinning, Mansfield, MO; Princess: Alexis Koelling, Curryville, MO; and Ambassador: Garrett Schuering, Thompson, MO.

Arkansas: Queen: Hailey Royce, Fayetteville, AR.

Louisiana: Queen: Kara LeBeouf, DeRidder, LA; and Princess: Elise Meche, Morganza, LA.

Tennessee: Queen: Sydney Brady, Cleveland, TN.

Mississippi: \*Note: 2020 royalty will be crowned in October, but serve from January to December. Queen: Bethany White, Morton, MS; and SW District Princess: Emma Davis, Monticello, MS.

Alabama: Sr. Queen: Audra Graves, Cleveland, AL; and Jr. Queen: Kynleigh Wood, Holly Pond, AL.

North Carolina: \*Note: 2020 royalty will be crowned in late October at state fair.

Queen: Marcie Harward, Richfield, NC; Princess: Mattie Harward, Richfield, NC; and Sweethearts: Mad-die Grace Carpenter, Lydia Crocker, Ava Wood, and Caroline Scarlett.

South Carolina: Queen: Kaylen Ryan, Fair Play, SC; and Princess: Madilyn Ryan, Fair Play, SC.

Georgia: Queen: Hannah Williams, Milan, GA; and Princess: Nancy Murray, Folkston, GA.

### ***Efforts/Assistance with formation of New Auxiliaries:***

*Florida has great potential for an Auxiliary in the future. The efforts at the NJAS have helped to increase awareness of the Auxiliary.*

### ***Membership Recruitment Ideas/Fundraising Ideas within your Region:***

*Annual meetings of the state associates as well as preview shows are the two times that most of the auxiliary members gather. This is a time where much of the potential audience is already in one location to make recruiting easier.*

*North Carolina completed their second cookbook earlier this year, Pasture and Plate. The book is currently for sale as a fundraiser.*

### ***Director Accomplishments in 2019:***

*Serving in my first year, one of my goals was to update the state contact information for Region 4. This was a larger undertaking than anticipated, but with reaching out to those who didn't have email addresses as well as completing a traditional mailing, the membership continues to be updated.*

*At the 2019 NJAS in Louisville, I hosted our first meet-and-greet for Region 4 state auxiliary presidents.*

### ***Your Goals for 2020:***

*One of my main focuses is to continue to update the contact information for the members within our region. Additionally, I feel that we all are valuable resources for each other when it comes to state associations. I hope to again host, and increase the attendance, of a meet-and-greet for region four at NJAS.*

### ***Additional Comments:***

*Region 4 is the proud home of many dedicated members. Thank you to Melanie Kiani and her committee for their work with the Angus Gift Barn, serving as one of the main fundraisers. Also, a big thank you to Emma Collins for all of her hard work in documenting the activities of the Auxiliary as Historian.*

## **American Angus Auxiliary 2019 Regional Director Annual Report**

**Region: 5    Director: Deanna L. Hofing**

**States in Region: Illinois, Indiana, Kentucky, Ohio, Michigan, Wisconsin**

### **State Auxiliary Presidents in Region: (State, Name, Email)**

Illinois: Andrea Schnelten, [andreahulke@gmail.com](mailto:andreahulke@gmail.com)

Indiana: Cassie Royer, [teamroyer@yahoo.com](mailto:teamroyer@yahoo.com)

Kentucky: Stephanie Fouts, [msfouts@windstream.net](mailto:msfouts@windstream.net)

Michigan: Rachel Vaassen, [itsmerachael@gmail.com](mailto:itsmerachael@gmail.com)

Ohio: Kellie Miller, [woodside@ohiolink.net](mailto:woodside@ohiolink.net)

Wisconsin: Keri Retallick, [twokcattlekr@netscape.net](mailto:twokcattlekr@netscape.net)

### **State Scholarship Contacts in Region: (State, Name, Email)**

Illinois: Alicia Miller, [Alicia.miller@compeer.com](mailto:Alicia.miller@compeer.com)

Indiana: Deanna Hofing, [bloomdea@hotmail.com](mailto:bloomdea@hotmail.com)

