

AMERICAN ANGUS AUXILIARY 2015 ANNUAL REPORT

LYNNE HINRICHSEN, PRESIDENT

2015 OFFICER TEAM

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There's No Place Like... Kansas!

It was an honor to serve as President for the American Angus Auxiliary this past year and to end my term in my home state of Kansas. I guess there really is no place like home. The following list highlights the past year's accomplishments for the American Angus Auxiliary.

- The Angus Gift Barn posted record sales which included online sales and displays at The Angus Means Business Convention, Atlantic National Angus Show, Eastern Regional Junior Angus Show, and the National Junior Angus Show.

- Held the "Giving Back" fundraiser – sold 100 tickets at \$50 each for the chance of a custom designed piece of jewelry from Kerri Votaw Kliewer. Kerry, a former Miss American Angus, graciously donated her talent, time and materials for this unique opportunity. This raised \$4000 for the Auxiliary and will be added to their awards and sponsorship funds.

- Hosted nearly 100 attendees for the Mid-Year meeting and Social. The "Painting with Cow Pals" social allowed the ladies to recreate a pasture scene on canvas for a keepsake of the event. The

Mid-Year meeting to conduct the business portion of the Auxiliary was held after the social.

- Held the 32nd annual All-American Certified Angus Beef Cook-off during the 2015 National Junior Angus Show in Tulsa, OK. There were 37 teams competing in three product categories and three age divisions – Steak, Roast, Other – Junior, Intermediate and Senior; and is co-sponsored by the Certified Angus Beef Program.

- The Auxiliary awarded \$14,700 in scholarships during the 2015 NJAS awards ceremony. Winners in the boys category were Cody Boden, Clear Brook, VA; Jacob Hinshaw, Secor, Ill.; Isaac McFarland, Keithville, LA; Lawson Rowlett, Hurricane Mills, TN; Tyler Steele, Anita, Iowa
Winners in the girls category were: Ashley Cox, Eagle Point, OR; Allison Hawthorne, Westby, WI; Claudia Hissong, Greencastle, PA; Jera Pipkin, Republic, MO; Jordyn Wagner, Billings, MT
- Celebrated 62 years of the Silver Pitcher award, which recognizes outstanding showing achievements.
- The Auxiliary sponsors the following awards for the juniors: The Crystal award; the Silver Pitcher; Pat Grote Extemporaneous Speaking award (may have to find the proper wording for this award); Certificates of Achievement
- The American Angus Auxiliary crowned the 2015 Miss American Angus – Madison Butler, Vincennes, Indiana
- Continued to promote the Auxiliary through social media outlets – Facebook, Pinterest and Twitter
- Continued the “Gifts That Sizzle” partnership with the Certified Angus Beef Program. When you purchase CAB gift packages, a portion of the profit goes the Auxiliary. These funds help support our many awards that are presented to junior Angus members each year. The Auxiliary’s partnership with CAB on this fundraiser offers a unique opportunity for both our organizations and Angus breeders. Gift package recipients receive a delicious and nutritious gift while our juniors receive recognition for their hard work.

2015 Committee Chairwomen

Audit

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Carol Bloom, Co-Chair
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Westville, IN 46391
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Silver Pitcher Award

Annie Ruyle-Chaffin, Chairman
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Crystal Award

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Rathey Sculpture

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Tradition Continues

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2015 Annual Meeting Minutes

Tuesday, November 3, 2015 – Sheraton Overland Park, Overland Park, KS

Call to Order: Lynne Hinrichsen called the meeting to order at 3:19. 27 total were in attendance. It was noted by Lynne that the agenda distributed should be updated to reflect a year of 2015, instead of 2014, and that the Minutes to be read would be from the 2014 Annual Meeting, not 2013.

Welcome and Introductions: Lynne Hinrichsen introduced the following in attendance:

Executive Committee

Committee Chairs

State Auxiliary Presidents

Charter Members

Distinguished Women

Past Auxiliary Presidents

American Angus Association Staff

Lynne then presented the committee chairs with a token of her appreciation for their service.

Minutes of the 2014 Annual Meeting: The minutes were presented for review at the check-in table. Motion to accept the minutes made by Meg Shelton. Second Sara Stevenson. Vote taken, motion carried.

