



AMERICAN ANGUS AUXILIARY
ANNUAL REPORT 2018
Leslie Mindemann, President



President's Message

I've had the distinct pleasure of working with the many "moving parts" of the Auxiliary and the great TEAM who keep it running. While there is no "I" in Team, there is no Team without Individuals. We couldn't do all that we hope to accomplish without our many members, state Auxiliaries, NJAA, and staff of the American Angus Association. What an exemplary group.

If E + R = Wisdom, I hope the "E"xperiences we've offered our members this past year with Women Connected Conference, Scholarship Workshop, and All American CAB Cook-off will enhance their knowledge of the Angus community. As we "R"eflect on those experiences, may we gain the Wisdom to raise strong kids, advocate for agriculture, and build upon our heritage.

As my Angus friends and mentors will attest, I rarely go halfway on a project. As a junior advisor, officer and board member of the Wisconsin Angus Association and Wisconsin Auxiliary, past NJAS Show Chairman, American Angus Auxiliary Regional Director and now officer, my commitment to the leaders of tomorrow is strong. While I may have annoyed some by my enthusiasm, the passion to accomplish the very best is seen throughout our organization. I can't express the gratitude felt for the "Wisdom" gained with each opportunity.

The experiences I've had, friendships I've made, and wisdom I've gained serving the members of the American Angus Auxiliary are immeasurable. The road I've traveled with the Auxiliary has been a highlight of my life, creating memories I will carry with me.

Serving on the Auxiliary Board since 2008, things will certainly have a different feel as my term has come to an end. What does my future hold? Continued advocacy for the American Farmer and agriculture community, whether on my farm, in the classroom, or community events, we need to share the passion and work ethic it takes to feed America, particularly as rural America shrinks.

While I don't expect to fade into the background, I look forward to the great future the American Angus Auxiliary holds with each new Team of leaders. My door is always open for a chat and that next opportunity.

- Miss Kallie Knott, LaOtto, IN was selected Miss American Angus
- 35 women from 15 states gathered for the biennial Women Connected Conference at Excelsior Springs, MO
- 35th All-American Certified Angus Beef Cook-off in partnership with Certified Angus Beef was held during the 50th Anniversary of the National Junior Angus Show, Madison, WI
- At the National Junior Angus Show, American Angus Auxiliary awarded \$17,000 in Scholarships and gave awards to the Senior and two Intermediate Extemporaneous Speaker Champions; Black Kettle for overall Cook-Off Champion; Grote LEAD grants to the high Intermediate Steak Division cook-off team; Crystal Award to the top boy & girl in contest points (non-showring); Silver Pitcher to the top boy & girl in showring points; and the prestigious Silver Revere Bowls to the top five Showmanship winner's.
- Attended the 40th Anniversary Celebration of Certified Angus Beef, Maui, Hawaii
- 2018 Auxiliary Breakfast - Celebrating 50 years of Miss American Angus with video and song by Cara Pascalar Ayres, Miss American Angus 1990-1991

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Annual Meeting Minutes

November 3, 2018 – Columbus, Ohio

Executive Committee Attendance: Leslie Mindemann, Cindy Ahearn, Gina Hope, Deanna Hofing, Vivan Wolf, Cara Ayers, Pam Velisek, Julie Murnin, Karla Knapp

Absent: Brandy Still

Meeting was called to order at 2:54 pm.

President, Leslie Mindemann, welcomed all and did Introductions.

MINUTES OF 2017 ANNUAL MEETING

Leslie advised Minutes for our Annual Meeting were included in the packet. Emma Collins made a motion to dispense with the reading of the minutes. Annie Viator seconded the motion. Motion Carried.

TREASURER'S REPORT

Gina Hope read the Treasurer's Report and asked if there were any questions. Annie Viator asked how the report compares to last year. Leslie

Mindemann stated it shows a loss after a substantial profit in 2017 so we moved \$5,125, a percentage of last year's profit, from savings that was not a budget item this year.

Anne Lampe moved to approve the Treasurer's Report. Emma Collins seconded the motion. The motion carried.

ANGUS FOUNDATION

Milford Jenkins did a presentation for us on the Angus Foundation. Milford went over costs and how those funds came from gifts and unrestricted assets. No questions were asked.

