



# AMERICAN ANGUS AUXILIARY

## 2013 ANNUAL REPORT

**CORTNEY HOLSHOUSER, PRESIDENT**

### 2014 OFFICER TEAM

#### President

Cortney Holshouser  
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#### President Elect

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#### Secretary / Treasurer

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Phone: (208) 739-2769

#### Advisor

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### Louisville Review

If someone had told me 10 years ago, that I would be raising Angus cattle and serving in a national organization that serves that particular industry... I wouldn't believe it. I did not grow up in the

cattle industry but sort of fell into it. I met my husband Karl 11 years ago. I was quickly introduced to the Angus world and I was hooked instantly. I felt an overwhelming sense of belonging and passion. A passion for the breed, a passion for the cattle, and a passion for the Angus family. It didn't take me long to know that I wanted to get involved somehow. I began noticing the strong presence of the American Angus Auxiliary at the different events I attended. From the awards to the scholarships given during the National Junior Angus Show... MissAmerican Angus program...the Auxiliary was everywhere they were getting things done! It quickly became a goal of mine to serve this organization, and I could not be prouder to serve

involved in and take advantage of the programs we have to offer. I am honored to serve with the newly elected officers and regional directors chosen during the American Angus Auxiliary's Annual Meeting held in November in conjunction with the North American International Livestock Exposition in Louisville, KY. The new officer team consists of Cortney Hill Dukehart Cates, Advisor; Cortney Holshouser, President; Lynne Hinrichsen, President Elect, and Carla Malson, Secretary/Treasurer. The new Region 4 Director is Melanie Kiani of Morton, Mississippi, and the new Region 5 director is Rachel Frost of Tallulah, Illinois. Kathy Dubs of Billings, Montana will continue to serve as Region 1 Director. Cindy Ahearn of Pilot Point, Texas will continue to serve as Region 2 Director. Shally Rogen will continue to serve as Region 3 Director, and Marlene Dukehart will continue to serve as Region 6 Director.

The Auxiliary continues to grow. We've seen an increase in membership in the past few years. We have new members that are eager to jump in and become involved in committees. When you add to that the continued service and knowledge from current members, the Auxiliary is unstoppable.

The Auxiliary is very fortunate to have support from the American Angus Association, the Angus Foundation, Certified Angus Beef, LLC, and the National Junior Angus Association to assist in our programs. We are also fortunate to have producers and industry professionals who have a passion for The Auxiliary and its mission. We have been blessed to offer

[Click here to enter text.](#)

The Tradition Continues Endowment Heifer in the recent years through generous donors.

Another special thanks to Tom Burke, Kurt Schaff, and Jeremy Hagg with *Angus Legends* for their donation of \$10,000 during the Auxiliary's Annual Breakfast in Louisville, KY. This contribution was an unexpected surprise and an exciting way to begin our partnership with these folks through the sale of the *Angus Legends* two-volume set.

There are so many things to look forward to in the year ahead for the Auxiliary. We are excited to announce that we will be hosting a second American Angus Auxiliary Women Connected Conference in the Spring of 2014. Be sure to stay up to date on Conference details through our website. If you haven't already, be sure to "like" the American Angus Auxiliary Facebook page to keep up with our activities and schedule, to see feature items of the Angus Gift Barn, and participate in our social media contests. To see a full list of the items we offer, be sure to visit [www.angusgiftbarn.com](http://www.angusgiftbarn.com) or find us on Pinterest by searching "Angus Gift Barn." There are many new and exciting items for the Angus enthusiasts in your life.



The Auxiliary received a generous donation from The American Angus Hall of Fame during the 62<sup>nd</sup> Annual Breakfast.



Catherine Harward of Richfield, NC was crowned the 2014 Miss American Angus in Louisville.



Auxiliary officers and regional directors (seated from left to right) – Cortney Hill-Dukehart Cates, Carla Malson, Lynne Hinrichsen, and Cortney Holshouser. (Standing from left to right)- Marlene Dukehart, Rachel Frost, Shally Rogen, Kathy Dubs, Cindy Ahearn, and Melanie Kiani

### 2014 American Angus Auxiliary Regional Directors

#### Region 1 – Kathy Dubs

Washington, Idaho, Oregon, California, Nevada, Montana, Wyoming, Utah, Arizona, Hawaii, Alaska

#### Region 2 – Cindy Ahearn

Colorado, New Mexico, Texas, Oklahoma

#### Region 3 – Shally Rogen

Kansas, North Dakota, South Dakota, Minnesota, Iowa, Nebraska

#### Region 4 – Melanie Kiani

Missouri, Arkansas, Louisiana, Tennessee, Mississippi, Alabama, North Carolina, South Carolina, Georgia, Florida