Kentucky: Judy Rowland, [hollyhill@scrtc.com](mailto:hollyhill@scrtc.com)

Michigan: Sterling Reichenbach, [sterlingreichenbach@gmail.com](mailto:sterlingreichenbach@gmail.com)

Ohio: Christina Howell, [Howell521@gmail.com](mailto:Howell521@gmail.com)

Wisconsin: Kayla Jentz, [jentz@uwalumni.com](mailto:jentz@uwalumni.com)

### **Notable Activities within your Region since Mid-Year Report:**

Illinois: At the State Preview Show they provided an Ice Cream Social for juniors and their families. The auxiliary did introduce a new event during the preview show. They had an informal meeting with a social side. It proved to be a nice break for show moms and did attract a lot of new women which was the goal.

Indiana: Indiana has a candidate, Becky Knott, running for Region 5 director.

Kentucky: The Kentucky Auxiliary hosted the interview and selection of the 2019/2020 Queen and Princess Contest. Each contestant received a small gift. A new permanent Princess sash was commissioned and purchased to match the Queen sash. The Auxiliary also awarded the Belle of the Bluegrass scholarship at our Annual State Preview Show. Kentucky host the National Junior Angus Show and many of the Auxiliary ladies volunteered throughout the week. The Kentucky Auxiliary also funds scholarship monies for the Juniors participating in the LEAD conference.

Michigan: Michigan has a candidate, Lori Pillars, running for Region 5 director.

Wisconsin: The Wisconsin auxiliary once again had another successful dessert auction this fall. Additionally, they increased their ambassador and scholarship programs participation.

***Notable Awards Given in Region since Mid-Year Report (Auxiliary awards, scholarships, royalty, junior association awards, shows) :***

Indiana: The auxiliary is looking forward to the Indiana Junior Angus Association annual meeting to be held in December. We are planning to serve a collection of our very own, homemade, family recipe desserts.

Michigan: Julia Sanderson placed 3<sup>rd</sup> in the intermediate division of graphic design at the 2019 NJAS. At the annual Michigan Angus banquet, we recognized 19 outstanding juniors with the 2018 Certificates of Achievement.

Wisconsin: Wisconsin Auxiliary has continued to support their juniors by offering scholarships, beginner showmanship exhibitor harness, and LEAD grants. Their Ambassador program (royalty) has a great group of young people to help with Auxiliary projects, Wisconsin Angus Association events, and in the show ring. Wisconsin has also submitted their applications for certificate of achievement.

***Efforts / Assistance with formation of New Auxiliaries:***

All States within Region 5 have established auxiliaries

***Membership Recruitment Ideas / Fundraising Ideas within your Region:***

Indiana: The Indiana auxiliary has been very active fundraising in 2019. The auxiliary had a Facebook auction featuring Vera Bradley luggage set for Mother's Day and men's ostrich cowboy boots for Father's Day. They also held a live auction at the state preview show featuring 4 cow planters and a sports utility wagon full of toys donated by Indiana juniors. The fundraising efforts totaled almost \$4200.

Kentucky: The best time for membership recruitment for the Kentucky Auxiliary has been by including membership applications on the tables at the Kentucky Angus Associations Annual Meeting and Banquet.

Michigan: The annual silent/live auction was held at the annual meeting. Auxiliary members provided the items and raised over \$900. For membership recruitment, Michigan will host a special event for current and prospective auxiliary members at an Angus event they are already attending. Also, create an improved membership list to know who are members and consider a lifetime member option.

Wisconsin: The Wisconsin auxiliary has been very successful with their dessert Auction and Shoot the Bull program. Wisconsin's goal is to increase membership by 10% in 2020.

***Director Accomplishments in 2019:***

Many of the region 5 states had applicants for the AAAX National scholarship as well as the certificate of achievement.

***Your Goals for 2020:*** New regional director will be leading region 5 in 2020.

***Additional Comments:*** I want to thank all the region 5 auxiliary state presidents that I have had the pleasure to work with over the last four years. You have made it a wonderful experience being our regional director. Thank you for all you do for Angus youth and I wish each of your state auxiliaries much luck in the future.



