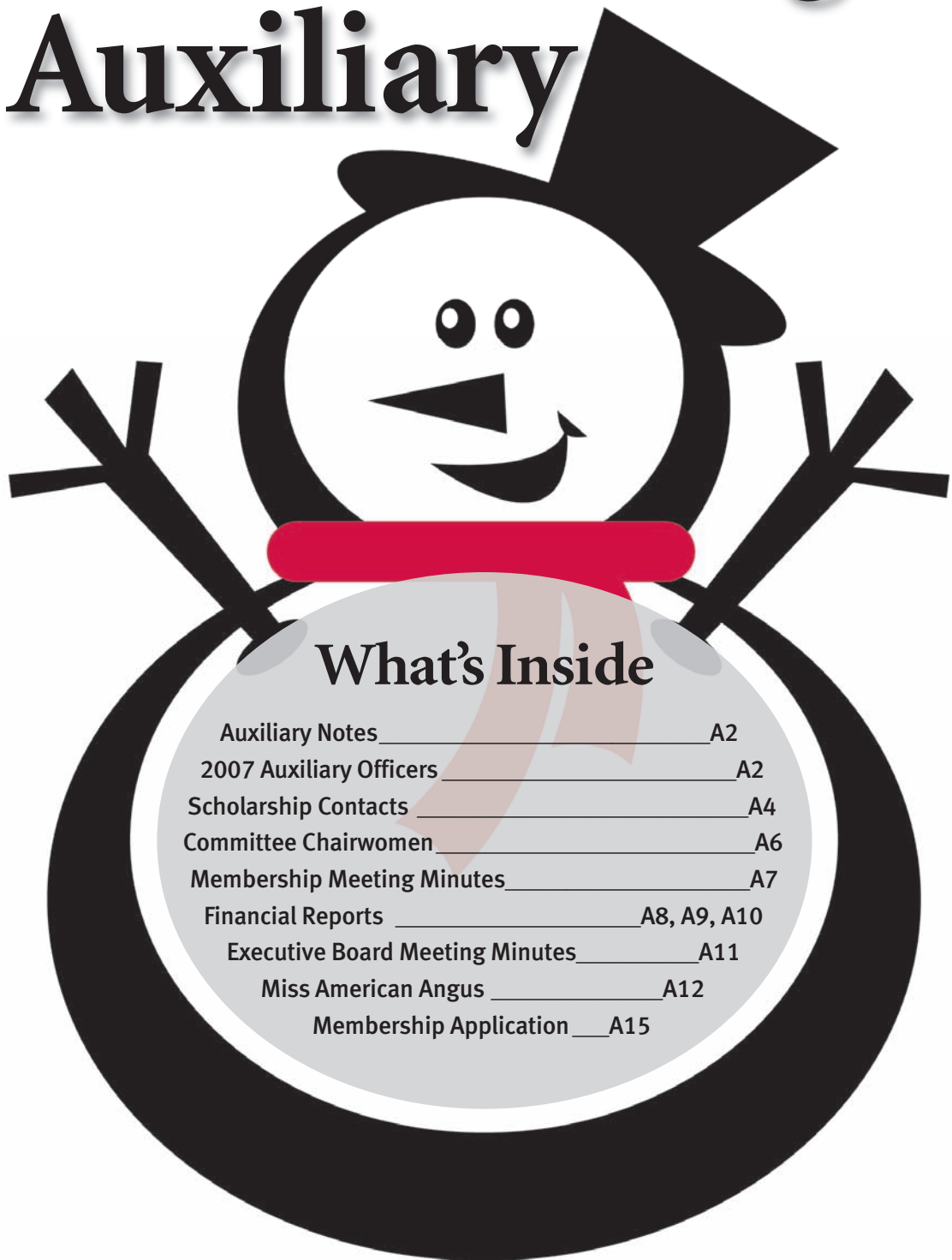


American Angus Auxiliary



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2007 Annual Report

Auxiliary Notes

by **Nancy Thelen**, president, American Angus Auxiliary

Participate in the Auxiliary, its contests and award programs

“The American Angus Auxiliary offers individuals interested in the welfare of the Angus breed the opportunity to work together to provide educational, promotional and social programs and activities.” This statement represents the mission of our organization and helps to weave together the many committees and volunteers who are so dedicated in carrying out our programs and activities and in supporting our organization.

Join us

If you are not currently a member of the American Angus Auxiliary, we invite you to join the action and help us promote youth and the Angus industry. Contact any of the officers or Membership Chair Pam Patterson from Montana for more information. Membership forms are also available on our redesigned and easy-to-use web site at www.angusauxiliary.com.

In 2008 we will have many opportunities to make our organization even more successful. We are working on enhancing communications through member outreach, implementing a regional directors program and continuing to enhance the support of youth and the Angus breed through well-organized, fun activities and a unique fundraising opportunity. We are looking forward to promoting the sale of a horse from the Spader family, given in memory of past American Angus Association Executive Vice President Richard L. “Dick” Spader.

Cook-Off milestone

This summer will also mark the 25th anniversary celebration of the Auxiliary-sponsored All-American Certified Angus Beef® (CAB®) Cook-Off during the National Junior Angus Show (NJAS). Its first home was Des Moines, Iowa, in 1983. How exciting to be returning to Des Moines in 2008 for the silver anniversary.

If you attended our Auxiliary breakfast in Louisville, Ky, you enjoyed the entertaining skit that recognized Anne Patton Schubert of Kentucky for her 25 years of leadership of the Cook-Off. Schubert and Anne Lampe of Kansas, 2008 co-chairs, and their committee are planning many special touches for the anniversary, including a commemorative pin, the traditional limited edition T-shirt available to the contestants only, special awards and perhaps a cookbook containing recipes for all 25 years.