AMERICAN ANGUS ASSOCIATION

Next the CEO of American Angus Association, Allen Moczygemba, was introduced. He discussed the bull, Epic – the genetic situation. He wanted us to know when he first heard of this he wanted to make sure the association was transparent or following guidelines. On 8/31/18 he got a call from Doc Mozer advising of the genetic condition. On 9/6 we got results – it was positive. He called an Executive Committee Meeting the next morning at 9 am. They called the dam's owner at Express

Annual Meeting Minutes (cont'd.)

Ranch, he called Gerald and third owner Sexton. He called the Regional Managers. He wanted us to know the AAA takes things seriously and will do it the right way. 75-80% progeny tested 53% positive. Genomic profile had been done. Markers were pulled.

Shally Rogen asked what is the responsibility for the bull stud facility. It was ORigen and there is no requirement. ABS has a testing requirement and it is how the defect was found on an Epic son. The genetic issue was in the dam's genes. They think when dam was calf she could have been switched. Now any semen sold by the bull stud facilities must be tested.

Allen asked if there were any questions. Val Gafney (Wisconsin Aux Secy-Treas) asked since hitting Auxiliary at mid-year meeting charging for media stuff are you going to hit NJAS too?

COMMITTEE, REGIONAL DIRECTOR AND STATE PRESIDENT REPORTS

(All reports were printed in the packets – this is the last year this will be done.)

Emma Collins presented her Historian report. She gave her history with Angus and the Auxiliary and advised she has been doing the scrapbook for 6 years.

Emma Collins also presented the Angus Gift Barn report since Melanie was in the booth. She reported a lot of stuff is selling out so all better hurry if they want to buy anything. She advised if you see something you want, please come and get it.

Anne Lampe presented the Women's Connected Report. She thanked Milford Jenkins for putting the WCC on the slide show at the Foundation Dinner. It's good publicity. Anne reported there were 40 applicants but only 20 could be taken. This year she will be looking for corporate sponsors for the 2020 Women's Connected Conference.

Mallory Trosper gave the Miss American Angus Committee Report. She advised they were currently in the middle of the contest and the contestants were being interviewed as she spoke. She advised the speeches are open to the public and would be Sunday at 4 pm in rooms D180 and 181. The topic the girls would be speaking on is "Believing in Better".

This year's contestants are:

Katie Brock – Indiana

Lindsay Decker – Illinois

McKayla Raines – Ohio

Regan Skow – Nebraska

Madison Waver – Pennsylvania

Mallory ended her report stating this year is the Miss American Angus 50th Anniversary!

Cortney Holshouser presented the Public Relations Committee Report. Constant Contact sends two emails/month. Chelsea Duis on her committee requests Regional Directors to get current email addresses. Cortney urged all to get on Facebook and like then share the posts. She reported strongest hits were from Member Profiles.

Cindy Ahearn presented the Scholarship Committee Report. She advised we are going digital. There was only one change on the front page and the questions would remain the same. She also reported all ten scholarships have been paid out to the colleges/universities. Cindy advised the Scholarship Workshop was a hit and will continue each year at the NJAS.

Annie Viator asked if there was a contestant this year that received the scholarship but is not running for Miss American Angus. Cindy replied yes, her last name is Cox and she was from Oregon.

RECOGNITION OF VOLUNTEERS

Committee Chair gifts from Leslie Mindemann were handed out by Regional Directors

Yellow cards for email updates and advising future meeting documents would be digital (except minutes, Treasurer Report and Budget) were handed out to be completed.

OLD BUSINESS

Shally Rogen reported on the Full Circle Online Auction. She thanked the consignors, help, the posts all people shared, etc. She reported the semen and cow are not big items. She asked state auxiliaries to consign. They would like to see the state auxiliaries put items in the sale. She reported the auction date will change for next year. It will be on 11/7, the Thursday following the Annual Convention in Reno NV. The committee hopes to get the buzz going during convention. The committee has sample items if anyone wants to consign but isn't sure what to do.

Mentoring Program – Leslie Mindemann reported this committee has two new chairs, Katelyn Corsentino and Tony Theis. They are looking for proteges.

Leslie also reported for the Ways & Means committee. The new fundraiser is Christmas Cards. See information for the cards in the Angus Gift Barn. The printer is Bolte Hall. Link is on the website under shopping.