American Angus Auxiliary  
2019 Regional Director Report Annual Report

**Region: 6 Director: Valerie Trowbridge**

**States in Region:**

Delaware, Maine, New Hampshire, Massachusetts, Vermont, New York, Rhode Island, Connecticut, New Jersey, Maryland, Pennsylvania, West Virginia, and District of Columbia

**Existing State Auxiliaries and Presidents in Region: (State, Name, Email)**

Atlantic National - Susie Webb [Susie@PANational.org](mailto:Susie@PANational.org)

Maryland - Pam Velisek [pvelisek@verizon.net](mailto:pvelisek@verizon.net)

Pennsylvania - Valerie Trowbridge [geneval@epix.net](mailto:geneval@epix.net)

Virginia - Catie Hope [chope714@gmail.com](mailto:chope714@gmail.com)

**State Contact without an Auxiliary**

West Virginia contact - Jennifer Clark (304)288-6353/(304)379-8057

New York contact - JoAnne King (518)234-8589/(518)852-1587 cell

**State Scholarship Contacts in Region: (State, Name, Email)**

Maryland – Brittany Full Douglas [fdebrit@vt.edu](mailto:fdebrit@vt.edu)

Pennsylvania – Nancy Frey [nfrey@freysupply.com](mailto:nfrey@freysupply.com)

Virginia – Linda Alexander [tpangus1993@yahoo.com](mailto:tpangus1993@yahoo.com)

West Virginia – Mida Peterson [rockin@shentel.net](mailto:rockin@shentel.net)

**Notable Activities in Region since Mid-Year Report:**

The Keystone International Livestock Exposition was held in Harrisburg PA, Farm Show Complex October 2-6. The Angus ROV show was held there too. The New York State Fair held its' ROV Angus Show in August.

Maryland Auxiliary had a couple of wine and paint nights to raise money for their lunch and scholarship fund.

Virginia had their midyear meeting at the Virginia breeders show. They are gearing up for scholarship contest and annual meeting.

**Notable Awards Given in Region since Mid-Year Report (Auxiliary awards, scholarships, royalty, Junior association awards, shows:**

Bryce Fitzgerald from PA received the Gold Award. He also placed second in the NJAS Showmanship contest. He also won herdsman of the year. Bryce Fitzgerald, Zach McCall, Daniel Rohrbaugh and Madison Weaver received an Angus Foundation Undergraduate Scholarship. Zach McCall from Virginia was the third place male scholarship winner of the American Angus Auxiliary. Jacob McCall and Megan Pelan received the Gordon and Robin Keys Family Angus Scholarship. Delaney Heath from Maryland received the Roscoe L. Richardson scholarship.

Sarah Harris of Virginia received the Rucker Family Angus Scholarship. Cailey Dahlquist of Washington PA received the Pennsylvania Angus Scholarship. Pennsylvania Auxiliary gave out two scholarships at their state show to Kaitlin Bell and Bryce Fitzgerald.

The Maryland Junior Angus Association won first place scrapbook at the NJAS. The Virginia Junior team won first in team fitting. Virginia also won herdsmanship for 16-30 head.

Pennsylvania won First place in the senior steak division in the All-American CAB Cook-Off. Virginia won first place in the junior other beef division.

Bryce Fitzgerald and Gordon Clark tied for the boys silver pitcher award.

Sarah Harris from Virginia made the top 15 in the NJAS Showmanship contest.

Daniel Rohrbaugh from Pennsylvania and Megan Pelan of Maryland were both elected as new Junior Board members for the NJAA.

#### **Efforts / Assistance with formation of New Auxiliaries:**

Been talking to New York and West Virginia women. Plan on reaching out to all states in the Region as I travel to various shows and sales. Been working on establishing contacts. It takes time to get to know and work with the ladies.

#### **Membership Recruitment Ideas /Fundraising Ideas within your Region:**

Plan in the future to have a regional get together/activity. I encourage states to have a silent auction at activities to help raise money for scholarships. Pennsylvania has a duck derby which is easy and successful for them.

#### **Director Accomplishments in 2019:**

Establishing contacts and relationships in my Region.

I am currently the President of the PA Angus Association Auxiliary. I have been working on getting all contact info on the ladies, increasing communication, and updating the Bylaws. We set up a Facebook page.