Anyone interested in supporting this is invited to contribute to the “Friends of the Black Kettle” program. For more information, check out our web site or contact Schubert at 502-477-2663 or Lampe at 620-872-3915.

The Cook-Off is an educational and fun team event as participants creatively provide education about CAB in a skit format while cooking a CAB product. A panel of judges critiques the Cook-Off entries. There will again be three categories: fresh meat, heat-and-serve, and deli. The age divisions are 9-13, 14-17, 18-21 and adults. Each state is allowed one team per category per age division. Teams can be composed of two to six people.

This is the only contest at the NJAS that features an adult division. New for 2008 will be an alumni division,

2008 American Angus Auxiliary Officers

- ▶ **President** — Nancy Thelen, 7821 Weber Rd., Saline, MI 48176; 734-944-6262; hillsideacres01@aol.com
- ▶ **President-elect** — Michelle Rieff, PO Box 923, Bentonville, AR 72712; 479-795-2584; michellerieff@aol.com
- ▶ **Secretary-treasurer** — Kathi Creamer, 17270 6450 Rd., Montrose, CO 81401; 970-240-2798; lazyjb@rocketweb.net
- ▶ **Advisor** — Mary Greiman, 1960 200th St., Garner, IA 50438; 641-923-2235; tmkcg@ncn.net



▶ Elected to serve as American Angus Auxiliary officers are (from left) Mary Greiman, Garner, Iowa, advisor; Nancy Thelen, Saline, Mich., president; Michelle Rieff, Bentonville, Ark., president-elect; and Kathi Creamer, Montrose, Colo., secretary-treasurer.

► From left, judges Ryan Cotton, Clarkesville, Ga.; Tammy Wallace, Stotts City, Mo.; and Cody Sankey, Lansing, Mich., are pictured with the top five showmanship winners: **Allison Bond**, Inola, Okla., first; **Megan Fink**, Randolph, Kan., second; **Katie Lents**, Eton, Ga., third; **Kirbe Schnoor**, Chowchilla, Calif., fourth; and **Samantha Harl**, Hastings, Neb., fifth. Each of the top five finishers receives a cash prize from the Hamilton James Memorial Fund and a silver Revere bowl from the American Angus Auxiliary.



► Tying to win the boys' Crystal Award are **Ransom Gardiner** and **Cole Gardiner**, both of Ashland, Kan. The Crystal Award is awarded to the boy and the girl who earn the most points while competing in the educational contests at the NJAS. It is given on behalf of the Janet Castle Family by the American Angus Auxiliary. Pictured are (from left) Cathy Watkins, Auxiliary award coordinator, and Ransom and Cole.



► **Julie Thelen**, Saline, Mich., won the girls' Crystal Award. Pictured are (from left) Watkins and Thelen.

open to anyone who participated in the first Cook-Off in 1983 in Des Moines, Iowa. It is never too early to get those teams together to select a cut of meat and recipe, and to start planning the presentation.

Scholarship deadlines

Another Auxiliary program that benefits outstanding Angus youth is our scholarship program. Through the generosity of many breeders and Angus supporters throughout the past several years, the fund has been increased. In 2008, scholarships totaling \$12,000 will be awarded to five young men and five young women. Our first-place recipients will receive \$1,400 each; second place, \$1,250; third place, \$1,200; fourth place, \$1,100; and fifth place will receive \$1,050.

The scholarships are available to any current junior Angus member who will be graduating from high school in spring 2008, and who is pursuing a secondary education.

The 2008 state scholarship contacts are listed on pages A4-A5 of this annual report. Potential applicants need to check soon with their state contact for their local due date. All applications must first be judged on the state or regional level, and then the winner's application must be signed by the state contact person.

The deadline for states to submit applications to the national scholarship chairperson is May 10, 2008, so many state deadlines are in March or April. The scholarship application and complete rules are located on the Auxiliary web site at www.angusauxiliary.com. Contact your state scholarship chair or the national chairperson, Michelle Rieff of Arkansas, for more information. Rieff can be reached at 479-795-2584 or michellerieff@aol.com.

Very special thanks to each of our state scholarship contacts for volunteering to work with the outstanding young people and for their cooperation in getting all their winning state applications into national before the deadline. The national scholarship committee also does an awesome job. They are a dedicated group of Auxiliary members who spend many hours evaluating and scoring each application. The 2008 winners will again be announced during the NJAS in Des Moines.

Bronze and Silver

I would also like to encourage all eligible junior Angus members to complete their Bronze and Silver National Junior Recognition Program (NJRP) award forms. Juniors who have received these awards receive additional points on the scholarship score sheets, and these should be awarded prior to completing the scholarship application.

Keeping records is a year-round responsibility, and now is a good time to complete the Bronze and Silver application forms and submit them as soon as the required number of points is earned. The information on these forms is also very useful when completing the Auxiliary scholarship application.

In closing, I want to encourage the young people to participate in our programs and thank everyone who supports us in so many different ways. I look forward to seeing you during the coming year.

Nancy Thelen

E-MAIL: hillsideacres01@aol.com

2008 Scholarship Contacts

To update the scholarship contact listing, contact Michelle Rieff, scholarship chairwoman, at PO Box 923, Bentonville, AR 72712; 479-795-2584; michellerieff@aol.com.

