



AMERICAN ANGUS AUXILIARY 2016 ANNUAL REPORT

Shally Rogen, President

2016 OFFICER TEAM

President

Shally Rogen

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President Elect

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Advisor

Lynne Hinrichsen

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President's Message

It was an honor to serve as President for the American Angus Auxiliary this past year and I'd like to congratulate the Auxiliary on a great year. The following list highlights the past year's accomplishments for the American Angus Auxiliary.

- The Miss American Angus is sponsored by the Auxiliary. Miss Jera Pipkin from MO was selected last year in Kansas City at the annual meeting.
- Thirty eight women from 17 states gathered at the Certified Angus Beef Education and Culinary Center April 2-4 in Wooster, Ohio, to network, learn and celebrate their love for the Angus breed during the Auxiliary's third biennial Women Connected conference. The main goal of Women Connected is to provide an opportunity for participants to network with other Angus women, educate them, help them engage with one another and empower them to meet their goals. This opportunity is made possible through the generous support from the Angus Foundation.
- The Angus Gift Barn experienced tremendous sales as new merchandise was debuted at our Annual Meeting, the Atlantic National Angus Show, and the National Junior Angus Show.
- We awarded \$15,500 in scholarships to 10 very deserving Angus youth and presented many awards during the National Junior Angus Show in Grand Island, NE
- The annual Certified Angus Beef® Cook-Off contest at the NJAS celebrated its 33rd anniversary. The contest had an awesome turn out with 45 teams consisting of 227 participants and 6 chefs challenge entries.
- This past summer was the 50th Anniversary of the Showmanship contest at the NJAS. The Auxiliary provides silver bowls to the top five showman. This year there were 51 participants in Grand Island.
- The Auxiliary wanted to have more frequent communications to our members and to make them feel more a part of each Auxiliary event. The first step was to update our website and to make it more mobile friendly. We also started a new email service called

e-blast for our membership. Three e-blasts a month are being sent out to over 500 members.

- This summer we implemented the Auxiliary mentor program which includes 18 to 23-year-old juniors matching them to Auxiliary members with the same profession or career goals. I'm happy to say that we have 23 matches in the mentor program!
- On Sept. 29, the Auxiliary held its first Full Circle On-Line Auction. It's a web-based consignment sale through AngusLive.com where we had 22 lots and netted \$10,215. We truly believe in this event that involves consigners and buyers from across the country and just as important, giving more awareness to the Auxiliary and its programs. Thank you to all of the consigners, buyers and bidders! It's not too early to consign for 2017!

As we transition to our new roles, I look forward to the year and all that it has to offer. Thank you for making my year so memorable. It has been an honor serving this membership!

2016 Committee Chairs

Audit

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Achievement Award

Erica Styles, Co-Chair
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Carol Bloom, Co-Chair

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Silver Pitcher Award

Annie Ruyle-Chaffin, Chairman
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Phone: (217) 248-0770

Crystal Award

Kathi Creamer
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Beef Education

Anne Patton Schubert, Co-Chair
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Anne Lampe, Co-Chair

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Phone: (620) 872-3915

Distinguished Women

Lynne Hinrichsen, Chairman
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Finance

Nancy Thelen, Chairman
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Historian

Emma Claire Collins, Chairman
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Legislative & By-Laws

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Liaison

Shally Rogen, Chairman
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Membership

Jamie Rutledge, Chairman
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Miss American Angus

Whitney (Trosper) Renfro, Co-Chair
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Work direct: 913-981-2837

Mallory Trosper, Co-Chair

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Program & Hospitality

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Public Relations

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Scholarship

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Ways & Means

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Gifts that Sizzle

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Rathey Sculpture

Yvonne Hinman, Chairman
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Full Circle Online Auction

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Annual Meeting Minutes

Saturday, November 5, 2016, Indianapolis, IN

Call to Order - The meeting was called to order by President Shally Rogen. There were 74 in attendance.

Following a welcome to all, Shally introduced the Executive Committee and special guests in attendance:

- Committee Chairs
- State Presidents
- Past Presidents
- Distinguished Women
- Angus Media
- Miss American Angus Jera Pipkin and her mother Joann Pipkin

Whitney Renfro, Miss American Angus Committee Chair, stopped in to invite all members to the MAA Contestant speeches on Sunday, 5:00-6:00. The five contestants will be judged on their prepared speech.

Minutes of the 2015 Annual Meeting were provided in the meeting packet. A motion to approve the minutes was presented by Vivian Wolf, seconded by Emma Collins. Motion passed

Treasurer Report - Leslie Mindemann presented the financial statement. With no questions a motion to approve the finance report was presented by Sheri Sankey, second by Anne Schubert. Motion passed

Regional Director and Committee Reports were provided in the meeting packet. Shally offered a gift in recognition of the dedication of the com-

mittee chairs. She announced the retirement of Christy Perdue, Angus Gift Barn Chair, and the need to find a person to fill her shoes.

Old Business-

Mentor Program & E Blasts— Chelsea Duis reported on the success of the Mentor Program with more than 20 matches. While explaining the program, she invited anyone interested in participating to contact her. They are working on tweaking guidelines. Our email list is over 500 strong for monthly contacts. Make sure you have Americanangusauxiliary@gmail.com on your contact list to ensure you will receive the emails.

Full Circle Online Auction – Shally gave an overview of this fundraising program and the successful inaugural event in September. In addition to a net return of \$10,250 to the Auxiliary, we received substantial hits on our FaceBook page and Auxiliary website. We will be looking for 2017 donors beginning in January. All consignments prior to June 1st will be advertised in the Journal and the sale flyer handed out at NJAS.

New Business -

Endowments & Presentation of 2017 Budget – Nancy Thelen, chairperson, reviewed the three Endowment Funds held at the Angus Foundation. Reports for each fund are in the packet. Moving on to the 2016-2017 Budget, she reviewed each line item. The line item name of our fundraising activity is changed to Featured Fundraiser to better express the varied programs initiated the past several years. A motion to approve the Budget was presented by Renee Driscoll, second by Kathi Creamer. Motion passed.

By-Law Revisions – Shally announced that per our By-Laws, changes were presented at the Mid-Year Meeting to be voted on at the Annual Meeting. Revisions can be found in the meeting packet. Each Section was read, opened for discussion, followed by a vote. Results:

Section 4.1	Approved unanimously
Section 7.9	Approved unanimously
Section 8.1	Approved unanimously
Section 8.2	Approved unanimously
Section 10.4	Approved unanimously
Section 10.5	Approved unanimously

Baby Black - Jane Ebert and Leslie Mindemann are working on reproducing "Baby Black", receiving approval from the Committee to dedicate the reprint to the 65th Anniversary of the Auxiliary. The Association holds the copyright and had digitized the 1980's version. The Executive Committee will finalize approval at the Spring meeting once financial information is secured. Initial sales would be at the 2017 NJAS.

Appointment of 2017 Nominating Committee – Kathi Creamer and Anne Patton Schubert will continue working on the committee. Two positions are open. Kathi Creamer nominated Sheri Sankey, who accepted. Cindy Ahearn nominated Michelle Rieff, who accepted the position.

Appointment of Election Tellers – Cortney Holshouser

Presentation of Nominating Committee Recommendations / Officer Slate– Lynne Hinrichsen

President – Julie Murnin
President Elect – Leslie Mindemann
Secretary / Treasurer – Cindy Ahearn
Advisor – Shally Rogen

Receiving no nominations from the floor, Renee Driscoll presented a motion to close nominations, accept the slate and cast a unanimous vote. Second by Michelle Rieff. Motion passed.

Directors in Regions 1, 2, 3 were elected by regional ballot placed in the "Auxiliary Post" fall newsletter.

Region 1 – Cara Ayres, OR
Region 2 – Vivian Wolf, TX
Region 3 – Karla Knapp, IA

Passing of the Gavel - Shally Rogen introduced the 2017 Auxiliary President Julie Murnin

Membership Concerns –

Emma Collins, Historian, presented Shally Rogen a scrapbook of her year as President. She reminded everyone to submit photos, articles, and event information from state activities and anything they may have from Auxiliary events.

Michelle Rieff expressed interest in switching the Mid-Year meeting and Annual meeting venues, flipping them due to the large attendance during NJAS. Discussion was held with several pros and cons brought forth by members. The Executive Committee shall take it under advisement.

Other announcements and important dates are listed on the meeting agenda.

All in attendance were invited to stay following the meeting for refreshments and visiting. Please look at the scrapbook as Emma always does an impressive job.

Adjournment – Motion by Barb Ettredge, second by Carol Bloom. Motion passed.

Respectfully submitted,
Leslie Mindemann
Secretary, American Angus Auxiliary

American Angus Auxiliary

Balance Sheet

September 30, 2016

ASSETS

Current Assets		
BMO- General Checking Acct	\$	14,672.32
BMO Savings	\$	20,050.06
BB & T Bank - AGB	\$	2,991.29
	\$	-
Total Checking/Savings	\$	37,713.67
Other Current Assets		
Receivable	\$	-
CD 01/07/2018	\$	10,409.02
Total Other Current Assets	\$	10,409.02
Fixed Assets		
Machinery & Equipment	\$	3,026.00
Land & Buildings	\$	3,339.00
Total Fixed Assets	\$	6,365.00
TOTAL ASSETS	\$	54,487.69

LIABILITIES & EQUITY

Liabilities		
Current Payables	\$	1,915.35
(Checks Outstanding)		
	\$	-
Total Current Liabilities	\$	1,915.35
Equity		
Unrestricted Net Assets	\$	64,007.00
Net Income	\$	(11,434.66)
Total Equity	\$	52,572.34
TOTAL LIABILITIES & EQUITY	\$	54,487.69

American Angus Auxiliary

Income & Expense

October 2015 through September 2016

2015-2016

Income

Annual Meeting/Mid-Year Meeting	\$	3,939.98
Awards	\$	108.87
Beef Education	\$	6,300.00
Friends of Black Kettle	\$	700.00
Membership	\$	3,570.00
Misc. Income	\$	2,360.49
Special Event - Women's Conf.	\$	18,476.90
MAA Program	\$	11,405.00
Endowment Heifer	\$	950.00
Ways & Means	\$	44,967.07
	\$	-
Total Income	\$	92,778.31

Expense

Annual Meeting/Mid-Year Meeting	\$	2,411.97
Awards	\$	1,428.25
Beef Education	\$	4,918.51
Friends of Black Kettle	\$	1,091.87
Insurance	\$	891.00
Miscellaneous	\$	1,000.00
MAA Program Expense & Travel	\$	11,264.50
Newsletter	\$	3,707.38
Officer Expense	\$	6,192.00
Other Committee Expense	\$	1,535.86
Professional Fees	\$	600.00
Special Event - Women's Conf.	\$	18,476.90
Transfer to Scholarship/Awards	\$	6,794.23
Ways & Means	\$	43,529.53
Web Site	\$	395.25

Total Expense	\$	104,237.25
Net Ordinary Income	\$	(11,458.94)
<u>Other Income/Expense</u>		
Interest Income	\$	24.28
Total Other Income	\$	-
Net Other Income	\$	24.28
Net Income	\$	(11,434.66)