I've been promoting the activities of the American Angus Auxiliary across my Region. Including the Full Circle Online Auction.

#### **Goals for 2020**

Reach out to ladies in my region. Educate and get them involved in the Auxiliary at a state and national level. Tell them about the activities and the purpose of the American Angus Auxiliary.

#### **Additional Comments:**

I am honored to be able to represent and serve as a Regional Director for the American Angus Auxiliary.

## **American Angus Auxiliary 2019 State President's Annual Report**

Name of Person Reporting and Office Held: Stephanie Fouts, President Kentucky Angus Auxiliary

State Represented: Kentucky

Number of Members: 15 Date of Annual Meeting: March 1, 2019

2019 / 2020 State President Contact Information:

Name: Stephanie Fouts

Address: 2911 Old Salem Road

Phone Number: (606) 682-3610

Email Address: msfouts@windstream.net

### Accomplishments for 2019

The Kentucky Auxiliary hosted the interview and selection of the 2019/2020 Queen and Princess Contest. Each contestant received a small gift. A new permanent Princess sash was commissioned and purchased to match the Queen sash. The Auxiliary also awarded the Belle of the Bluegrass scholarship at our Annual State Preview Show. Kentucky host the National Junior Angus Show and many of the Auxiliary ladies volunteered throughout the week. The Kentucky Auxiliary also funds scholarship monies for the Juniors participating in the LEAD conference.

### Special Events or Fundraisers held in 2019

None

### Goals for 2020

The Kentucky Auxiliary will be hosting a fundraising event in 2020.

### Membership Recruitment Ideas:

The best time for membership recruitment for the Kentucky Auxiliary has been by including membership applications on the tables at the Kentucky Angus Associations Annual Meeting and Banquet.

2020 Scholarship Contact: Name: Judy Rowland

Email: hollyhill@scrtc.com

## **American Angus Auxiliary 2019 State President's Annual Report**

Name of Person Reporting and Office Held:

State Represented: *Maryland*

Number of Members:   12   Date of Annual Meeting: *November*

2019 / 2020 State President Contact Information:

Name: *Pam Velisek*

Address: *18125 Lappans Road, Fairplay, MD 21733*

Phone Number: *301-367-6663*

Email Address: *pvelisek@verizon.net*

### Accomplishments for 2019

*Maryland Angus Woman hosted a lovely lunch for the royalty at the Eastern Regional Jr. Angus Show in June at Timonium, MD. We had about 25 State queens and princesses and their mothers where they got to enjoy some wonderful Maryland Crab dip and Crab Soup. Miss American Angus Maddison Weaver shared some of her travel experiences with us and the Maryland queen and princess had some ice breaker games. Each girl received a beautiful bracelet with a crown on it.*

### Special Events or Fundraisers held in 2019

*We held a couple of wine and paint nights where we raised money for our lunch and scholarship fund this year.*

### Goals for 2020

*Will work on our goals for 2020 in November and early January. Looking forward to the NJAS being close by this year in Pennsylvania.*

### Membership Recruitment Ideas:

*Always looking for new ideas but the wine and paint have been very successful and pulled in several new members.*

2020 Scholarship Contact: Name: *This will be updated after our November meeting.*

Email:

## **American Angus Auxiliary 2019 State President's Annual Report**

Name of Person Reporting and Office Held: Stacy Erdmann, President

State Represented: North Dakota

Number of Members: \_\_\_\_\_ 12 \_\_\_\_\_ Date of Annual Meeting: November 9<sup>th</sup>, 2019

2019 / 2020 State President Contact Information: \*subject to change at Annual Meeting

Name: Stacy Erdmann

Address: 13460 Hwy 27 Lisbon, ND 58054

Phone Number: 701-680-1224

Email Address: stacy.erdmann@gmail.com

### Accomplishments for 2019

### Special Events or Fundraisers held in 2019

Created Tshirts with North Dakota and North Dakota Angus Association as a fundraiser for the Auxiliary and that is going well!

### Goals for 2020

To re-ignite again, 2019 was a quiet year for our State.