ALABAMA

Kim Barrentine
2486 CR 358
Pisgah, AL 35765
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ARKANSAS

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NORTH CAROLINA

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Darlene Livingston
2395 Ilyes Ln.
Seven Valleys, PA 17360
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2007 Auxiliary Scholarship Winners — Girls



Emma Collins



Ashlyn Carter



Danielle Foster



Britney Creamer



Gretchen Frost

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Clover, SC 29710
phone: 803-222-3713

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WESTERN STATES ANGUS AUXILIARY

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WISCONSIN

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WYOMING

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Veteran, WY 82243
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2007 Auxiliary Scholarship Winners — Boys



Andrew Rogen



Kevin Gleason



Trevor Whiteside



Wesley Ruby



Joseph Jackson

2008 Committee Chairwomen

AUDIT

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AWARDS

Achievement Award
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Crystal Award

Cathy Watkins
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Silver Pitcher Award

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WAYS & MEANS

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Rathey Sculpture

Yvonne Hinman
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Rocke's Meating Haus

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Sparta, NC 28675
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Auxiliary Annual Meeting

Minutes of the 2007 American Angus Auxiliary general membership meeting.

by **Michelle Rieff**, secretary-treasurer, American Angus Auxiliary

On Saturday, Nov. 10, 2007, President Mary Greiman, Garner, Iowa, called the 56th Annual Meeting of the American Angus Auxiliary to order at 3:23 p.m. at the Executive West Hotel in Louisville, Ky. Copies of the agenda, secretary's report, treasurer's report, state contact information, committee reports and proposed bylaw changes were available. There were 33 members and six guests present, and everyone introduced themselves.

Greiman introduced Miss American Angus 2007 Emily Tennant from Greensboro, N.C. Tennant thanked the Auxiliary for sponsoring her year as Miss American Angus. Her goal during her reign had been to weave together Angus promotion and educational opportunities.

Jill Harker, Miss American Angus Committee member, introduced the five contestants for the 2008 Miss American Angus contest. She invited the membership to the speech portion of the competition at 4:30 p.m., Sunday, Nov. 11.

Secretary's report

Secretary Michelle Rieff, Bentonville, Ark., presented the minutes of the midyear meeting in July in Tulsa, Okla. Anne Lampe, Scott City, Kan., moved to approve the minutes. Melanie Kiani, Morton, Miss., seconded the motion, and it carried. Rieff passed around various thank-you notes received by the Auxiliary.

Treasurer's report

Rieff explained the financial statement, Auxiliary account balances and scholarship fund detail handouts, which were distributed and will also be printed in the *Angus Journal*. Sandra Wallace, Kansas, Ohio, moved to accept the treasurer's report. Kathi Creamer, Montrose, Colo., seconded the motion, and it carried.

Angus Sale Barn/Holiday Room

Cathy Miller, Luckey, Ohio, announced that special holiday wreaths and garland were available through the Angus Sale Barn. Orders could be made online or order forms were being taken in the Holiday Room. Miller also announced that the Angus china cup and saucer was now available. She offered a 10% discount on merchandise to all Auxiliary members who wanted to work in the Holiday Room. A work schedule sign-up sheet was passed around. Greiman thanked Miller for all her hard work and dedication with the very successful Angus Sale Barn.

Committee and state reports

Scholarship. Nancy Thelen, Saline, Mich., reported that this year there were 32 scholarship applicants from 25 different states. The 2007 Auxiliary Scholarship winners were:

Girls:

First	Emma Collins, Morton, Miss.	\$1,200
Second	Ashlyn Carter, Upland, Ind.	\$1,050
Third	Danielle Foster, Niles, Mich.	\$1,000
Fourth	Britney Creamer, Montrose, Colo.	\$900
Fifth	Gretchen Frost, Tallula, Ill.	\$850

Boys:

First	Andrew Rogen, Brandon, S.D.	\$1,200
Second	Kevin Gleason, Midlothian, Texas	\$1,050
Third	Trevor Whiteside, Queenstown, Md.	\$1,000
Fourth	Wesley Ruby, Greene, Iowa	\$900
Fifth	Joseph Jackson, Salvisa, Ky.	\$850

The five girl scholarship winners were all participating in the Miss American Angus contest.

The Scholarship Committee has suggested several areas in the application directions where clarifications should be made to help avoid common mistakes and questions. They are also recommending that on the scholarship score sheet under the "Cattle Show Records, Showmanship, Judging, AHIR, Sales" category we change Junior Show points from 6.0 to 5.0; Bred & Owned Show Record points from 5.0 to 7.0; and Open Show points from 5.0 to 4.0. A motion to approve these changes was made by Carol Bloom, Westville, Ind. Joan Lutchka, Grass Lake, Mich., seconded the motion. The motion carried.

Thelen announced that the 2008 scholarships will be increased by \$2,000. The awards will be in the following amounts:

First	\$1,400
Second	\$1,250
Third	\$1,200
Fourth	\$1,100
Fifth	\$1,050

Beef Education. Anne Patton Schubert, Taylorsville, Ky., is looking forward to going home to Iowa, the site of the first Auxiliary-sponsored All-American *Certified Angus Beef*® (CAB®) Cook-Off. The committee is planning something special for the 25th anniversary of the Cook-Off. Sponsorships are being sought for the T-shirts. Pledge cards are available to make contributions. The printing of a special cookbook is being discussed to celebrate the silver anniversary.

In Tulsa, 170 chefs comprised 34 teams for the 2007 CAB Cook-Off. The successful event attracted audiences in each of the four presentation areas in which participants competed for awards. The Harker Meat Co. provided the fresh meat product. CAB provided overall awards, educational materials, banners and the heat-and-serve and deli meat products.

Membership. Greiman reported for Pam Patterson, Columbus, Mont. In 2007 the Auxiliary recorded eight new lifetime memberships. Membership totals include 100 annual memberships, 126 charter memberships, 53

honorary memberships and 1,286 lifetime memberships for a total of 1,547 members.

Angus Foundation/Angus Auxiliary Scholarship Fund Detail of Investment Portfolio^a

	Amount	Percentage
Fixed income securities		
Government & Agencies	\$27,727.78	9.34%
M&I Fixed Income	27,569.93	9.29%
Dodge & Cox Income Fund	47,479.49	16.00%
Total fixed income	<u>\$102,777.20</u>	<u>34.63%</u>
Equities		
Chase Growth Funds	\$59,425.06	20.03%
M&I Equity Income Allocation Model	74,982.96	25.27%
T Rowe Price Equity Income Fund	59,538.10	20.07%
Total equities	<u>193,946.12</u>	<u>65.37%</u>
Total investment portfolio	<u>\$296,723.32</u>	<u>100.00%</u>
Return on investment^b		<u>12.50%</u>

^aDetail of investment portfolio as of Sept. 30, 2007.

^bROI on investment for 12 months ended Sept. 30, 2007.

Angus Foundation/Angus Auxiliary Scholarship Fund Statement of Net Assets^a

Revenue:	
Contributions	<u>\$13,887.41</u>
Investment income	
Interest	7,534.82
Realized gains	8,990.94
Unrealized gains	16,650.04
Fees	(390.08)
Total investment income	<u>\$32,785.72</u>
Total revenue	<u>\$46,673.13</u>
Program costs:	
Scholarships	<u>\$10,000.00</u>
Change in net assets	<u>\$36,673.13</u>
Net assets, beginning of year	<u>\$260,221.94</u>
Net assets, end of year	<u>\$296,895.07</u>

^aStatement of activities and changes in net assets as of fiscal year ending Sept. 30, 2007.

Angus Foundation/Angus Auxiliary Scholarship Fund Schedule of Assets^a

Investments and Other Assets	
Accrued interest receivable	\$171.75
Investments	296,723.32
Total investments and other assets	<u>\$296,895.07</u>

^aSchedule of assets as of end of fiscal year ending Sept. 30, 2007.

Miss American Angus. Mary McCurry and Emily McCurry, both of Burrton, Kan., were working with the candidates and asked those present to invite everyone to listen to the speech portion of the contest Nov. 11. Thanks were expressed to all the contest sponsors. For 2007 a showing etiquette/suggested attire for state breed representatives was placed on the Auxiliary web site. An etiquette seminar for contestants was incorporated into the 2006 and 2007 contests.

Rathey Sculpture. Yvonne Hinman, Malta, Mont., reported that sales of 10 sculptures brought in \$7,574. This included the auctioned bronze at the Foundation fundraiser during Fall 2006. That piece alone brought the Auxiliary \$6,500. Harvey Rathey and Pamela Harr are committed to continuing their generous donations to the Auxiliary. Hinman suggested using the small pieces of pewter or bronze for awards at shows, or for gifts. If your ranch, 4-H club, junior Angus group or someone you know is looking for a unique idea for an award or gift, please suggest the Rathey sculptures. Members were reminded that in order for the Auxiliary to receive commissions from the Ratteyes, sculptures must be ordered through the Auxiliary.

Crystal Awards. Cathy Watkins, Middletown, Ind., was participating in the American Angus Association meetings, but had submitted her written report. National Junior Angus Show (NJAS) contests included in the award are photography, Cook-Off, poster, graphic design, extemporaneous speaking, team sales, public speaking, creative writing and quiz bowl. Please note that since the poster and photography contests each have three divisions that a contestant can enter, they will only receive Crystal Award points for one entry. Their highest point entry will be used. This year Julie Thelen from Michigan received the girl's award. For the first time, there was a tie for the boy's award. Both Cole Gardiner and Ransom Gardiner from Kansas received awards.

Achievement Awards. Sonja Martin, Lavaca, Ark., was unable to be in Louisville. Her written report reflected that more than 200 certificates of achievement were distributed to junior members throughout the United States. She encourages NJAA members to complete the necessary documentation to receive national recognition.

Historian. Lois Foster, Niles, Mich., presented the 2007 scrapbook. It is a reflection of the enthusiasm and effort of everyone who helped carry out this year's Auxiliary programs and projects. The beautiful book features photos and clippings of youth award winners and Auxiliary members carrying out projects.

Rocke's Meat Haus. Jane Ebert, Sparta, N.C., announced that Rocke's Meat Haus had been purchased by Smithfield Foods. The Auxiliary is still receiving a percentage of meat sales.

Program/Hospitality. Sandra McCurry, Mount Hope, Kan., announced that a large crowd of more than 200 was expected for the Auxiliary Breakfast Sunday morning, Nov. 11, at 8 a.m. She invited members to help decorate later this evening. The committee is working with the Foundation to utilize decorations for all Angus activities. McCurry, her committee and the hosts from Iowa have planned a very special and memorable holiday event.

Public Relations. Shirley Williams, Fort Smith, Ark., has been working with the Angus Productions Inc. (API) staff in redesigning the Auxiliary web site. Shirley expressed her sincere appreciation to Cheryl Oxley and her staff for working diligently on this project. API made these changes at no cost to the Auxiliary. It was announced that API and the *Angus Journal* have contributed more than \$15,175.60 in kind to the Auxiliary. The *Angus Journal* donated 6½ pages of advertising to the Auxiliary. These are primarily used to promote the Angus Sale Barn.

Rich Masoner presented the newly designed Auxiliary web site to the membership. He walked the membership through the various components of the site, while illustrating how easy the web site was to navigate. Coming soon will be a list of state Auxiliary officers and contacts as well as reports of what each state is doing. The web site is getting lots of attention, receiving more than 370 hits per weekday and around 480 hits per day during the weekend. Last year its most active day was Dec. 12 with more than 4,000 visits to the site.

Legislative & Bylaws. In her written report, Pam Bailey, Douglass, Kan., said her committee and the Executive Committee made drafts of the proposed bylaw revisions for approval at the 2007 Auxiliary Annual Meeting.

Finance. Linda Brost, Harrodsburg, Ky., reported that living near the executive treasurer provides opportunities for her to assist with invoices that have multiple budget categories. This year reporting sheets were implemented for Beef Education and Miss American Angus committee expenses. Angus Sale Barn expenses are now paid from the Auxiliary general fund through the executive treasurer. This is working well and relieves Cathy Miller of additional bookkeeping duties.

Old business

Proposed bylaw change. In Pam Bailey's absence, Sharee Sankey, Council Grove, Kan., presented the proposed bylaw changes to the membership. The proposed bylaw changes were printed in the October 2007 *Angus Journal*. They were also discussed at the 2007 midyear meeting in Tulsa, Okla.

Essentially, the changes included adding six regional directors to the Executive Committee (Article IV Sections 4.1, 4.5, Article VIII Section 8.1), omitting the Yearbook Committee (Article VII Section 7.11), changing regional directors to regional Auxiliary representatives (Article VI Section 6.2), deleting the delegate-at-large position — wife of the incumbent President of the American Angus Association (Article VI Section 6.4). After much discussion,

American Angus Auxiliary Balance Sheet

Assets

Current assets, checking/savings	
General checking account	\$22,160.38
Money market account	7,385.16
Angus Foundation	296,895.07
Angus Sale Barn, NCB account	1,633.37
Auxiliary Education Venture Fund	32,947.64
Pat Grote Memorial Fund	14,327.90
Total checking/savings	<u>\$375,349.52</u>
Total current assets	375,349.52
Total Assets	<u>\$375,349.52</u>

Liabilities & equity

Liabilities, current liabilities	
Credit Cards	
National City Bank, Sale Barn	420.23
Total credit cards	<u>420.23</u>
Total current liabilities	420.23
Total liabilities	\$420.23

Equity

Unrestricted net assets	356,911.15
Net income	18,018.14
Total equity	<u>\$374,929.29</u>
Total liabilities & equity	\$375,349.52

^aBalance sheet as of fiscal year ending Sept. 30, 2007.

each of the amendments to the bylaws passed. The results were as follows:

- Remove Yearbook Committee. Update standing committees, 7.11 (29 for with 2 against).
- Remove wife of American Angus Association President as delegate at large, 6.4 (25 for with 6 against).
- State or regional Auxiliary representatives, language clarification, 6.2 (28 for with 3 against).
- Director at large for unorganized states. Auxiliary President to appoint, 6.3 (30 for with 1 against).
- Regional directors, 4.1, 4.5, 6.1, 6.2, 6.3, 8.1, (C) (23 for with 8 against).

New business

2008 proposed budget. Brost presented the 2008 proposed budget (see page A10). Brost reported that this budget had been approved by the Executive Board at their meeting. The budget included \$70,200 in both projected income and expenses. Brost also reported that the Executive Board moved to place the former Venture Fund, now named Awards Fund, in the American Angus Foundation. She announced that the money market account is being closed and placed into two certificates of deposit. Lampe made a motion to approve the 2008 budget. Kiani seconded the motion. The motion carried.

Ambassador program. For the time being, due to funding constraints, Wallace made a motion to disband the Auxiliary Ambassador Committee. Brost seconded the motion. The motion carried. It was decided to archive the

research and proposal for future reference. In the meantime, it was suggested that Auxiliary leadership discuss funding opportunities and ideas with the Angus Foundation.

Newsletter. In an effort to enhance communication, some members have suggested a printed Auxiliary newsletter. Due to our large membership size, it is felt that this endeavor would be cost-prohibitive (postage). Rich Masoner is researching an Angus e-list. The possibility of a newsletter will continue to be looked into by the Executive Committee. Information on this project will be forthcoming.

Nominating Committee report

Sankey, Nominating Committee chairwoman, reported that Annie Ruyle, Chaffin, Ill.; Schubert; Cherie Viator, Franklin, Texas; and Wallace served on the Nominating Committee with her. Excellent applications for secretary-treasurer were submitted to and reviewed by the committee. Kathi Creamer, Montrose, Colo., was selected by the committee to be nominated for secretary-treasurer. Creamer has served the American Auxiliary by chairing the Silver Pitcher Award Committee.

She has been active as an advisor for the Colorado Junior Angus Association for six years. She has served on the NJAS committee as the co-chair and the secretary. Creamer is a

volunteer 4-H leader. She has worked with the Uncompahgre Cattlewomen as their scholarship and education chairman. Eight years ago she was instrumental in establishing the Uncompahgre Cattlewomen's Scholarship. Creamer teaches fitting and showmanship clinics for youth in Colorado. She has served as a national showmanship judge.

She and her husband, Jeff, own and operate Lazy JB Angus Ranch where they currently manage 265 head of cows. Her son, Brandon, was just elected to the NJAA Board of Directors. Her daughter, Britney, is an Auxiliary scholarship recipient.

The committee's recommendation for the 2008 slate of nominees is:

President	Nancy Thelen
President-elect	Michelle Rieff
Officer advisor	Mary Greiman
Secretary-treasurer	Kathi Creamer

Barb Sweeney, Mason, Mich., moved to close nominations and cast a unanimous ballot. Shally Rogen, Brandon, S.D., seconded the motion, and it carried.

Greiman appointed Carla Malson, Parma, Idaho, and Shirley Williams, Fort Smith, Ark., to serve on the 2008 Nominating Committee. Nominated to serve with them on the committee were Carol Bloom, Westville, Ind., and Schubert.

Passing of the pin and gavel

Greiman passed the President's pin and gavel to Thelen. The newly elected president thanked Greiman for her leadership. Thelen shared that she is looking forward to the next two years serving the Auxiliary. She looks forward to continuing the successful programs of the Auxiliary while enhancing member communication and involvement. Thelen said, "Together we can all achieve great things. Our Auxiliary is all about teamwork." Please contact her if you have questions or suggestions.

Announcements

Nancy Sullivan announced that the Grote Barbecue Trailer, benefiting the Pat Grote LEAD Scholarship Fund, would be given away Nov. 10 at Saturday's Angus Reception. If you need to purchase tickets, please see her or Mary Greiman.

Greiman announced that a Blue Roan horse has been donated to the Auxiliary by Sheri Spader, Spader Angus Farms, Rosendale, Mo., as a fundraising project for next year. Training of the 2-year-old will be donated by Rich Masoner, DeKalb, Mo.

Auxiliary members were reminded to purchase tickets for Sunday's Auxiliary Breakfast. Also, they were reminded of all the wonderful Angus items in the Holiday Room.

James Fisher, Association liaison to the Auxiliary, announced that several workshops and activities were taking place in section C of the second floor of the exhibit building at the NAILE.

There being no further business, Williams moved to adjourn, with Lampe seconding. The motion carried. The meeting adjourned at 4:45 p.m.

American Angus Auxiliary 2008 proposed budget^a

Income:

Annual Meeting, NJAS	\$4,700
Awards	1,000
Beef Education	2,700
Membership Dues	2,000
Miscellaneous	500
Miss American Angus Expense	4,000
Miss American Angus Travel	5,000
Ways & Means	48,000
General Fund	2,300
Total	<u>\$70,200</u>

Expenses:

Annual Meeting, NJAS	\$4,700
Awards	1,000
Beef Education	5,000
Miscellaneous	500
Miss American Angus Expense	4,500
Miss American Angus Travel	5,500
Officer Expense	4,500
Phone	1,300
Postage	800
Print/Supplies	800
Professional	2,400
Ways & Means	37,000
Web Site	900
Scholarship	1,300
Total	<u>\$70,200</u>

^aThe 2008 proposed budget is for the fiscal year Oct. 1, 2007, through Sept. 30, 2008.

Executive Board Meeting

Minutes of the 2007 American Angus Auxiliary Executive Board Meeting.

by **Michelle Rieff**, secretary-treasurer, American Angus Auxiliary

The meeting of the American Angus Auxiliary Executive Board was called to order Saturday, Nov. 10, 2007, at 2:15 p.m. by President Mary Greiman, Garner, Iowa. There were four officers and 14 members present. Greiman welcomed the board and asked for introductions of the following:

- Executive Committee
- Committee Chairs
- State Presidents/State Contacts
- Charter Members
- Distinguished Women
- Past Auxiliary Presidents

Secretary-treasurer Michelle Rieff, Bentonville, Ark., gave highlights of the minutes of the midyear meeting in Tulsa, Okla. Rieff then presented the financial report that had been prepared by Executive Treasurer Margaret Meredith, Harrodsburg, Ky. The balance sheet showed that the year end (September 2007) total assets were \$375,349.52. Financially, the Auxiliary has had a very successful year. Income for the year was \$95,372.47. Total expenses for the year were \$77,533.59. Net income for the year was \$18,018.14.

There was no old business.

Under new business, Finance Committee Chairwoman Linda Brost, Harrodsburg, Ky., presented the 2008 budget. The new budget projects \$70,200 in both income and expenses. Brost presented the idea of moving the Venture Fund (\$32,947.64) to the American Angus Foundation. She explained that we could not draw any funds out of the account for the first year. Therefore, we would need to decide to leave \$1,000 for awards out of the account or take the funds for awards out of the general fund. She announced that the money market account of \$7,385.16 was not making much money for the Auxiliary. It is only at an interest rate of 1% with a monthly service charge of \$10. In previous years, money has had to be taken out of the money market account to meet budget. Her suggestion was to take the money market account funds and place them in two certificates of deposit (CDs). One CD could be for six months and the other for three months.

Brost announced that the Angus Sale Barn account is now running through Executive Treasurer Margaret Meredith for all bookkeeping purposes. She added this is a great relief to Ways & Means Committee Chairwoman Cathy Miller, Luckey, Ohio.

Brost showed that the Auxiliary Scholarship Fund had total revenue of \$13,887.41 for the fiscal year ending Sept. 30, 2007. This revenue was from the proceeds of the embryos (\$6,200), the Rattey sculpture sales (\$6,500), Legends (\$1,000) and a \$100 donation. Since the fund is doing so well, Brost announced that the Auxiliary scholarships would be increasing for 2008 to \$12,000. The

top five scholarships in each division (boys and girls) would receive the following amounts:

- First \$1,400
- Second \$1,250
- Third \$1,200
- Fourth \$1,100
- Fifth \$1,050

Following Brost's committee report, Shirley Williams, Fort Smith, Ark., made a motion to close the money market account (\$7,385.16) and place the funds in two CDs, with one CD for three months and the other CD for six months. Nancy Sullivan, Park City, Utah, seconded the motion. The motion passed. Barb Sweeney, Mason, Mich., made a motion to move the current Venture Fund (\$32,947.64) to the American Angus Foundation in its entirety. Kathi Creamer, Montrose, Colo., seconded the motion. The motion passed. To avoid future confusion, the Venture Fund will now be named the Award Fund. President Mary Greiman is to let Milford Jenkins know of the \$32,947.64 transfer to the Foundation.

A discussion was held regarding the protocol for the Auxiliary's sympathy wishes when someone associated with the Auxiliary or an immediate family member of an Auxiliary officer, past president or committee chair passes away. The suggestions of sending flowers, a memorial to the scholarship fund, cards and plants were received. Lois Foster, Niles, Mich., shared that in previous years when a past president has passed away, flowers or memorials were sent. If a member lost a spouse or child, sympathy cards were sent. Shirley Williams suggested that the Auxiliary contact Diane Strahm with the American Angus Association to ask for their protocol.

Under announcements, Anne Lampe, Scott City, Kan., and Anne Patton Schubert, Taylorsville, Ky., presented information on the 25th anniversary of the All-American *Certified Angus Beef*® (CAB®) Cook-Off. They are seeking contributions for the Cook-Off. Lampe passed out postcard pledge forms. She also announced that the pledge forms would be distributed at the Auxiliary Breakfast.

Greiman announced that new updated Auxiliary Guidelines would be distributed at the Annual Meeting. Rieff announced that large mailing envelopes with the Auxiliary logo are now available. Please see her if your committee could use some.

There being no further business, Brost made a motion to adjourn. Melanie Kiani, Morton, Miss., seconded the motion. The motion passed. The meeting was adjourned at 3:03 p.m.



Miss American Angus

Five young leaders compete for 2008 crown.

Each year, five young women compete for the title of Miss American Angus, vying for the honor to serve as an ambassador for the Angus breed and a role model for junior members. Competing for the 2008 title were Emma Collins, Morton, Miss.; Ashlyn Carter, Upland, Ind.; Danielle Foster, Niles, Mich.; Britney Creamer, Montrose, Colo.; and Gretchen Frost, Tallula, Ill. Each presented a speech, conducted personal interviews, answered impromptu questions and completed a written exam during the selection process, which took place Nov. 10-11, 2007, during the North American International Livestock Exposition (NAILE) in Louisville, Ky.

Diane Johnson, Fort Worth, Texas; Dave Russell, Indianapolis, Ind.; and Rose Ann Donnell, Jackson, Tenn.; served as judges for this year's competition,

crowning Foster as 2008 Miss American Angus prior to the selection of the Roll of Victory (ROV) champion bull. 2007 Miss American Angus Emily Tennant presented Foster with the traditional crown-shaped pendant.

Foster is the daughter of Elaine and Scott Foster, Niles, Mich. She comes from a family farm, raising crops and cattle, and she credits the Michigan association and National Junior Angus Association (NJAA) for the opportunities she's had to learn something new — whether it be through contests or the showing.

The Miss American Angus contest is coordinated by the American Angus Auxiliary. Mary and Emily McCurry, Burrton, Kan., serve as co-chairwomen of the Auxiliary's Miss American Angus Committee.



Miss American Angus contest gift sponsors

Diamond Sponsorship: Gift Giving of \$1,000 or greater

- Travel allowance (\$5,500) — American Angus Association
- *Angus Topics* cover page/official photo/feature article (\$2,500 value) — Ernie Bingman, *Angus Topics*

Emerald Sponsorship: Gift Giving of \$300-\$999

- Overall contest sponsorship — Cherry Knoll Farm, Margaret & Bob Duprey, PA
- Miss American Angus jacket — Becky Tiedeman, Jim Baldrige's Secret Seasoning, NE; Stan & Maggie Tennant, NC
- Professional etiquette seminar/contestants — Diane Johnson, Details by Design, TX
- Custom-engraved contestant glass frames and general contest sponsorship — TenRoc Angus, Mike & Linda Cornett, TX
- Official Miss American Angus banner/crown/wardrobe/stationery & postage allowance — American Angus Auxiliary
- All-American Angus Breeders' Futurity travel allowance for show — Ernie Bingman, IL

Ruby Sponsorship: Gift Giving of \$200-\$299

- Engraved silver photo albums — Shoulderbone Plantation, Robert Lanier, GA
- 3B Silversmith jewelry — McCurry Angus Ranch, Andy, Mary, John & Emily McCurry, KS
- Miss American Angus custom leather tote — McCurry Angus, Cecil McCurry family, KS
- Atlantic National Angus Show, lodging expense for show — Harry Bachman, MD
- Miss American Angus leather scrapbook and *Angus Legends—Volume I* — American Angus Hall of Fame, Tom Burke, MO

Pearl Sponsorship: Gift Giving of \$100-\$199

- Vera Bradley luggage, personalized — Eberlee Farms, Bill & Jane Ebert, NC; Olson Cattle Co., Steve & Ginger Olson, TX; and Pyssen Angus Ranch, LeeRoy & Laura Pyssen, TX
- Miss American Angus Montana Silversmith custom belt buckle — Weaver Angus, IL
- Miss American Angus "official pin" — 2007 Miss American Angus, Emily Tennant, NC

The Power of One

The following article is the speech presented in competition
by 2008 Miss American Angus Danielle Foster.

by *Danielle Foster*

The power of one lies within all of us. It is exhibited by our choices and actions in every moment of every day. We can either embrace the power with its infinite possibilities or become victim to a lack of courage and drive.

As we examine and utilize the power we each possess, we must remember the words of Albert Einstein. "Many times a day, I realize how much my own outer and inner life is built upon the labors of my fellow men, and how earnestly I must exert myself in order to give in return as much as I have received."

We all have the power to impact the lives of others. The effortless act of kindness, such as a smile, will leave an impact unknown to size. The power of one is the ability to be yourself while impacting those around you.

The distinct power I possess has been influenced by many different life experiences. I would like to take this time to share with you exactly what power means to me. Power stands for Perseverance, Opportunity, Well-rounded, Enthusiasm and Representative.

Perseverance

P equals Perseverance. It is the ability to overcome life's obstacles. At the age of 12, I was diagnosed with polyarticular juvenile rheumatoid arthritis, an autoimmune disease causing joint swelling and stiffness along with other complications. Although this has limited most of my physical activity, I have not allowed it to stop me from showing. My cattle are my therapists, and even on my worst days — when my whole body aches — I seek refuge in working with my cattle. My cattle keep me going and reinforce my perseverance. My doctor always says she is the only doctor in the clinic who has cow pictures on her patient bulletin board.

Opportunity

O stands for Opportunity. It is the possibility to use your power to achieve great things. The opportunities the Angus Association has given each of us are irreplaceable. The adult and junior associations, Auxiliary and Foundation not only give us the chance to exhibit our cattle but also provide opportunities to learn and grow. This is done through educational contests and conferences. I have learned the facts of *Certified Angus Beef*® (CAB®) through participating in the Cook-Off contest as a supremette, cow, biker, newscaster or other character. Undoubtedly, my knowledge grew each time I competed. My dad can count on me to help sell our cattle with my experience in team sales, and I have practiced my public speaking skills through the public speaking contest. At this moment, I am very glad I did. I improved my creativity through the poster and

photography contests, and I learned many things about leadership and the industry through the Leaders Engaged in Angus Development (LEAD) conferences. I have benefited greatly from all of these opportunities, and I am grateful that we, as juniors, are provided with numerous personal growth and career success avenues. The number one opportunity we all possess is the ability to educate individuals about our industry. A recent article in the *Angus Journal* stated that many people either know nothing or are misinformed about our industry. It is our responsibility as producers to raise awareness. As the article said, we know the most. But if we don't educate the public, somebody will, and we (therefore) put accuracy at risk. Now is the time to seize all available opportunities.

Well-rounded

W represents Well-rounded. I am the woman you see here today because of the wonderful experiences I have enjoyed. I have excelled in academics, maintaining a 4.0 grade point average (GPA) with advanced classes. In addition, I have served in various leadership positions, including Michigan Junior Angus Association director, treasurer and current president. I was extremely fortunate to serve in a leadership position with Business Professionals of America, as state historian for the prestigious State Executive Council. I wore many shoes in high school as I served as a class officer, math team member, algebra tutor and National Honor Society officer. With all of these activities, my favorite place to be STILL is the barn. This past summer, all the hard work we put into our cattle as a family reaped benefits when my brother and I were named Herdsmen of the Year at the All-American Angus Breeders' Futurity. We were the youngest and first brother-sister duo to receive this award.

Enthusiasm

E is for Enthusiasm. It is shown through a smile on your face when you're doing what you love. My family and I possess much enthusiasm for Angus cattle. It's not only the cattle we have a passion for, but also the industry. We not only go to shows to walk in the ring; we go to see the people, participate in events and expand our knowledge. All the while we are greatly enjoying ourselves. Nothing compares with the excitement of getting ready for a show. Spreading this excitement and enthusiasm to younger members will ensure the future success of the Angus industry. We must also show this enthusiasm when talking to those outside the industry because our enthusiasm will increase their confidence in our product.

Representative

R denotes Representative. I am a representative of my family, and my actions reflect on the ideals and principles that have been instilled in me. I also represent my community. I come from a small town in southwest Michigan, and the support I have received through the years has been remarkable. I represent the various clubs I am a part of, and lastly, I represent the Angus associations. As a member, I have done my best to show the love and enthusiasm I have for Angus cattle.

The power I hold is represented by perseverance, opportunities, well-roundedness, enthusiasm and all I represent.

Power is shown through our industry — the Angus industry. Since 1873 the growth of the industry has been continuous, not only in the number of cattle and members, but also in reputation and power. The power of the industry is presented through “Angus Advantages,” which states that high demand plus high-quality genetics and programs that transfer value from pasture to plate give producers a

product and the profit they desire. In order for the Angus industry to possess its power, we as breeders must express our individual power — the power of one. Through expressing our power we will prove that Angus is the most powerful and best breed of beef.

Remember the power of one. It only takes one hero to save the day, only one point to win the game, only one cow to win the show and only one moment to change your life. I do not need to look any further than this moment to prove that one moment can change your life. It is wonderful to be one of the scholarship winners and have this opportunity to pursue this goal and dream.

I cannot wait to see how the industry continues to use their power and how each individual contributes. Remember, as one individual we can accomplish great things but as one industry the possibilities are endless.

Thank you.



►2008 Miss American Angus Danielle Foster of Niles, Mich., gets fitted for her blazer.



►Five contestants vied for the title of Miss American Angus Saturday and Sunday during the NAILE. They earned the right to compete through the American Angus Auxiliary's girls' scholarship competition earlier this year. The five competed via a written quiz, interview, impromptu questions and by preparing a speech.



►Diane Johnson crowns Foster Miss American Angus prior to the selection of the champion Angus bull Monday.



►Winning the Pat Grote LEAD Award as well as the recipe category of the intermediate fresh meat division is Ohio. Team members are (from left) **William Harsh**, Radnor; **Krystin Bachman**, Lancaster; **Bailey Harsh**, Radnor; **Lauren Grimes**, Hillsboro; **Lindsey Grimes**, Hillsboro; and **Tyler Wise**, Tiffin. They prepared "Granny's Filet of Beef."



►Mary Greiman (left), American Angus Auxiliary president, and Sheri Spader (right) present the Richard L. Spader Award to **Julie Thelen**, Saline, Mich. Sponsored by the American Angus Auxiliary, the award is presented to the winner of the senior division of extemporaneous speaking in memory of former American Angus Association Executive Vice President Richard L. Spader.

Membership Application

Do you want to help support Angus youth and their activities, promote the Angus breed, meet new people and have FUN?

The American Angus Auxiliary wants you to join our team.

Send in your membership today!

\$10 for an Annual Membership

\$100 for a Life Membership

Name: _____

Address: _____

City: _____ State: _____ ZIP: _____

Phone: _____ Fax: _____

E-mail: _____

Committee/Project Areas you are interested in helping with:

Mail this form and your check or money order to:

Pam Patterson, Membership Chair
123 Patterson Ranch Rd.
Columbus, MT 59019



www.angusauxiliary.com