#### Region 5 – Rachel Frost

Wisconsin, Michigan, Illinois, Indiana, Ohio, Kentucky

#### Region 6 – Marlene Dukehart

Delaware, Maine, New Hampshire, Massachusetts, Vermont, New York, Rhode Island, Connecticut, New Jersey, Maryland, Pennsylvania, West Virginia, Virginia, District of Columbia

## **2014 COMMITTEE CHAIRWOMEN**

### **Audit**

Barbara Ettredge  
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### **Achievement Awards**

Erica Styles, Co-Chairman  
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Phone: (605) 887-3657  
Cell: (605) 290-3327

Carol Bloom, Co-Chairman  
722 N. 625 E  
Westville, IN 46391  
(219) 928-5213

### **Silver Pitcher Award**

Annie Ruyle-Chaffin, Chairman  
909 S. Morse Street  
Roadhouse, IL 62082  
Phone: (217) 589-4019  
Cell: (217) 248-0770

### **Crystal Award**

Cathy Watkins, Chairman  
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### **Beef Education**

Anne Patton Schubert, Co-Chairman  
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Anne Lampe, Co-Chairman  
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### **Distinguished Women**

Cortney Hill Dukehart Cates, Chairwoman  
7893 South Indian Trail  
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Phone: (410) 707-0267

### **Finance**

Nancy Thelen, Chairman  
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### **Historian**

Emma Collins, Chairman  
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### **Legislative & By-Laws**

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### **Liaison**

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### **Membership**

Jamie (Meyer) Rutledge, Chairman

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### **Miss American Angus**

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Mallory Trosper, Co-Chairman

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### **Nominating**

Cortney Hill Dukehart Cates, Chairman

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### **Program & Hospitality**

Michelle Rieff, Chairman

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Kathi Creamer, Chairman

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### **Ways & Means**

Christy Perdue, Chairman

Angus Gift Barn Manager

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### **Gifts that Sizzle**

Mary K. Greiman, Chairman

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### **Rathey Sculpture**

Yvonne Hinman, Chairman

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### **Women Connected Conference**

Anne Lampe, Chair

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# STATE SCHOLARSHIP CONTACTS

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**2013 American Angus Auxiliary Girl Scholarship  
Winners**



**2013 American Angus Auxiliary Boy Scholarship  
Winners**

# 2013 American Angus Auxiliary Annual Meeting Minutes

American Angus Auxiliary Annual Meeting  
Crowne Plaza – Louisville, KY  
November 16, 2013

The annual meeting of the American Angus Auxiliary was called to order by President Cortney Hill-Dukehart Cates.

She welcomed everyone and thanked them for attending and introduced special guests. After introductions from the officers, regional directors and executive committee, she recognized American Angus Association and Angus Production staff members, American Angus Auxiliary (AAAx) Committee chairs, state presidents, Distinguished Women and past AAAX presidents.

## Minutes

Attending members of the meeting were given a copy of the 2012 Annual Meeting minutes in their information packets. Rachel Frost moved to dispense with the reading of the minutes and accept them as presented; Melanie Kiani seconded the motion. Motion carried.

## Treasurer's Report

For the Treasurer's report, Lynne Hinrichsen deferred to Leslie Mindemann, bookkeeper. Leslie discussed the Profit and Loss sheet as well as the Balance sheet on a line by line basis. She explained there was a payment for travel by Miss American Angus that was paid in October. This is outside the fiscal year and was not included in the final report. Mary Greiman moved to accept the report and Melanie Kiani seconded it. Motion carried.

## Regional Director Reports

Cortney called upon the Regional Directors to give a brief report of their regions. Full details of their reports can be found in their written reports.

Region 1: Kathy Dubs said the Montana auxiliary continues to do well and has several fundraisers to support the juniors in their state. She also reported on the Western States Auxiliary and their efforts in supporting their juniors.

Region 2: Cindy Ahearn explained that she has spoken to several women in Colorado and Oklahoma about forming a state auxiliary. Currently they are content with working with their state associations to support the breed and the juniors. She has not had any response from her contacts in New Mexico and Texas remains very active with a strong auxiliary presence.

Region 3: Shally Rogen reported she has four very active auxiliaries in her six state regions. Currently, Nebraska is showing interest in restarting their auxiliary and North Dakota is working with their state breed association. She highlighted the fundraising efforts in

Iowa, Kansas and Minnesota and said all states are intent on increasing their membership.