### Membership Recruitment Ideas:

2020 Scholarship Contact: Name: Stacy Erdmann

Email: stacy.erdmann@gmail.com

## **American Angus Auxiliary 2019 State President's Annual Report**

Name of Person Reporting and Office Held: Vivian Wolf

State Represented: Texas

Number of Members: 61 State Members/88 AAA Life Members

Date of Annual Meeting: January 25, 2019

State President Contact Information:

Name: Vivian Wolf

Address: 12979 US Hwy 281 Windthorst, TX 76389

Phone Number: 940-733-3059

Email Address: vivwolf67@gmail.com

### Accomplishments for 2019

Started work on a cookbook and hoping to establish a princess program

### Special Events or Fundraisers held in 2019

Participated in the Silent Auction in conjunction with the Texas Angus Association

### Goals for 2020

Hold an event for Texas Cattlewomen

### Membership Recruitment Ideas:

2019 Scholarship Contact: Name: Barbara Ettredge

Email: circleefarms@aol.com

## **American Angus Auxiliary 2019 State President's Annual Report**

Name of Person Reporting and Office Held: Valerie Trowbridge - President

State Represented: **Pennsylvania**

Number of Members: 44 Date of Annual Meeting: July 6, 2019

2019 / 2020 State President Contact Information:

Name: Valerie Trowbridge

Address: 6290 SR 3001 Meshoppen PA 18630

Phone Number: 570-905-7409

Email Address: geneval@epix.net

### Accomplishments for 2019

Pennsylvania held their annual meeting at their State Breeders show. We updated part of our Bylaws, and formed some new committees. We awarded two scholarships to 2 junior members. We also had a social with door prizes, to recruit more members.

We set up a Facebook page. We consigned an item to the Full Circle on line Auction.

We continue to have increased participation in the NJAA programs and scholarships.

### Special Events or Fundraisers held in 2019

We held a Fun Auction where members of the PA Angus Association who were attending the show, bring items to donate to be auctioned off for the benefit of the PA Angus Association Ladies Auxiliary. We were able to raise over \$2000.00. We also held a Duck Derby and raised over \$700.00.

### Goals for 2020

Continue to get contact information on ladies for increased communication. We will try and have more meetings and socials.

We will continue to promote the Certificates of Achievements.

Pennsylvania is hosting the 2020 National Junior Angus Show in July 2020, in Harrisburg PA, at the Farm Show Complex.

### Membership Recruitment Ideas:

Have more meetings/activities/socials to promote the Auxiliary.

2020 Scholarship Contact: Name: Nancy Frey

Email: nfrey@freysupply.com

## American Angus Auxiliary 2019 State President's Annual Report

Name of Person Reporting and Office Held:  
Catie Hope – 2018/2019 Virginia Auxiliary President

State Represented: Virginia

Number of Members: 23  
Date of Annual Meeting: First Weekend in February

2019 / 2020 State President Contact Information:  
Name: Helena St. Clair

Address: 308 Ashby Court, Berryville, VA 22611

Phone Number: 540-550-3275

Email Address: stclairhelena@gmail.com

### Accomplishments for 2019

Our juniors were extremely successful throughout this year and to support them in their endeavors gives the auxiliary its purpose!  
We again supported the state Breeder's show by setting up tables and tending bar for the dinner.

### Special Events or Fundraisers held in 2019

Breakfast at the Virginia Angus Breeders Show

### Goals for 2020

Establish activities throughout the year to increase engagement. Determine more creative fundraising.

### Membership Recruitment Ideas:

Discounted open show entry fees for members in the Auxiliary.

### 2020 Scholarship Contact:

Name: Linda Alexander

Email: tpangus1993@gmail.com



## **Illinois Angus Auxiliary Fall Report**

Andrea Schnelten [aschnelten5@gmail.com](mailto:aschnelten5@gmail.com)

To: Deanna Hofing [bloomdea@hotmail.com](mailto:bloomdea@hotmail.com)

Fri 10/11/2019 8:41 PM

It's been a little bit of a quiet year for Illinois. Our board has the same officers. We did introduce a new event and I think it was a successful event at our June meeting held during preview show - we had an informal meeting with more of social side to it since it's such a busy show weekend. It proved to be a nice break for show moms and we did attract a lot of new women which was the goal.