Treasurer's Report: Bookkeeper Leslie Mindemann read the Treasurer's Report. She reminded all committee chairs to present their expenses to her for reimbursement throughout the year. On the Profit and Loss Statement, income was \$85,795.93, an increase of \$10,883.52, mostly due to the Ways and Means Committee, Angus Gift Barn. Expenses were \$82,295.97. Net income \$5,056.93. Balance sheet was presented. The Endowment Funds were reported on. Money is added to the Award and Scholarship accounts each year. The

Finance and Executive Committees will decide the final scholarship amounts to be awarded in the spring. Scholarship amounts have increased over the last 6 years due to the financial health of the Auxiliary and the Endowment Funds. The goal is to make sure that the funds continue to grow. In fiscal year 2014, the deposit was made into the Awards account instead of the Scholarship account. The balances have been corrected. 25% of the Net Income each year is transferred to the Awards account. The Pat Grote account is healthy and growing. In summary, the financial status of the Auxiliary is good because of the prudent spending of the board.

Motion to accept the Treasurer's Report as read made by Jane Lutchka. Second by Sharee Sankey. Vote taken, motion carried.

Regional Director Reports, Committee Reports and State President Reports: Lynne Hinrichsen announced that the reports were in the packet at the check-in table and all were encouraged to read the reports.

Sara Stevenson, President from Montana, gave a quick summary as her report was not printed and included with the others. Montana is 60 members strong and is a busy group.

Thank You and Recognition: Lynne expressed her appreciation to all who helped out during her term as president, including the board. She thanked Christy Perdue for all of her hard work on the Angus Gift Barn. She also recognized Carla for her service to the Auxiliary and announced her resignation as Secretary/Treasurer. Lynne introduced the new ladies to join the board: Shally Rogen, President Elect; Gina Hope, Region 6 Director; and Karla Knapp, Region 3 Director. Lynne also introduced Emma Collins, Historian, and

thanked her for her work on the scrapbook and preserving the history of the Auxiliary. Emma presented Lynne with the 2015 President's Scrapbook.

New Business:

Women Connected – Anne Lampe announced that applications will be accepted in the spring for the third Women Connected Conference, April 2-4, 2016 in Wooster, OH, at the CAB Culinary Center. A wide range of presenters and activities are on the agenda. The Angus Foundation sponsors 100% of the conference. Only cost to attendees is travel expense to get to Wooster. The deadline to apply is February 15, 2016. Email Anne for application, and it will also be on the Auxiliary website. Topics will include hands-on cooking demonstrations and getting to know the CAB product and specifications.

2016 Budget – Chair of the Finance Committee Nancy Thelan presented the 2016 Budget. The proposed budget shows a \$30,000 increase in the projected income with the addition of the Women Connected funds from the Foundation and the expected increase in Gift Barn revenue. Nancy thanked the committee.

Nomination Committee - Chair Cortney Holshouser announced the appointment of the new members to the committee: Kathi Creamer, Colorado; and Sharee Sankey, Kansas. Michelle Reiff made a motion to nominate Anne Patton Schubert, Kentucky, to the nomination committee. Second Ardys O'Neil. Vote taken, motion carried. Anne Patton Schubert made a motion to nominate Barbara Ettredge, Texas, to the nomination committee. Second Anne Lampe. Vote taken, motion carried. Emma Collins made a motion to cease nominations. Second Anne Lampe. Vote taken, motion carried. Cortney then read the slate of officers for 2016: President, Shally Rogen; President Elect, Julie Murnin; Secretary/Treasurer, Leslie Mindemann; Advisor, Lynne Hinrichsen. She then asked if there were any nominations from the floor. Seeing none nominations were

ceased. Emma Collins motion to accept the slate of officers. Second Meg Shelton. Vote taken, motion carried. The results of the Regional Officer election were announced: Region 4 Melani Kiani; Region 5 Deanna Hofing; Region 6 Gina Hope.

Passing of the Gavel – Lynne introduced her friend, and new Auxiliary President Shally Rogen. Shally is excited to serve and looks forward to the coming year. She hopes to increase communication. She presented Lynne a token of appreciation for her year of service.

Announcements:

Shally reminded everyone of the breakfast on Wednesday morning.

Jane Lutchka stated there is concern over the election process and that should be addressed. A number of people voted by email, there was an extension and some did not have the opportunity to vote. Shally reported that the Executive Committee had voted on Monday to make improvements to the process including: fall issue of the Post will mail September 1 and will be mailed First Class. Ardys O'Neil added that we needed not rely solely on email as some still did not use it as much.

Michelle Reiff announced there were still breakfast tickets available. The Auxiliary Breakfast is Wednesday in the Leathwerood Room at 7:30 am. 275 tickets were sold so far. The schedule is to be finished by 8:25 so everyone could get to the Candidate's Forum. She thanked API for their work on the Breakfast Program and also announced the jewelry fundraiser drawing would occur at the Breakfast.

Shally announced that the Miss American Angus speeches would be downstairs in Room 2 at the Convention Center on Wednesday at 5:00. Emma Collins made a motion to adjourn the meeting. Second by Leslie Mindemann. Meeting was adjourned at 4:13 pm.

Respectively submitted Julie Murnin, Secretary.

Ordinary Income/Expense	<u>2014-2015</u>	<u>Budget</u>	<u>\$ +/- Budget</u>
<u>Income</u>			
Annual Meeting/Mid-Year Meeting	\$ 3,855.00	\$ 3,400.00	\$ 455.00
Awards	\$ 447.99	\$ -	\$ 447.99
Beef Education	\$ 5,249.42	\$ 5,100.00	\$ 149.42
Friends of Black Kettle	\$ 600.00	\$ 1,000.00	\$ (400.00)
Membership	\$ 3,150.00	\$ 2,500.00	\$ 650.00
Misc. Income	\$ 135.00	\$ 500.00	\$ (365.00)
Special Event - Women's Conf.	\$ -	\$ -	\$ -
MAA Program	\$ 10,950.00	\$ 9,350.00	\$ 1,600.00
Endowment Heifer	\$ 4,050.00	\$ 5,000.00	\$ (950.00)
Ways & Means	\$ 57,358.52	\$ 46,475.00	\$ 10,883.52
	\$ -	\$ -	\$ -
Total Income	\$ 85,795.93	\$ 73,325.00	\$ 12,470.93
<u>Expense</u>			
Annual Meeting/Mid-Year Meeting	\$ 2,493.50	\$ 3,400.00	\$ (906.50)
Awards	\$ 1,402.44	\$ 1,400.00	\$ 2.44
Beef Education	\$ 3,425.31	\$ 4,200.00	\$ (774.69)
Friends of Black Kettle	\$ 751.36	\$ 1,000.00	\$ (248.64)
Insurance	\$ 891.00	\$ 1,450.00	\$ (559.00)
Miscellaneous	\$ 203.00	\$ 500.00	\$ (297.00)
MAA Program Expense & Travel	\$ 11,782.56	\$ 11,000.00	\$ 782.56

Newsletter	\$	\$	\$
	1,954.99	2,400.00	(445.01)
Officer Expense	\$	\$	\$
	7,000.00	7,675.00	(675.00)
Other Committee Expense	\$	\$	\$
	418.33	1,600.00	(1,181.67)
Professional Fees	\$	\$	\$
	900.00	850.00	50.00
Special Event - Women's Conf.	\$	\$	\$
	-	-	-
Transfer to Scholarship/Awards Ways & Means	\$	\$	\$
	5,024.42	5,000.00	24.42
	\$	\$	\$
	45,749.06	32,700.00	13,049.06
Web Site	\$	\$	\$
	300.00	150.00	150.00
Total Expense	\$	\$	\$
	82,295.97	73,325.00	8,970.97
Net Ordinary Income	\$	\$	\$
	3,499.96	-	-
<u>Other Income/Expense</u>			
Interest Income	\$		
	26.97		
Sale of AGB Trailer	\$		
	1,530.00		
Total Other Income	\$		
	1,556.97		
Net Other Income	\$		
	1,556.97		
Net Income	\$		
	5,056.93		