Region 4: Martha Holshouser is transitioning off the board as her term is expiring. She recapped that Georgia started their auxiliary during her term as a director and Mississippi had an increase in their membership after the regional show in Louisiana. She thanked everyone for allowing her to serve the last five years and she has met many new friends.

Region 5: Leslie Mindemann reported her states have long established auxiliaries so it allows her to focus on communicating deadlines and new information from the national auxiliary. She also told the group that she appreciated the opportunity to serve as a director over the past five years. She also has met many new people and made new friends through her work in the auxiliary.

Region 6: Marlene Dukehart reported she has been working with a few states about starting new auxiliaries. She hit a few highlights from the Atlantic National Auxiliary and show. More details can be read in her annual report. She said she is looking forward to the meeting being moved to Kansas City in 2014.

## Committee Reports

Cortney then called upon committee chairs and state presidents in attendance for reports. These as well as other reports were in the meeting packets.

- Programs and Hospitality – Michelle Reiff invited everyone to the annual Auxiliary breakfast on Sunday.
- Certificates of Achievements – Carol Bloom reported that she had over 64 applications sent to her and her co-chair, Erica Styles had over 120 applicants. She appreciated that this year some states gathered the applications in one packet and sent them to her. She is going to send out a letter to the states with a sample of how to fill out the application.

## State Reports

□ Western States – Carla Malson reported how the Western States Auxiliary meets during the Western National Angus Futurity in Reno. They sponsor a continental breakfast for the exhibitors, scholarships, the showmanship contest awards and have a ways and means fundraiser during the show. She regrets reporting that they are losing membership due to people having less time for outside activities.

□ Montana – Sara Stevenson explained the state continues to sponsor a buckle and jacket award to the top juniors showing cattle throughout the state. They also award two scholarships to the top boy and girl applicants. The auxiliary continues a membership drive online, supplies food to the juniors during the state show and has a silent auction during their annual banquet held during the Northern International Livestock Exposition in Billings.

□ Wisconsin – Mary Kohls told the group that she is working to get her auxiliary members more involved. A lot of their juniors are younger and it has been a challenge to get the women involved. They continue with a scholarship program for high school seniors.



□ North Carolina – Emily Tennant reported it has been a great year with their auxiliary. They have had several cake sales as a fundraisers, and enlisted the help of Christy Perdue in coming up with a t-shirt that transcends all breeds. In addition, they moved their scholarship deadline to December so they could announce the recipients at the annual meeting in January. They also will be hosting a regional show next year.

□ Mississippi – Melanie Kiani told the group she had sent the certificate of achievement application to the extension agents in her state to help recruit more applicants. She also includes a line on their preview show entry form that the show qualifies for the certificate. She frames each of the certificates before she presents them to the juniors to make it more special.

□ Pennsylvania- Nancy Frey talked about their queen's contest. They have a duck derby at the county fair as a fundraiser and auction items at the breeders' show.

□ Michigan – Nancy Thelen stated that she tracks the accomplishments of her juniors so they know what they can put on their certificate of achievement applications.

□ Idaho – Carla Malson shared that she and one other volunteer manage the duties in Idaho that would normally fall to an auxiliary. They give an award to the top breeding and Angus based market animal in every county in their state. They also oversee the queen's contest.

□ Iowa – Renee Driscoll said she and her auxiliary provide hospitality to the breeders during their state show in February and support the juniors at the summer shows, including Junior Nationals. They also help with scholarships for the juniors.

### **Thank You and Recognition**

Cortney Hill Dukehart Cates next thanked all the outgoing directors for their hard work and presented gift certificates to them. She then recognized the outstanding work of the committee chairs and presented them with a gift bag.

The candidates for Miss American Angus were introduced. Reigning Miss American Angus, Esther McCabe, thanked the auxiliary for their support over the past year for her.

### **Old Business**

There was no old business to discuss.

### **New Business**

Nancy Thelen presented the 2014 budget to the group. A copy was included in the meeting packets.

Cortney reminded everyone that the American Angus Association has decided to move their annual meeting in 2014 from Louisville, Kentucky to Kansas City, Missouri. As per AAx by-laws, we are to hold our annual meeting in conjunction with the AAA's annual meeting. The meeting dates are November 4-6, 2014. Some activities will begin on the evening of November 3<sup>rd</sup>. She said we are still working on the details of the meeting, breakfast and Miss American Angus contest.

We will be hosting another Women Connected Conference in the spring of 2014. We had an increase in funding for the conference from the Angus Foundation. Anne Lampe explained she has a committee formed for

the conference and how the application process will be put together again.