Andrea Schnelten  
Rockbridge IL  
62081

## **Indiana Angus Auxiliary 2019**

**President: Cassie Royer  
Vice President: Marlene Dukehart  
Secretary: Kathy Wilson  
Treasurer: Cortney Cates**

**Indiana Angus Auxiliary fundraising efforts were in full force this year. We decided to step outside the box and do things a little differently. In preparation for Mother's day we auctioned off a beautiful Vera Bradley gift travel set donated by Sunrise Sunset Farms. We also auctioned off a pair of men's Hermosa Black Ostrich boots courtesy of Rinehold Tack & Western Wear in honor of Father's Day.**

**The weekend of our Indiana Angus Preview show we auctioned off four beautiful cow planters full of gorgeous blossoming flowers constructed and donated by Rob Knott and family. We also auctioned off our Wagon of Fun (a wagon full of toys donated by our amazing juniors.) The wagon brought \$850! Our fundraising efforts totaled almost \$4200. These monies will be used to continue funding scholarships for our outstanding juniors.**

**National convention time will see the new election of a Region 5 Director and we are proud to announce that our own Rebecca Ward Knott has been nominated for this position. We were extremely excited when Rebecca accepted the nomination and could not think of anyone better qualified to fill this position.**

**Our own outgoing Region 5 Director, Deanna Hofing, has decided to run for the Secretary/Treasurer of the American Angus Auxiliary in November. Deanna has done a wonderful job as our Region 5 Director and we are excited to support her in this new endeavor. Best of Luck to Deanna!**

**Our auxiliary is looking forward to the Indiana Junior Angus Association annual meeting to be held in December. We are planning to serve a collection of our very own, homemade, family recipe desserts.**

**Warm regards,  
Cassie Royer**

**American Angus Auxiliary**  
**2019 State President's Annual Report**  
(Please return in a .doc or .docx file format)

Name of Person Reporting and Office Held: Rachael Vaassen, President

State Represented: Michigan

Number of Members: \_\_\_\_15\_\_\_\_ Date of Annual Meeting: March 2, 2019

2019 / 2019 State President Contact Information:

Name: Rachael Vaassen

Address: 8383 Kaiser Rd. Saline, MI 48176

Phone Number: 734.645.2304

Email Address: itsmerachael@gmail.com

Accomplishments for 2019

At the annual Michigan Angus banquet, we recognized 19 outstanding juniors with the 2018 Certificates of Achievement and Kinzy Lettinga was crowned Miss Michigan Angus 2019. In April, we hosted a hospitality table for Angus consignors and guests at the Michigan Beef Expo.

Special Events or Fundraisers held in 2019

Our annual silent/live auction was held at the annual meeting. Auxiliary members provided the items and raised over \$900.

Goals for 2020

- 1) We need to get more members actively involved and make sure that the active members that we currently have stay active.
- 2) Continue to understand how we can make the Angus Foundation funds stretch further for our junior members.

Membership Recruitment Ideas:

1. Host a special event for current and prospective auxiliary members at an Angus event they are already attending.
2. Create an improved membership list to know who are members and consider a lifetime member option.

2020 Scholarship Contact: Name: Sterling Reichenbach

Email: sterlingreichenback@gmail.com

## American Angus Auxiliary 2019 State President's Annual Report

Name of Person Reporting and Office Held: Keri Retallick, President

State Represented: Wisconsin

Number of Members: 430 Date of Annual Meeting: 9-27-19

2019 / 2020 State President Contact Information:

Name: Keri Retallick

Address: 8281 E. Glen Rd, Glen Haven, WI 53810

Phone Number: 608 794 2256

Email Address: twokcattlekr@aol.com

### Accomplishments for 2019

Scholarships  
Ambassador program  
Dessert Auction

### Special Events or Fundraisers held in 2019

Dessert Auction  
Shoot the Bull

### Goals for 2020

Increase membership by 10%  
Enhance ambassador program  
Additional scholarship candidates

### Membership Recruitment Ideas:

Shoot the Bull program

2020 Scholarship Contact: Name: Kayla Jentz / Renee Radcliffe

Email: