

President's Message

Thank you for allowing me to serve as the 65th president of the Auxiliary. And what a year it has been! Over the years serving in Texas, Montana and nationally, I have made life-long friendships and had the pleasure of promoting the Angus breed and our youth. It has been an honor.

As trail boss, I have had an incredible team to share the drive with. Our officers, regional directors, committee chairs, volunteers and past leadership have all pitched in to further the goals of the Auxiliary. Year after year, the Auxiliary ladies lend a hand wherever needed, and this year was no exception.

Along the trail we have encountered success. Our scholarship program awarded \$17,000 to ten very deserving juniors. The awards we sponsor at the National Junior Angus Show showcase the success of our future – what an honor to uphold tradition. The reprint of children's book *Baby Black* was met with overwhelming support and continues to share our story with the youngest of our future. Our meetings have been well attended and foster the friendships the Auxiliary is known for. And, the Full Circle Online Auction was a tremendous success and wonderful collection of Auxiliary supporters from across the country who consigned, bid and purchased. Over \$10,000 was raised to support the Auxiliary mission.

What an honor to ride the trail with the Angus family. The support from the American Angus Association, Angus Foundation, National Junior Angus Association and Certified Angus Beef® allows the Auxiliary to thrive.

Saddle up for the year ahead - the Auxiliary is ready to continue our work promoting the Angus breed and supporting our juniors.

Sincerely,

Julie Murnin

2017 Committee Chairs

Audit

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Carol Bloom, Co-Chair
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Silver Pitcher Award

Britney Creamer, Chairman
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Phone: (970) 596-2092

Crystal Award

Kathi Creamer
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Anne Lampe, Co-Chair
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Mallory Trosper, Co-Chair
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Jena Wagner, Montana
Chelsea Duis, Illinois
Aliesha Dethlefs, Nebraska

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Ways & Means

Melanie Kiani, Chairman
Angus Gift Barn Manager
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Gifts that Sizzle

Mary K. Greiman, Chairman
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2017 Annual Meeting Minutes

FORT WORTH, TEXAS
Saturday November 4, 2017

Meeting called to order 3:49 pm

Julie Murnin President

Welcome, Introductions and Appreciations by Julie

Welcome to the new Nebraska Angus Auxiliary which started in September. Condolences to the families of Betty Votaw. Betty was a charter member and will be missed.

Introduction of the Executive Committee Members, Committee Chairs, State Presidents, Distinguished Women, Past Presidents, AAA staff and guests.

Regional Directors passed out Thank You gifts from the President to the Committee Chairs.

Baby Black books were passed out to the Past Presidents who contributed seed money for the reproduction of the book.

MINUTES

MOTION: by Anne Lampe to accept the minutes as printed. SECOND: Lynne Hinrichsen MOTION PASSED

TREASURER REPORT

Profit and Loss sheets presented by Leslie. Line item expenses reviewed. Actual Income \$93,501.38, Expenses \$73,014.76. Net income \$20,500.17. Balances sheets were equal.

DISCUSSION

Jane Ebert asked how much does the AAAux contribute to the MAA? The AAAux contributes \$450 to help with dry cleaning, postage, etc. The Auxiliary funds the MAA with \$7500 (from the Association) most of which is spent on travel.

MOTION: by Cortney Holshouser to accept the Treasurer report as presented. SECOND: Cortney Cates MOTION PASSED

Welcome extended to Allen Moczygemba. He gave a brief review of the AAA activities. Registration are down 1%. 2017 was the 17th largest year for registrations. October of 2017 were the largest ever in history. Cattle prices are a little soft this year. 27% more females were sold last year. As CEO he promotes a pyramid between Trust, Conflict and Accountability. Discussed expenses of expansion. Lowering of new testing prices. Allen wants the AAAux to be more of a part and engaged with the AAA and continue to engage the Juniors.

COMMITTEE REPORTS

HISTORIAN: Emma Collins presented the 2017 scrapbook to Julie.