Next, President Cortney Hill-Dukehart Cates announced the appointment of Sheri Tunstill, Arkansas and Jamie Watson, North Carolina to the 2014 nominating committee. She asked for nominations from the floor. Michelle Reiff nominated Julie Thelen, Michigan; Jane Ebert nominated Linda Brost, Indiana; Whitney Renfro nominated Sally Yon, South Carolina. Jane then withdrew her nomination since Indiana is already represented on the committee.

Melanie Kiani moved to cease nominations and it was seconded by Mary Greiman. Motion carried.

Cortney asked for volunteers to be election tellers if a count of votes was needed. Mary Greiman and Melanie Kiani volunteered. Anne Lampe, nominating committee chair, presented the proposed slate of officers:

President, Cortney Holshouser; President Elect, Lynne Hinrichsen; Secretary/Treasurer, Carla Malson; Past President/Advisor, Cortney Hill-Dukehart Cates. She announced the nominees for the regional directors were presented in the last newsletter and voted on by mail in ballot. The new directors are: Region 4, Melanie Kiani ; Region 5, Rachel Frost; Region 6, Marlene Dukehart. Julie Thelen moved to close nominations and Emily Tennant seconded. The motion carried. Julie Thelen moved to pass a unanimous vote for the presented slate of officers. Sharee Sankey seconded and the motion passed.

Anne Lampe presented Cortney Hill-Dukehart Cates with her scrapbook on behalf of Emma Collins, Historian. Nancy Thelen presented the audit report on behalf of Barbara Ettredge.

Jaclyn Upperman was introduced and she thanked the auxiliary for their support of the juniors.

### **Passing of the Pin and Gavel**

Cortney Hill-Dukehart Cates passed the gavel on to Cortney Holshouser. Cortney Holshouser accepted and continued the meeting.

### **Announcements**

Members were encouraged to visit the Holiday room and support the Angus Gift Barn and Silent Auction.

Volunteers would be appreciated and receive a 10% discount. Members were reminded to purchase their breakfast tickets, attend the President's reception as well as the Miss American Angus candidate speeches.

Rachel Frost thanked Cortney Hill-Dukehart Cates for her service and for showing how a younger woman can be in this type of position.

### **Adjournment**

Emily Tennant moved to adjourn the meeting and Julie Thelen seconded. Motion passed.

## American Angus Auxiliary Financial Report

### 2014 Budget

#### Income

Annual Meeting/Mid-Year Meeting	\$8,100.00
Awards	\$-
Beef Education	\$5,100.00
Friends of Black Kettle	\$1,000.00
Membership	\$3,000.00
Misc. Income	
Special Event - Women's Conf	\$20,000.00
MAA Program	\$9,200.00
Endowment Heifer	\$5,000.00
Ways & Means	\$42,675.00
<b>Total Income</b>	<b>\$94,075.00</b>

#### Expense

Annual Meeting/Mid-Year Meeting	\$7,100.00
Awards	\$1,400.00
Beef Education	\$4,200.00
Friends of Black Kettle	\$1,000.00
Insurance	\$1,400.00
Miscellaneous	\$500.00
MAA Program Expense & Travel	\$9,500.00
Newsletter	\$2,200.00
Officer Expense	\$4,675.00
Other Committee Expense	\$1,100.00
Phone	\$-
Professional Fees	\$850.00
Special Event - Women's Conf	\$20,000.00
Transfer to Scholarship/Awards	\$5,000.00
Ways & Means	\$35,000.00
Web Site	\$150.00
<b>Total Expense</b>	<b>\$94,075.00</b>

### American Angus Auxiliary Balance Sheet

#### ASSETS

Current Assets	
BMO – General Checking Acct	\$20,431.56
BB&T Bank	\$13,668.66
	\$ -
	<hr/>
Total Checking/Savings	\$34,100.22
Other Current Assets	
Receivable	\$ -
CD 08/07/11	\$10,391.67
	<hr/>
Total Other Current Assets	\$10,391.67
Fixed Assets	
Machinery & Equipment	<u>\$3,339.00</u>
Total Fixed Assets	<u>\$3,339.00</u>
	<hr/>
<b>TOTAL ASSETS</b>	<b>\$47,830.89</b>

#### LIABILITIES & EQUITIES

Liabilities	
Current Payables	\$ -
	\$ -
	<hr/>
Total Current Liabilities	\$ -
Equity	
Unrestricted Net Assets	\$44,672.07
Net Income	\$3,158.82
	<hr/>
Total Equity	\$47,830.89
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$47,830.89</b>

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