Leslie reported the Wisconsin Auxiliary is marketing etched glasses from the 2018 NJAS at the back of the meeting room. There are six pendants left at \$50.

Annual Meeting Minutes (cont'd.)

NEW BUSINESS

Budget presented by Nancy Thelan.

Annie Viator asked what is insurance. Nancy reported insurance on the AGB trailer and liability. She reported it has been running lower so we decreased that budget line item. Annie also asked about Miscellaneous line item. Nancy advised it is no change from last year. We didn't hit that line item last year but like to have it there in case.

A question was asked what is web site/email blast. What will the cost be when we start paying? Advised we are already paying for Constant Contact (bulk email service) fee and annual web site hosting fee.

Val Gafney asked if state auxiliaries needed to pressure the Angus Association board regarding Angus Media. Cindy Ahearn emphatically said no, it has already been done! The decision is between the Auxiliary and Angus Media. Leslie Mindemann then reported we are currently in negotiations.

Annie Viator asked who is in charge of Angus Media. She was advised it was Rick Cozzitorto.

Nancy went over how 25% of profitable years go into endowment funds.

Appointment of 2019 Nominating Committee:

It was announced the Executive Committee selected Emma Collins and Carol Bloom to the Nominating Committee. Nominations were taken from the floor to replace Kathi Creamer and Barb Ettredge. Nancy Thelan and Lynne Hinrichsen were nominated.

Kathi Creamer made the motion to close the nominations. Shally Rogen seconded the motion. Motion carried.

Leslie Mindemann appointed Cortney Holshouser and Cristy Perdue to be Election Tellers.

PRESENTATION OF NOMINATING COMMITTEE OFFICER SLATE:

President – Cindy Ahearn

President Elect – Gina Hope

Secretary Treasurer – Pam Velisek

Advisor – Leslie Mindemann

Anne Lampe moved to close the nominations. Annie Viator seconded the motion. Motion carried.

Regional Directors were presented by Julie Murnin:

Region 1 Carol DeMeyer

Region 2 Vivian Wolf

Region 3 Marya Haverkamp

MEMBER CONCERNS

One concern presented. \$50 memorial donated – can we publicize through Public Relations. Answer was: Anyone can make a donation in memory of whomever. Send funds to Angus Foundation with letter stating which Auxiliary fund it is to be donated to, Scholarship or Awards. Annie asked it to be made public so more people know.

PASSING OF THE GAVEL

The Gavel was passed on to Cindy Ahearn.

Cindy Ahearn did announcements.

Lynne Hinrichsen moved to adjourn the meeting. Emma Collins seconded the motion. Motion Carried.

Meeting was adjourned at 4:32 pm

Respectfully submitted,
Gina Hope, Secretary-Treasurer

American Angus Auxiliary

Balance Sheet

September 30, 2018

ASSETS

Current Assets		
BMO- General Checking Acct	\$	4,616.08
BMO Savings	\$	18,077.60
Bancorp Checking	\$	12,877.43
Total Checking/Savings	\$	<u>35,571.11</u>
Other Current Assets		
Receivable	\$	-
CD 07/09/2019	\$	5,250.00
CD 01/09/2021	\$	5,250.00
CD 01/09/2023	\$	5,000.00
CD 08/28/2019	\$	5,053.85
Total Other Current Assets	\$	<u>20,553.85</u>
Fixed Assets		
Machinery & Equipment	\$	-
Land & Buildings	\$	-
Total Fixed Assets	\$	<u>-</u>
TOTAL ASSETS	\$	<u><u>56,124.96</u></u>

LIABILITIES & EQUITY

Liabilities		
Current Payables	\$	2,965.05
	\$	-
Total Current Liabilities	\$	<u>2,965.05</u>
Equity		
Unrestricted Net Assets	\$	66,707.51
Net Income	\$	(13,547.60)
Total Equity	\$	<u>53,159.91</u>
TOTAL LIABILITIES & EQUITY	\$	<u><u>56,124.96</u></u>

Checks outstanding	\$	116.12
	\$	50.00
	\$	500.00
	\$	400.00
	\$	400.00
	\$	500.00
	\$	500.00
	\$	398.93
	\$	100.00
	\$	<u>2,965.05</u>