WOMEN CONNECTED: Anne Lampe shared the 4th Women Connected dates will be April 18-20, 2018 in Sulzer Springs, MO. The Foundation underwrites the

expenses every other year. There is space for 20 applications online Jan. 1, 2018. Applications are due Feb 15, 2018 and recipients will be notified by March 1, 2018. Attendees are responsible for their own transportation and it is not necessary to be an AAAux member.

MISS AMERICAN ANGUS: Whitney Trosper shared that the contest starts at 6pm. The contest involves at Industry written test, interview, lunch, and speeches in Room 204. There are 5 contestants. MAA will be announced on Monday morning at the AAA annual awards breakfast.

Recognition of Volunteers.

OLD BUSINESS

BABY BLACK CHILDREN'S BOOK: Leslie shared that she had researched the copyright of the book and found the AAA to hold the copyright and they agreed to let the Auxiliary reprint the book. Thank You to all the past presidents for donating toward the reprint expenses.

FULL CIRCLE ONLINE AUCTION: Julie shared the net profit of the auction at \$10,425.00. There were 20 consignors and more than 20 buyer groups. There was lots of variety and prices.

MENTOR PROGRAM: Chelsea Duis offered matches after the first of the year. Requested members to offer their career support to those aging out. There is a low amount of interest at this time.

NEW BUSINESS:

HONORARY MEMBERSHIP for Rich Wilson: (to be presented at the Auxiliary Breakfast)

MOTION: by Yvonne Hinman SECOND: Nancy Theilen MOTION PASSED

FINANCE: Nancy Theilen presented the proposed 2018 Budget of \$105,940.00. These figures include the in and out of the \$20,000.00 for the Women Connected Conference. The AAAux is to transfer \$10,000.00 of Full Circle Auction to the Scholarship Fund and \$5,125 from the General Fund 2016-2017 profit to the Scholarship Fund.

MOTION: by Pam Velisek SECOND: Barbara Dance MOTION PASSED

NOMINATING COMMITTEE: Shally Rogen thanked the past committee members. She announced the appointments of Kathi Creamer and Kathy Dubs to the committee. Nominations from the floor included Ester McCabe from KS. by Sherri Sankey and Christy Perdue of NC by Cortney Holshouser.

MOTION: by Barbara Etridge to cease nominations. SECOND: Julie Conover MOTION PASSED

Regional Directors for 2018

Region 4: Brandi Still of Arkansas

Region 5: Deanna Hofing of Indiana (returning)

Region 6: Pam Velisek of Maryland

Shally presented the slate of officers for 2018.

President: Leslie Mindemann of Wisconsin

President-Elect: Cindy Ahearn of Texas

Secretary-Treasurer: Gina Hope of Virginia

Past President/Advisor: Julie Murnin of Montana

MOTION: by Barbara Ettredge for nominations to cease
SECOND: Julie Conover MOTION PASSED

The gavel was passed from Julie to Leslie. Leslie shared her challenge this next year was to invite others to join the AAAUX. She Thanked the committees and shared she was happy to have the honor to serve.

ANNOUNCEMENTS

Tom Burke will be inducted into the Saddle and Sirloin next weekend in Louisville. Thank You Tom for his support of the AAAUX.

Angus Gift Barn silent auction will run until 7pm Sunday night. AGB will close at 8 pm Sunday night.

MAA speeches tomorrow @ 5 pm.

Madison, WI home to the 2018 NJAS 50th Anniversary. The planning committee will have some special events.

AAA Convention next year is in Columbus, OH.

No other business noted.

MOTION: by Cindy Ahearn to adjourn SECOND: Gina Hope MOTION PASSED

Meeting adjourned at 4:42 pm (67 members present)

Respectfully submitted by

Cindy Ahearn

Sec-Treas. 2017

American Angus Auxiliary
Balance Sheet
September 30, 2017

ASSETS

Current Assets

BMO- General Checking Acct	\$	22,450.58
BMO Savings	\$	30,063.54
BB & T Bank - AGB	\$	-
Bancorp Checking	\$	<u>1,591.30</u>
Total Checking/Savings	\$	54,105.42

Other Current Assets

Receivable	\$	-
CD 01/07/2018	\$	10,409.02
CD 02/28/2018	\$	5,000.00

Total Other Current Assets \$ 15,409.02

Fixed Assets

Machinery & Equipment	\$	1,009.00
Land & Buildings	\$	-
Total Fixed Assets	\$	<u>1,009.00</u>

TOTAL ASSETS \$ **70,523.44**

LIABILITIES & EQUITY

Liabilities

Current Payables	\$	2,806.93
	\$	<u>-</u>
Total Current Liabilities	\$	2,806.93

Equity

Unrestricted Net Assets	\$	47,216.34
Net Income	\$	<u>20,500.17</u>
Total Equity	\$	67,716.51

TOTAL LIABILITIES & EQUITY \$ **70,523.44**

American Angus Auxiliary
Profit & Loss Budget vs Actual
October 2016 through September 2017

Ordinary Income/Expense	Actual	Budget	\$ +/- Budget
Income			
Annual Meeting/Mid-Year Meeting	\$ 3,000.00	\$ 3,500.00	\$ (500.00)
Awards	\$ 1,289.02	\$ 1,500.00	\$ (210.98)
Beef Education	\$ 5,381.16	\$ 5,500.00	\$ (118.84)
Friends of Black Kettle	\$ 1,000.00	\$ 1,000.00	\$ -
Membership	\$ 3,625.00	\$ 3,000.00	\$ 625.00
Misc. Income	\$ 1,770.00	\$ 500.00	\$ 1,270.00
Special Event - Women's Conf.	\$ -	\$ -	\$ -
MAA Program	\$ 11,050.00	\$ 11,000.00	\$ 50.00
Endowment Heifer	\$ 10,215.00	\$ 10,000.00	\$ 215.00
Ways & Means	\$ 56,171.20	\$ 54,100.00	\$ 2,071.20
	\$ -	\$ -	\$ -
Total Income	\$ 93,501.38	\$ 90,100.00	\$ 3,401.38
Expense			
Annual Meeting/Mid-Year Meeting	\$ 1,834.82	\$ 3,000.00	\$ (1,165.18)
Awards	\$ 2,504.02	\$ 1,500.00	\$ 1,004.02
Beef Education	\$ 3,559.85	\$ 5,500.00	\$ (1,940.15)
Friends of Black Kettle	\$ 1,005.17	\$ 1,000.00	\$ 5.17
Insurance	\$ 891.00	\$ 1,000.00	\$ (109.00)
Miscellaneous	\$ 59.45	\$ 500.00	\$ (440.55)
MAA Program Expense & Travel	\$ 9,804.95	\$ 11,500.00	\$ (1,695.05)
Newsletter	\$ 2,933.80	\$ 2,500.00	\$ 433.80
Officer Expense	\$ 7,614.00	\$ 7,675.00	\$ (61.00)
Other Committee Expense	\$ 2,314.52	\$ 1,750.00	\$ 564.52
Professional Fees	\$ 965.00	\$ 950.00	\$ 15.00
Special Event - Women's Conf.	\$ -	\$ -	\$ -
Transfer to Scholarship/Awards	\$ 10,000.00	\$ 10,000.00	\$ -
Ways & Means	\$ 28,819.18	\$ 42,725.00	\$ (13,905.82)
Web Site	\$ 709.00	\$ 500.00	\$ 209.00
Total Expense	\$ 73,014.76	\$ 90,100.00	\$ (17,085.24)
Net Ordinary Income	\$ 20,486.62	\$ -	
Other Income/Expense			
Interest Income	\$ 13.55		
Total Other Income	\$ -		
Net Other Income	\$ 13.55		
Net Income	\$ 20,500.17		